PLUGANDPLAY

NOVEMBER 19-21 2024

SILICON VALLEY SUMMIT

#PNPTCSiliconValley

Join us at **pnptc.com**

PLUG AND PLAY

SV SUMMIT

MEDIA & AD Expo

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OPENING REMARKS

Kristen Rodgers

Director

Plug and Play Tech Center

#PNPTCSiliconValley

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AGENDA

1:30 - 1:35 PM:	**Opening Remarks**
1:35 - 2:00 PM:	**Keynote Speaker, Maninder Saini**
2:00 - 2:40 PM:	**Startup Pitches**
2:40 - 2:50 PM:	**Closing Remarks**

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Our Team

DIRECTOR



Kristen

PARTNERS



Benjamin



Chandler



Emery

VENTURES



Ignacio



Kayvon



Thomas

PROGRAM



Roza

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Sv summit

Media & ad focus Areas

Category	AdTech	Data	Content & Publishing	MarTech & Infrastructure	VR / AR / MR & Gaming
Applications	Retail Media Networks OOH Advertising Programmatic Advertising	Data Privacy First Party Data Cookie-less Tracking	Content Creation Content Recommendation News & Podcasts New Social Platforms	Customer CPG Marketing Analytics AI Tools	Music & Film Tech Metaverse & NFTs Augmented Reality Virtual Reality
	New Ad Formats Ad Personalization Ad Performance Ad Analytics		Production Editing Creator Tools & Editing Subtitles & Translation		Play-Owned Economies Social Gaming Live Streaming In-Game Advertising

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Media & Ad Themes

Media & Ad Startup Showcase

vibe.co
glean
PLAY BOOK
AI or Not
broadpeak
Acuvity
SpeechLab
DECAGON
dicer.ai
DIMENSION

Human Creativity, Enhanced with Gen AI

AI-Elevated Marketing Efficiency

Renewed Focus on Videos

Marketer-Lead Business Growth

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Sv summit



KEYNOTE SPEAKER

Maninder Saini

Head of Growth

Twelve Labs

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Twelve Labs

The World’s Most Powerful Video Foundation Models

PROPRIETARY

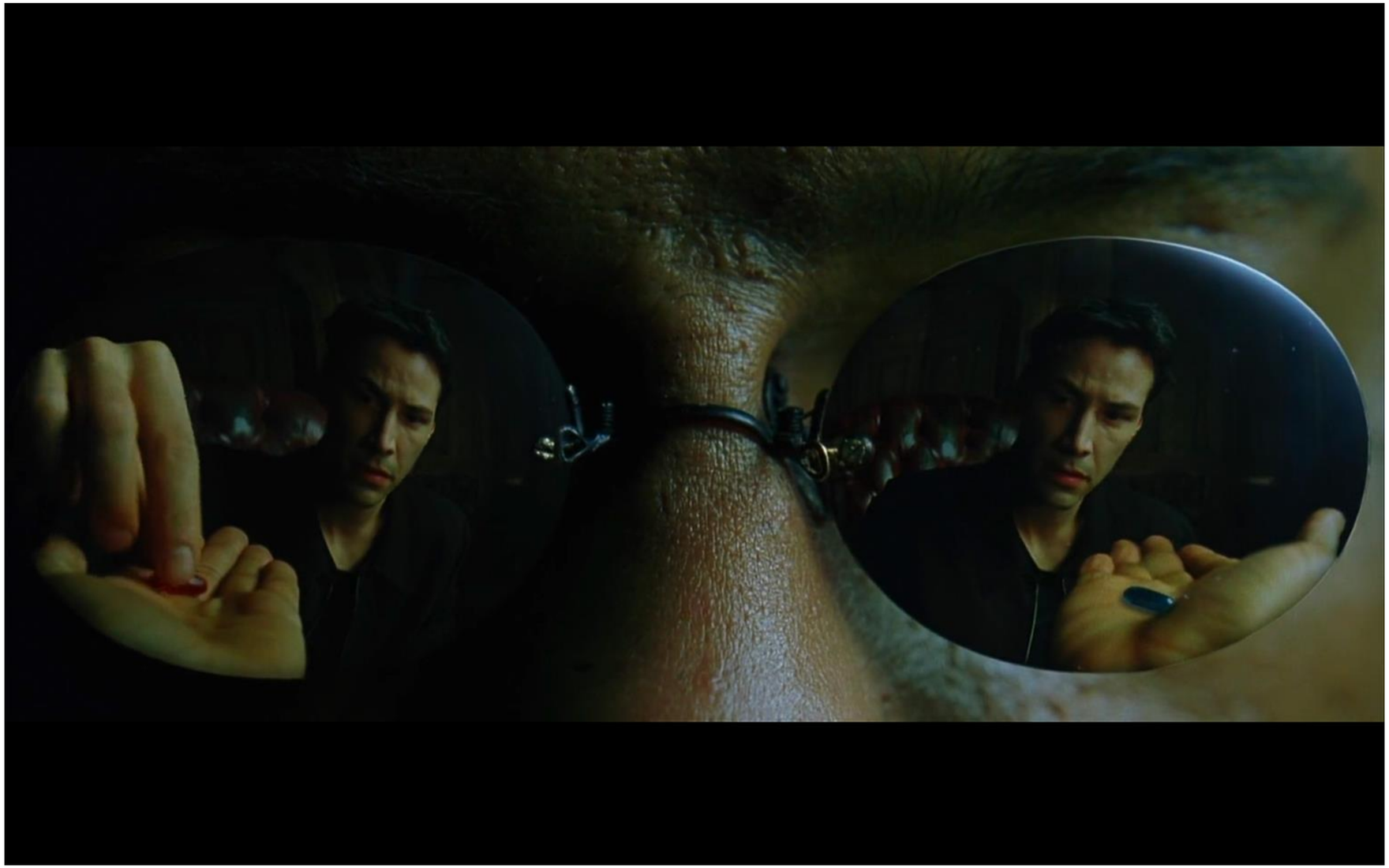
What is a video foundation model?

Twelve Labs

Think of a scene where the main character is presented with a choice of what color pill to take

Twelve Labs

Think about all the other videos you've watched throughout your life – yet you thought of this scene almost instantly



Twelve Labs

You’re not walking around with the MP4 of The Matrix stored in your head. In the world of AI we call this internalized representation an embedding



0.24, -0.48, -0.94, 0.08

0.89, 0.12, -0.89, -0.24

0.18, 0.99, 0.22, -0.38

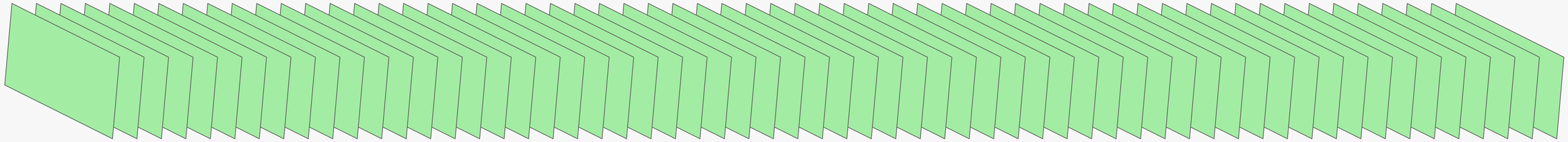
-0.94, 0.08, 0.89, 0.03

-0.76, 0.14, 0.33, -0.40

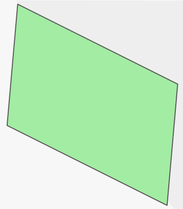
Embeddings

Twelve Labs

Many videos are shot at a standard frame rate of 60 frames per second



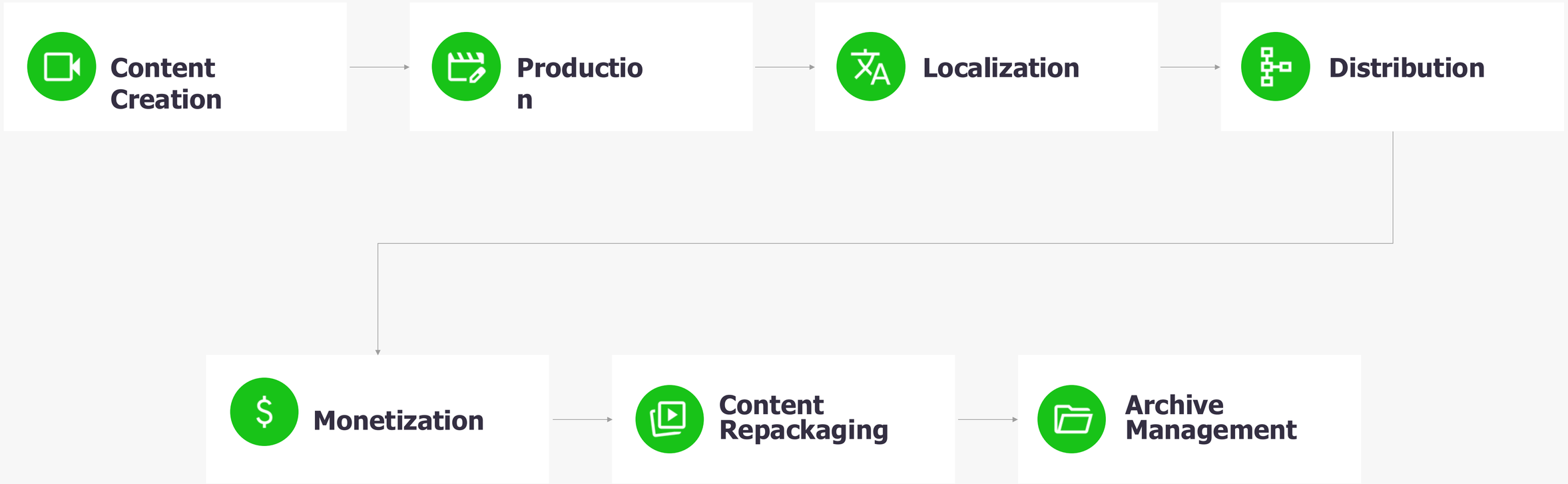
ONE SECOND



However, many language models only see **1 frame per second**, missing out on a ton of data.

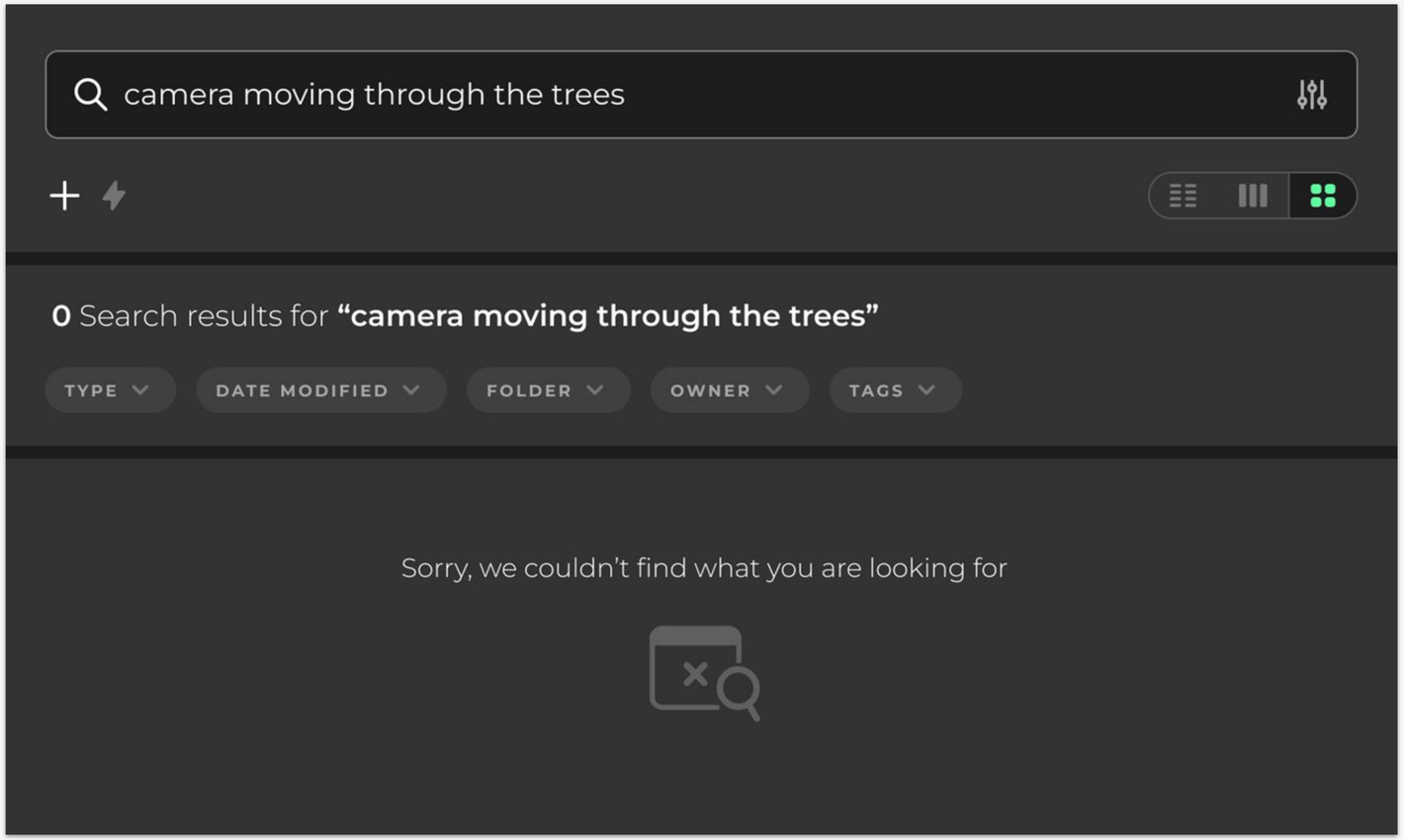
Twelve Labs

Media businesses are a collection of video workflows



Twelve Labs

Your video “search” is anything but

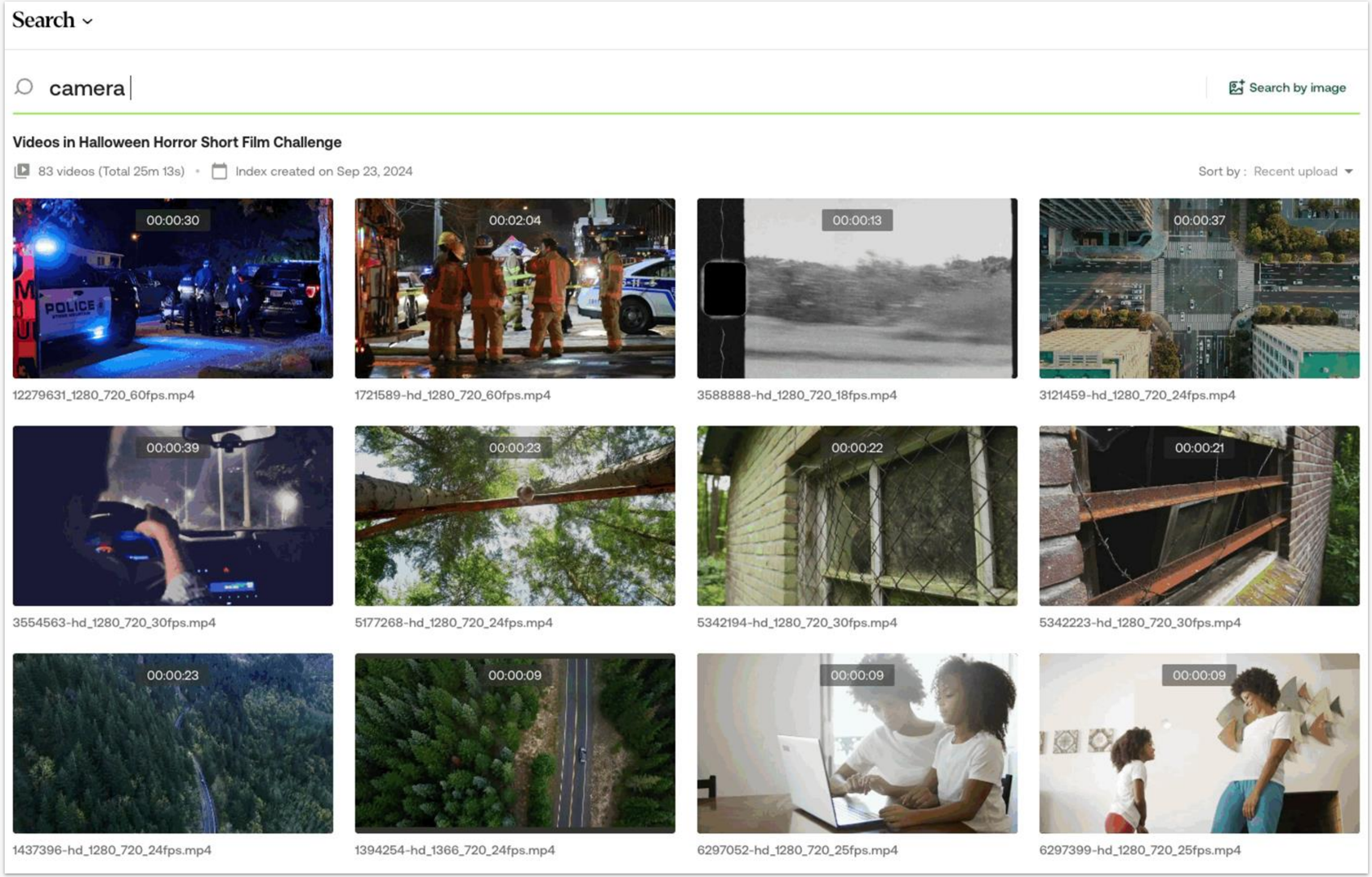


Step 1: Upload to a MAM

Step 2: Tag, Tag, Tag,

Twelve Labs

Video foundation models enable powerful video understanding



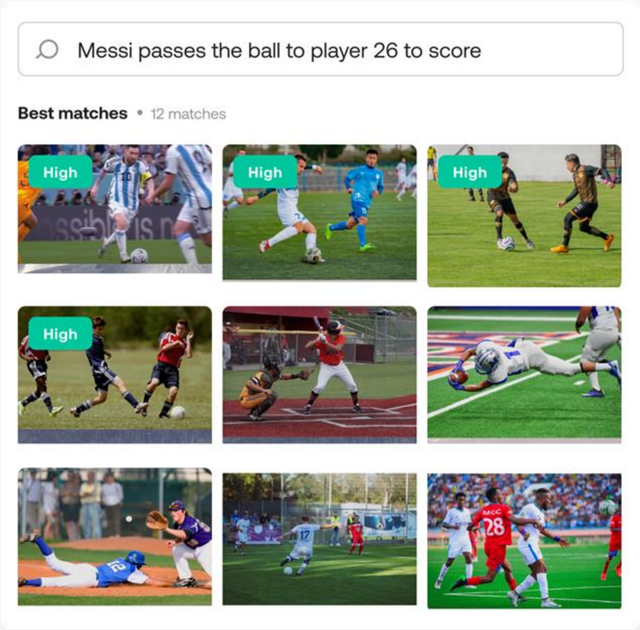
Twelve Labs

Twelve Labs serves world leading video foundation models

*Both models available via APIs

Marengo

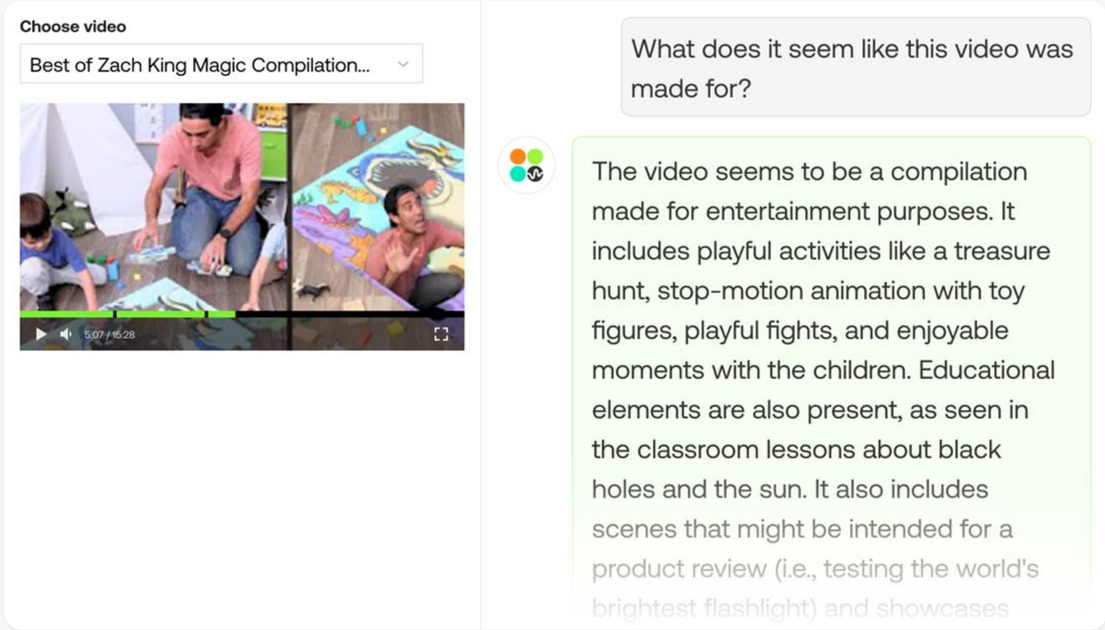
Video-native embedding model



SEARCH | CLASSIFY | EMBEDDINGS | CONTENT RECOMMENDATION

Pegasus

Video-language model



VIDEO-TO-TEXT-GENERATION | SUMMARY | HIGHLIGHTS | CHAT | CHAPTERS | QnA | RAG

Twelve Labs

We meet our users where they are

Clouds

aws

ORACLE

Editing

BLACKBIRD

(Adobe Premier Pro)

(Apple's Final Cut Pro)

(Media Composer)

System Integrators/ Consultants

WIZELINE

.monks

Twelve Labs

Infrastructure

snowflake

databricks

Vector Database

Pinecone

mongoDB.

Asset Management

eMAM

vidispine

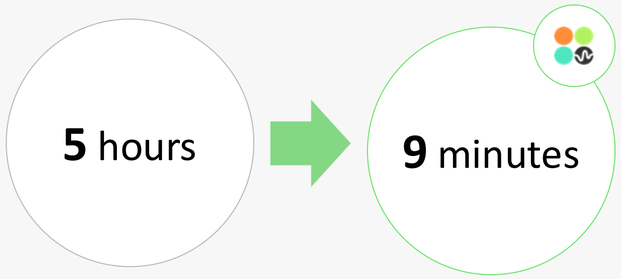
NOMAD MEDIA

mimir

Twelve Labs

Customer Case Study

Maple Leaf Sports Entertainment



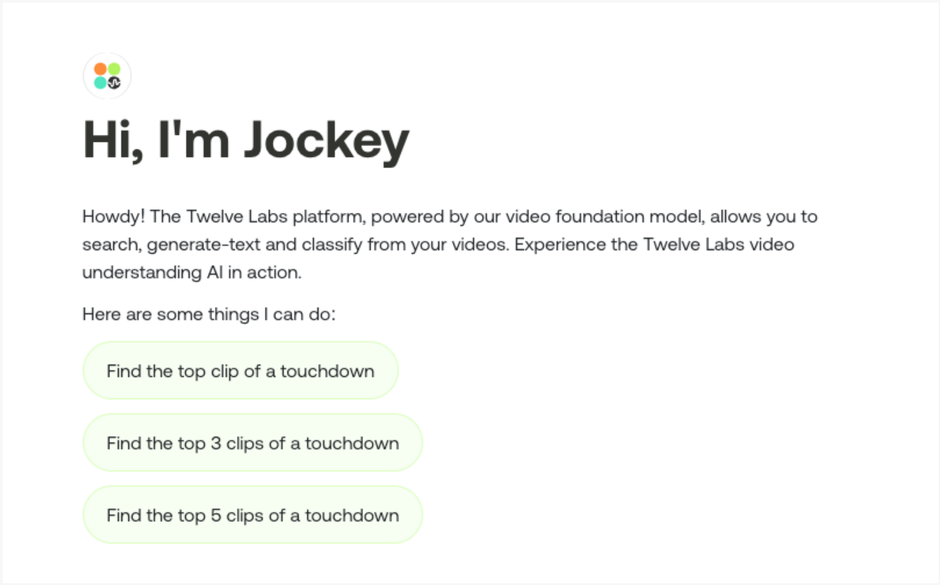
Time to find and edit content

Problem

Hours of relevant and localized content is underutilized.

Solution

The customer is able to to find the relevant content, edit it together and share with the appropriate stakeholders in minutes using Twelve Labs.



"With generative AI, we can mine neglected aspects of videos, both in and out of game, to create content tailored to each fan while maintaining the brand identity of each team preserved in team-specific generative models. This revolutionary approach allows creative teams to focus on high-level strategy while providing an unprecedented scale of personalized, engaging content"

- Farah Bastien

Twelve Labs

VFMs are being adopted in all video-centric verticals



Media & Sports

- Archive management
- Creative optimization
- Content summary generation
- Highlight generation
- Content recommendation

Advertising

- Contextual advertising
- Brand safety
- Creative optimization
- Asset management & repurposing

Creator Economy

- Content moderation
- Content-based recommendation
- End user content search

Government & Public Sector

- Evidence management and search
- Security report generation
- Threat detection
- Evidence question and answering

Healthcare

- Patient monitoring
- Hospital hygiene compliance
- Elderly monitoring

Automotive

- Dataset Curation and Discovery
- Self-driving experiences

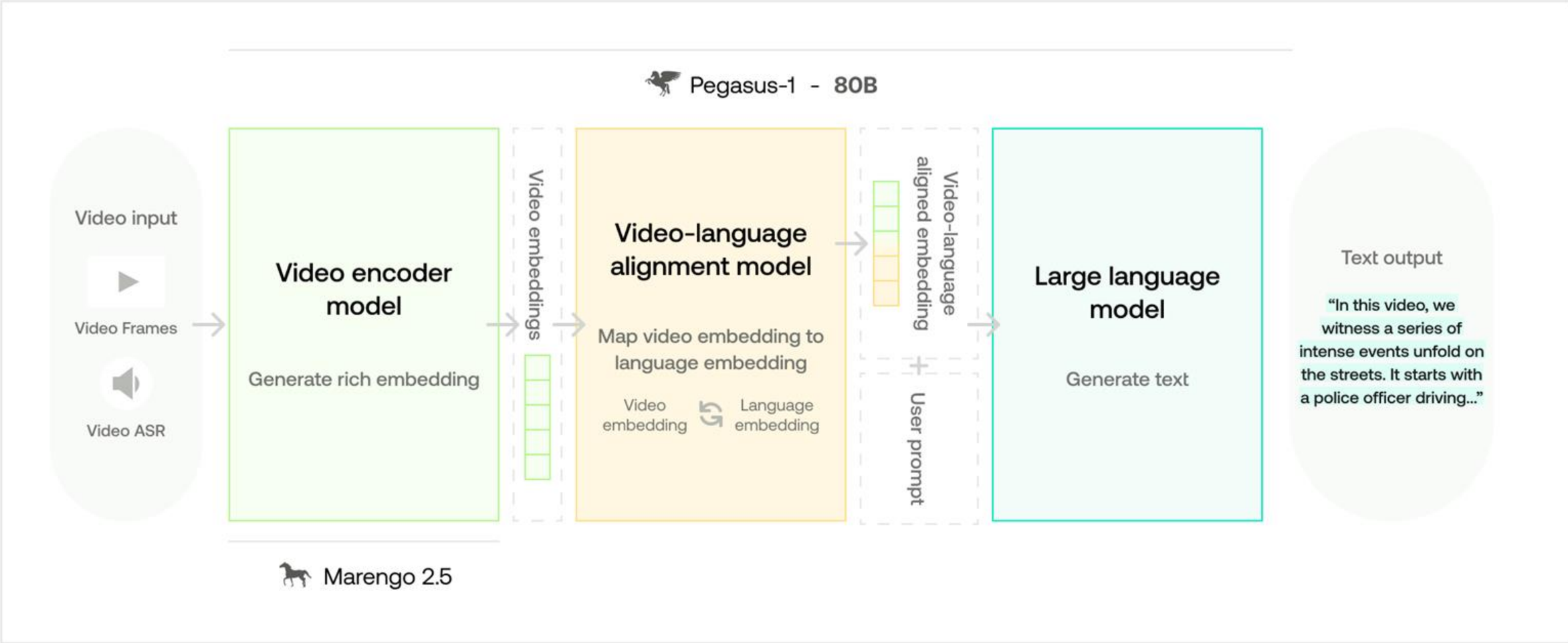
Enterprise Knowledge

- Sales meeting analytics
- Meeting summarization
- Meeting engagement analysis
- Meeting search

Appendix

Twelve Labs

Made possible by our foundation models built on “video-first” ethos



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STARTUPS MC

Kayvon Moshiri

Ventures Associate

Plug and Play Tech Center

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vibe

Vibe

The Google Ads of TV. We allow any marketer, any brand, of any size, to advertise on TV within 5 minutes.


vibe
THE GOOGLE ADS OF TV
SERIE A: $22M
1500 Active clients
+100% Growth YtoY
4,8 G2 Reviews

WHAT IS CTV ADVERTISING ?

OTT Streaming Services



Devices



Desktops, Laptops



Phones, Tablets

Connected TV (CTV)



Smart TVs



Streaming Devices



TV



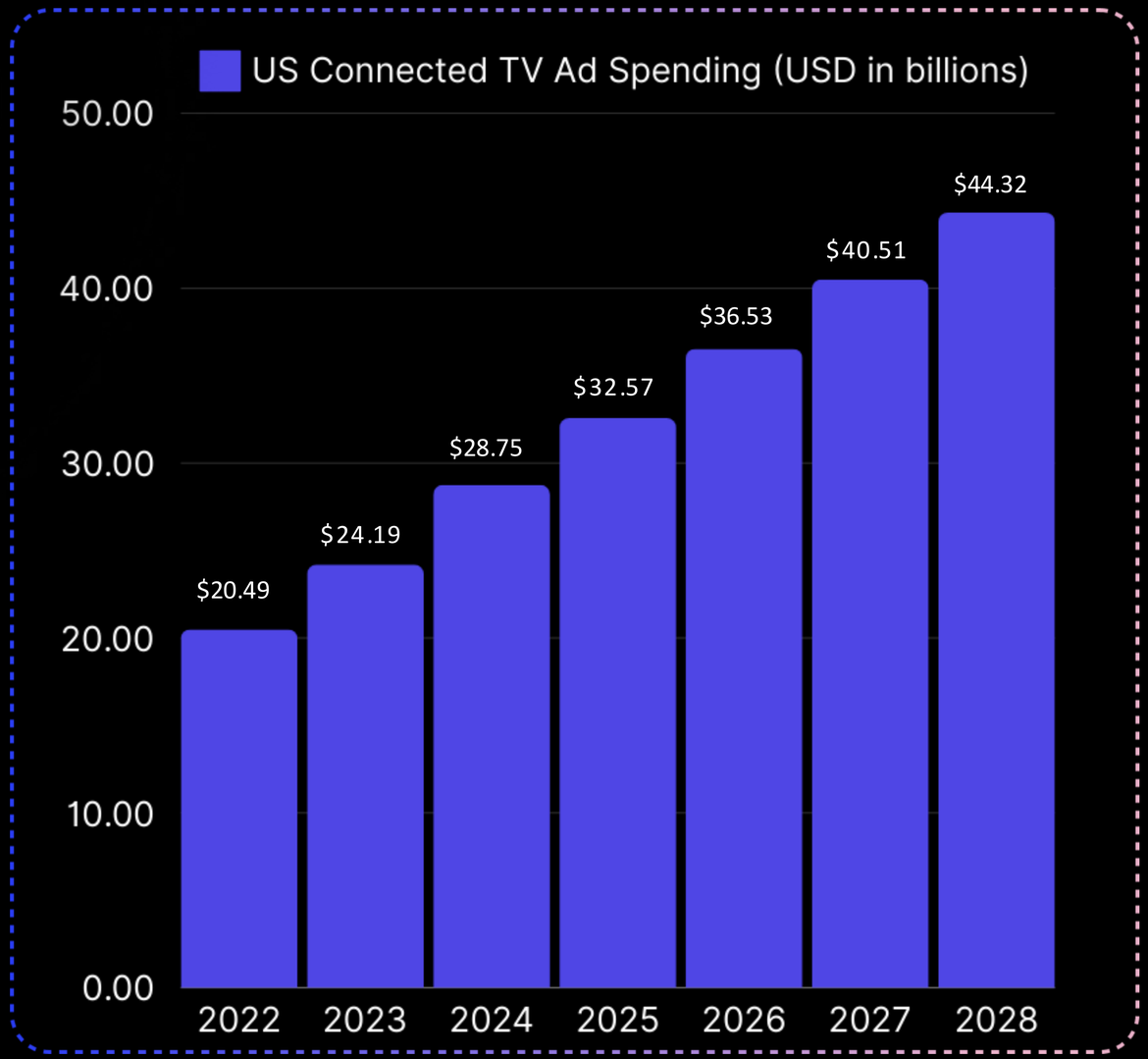
Gaming Consoles

vibe

STATE OF CTV

CTV has become the **fastest-growing channel** in the US.

Accounting for 1 in 10 US dollars spent on digital advertising (90% of which is transacted programmatically)



vibe

UNPARALLELED

REACH

US HOUSEHOLDS

120m

TV APPS & CHANNELS

540+

ADS SERVED MONTHLY

1B+



vibe

Extensive Targeting

Hundreds of custom audiences



vibe

OPTIMIZATION

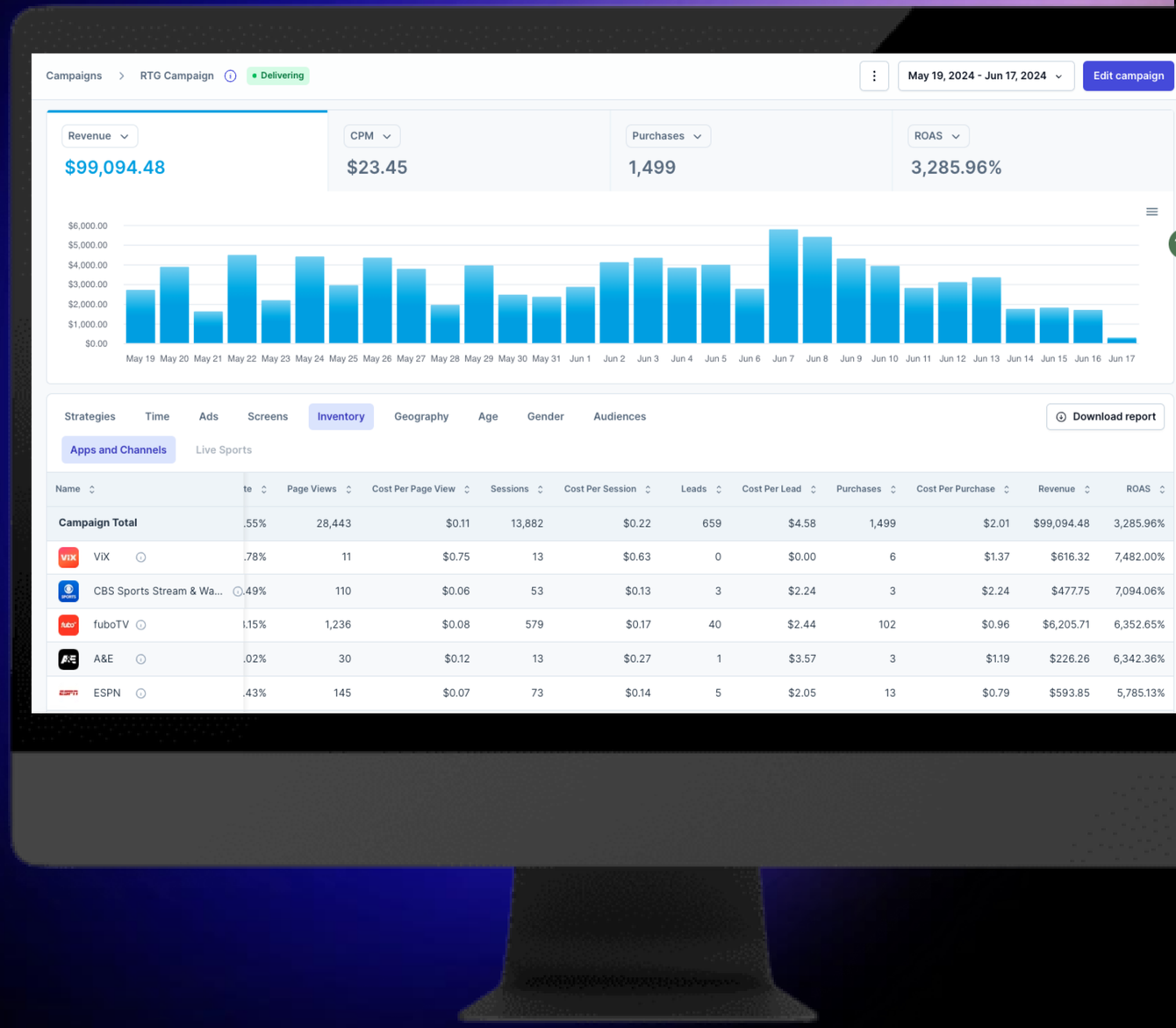
Optimize towards your goal: Views, CPI, CPA, Retention or ROAS

Managed

- Strategy Consultation
- Campaign Setup
- Custom Audience and Targeting Optimization
- Data Science

Self Serve

- Bid Management
- Targeting & Inventory optimization
- Budget Distribution
- Comprehensive Reporting



vibe

MEASUREMENT

IP Matching

Pixel on Web

Mobile Measurement Partner on Mobile



Tv



Desktop



Mobile

vibe

vibe

QUESTIONS & ANSWERS

dimitri@vibe.co



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STARTUP PRESENTATION

DIMENSION

Dimension Labs

An unstructured conversation analytics platform that helps enterprises unlock the hidden value in customer interactions.

DIMENSION

Unifying Customer Interaction Data across the Enterprise

Transforming Interactions into Insights

PLUG AND PLAY PRESENTATION DECK

NOV/24

DIMENSION

Today, customers want to reach your business from anywhere—
whether it's your website, mobile app, social media, or by phone

This easy access is not just nice to have;

it's what customers expect.

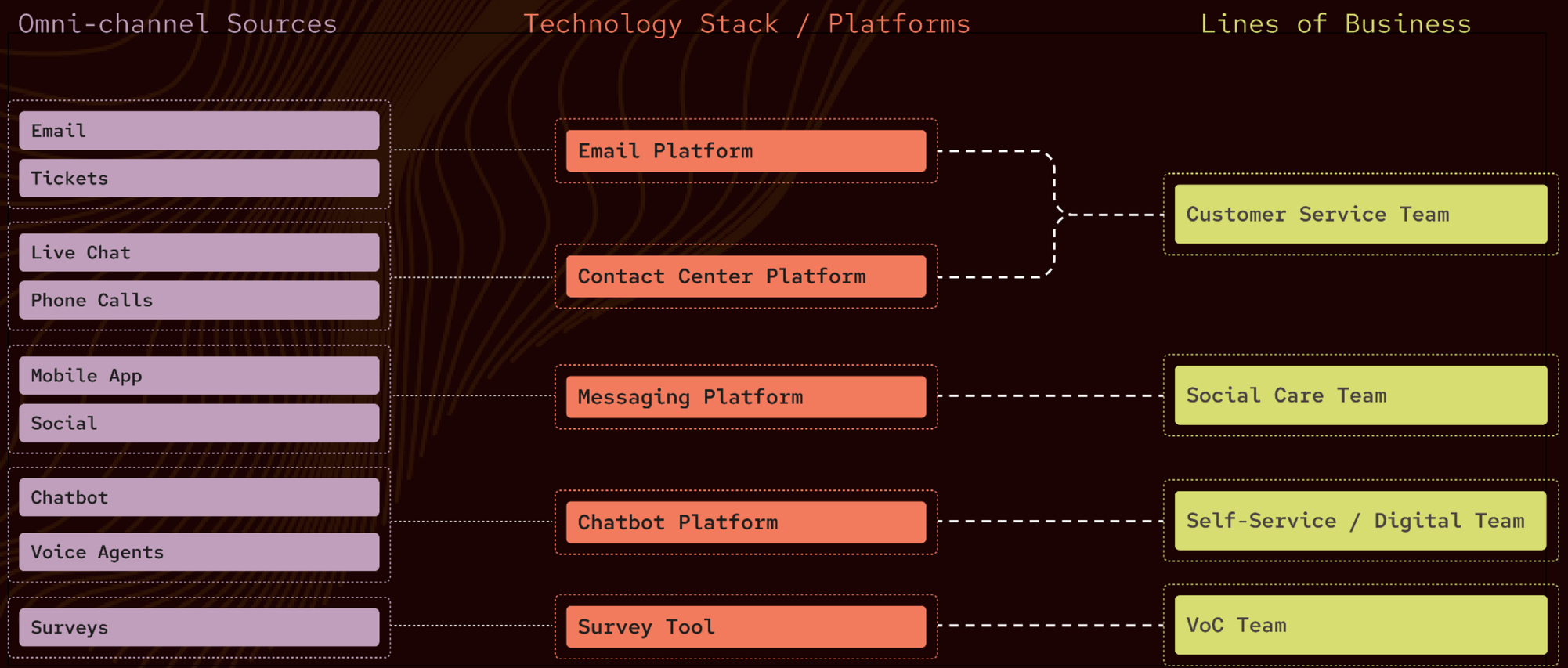
DIMENSION

The Omnichannel CX Journey



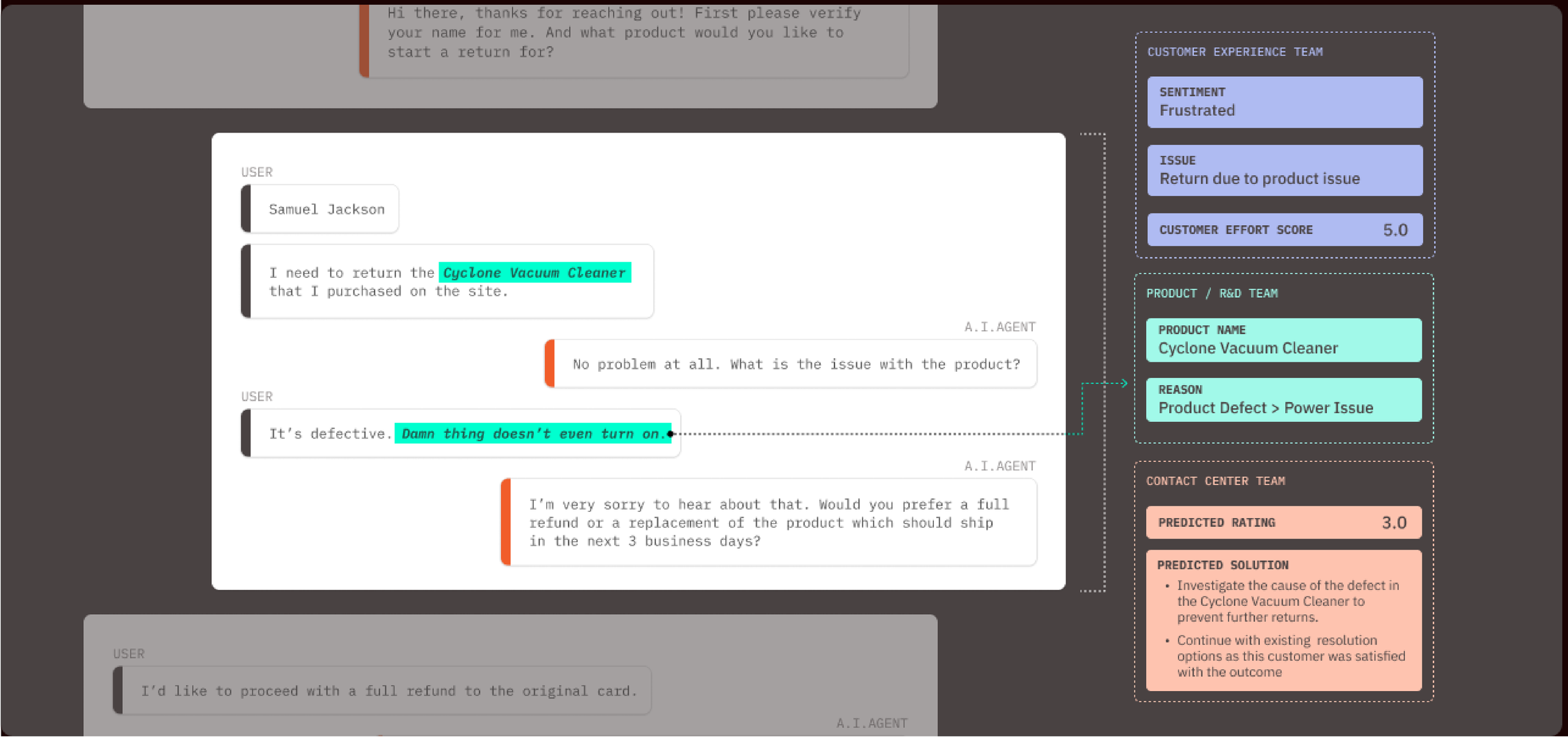
DIMENSION

Siloed data, multiple tools, across different teams



DIMENSION

Same data, multiple perspectives

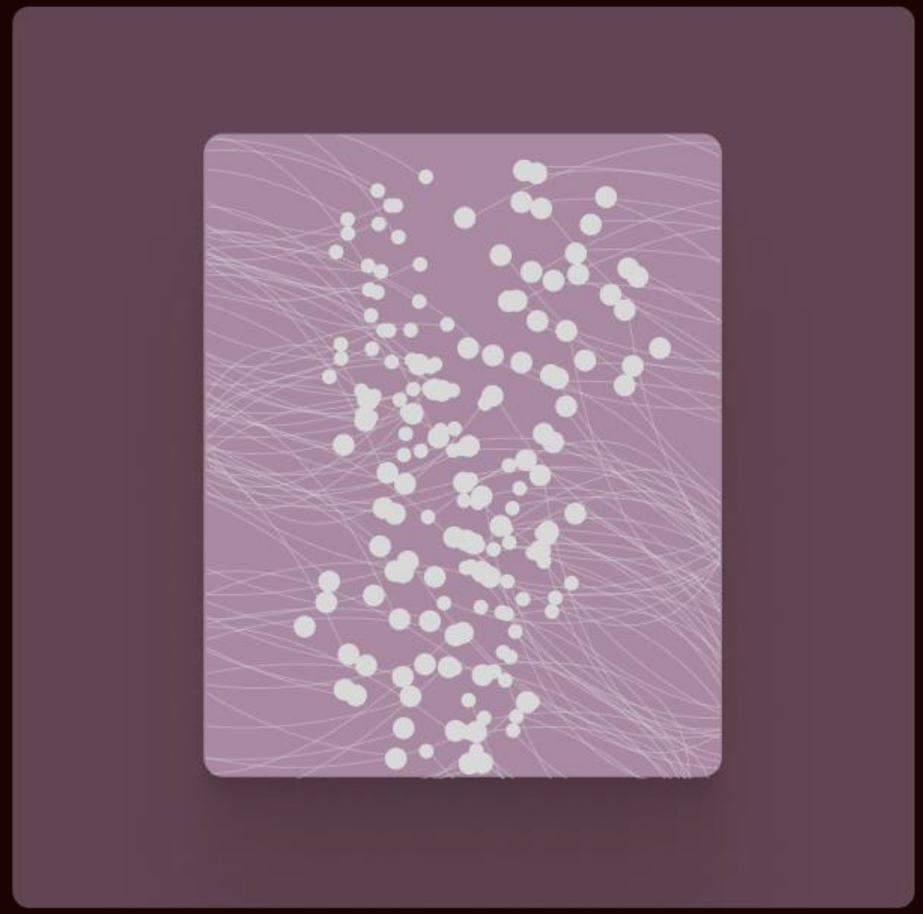


DIMENSION

Our Solution

A Unified Customer Interaction Platform

- All your customer interactions in one place - **a single pane of glass**
- Go beyond tracking what customer do - **reveal why they do it**
- **Proactively address customer needs**, inform & support employees with feedback data, and gain valuable insights into customer behavior



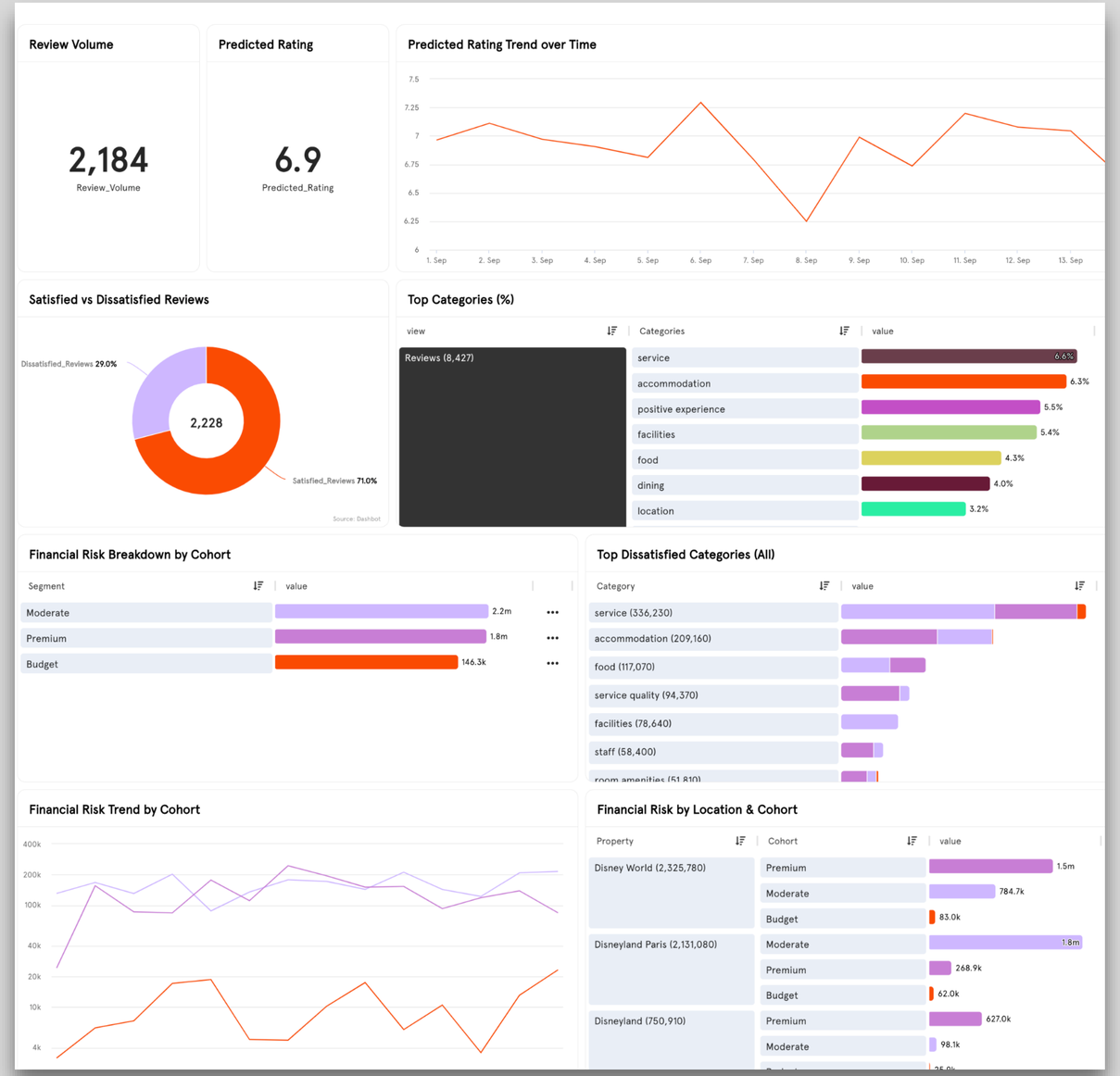
DIMENSION

Marriott HOTELS · RESORTS · SUITES

USE CASE 1

Omni-channel Conversational Insights

Dimension analyzes all of the customer interaction data for Marriott properties to deliver actionable insights to reduce costs and improve CX

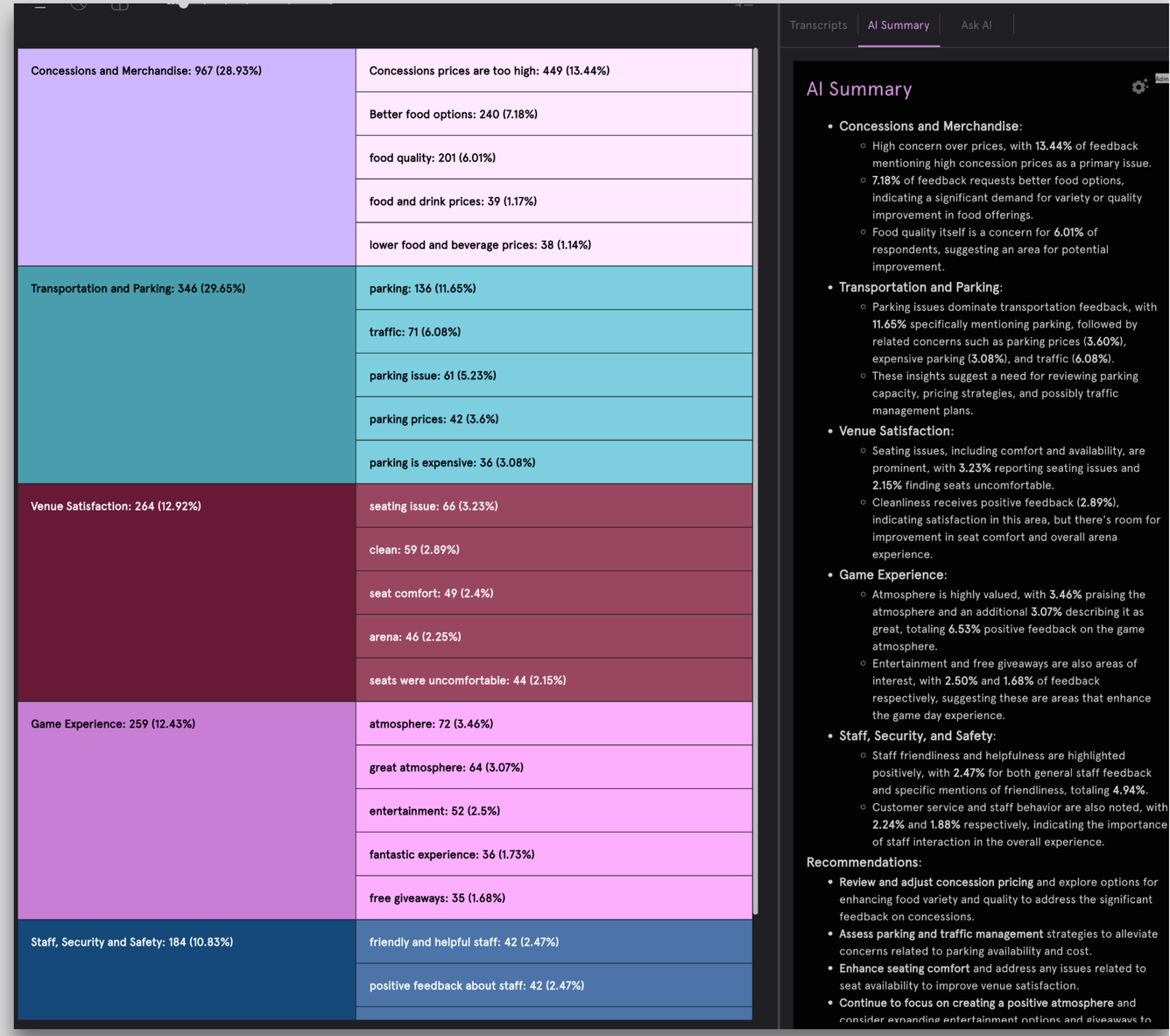


DIMENSION

USE CASE 2

Unstructured Customer Feedback Insights

Dimension analyzes all of the NBA's fan survey feedback data across all games to find actionable insights to continuously improve the game experience



Get started with

DIMENSION

Conversations are the lifeblood of your business.
Get customer insights and signals with a window into your unstructured data.

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STARTUP PRESENTATION

glean

Glean

Work AI platform that connects and understands all your company's data to generate answers and automate work with AI.

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glean

Work AI for all.

November 2024

PLUG AND PLAY

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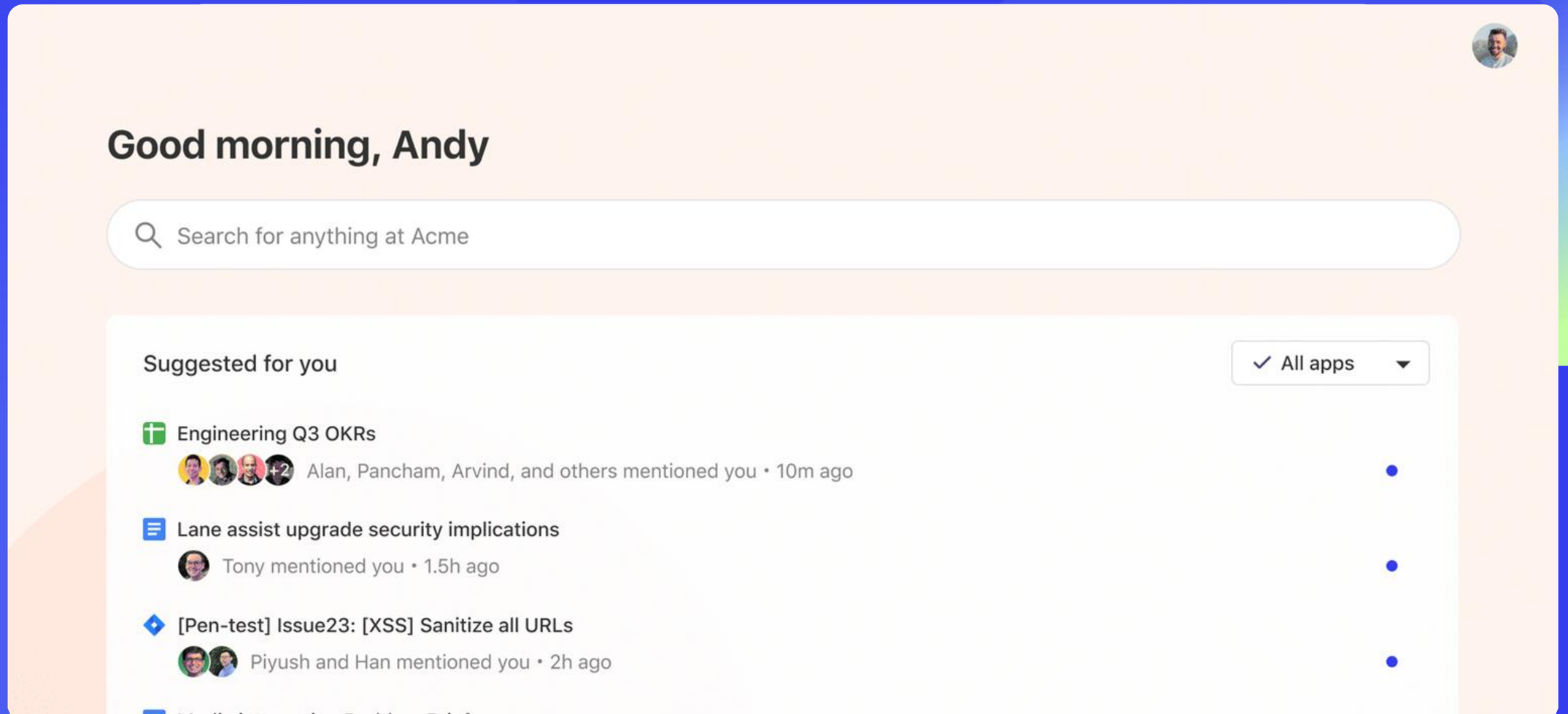
Glean is Work AI for all.

Connect and understand all your enterprise data, to generate trusted answers and automate work grounded in company knowledge.



Glean is uniquely positioned to be the single repository and search engine for all company data

Find & understand information

Search
information, docs, and people

Explore
insights, research, and discoveries

Onboard
to new jobs and projects

Create & summarize content

Create
content, updates and deliverables

Summarize
docs, threads and meetings

Analyze
for insights and answers

Automate work

Communicate
with automatic responses

Automate
repetitive personal tasks and workflows

Orchestrate
departmental processes

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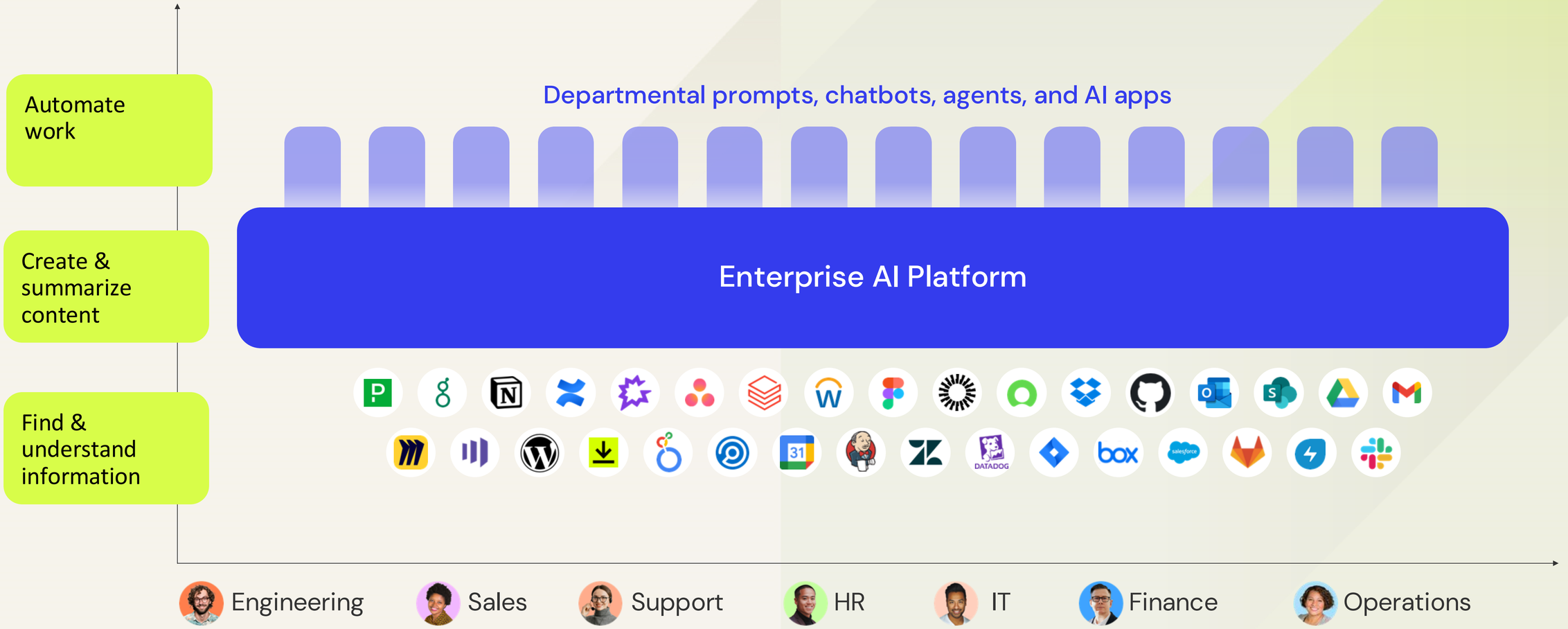
What if AI at work was approached as a horizontal platform?



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Glean powers the world's leading organizations.

"Top 10" largest...

- Semiconductors
- Telecoms (3)
- Retail bank (2)
- Electronics manufacturer
- Social network
- Consumer retailer
- Vacation rental platform
- Rideshare transport
- eCommerce

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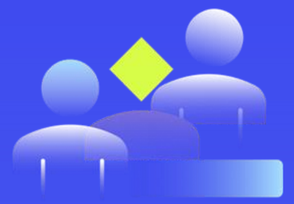
glean



glean is

Work AI for all.



For everyone
at work.



Across all your
data & apps.



Find, create &
automate anything.

glean

Thank you!

PLUG AND PLAY

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STARTUP PRESENTATION

AI OR NOT

AI or Not

It is an AI detector trusted by 200k+ users that checks for AI-generated content in images, audio, content moderation, and more.

AI OR NOT

Combating misinformation
& elevating compliance

Anatoly Kvitnitsky
Founder & CEO

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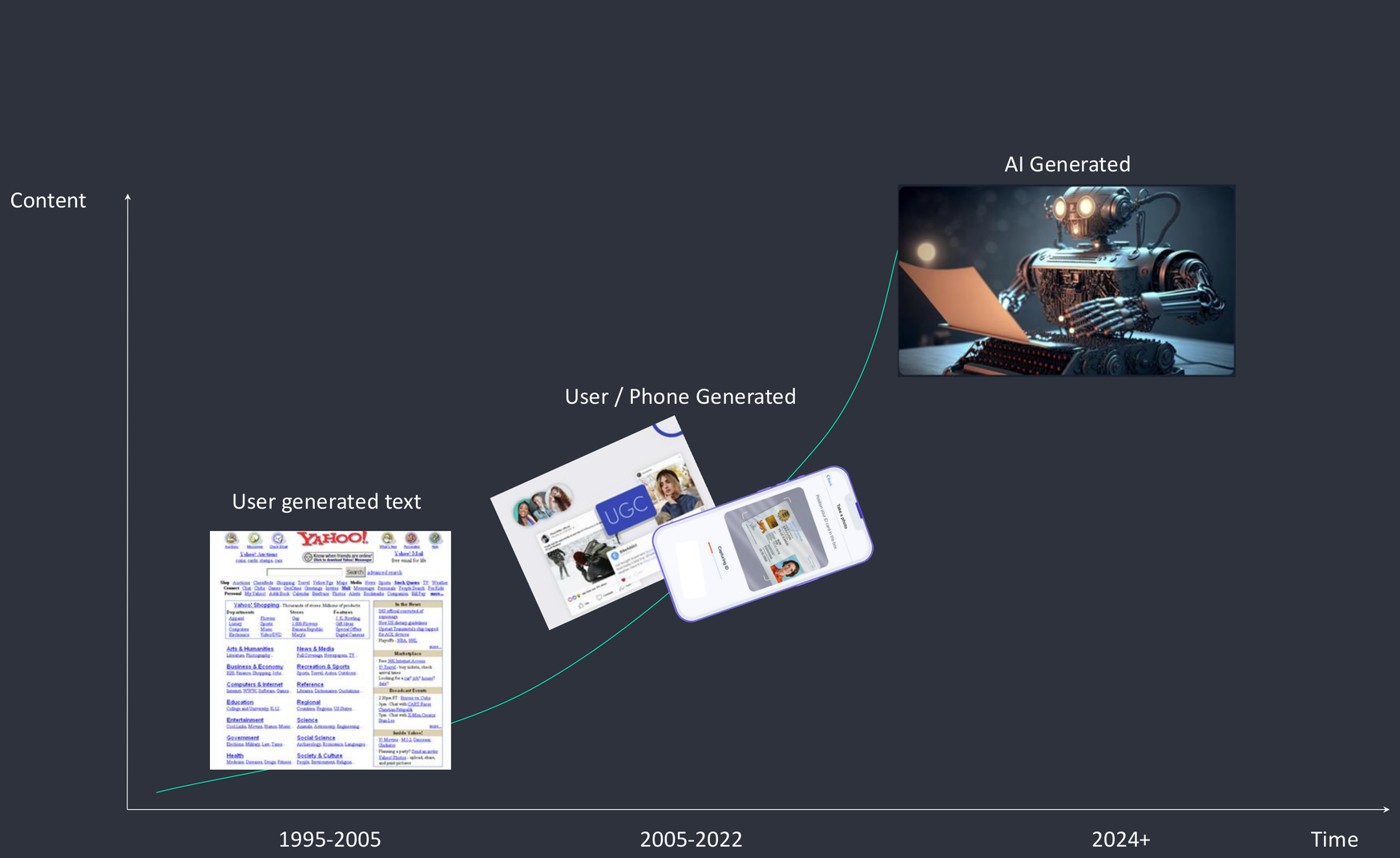
</Generative AI Has Changed the World (for Good?)

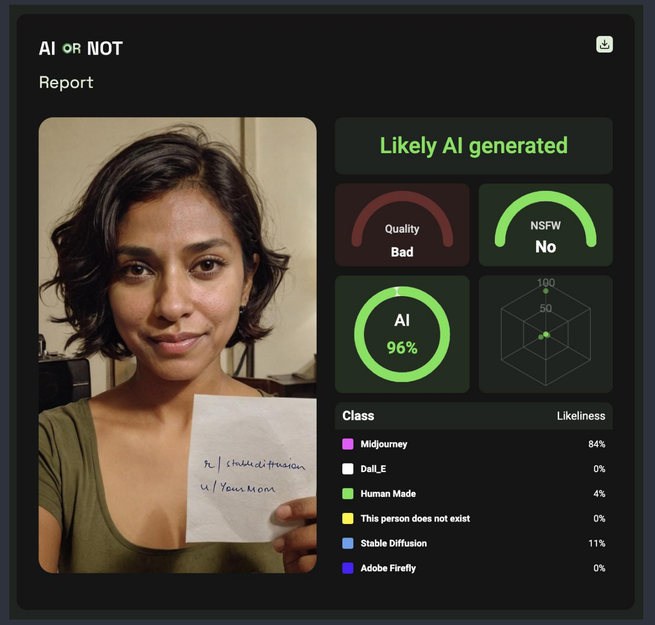




AI or Not fortifies compliance, risk, fraud and trust & safety teams with AI Detection







Trusted by

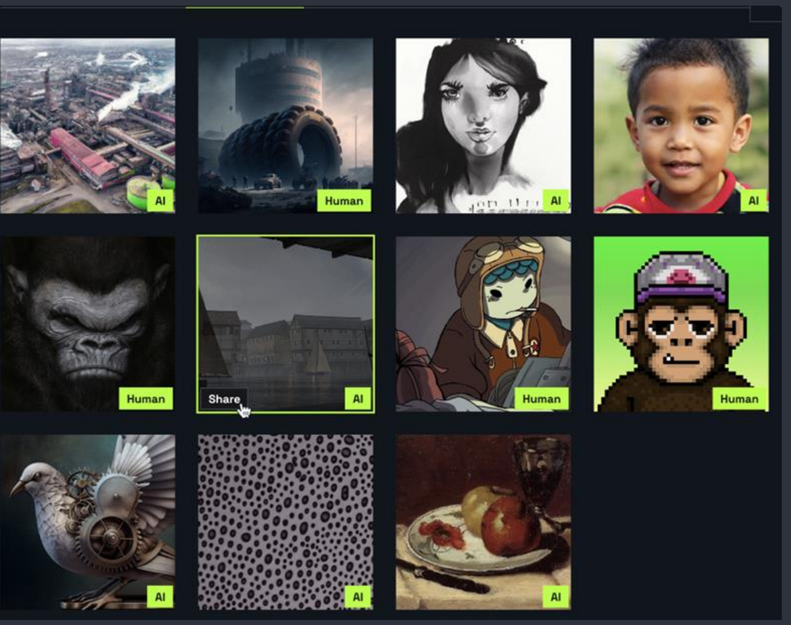
Telefónica ActiveFence FOX

200k+ users

</Foundational Detection Models

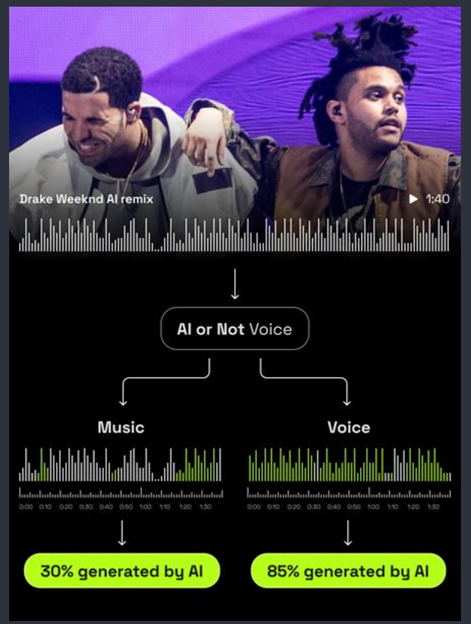
Image

In-house neural network



Audio

Voice and sound AI detection



GenKYC

Authenticate documents for Know Your Customer (KYC) compliance while detecting AI & tampering



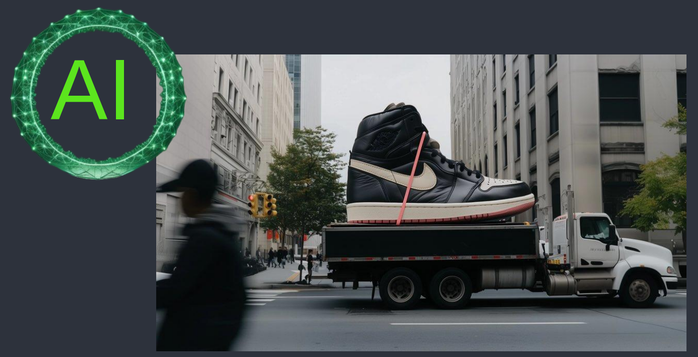
Video

GenAI video detection for deepfakes

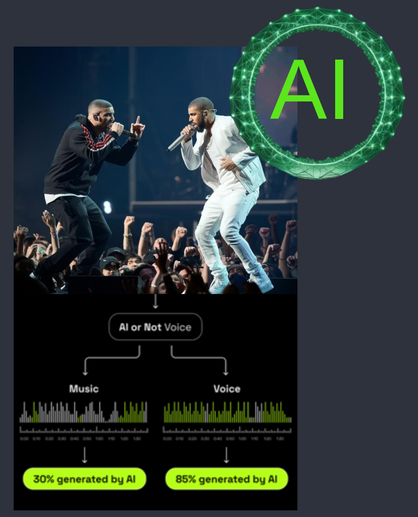




</Protect Your Most Important Assets

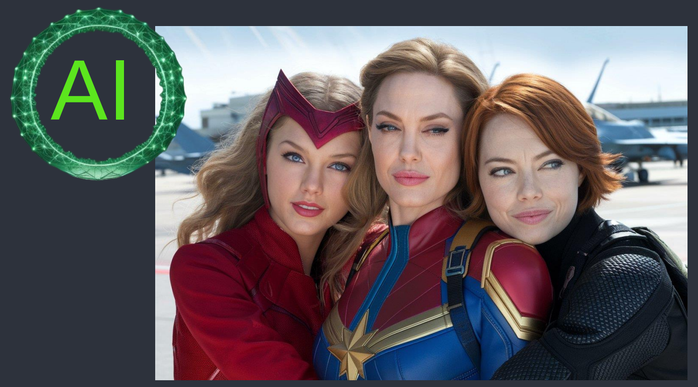


Brand



Vocals

AI OR NOT



Artists



Misinformation

</Why Now

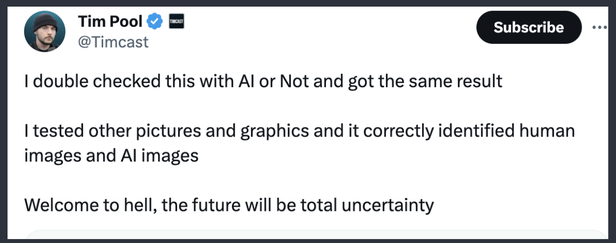
GenAI is better than ever.. and open source w/out safeguards



Generative AI being used for fraud



People questioning what they see







AI OR NOT

Anatoly Kvitnitsky
toly@aiornot.com

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STARTUP PRESENTATION

PLAY BOOK

Playbook

Is a next-gen Google Drive / Dropbox, designed specifically to support visual file collaborations, such as images and videos.

Playbook:
Digital Asset Manager

Media & AD EXPO: November 21, 2024

Playbook

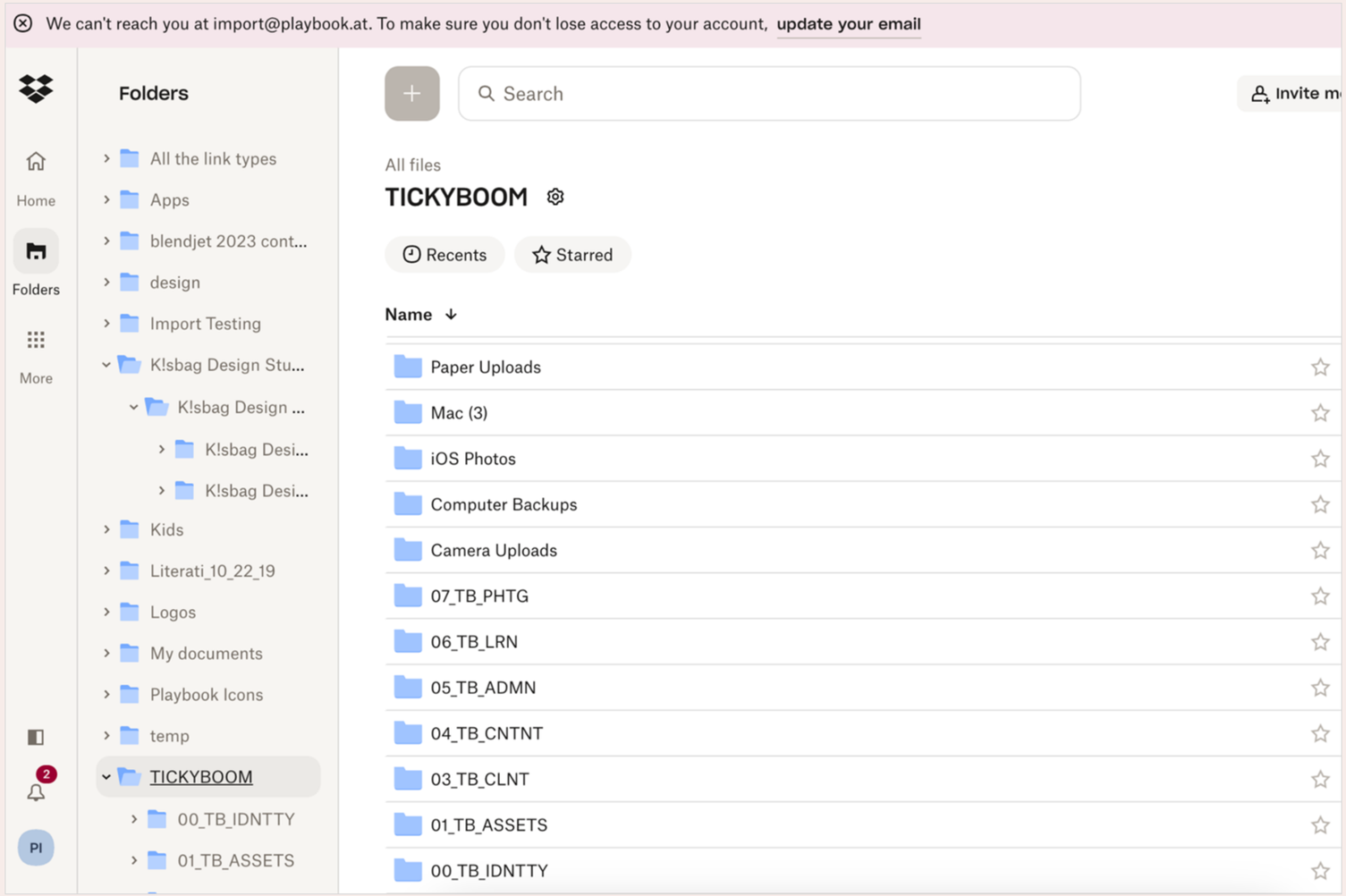
- Founded in 2020 by GDrive Founding Designer
- Social Media Storage
- Photography and video repository
- Collaborative brand hub

Why I founded Playbook

❌ Inefficient for managing images and videos

❌ Overwhelmed by 10,000+ marketing assets

❌ Complicated and confusing permissions



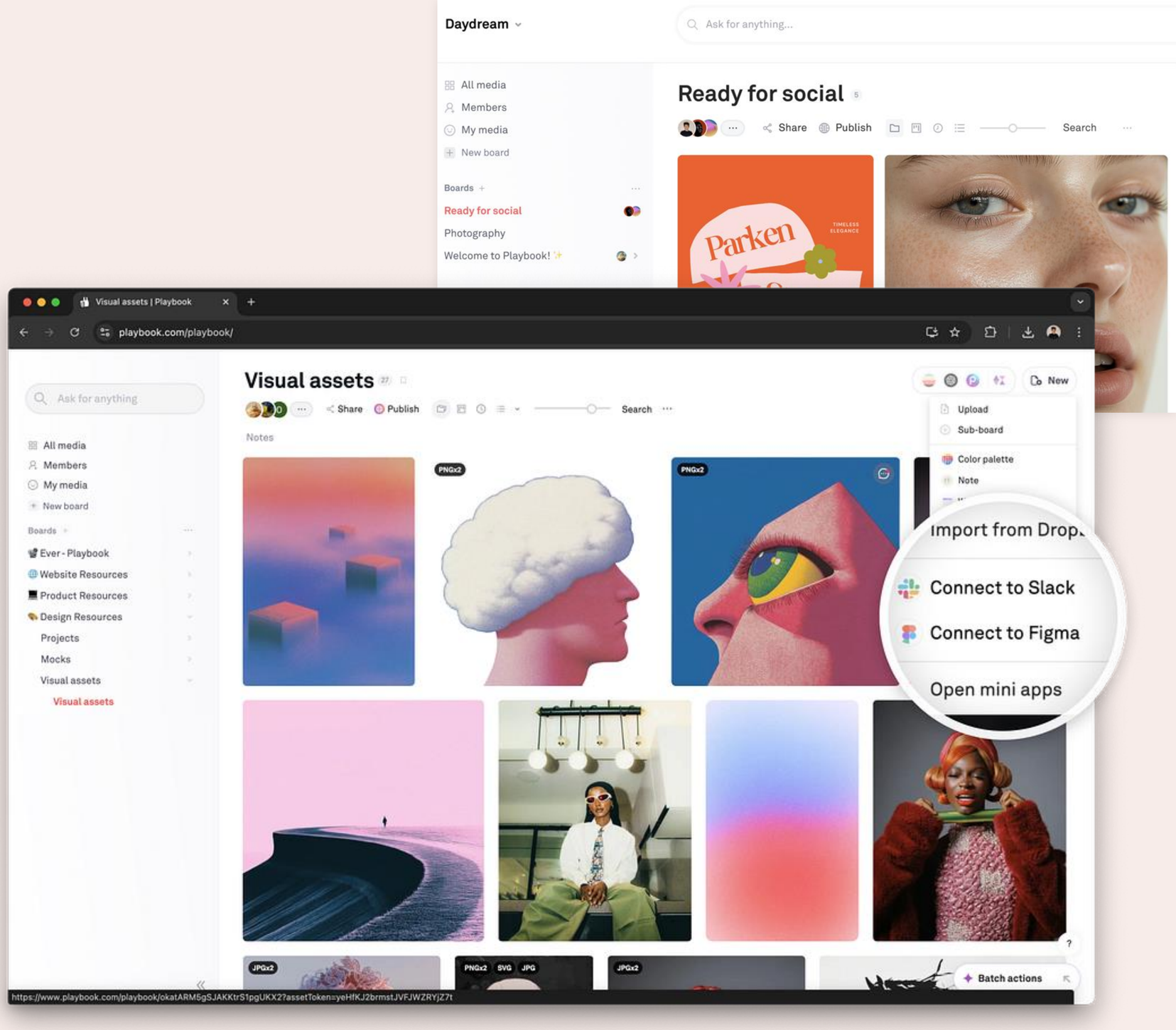
Playbook: DAM but not DAM

✅ First multiplayer DAM

✅ Sign up in seconds, not months

✅ Blazingly fast search and browsing

✅ No manual work required



The Future of Marketing: fighting to retain creative assets

marketing assets marketers need to support



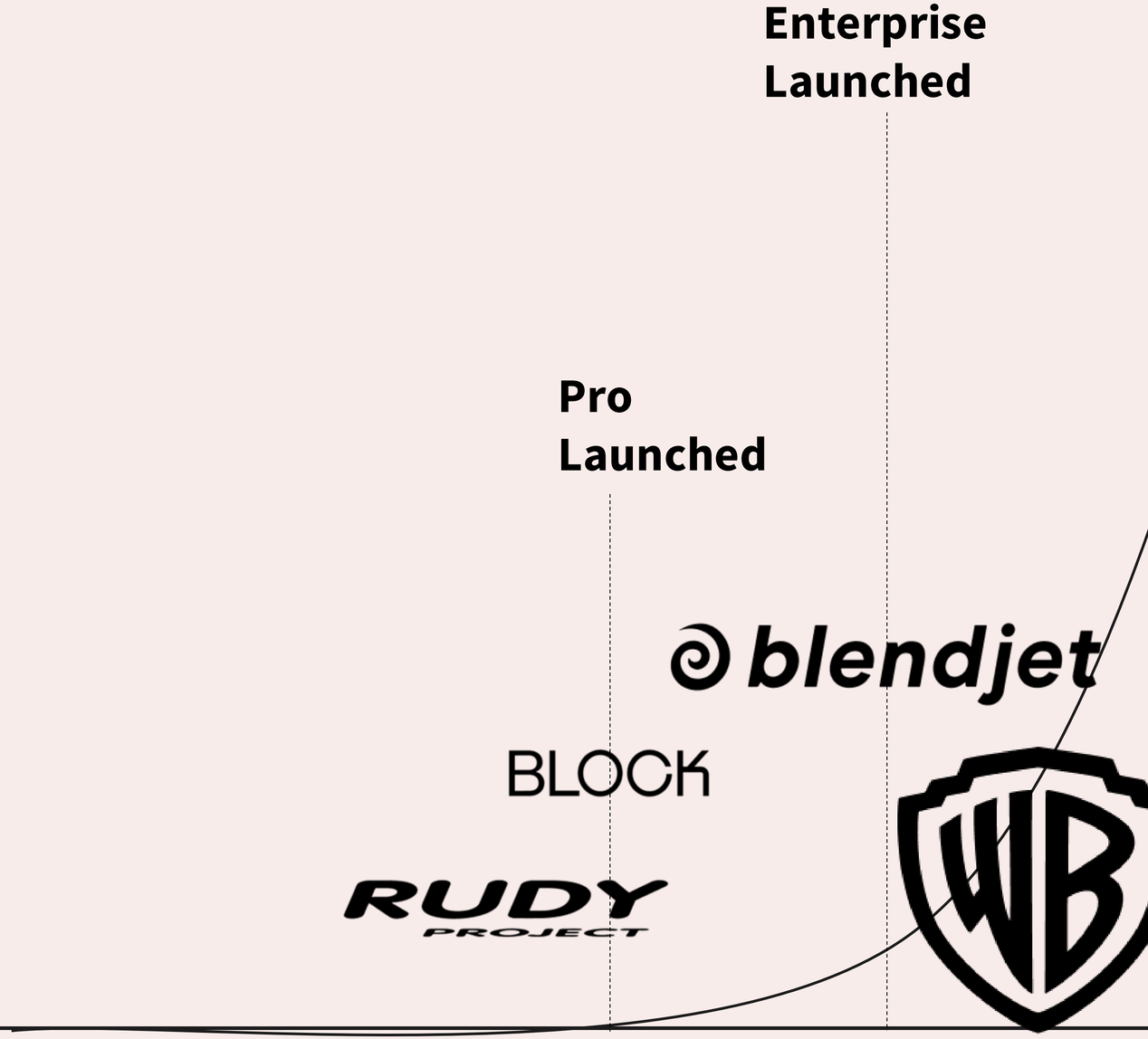
1990 **2000** **2010** **2020** **2030**

Playbook Growth

📈 Pro-consumers are proving the trend

📈 1.35M users; growing faster than any other DAM in history

📈 800% yearly revenue growth



Playbook Enterprise: Safeguard your company’s creative legacy

- Losing assets means losing years of creative expertise
- Shorter employee tenure = faster turnover of knowledge and assets
- Playbook is the world’s fastest and smarter DAM for building lasting creative asset repositories
- $2500/year

For a private Enterprise demo, contact jessica@playbook.com

Thank you.

PLUG AND PLAY

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STARTUP PRESENTATION

broadpeak.io

Broadpeak. tv

The most advanced API for video delivery and monetization.

broadpeak.io

Sunnyvalle, November 21st 2024

Advanced video advertising with Broadpeak.io

Xavier Leclercq – VP Business Development

01. BROADPEAK'S MISSION

broadpeak

200+ MILLION PEOPLE

50 COUNTRIES

enjoy their favorite shows through
Broadpeak's video streaming solutions



Charter COMMUNICATIONS · Bell · Claro · MEGACABLE · TELUS · orange · LIBERTY GLOBAL · vodafone · A1 · Jio

02. INTRODUCING BROADPEAK.IO

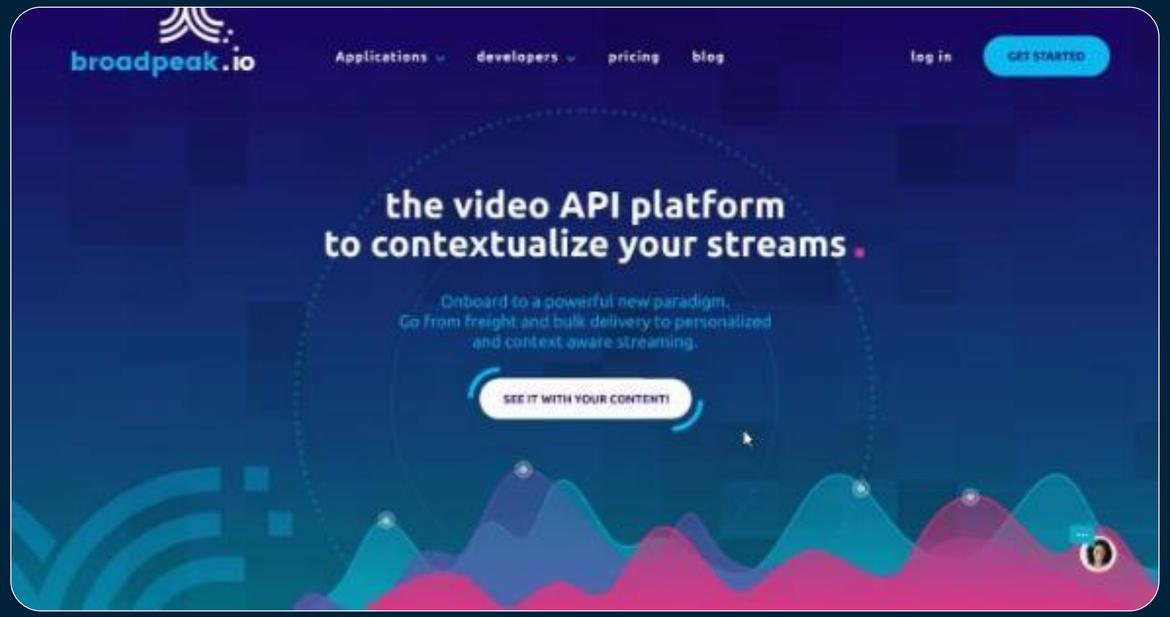
SaaS platform for video streaming

Immediate access to the service — NOW

No commitment **Pay as you use**

Full transparency of prices, APIs and statistics

Personalization and contextualization of streams



Targeted Ad | Content Replacement | Virtual Channel | Open CDN Distribution

BENEFITS

1. **STREAMLINED STREAMING IN OPEX MODE**
2. **BUILT FOR DEVELOPMENT FLEXIBILITY**
3. **CLOUD-BASED TO SCALE WITH DEMAND**

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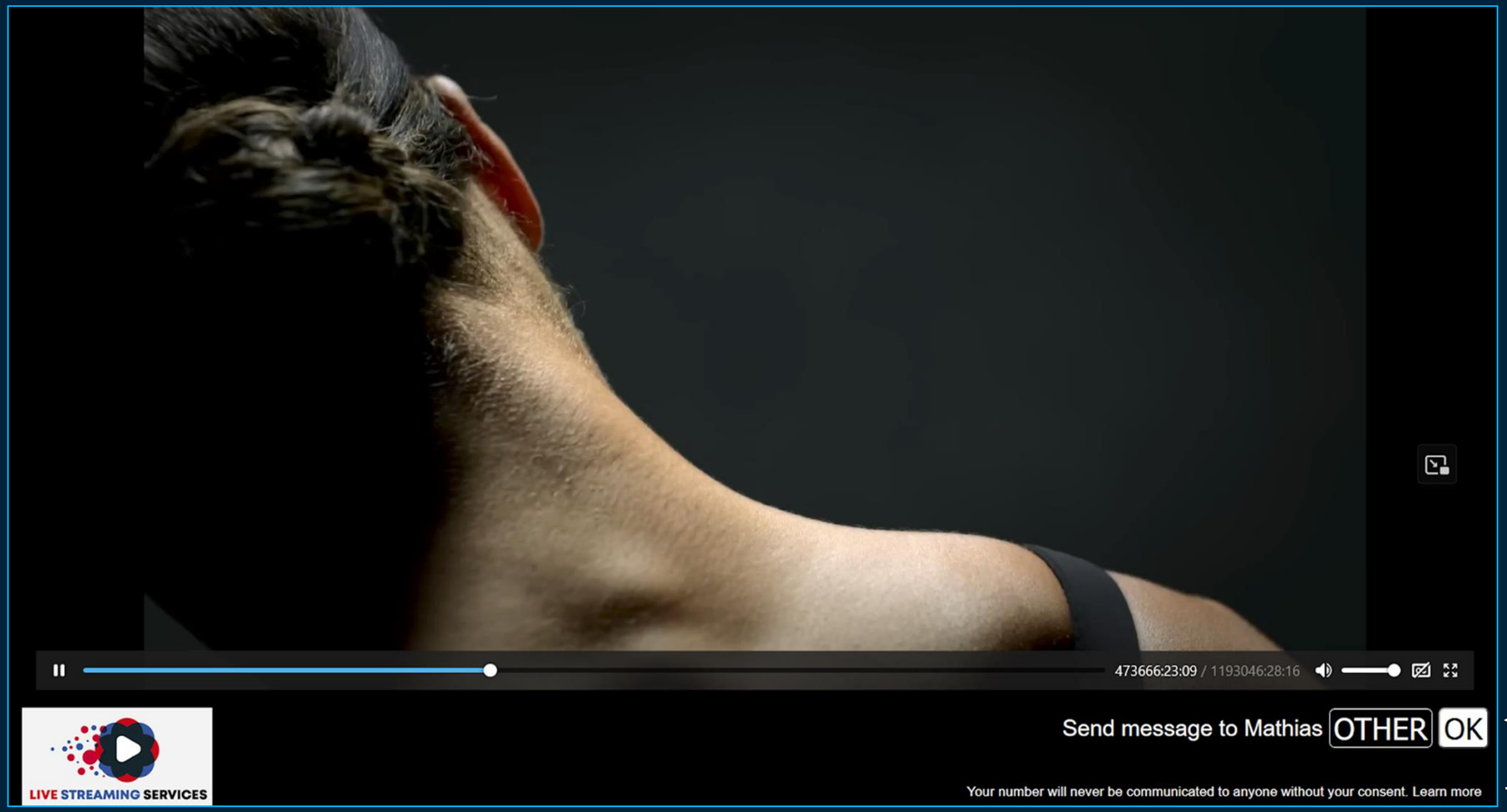
03. THE BIG SHIFT: SHOPPABLE ADS



User action

Notification or SMS

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broadpeak.io

Thank You

Try me today https://broadpeak.io

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STARTUP PRESENTATION

dicer.ai

Dicer.ai

The AI-driven marketing agency in a box, pioneering ‘Conversions as a Service’ for brands and agencies.

#PNPTCSiliconValley

Join us at **pnptc.com**



Autopilot for Cross Platform Paid Marketing

Dicer.ai automates the entire marketing funnel, boosting conversions faster than any human team.

Built by expert marketers. Powered by AI.

We Have Founder-Market Fit

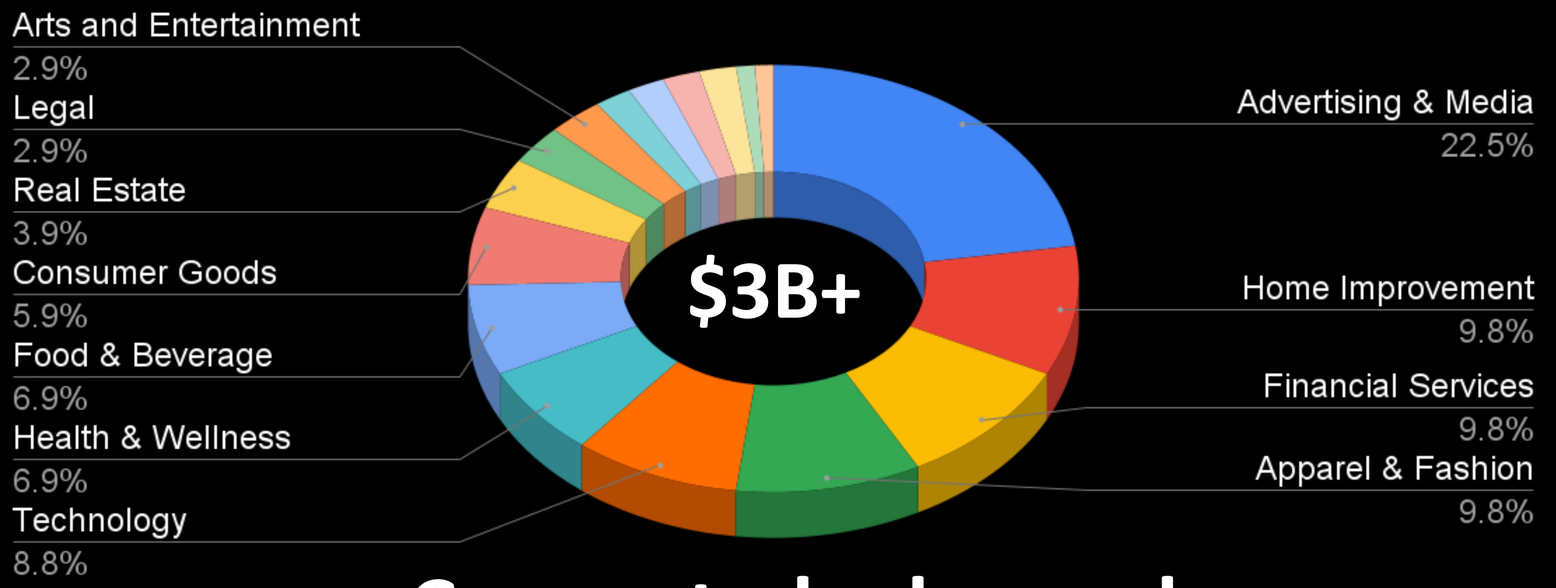
We have built and delivered products, driving hundreds of millions of users.



A.J. Elliott

CEO

A.J. has built over a dozen DTC offers bootstrapped to over $40M annual revenue. Top 3 Facebook special category advertiser by spend.

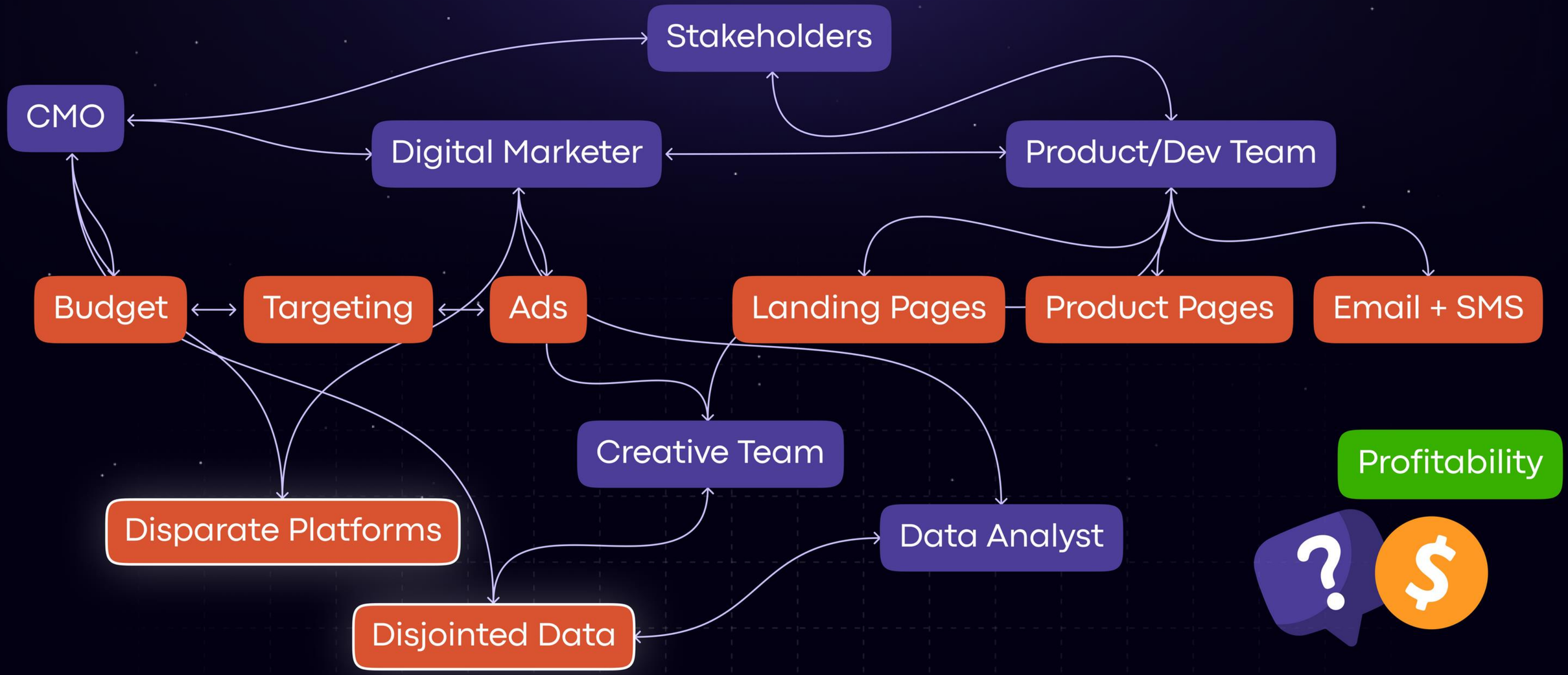


Connected ad spend

BuzzRx OTTO Union Square MEDIA Sterling Caviar Chaads CLOTHING

Modern Paid Marketing is Broken

Fragmented Marketing Funnels are crippling business‘ conversions















AutoPilot for Paid Marketing:

- High-Converting Ads
- Faster Launches
- Smarter Optimization

Real Customers. Real Results. With Dicer.ai

How Dicer.ai is Helping Companies Scale and Save.

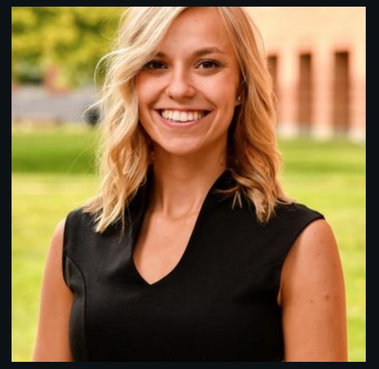
Josh Keller - CEO



Union Square Media

“200 custom video hooks generated in under an hour, saving $30k+ per month and freeing up countless hours”

Grace Miller - Marketing



BIOptimizers

“Dicer.ai serves as a cornerstone for our media buying and creative team optimizations.”

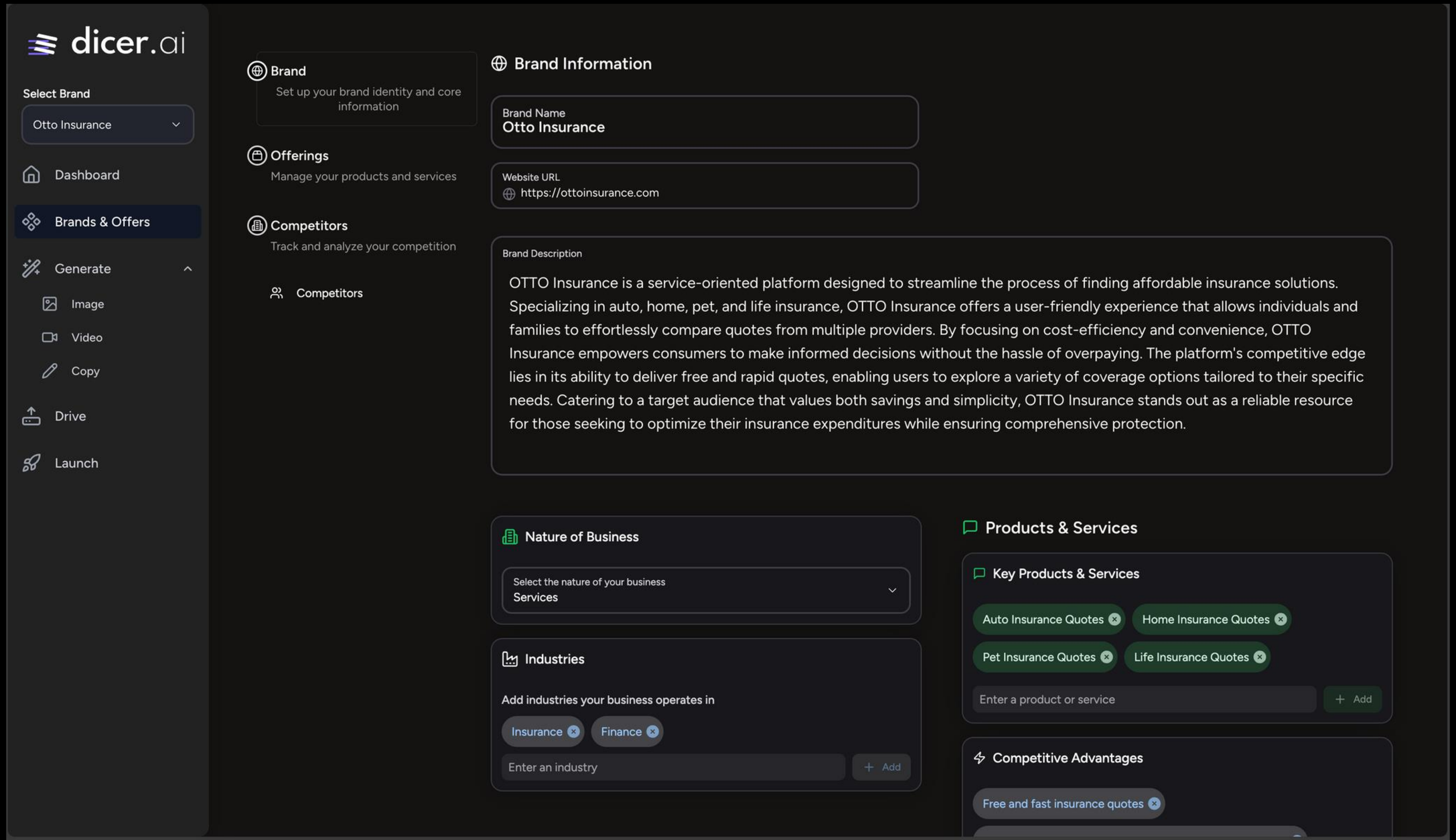
Omid Lari - Founder



713 Online

“Dicer.ai handles our paid marketing, saving us $10k per month on agency and employee fees. We’ve seen our marketing ROI explode”

Brand and Offer Analysis



Competitive Mapping

Ad Strategies

Insurance | Generated: Jul 31, 2024 | Share

We analyzed
25 brands & 1500 ad assets Best Performing Ad Creatives Used by Top Insurance Companies

Mapping

Image | Video | Copy

This scatterplot shows ad insights clustered by similarity. Circle size indicates the Impact Score based on flight time. The analysis includes image, video, and copy data. Hover over a point for detailed ad insights.



- Family and Emotional Care
- Cruise and Vacation Experiences
- Auto Insurance and Customer Satisfaction
- Cybersecurity and Digital Networks
- Insurance and Healthcare Coverage
- Medicare and Outdoor Activities
- Auto Insurance and Roadside Assistance
- Healthcare and Medical Services
- Professional Life and Diversity
- Financial Planning and Healthcare
- Mental Health Support Services

Uncovering Insights to Unlock Opportunities

Image Reports → Insight: Playful and Approachable Imagery Drives Engagement

Playful and Approachable Imagery Drives Engagement

Positive Insight

Insights

- Playful and approachable imagery increases engagement.
- Cartoon characters and vibrant colors resonate with viewers.

Ads featuring playful and approachable imagery, such as cartoon characters and vibrant colors, tend to perform well in terms of engagement metrics. The use of a cartoon otter character driving a bright blue car, as seen in multiple ads, creates a friendly and inviting atmosphere that resonates with viewers. This style of imagery is associated with higher click-through rates and conversions, suggesting that the playful and approachable theme effectively captures attention and encourages interaction.

Reasoning

- Cartoon otter and vibrant colors create a positive atmosphere.
- Higher engagement metrics correlate with playful imagery.

The ads featuring a cartoon otter character driving a bright blue car, such as image IDs '**otto-image_a04-1x1.jpg_105**', '**otto-image_a04-9x16.jpg_105**', and '**07.png_105**', consistently show higher engagement metrics. The playful and approachable nature of these images, combined with vibrant colors, creates a positive and inviting atmosphere that attracts viewers. This style aligns with the brand's message of hassle-free and affordable insurance, making it more relatable and appealing to the target audience.

Creative Sources



otto-image_a04-1x1.jpg_105

PROPERTIES		METRICS	
Used in	1 Ad(s)	Spend	$4,594
ROAS	0	Impressions	153,891
CTR	1.26%	Conversions	443
CPA	$10.37	Reach	94,955

Ad Preview | View Description | View Properties

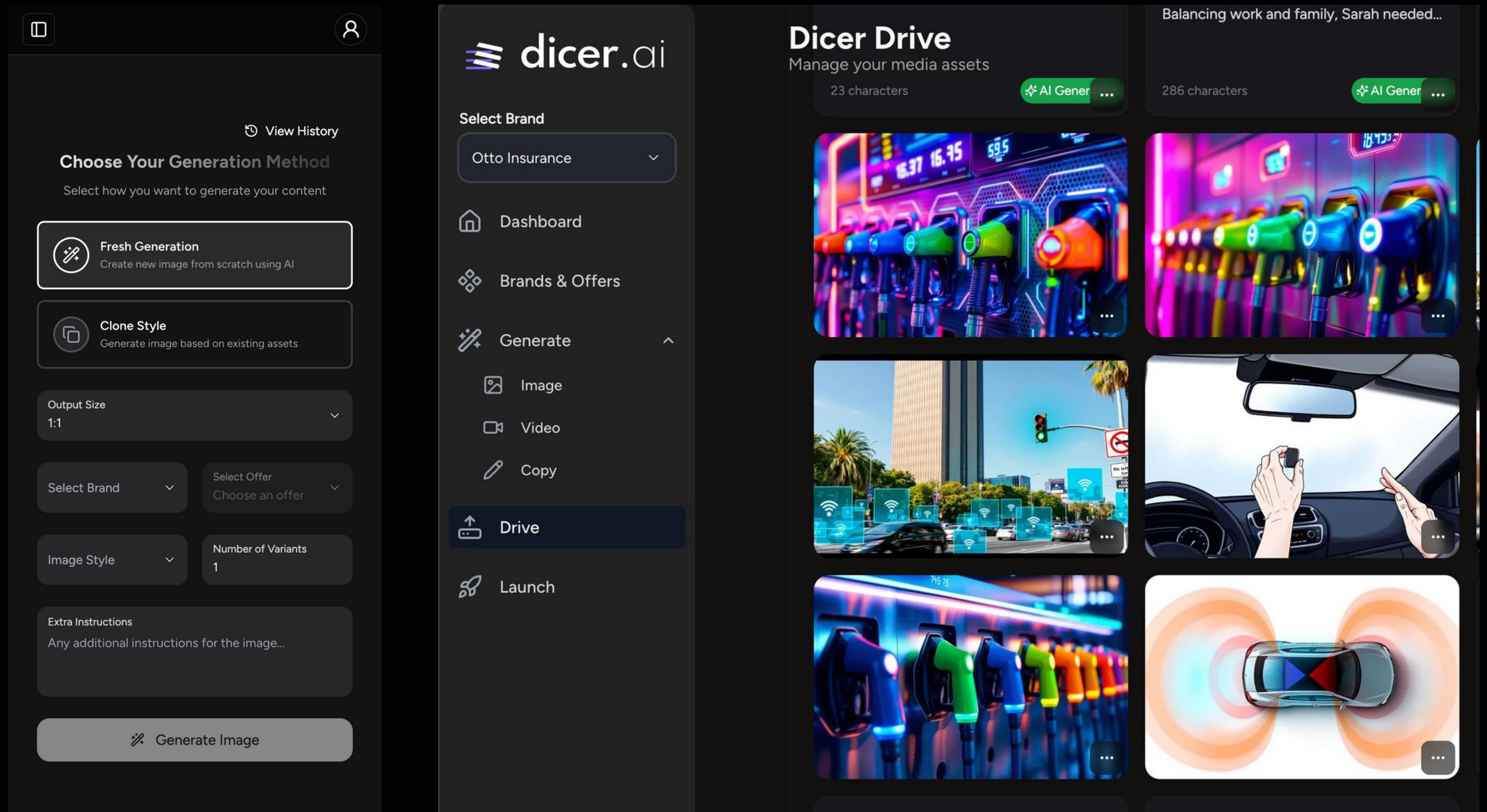


07.png_105

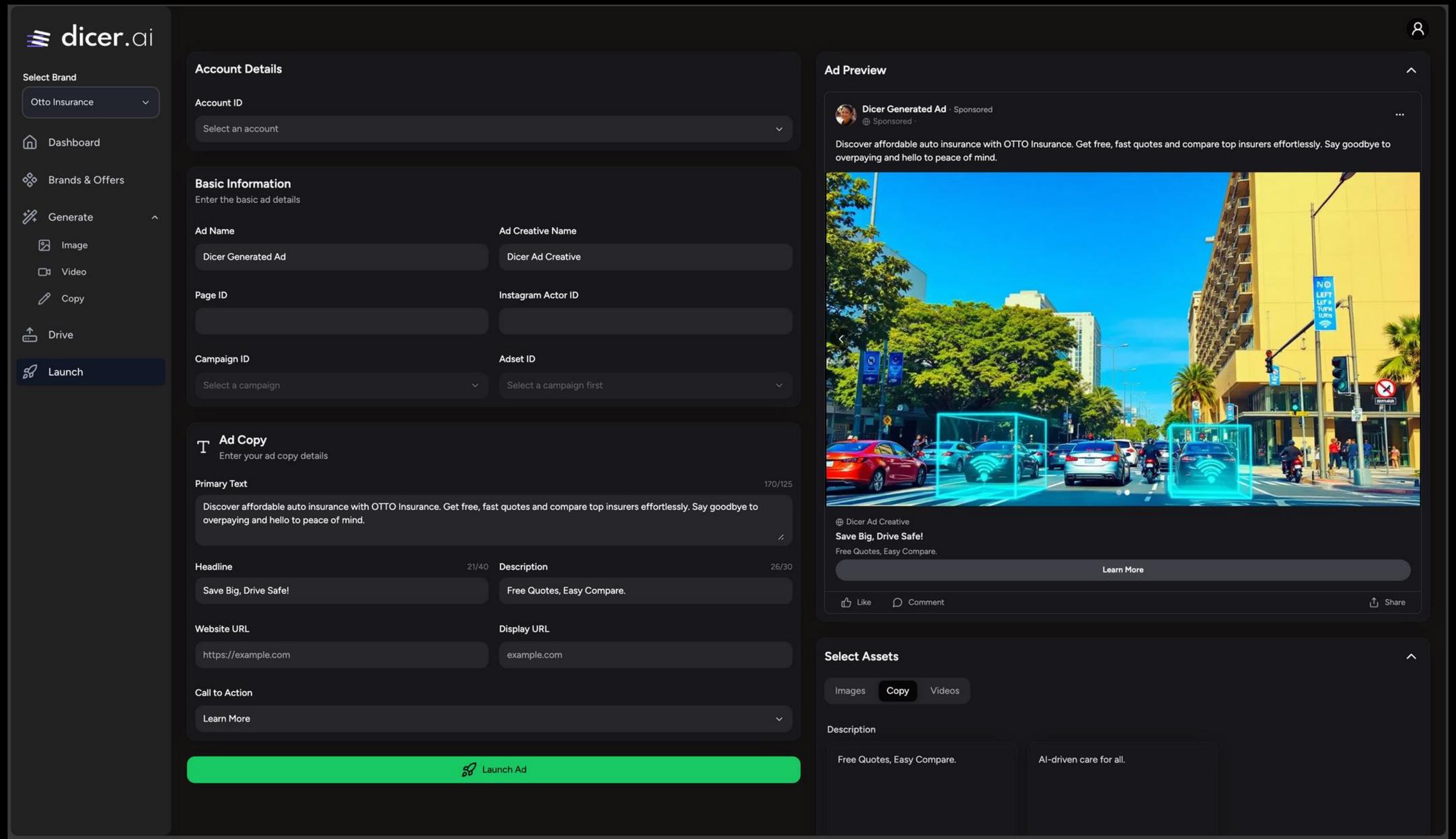
PROPERTIES		METRICS	
Used in	1 Ad(s)	Spend	$61
ROAS	0	Impressions	1,057
CTR	2.36%	Conversions	6
CPA	$10.22	Reach	809

Ad Preview | View Description | View Properties

Tailored Creative for Maximum Impact



Effortless Campaign Deployment



+43%

Higher engagement across key Campaigns

-76%

Reduction in Time Spent on Media Buying

+22%

Improvement over Human Baseline Performance



Josh Keller - CEO

Union Square Media

“I’m not sure why these guys are looking for investment; they should just use it to make more money!”

Release 2025 Q1

AutoPilot

✓ Multi-Agent Campaign Orchestration
✓ Autonomous Media Buying Pipeline
✓ Full-Cycle RLPF Optimization
✓ Cross-Platform Management
✓ 24/7 Performance Monitoring

Customer Alpha Testing Already Underway

Contact Us

A.J. Elliott
aj@dicer.ai
917-608-9300

BOOK A CALL

dicer.ai

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Acuvity

Acuvity.ai

Accelerating secure adoption of Gen AI.

#PNPTCSiliconValley

Join us at **pnptc.com**

Acuvity

Accelerating Secure Gen AI Adoption

Proliferation of Gen AI

600 Million

Monthly visitors to ChatGPT

8,000

Gen AI Services in use today

65%

Organizations Utilizing Gen AI

Acuvity

Legacy Solutions Cannot Secure Gen AI Usage

Governance

- Minimal visibility and control

Content Proliferation

- Existing DLP’s are not GenAI aware

New Attack Surfaces

- No threat coverage

Acuvity

Today’s Challenge with Secure Gen AI Adoption

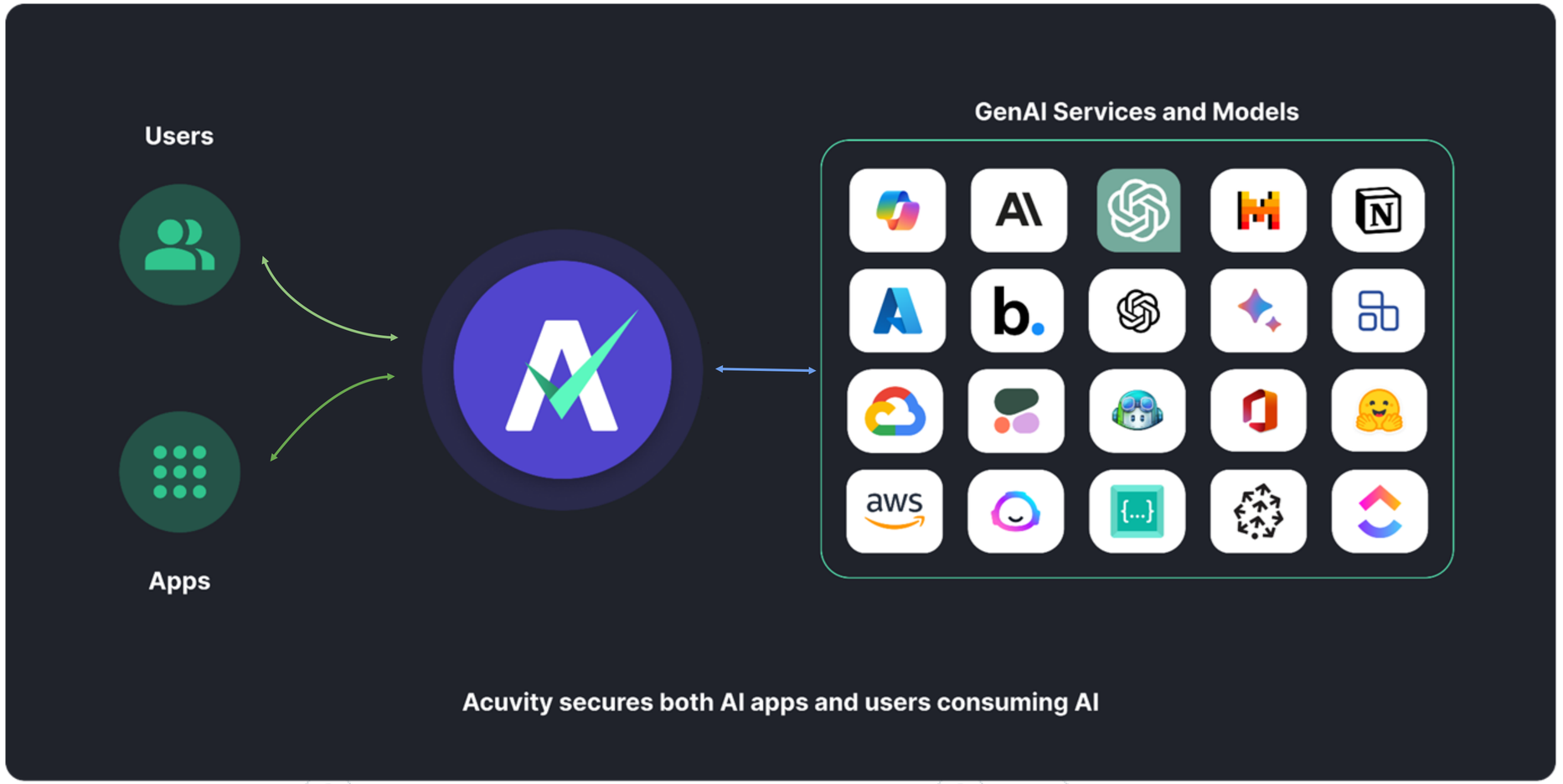
BAD

Legacy solutions lack visibility, governance, and control

BAD

Reliance on ‘AI Safe Usage Guidelines’

Acuvity Gen AI Security Platform



Acuvity

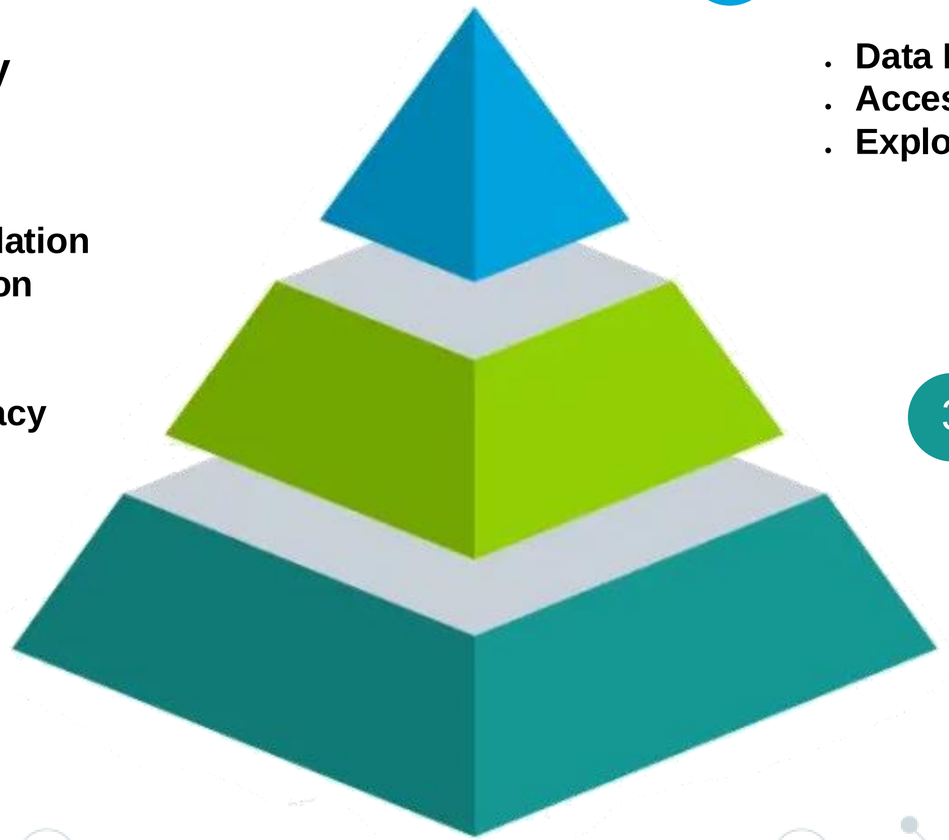
Securing All Enterprise Gen AI Use Cases

1 Gen AI Access Security

- Data Exfiltration & Infiltration
- Access Control
- Exploits/Threats

2 Gen AI App Security

- App Red Teaming
- OWASP Top 10 LLM
  - Input/Output Validation
  - Privilege Escalation
  - Insecure Plugins
  - Overreliance
- Authorization & Privacy



3 Gen AI Model Security

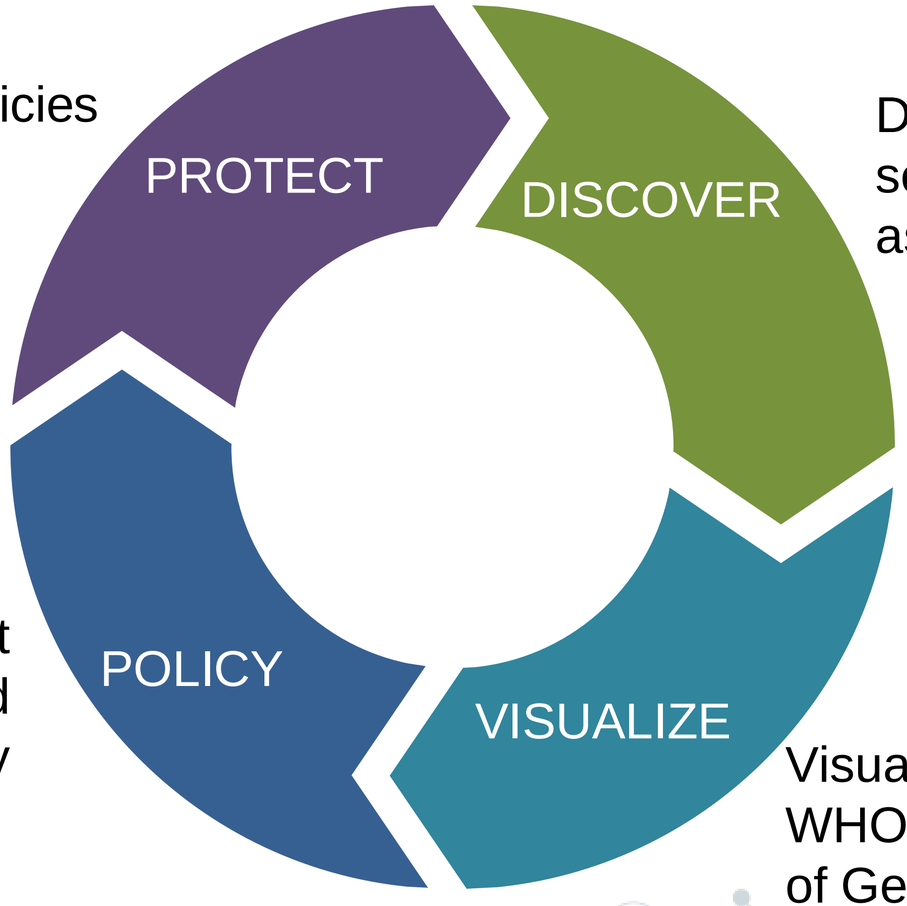
- Prompt Injection
- Hallucinations, Bias
- Runtime Security
- MLBOM Validation

Acuvity

Acuvity Access Security

Enforce usage policies

Discover all Gen AI services in use and assess their risks



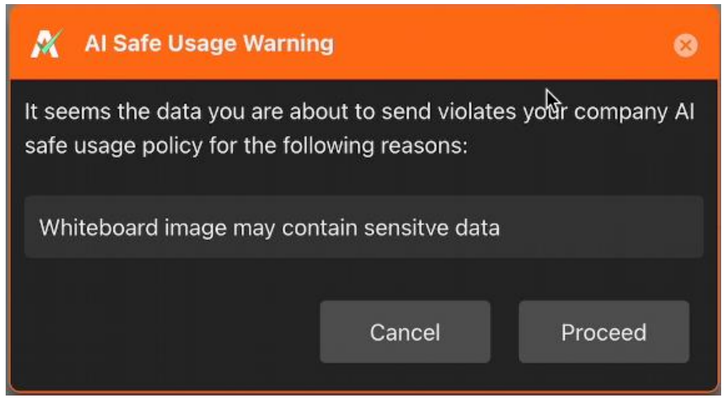
Define/Adjust usage policies that balance organization security and user productivity

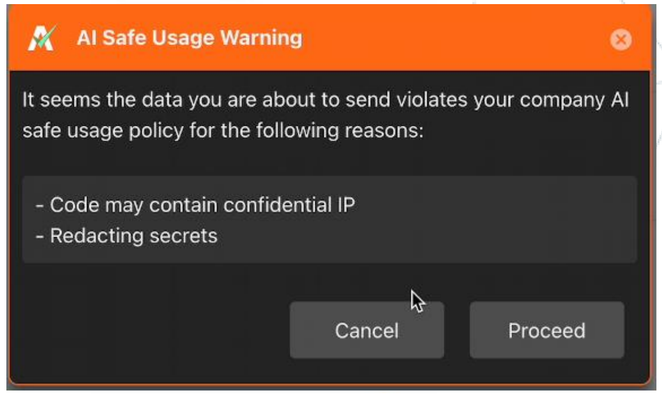
Visually correlate the WHO, WHAT, WHERE, WHEN & WHY of Gen AI usage

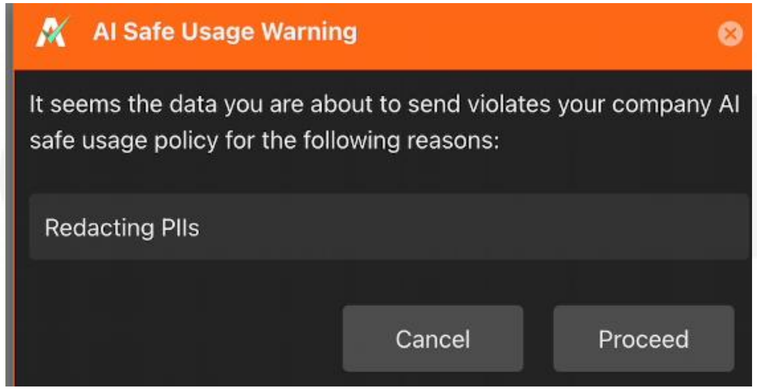
Acuvity

New GenAI Use Requiring New Security Approach

- Traditional DLP are table stakes
- GenAI requires MultiModal DLP
  - Whiteboard picture of new product design
  - Document of code containing secrets
  - Spreadsheet containing sales projections







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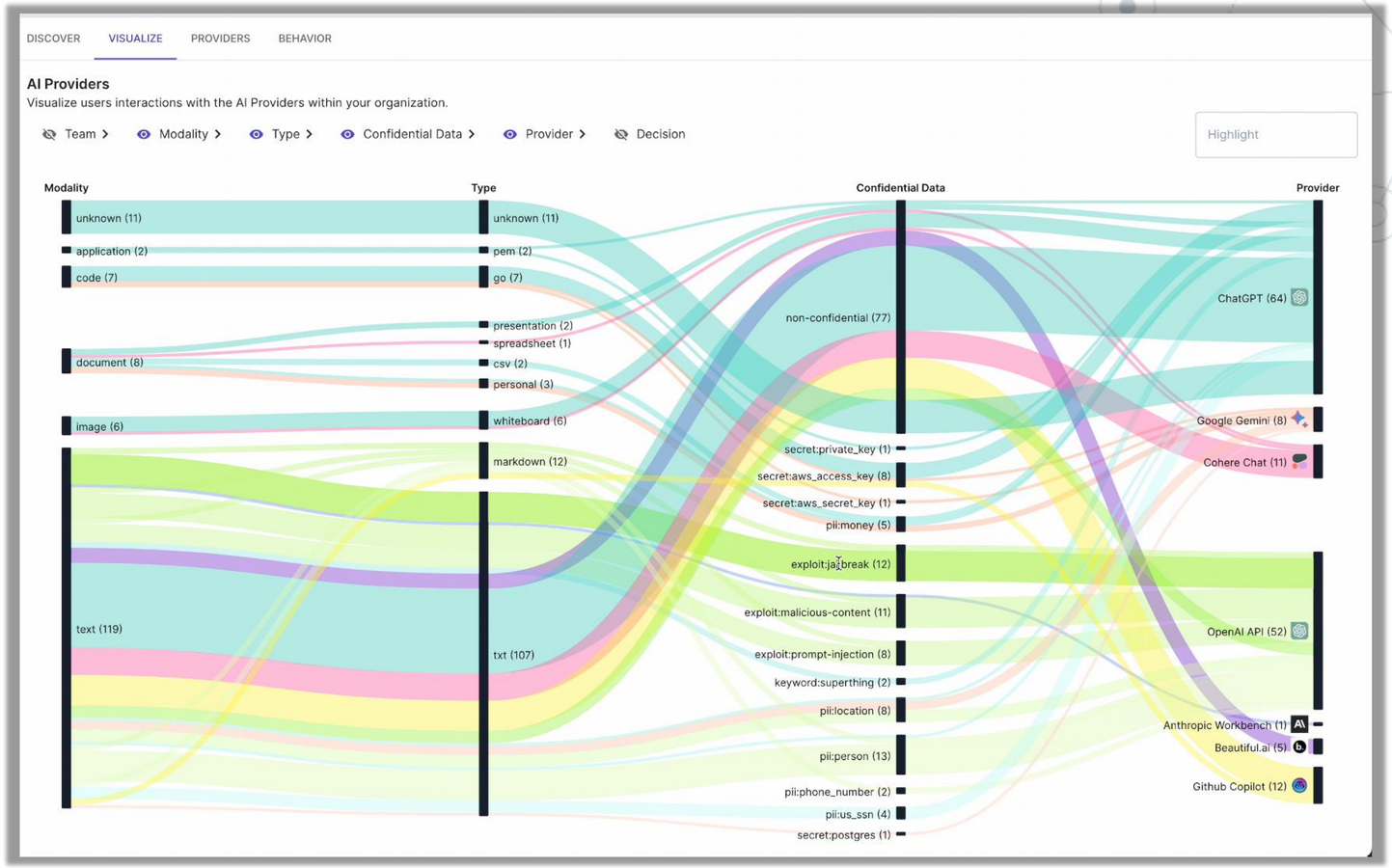
Visualize Gen AI Use

- Correlate multiple dimensions of Gen AI use
  - Data type
  - Format
  - User
  - Department
  - Gen AI services



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Acuvity Differentiators

Access Security

- Built for Security Teams
- CBAC - Content Based Access Policies
- Mixture of Model Adaptive Detectors
- Authn/Authz across IdP and GenAI Providers

Application Security

- Dynamic Policies with SDK / API / Reverse Proxy
- Application Red Teamer
- Anomaly Detection
- OWASP Top 10 coverage

Acuvity

Thank You!



Satyam Sinha
CEO and Co-founder

acuvity.ai
linkedin.com/company/acuvity
satyam@acuvity.ai

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STARTUP PRESENTATION

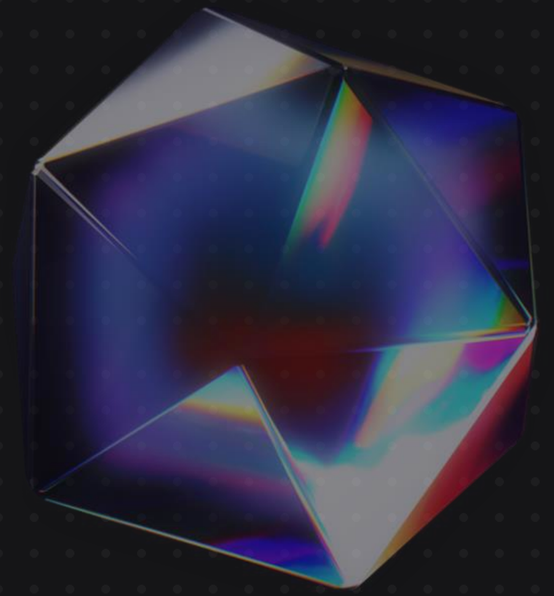
Decagon

Decagon.ai

Delivers AI customer service agents to transform your customer experience.

Decagon

AI Agents for Customer Support



World Class Teams Trust Decagon

We've raised $100M from Accel, Andreessen Horowitz, and Bain Capital Ventures.

eventbrite

RIPPLING

Notion

Vanta

classpass

chime

FAIRE

substack

duolingo

BILT REWARDS

RIOT GAMES

NOOM

Figma

Webflow

Curology

Raise

OpenAI

ANTHROP\C

Every CEO is tasking their team with 3 initiatives:

1. Explore Generative AI
2. Elevate Customer Experience
3. Drive Operational Efficiency

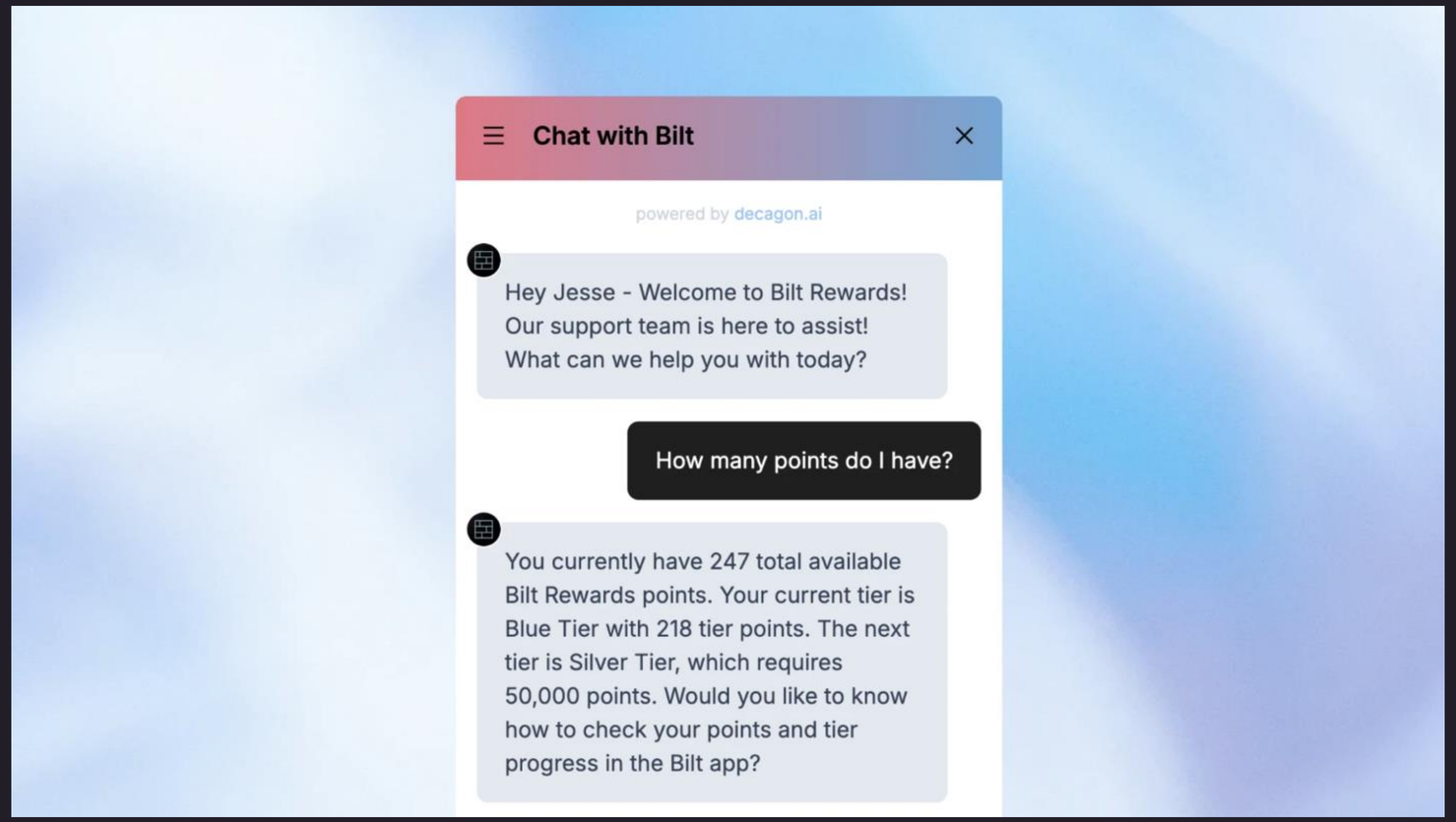
We spend billions on Customer Support Annually.

Yet we all dread reaching out to support.

As a company experiences exponential growth, support costs typically grow in tandem.



That's why we've built Decagon



Decagon is the leader in deploying **AI agents** for customer support

Decagon is the only enterprise-grade solution built for the entire the entire lifecycle

01

Proprietary Fine-Tuned LLMs

The highest quality answers over complex business logic

02

Not a Black Box

Monitor, build, and learn from the agent's conversations

03

Time to Value

Deploy in **weeks, not months** — ROI is ROI is measurable

Case Study: BILT

Step function improvement in user experience feedback.

BILT

"Working with Decagon has been nothing phenomenal. The team has taken our complicated data and created a tool that customers to seamlessly receive help across business." — Thatcher Foster, VP Client

71%

Resolution Rate

10,000

Hours Saved Per Month

$1,750,000 saved

65 Agent Headcount Saved

Case Study: Chime

We achieved much higher deflection and were only vendor to actually surpass existing sNPS outperforming humans on NPS!)

chime®

"Decagon's product stands out with its human-like interactions and deep underlying business context." — Mukund
Senior Director of Product Security



Let's stay in touch

Want to schedule a demo?

Email katie@decagon.ai 🚀



Katie Coutermarsh
GTM
Katie@decagon.ai

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STARTUP PRESENTATION

SpeechLab

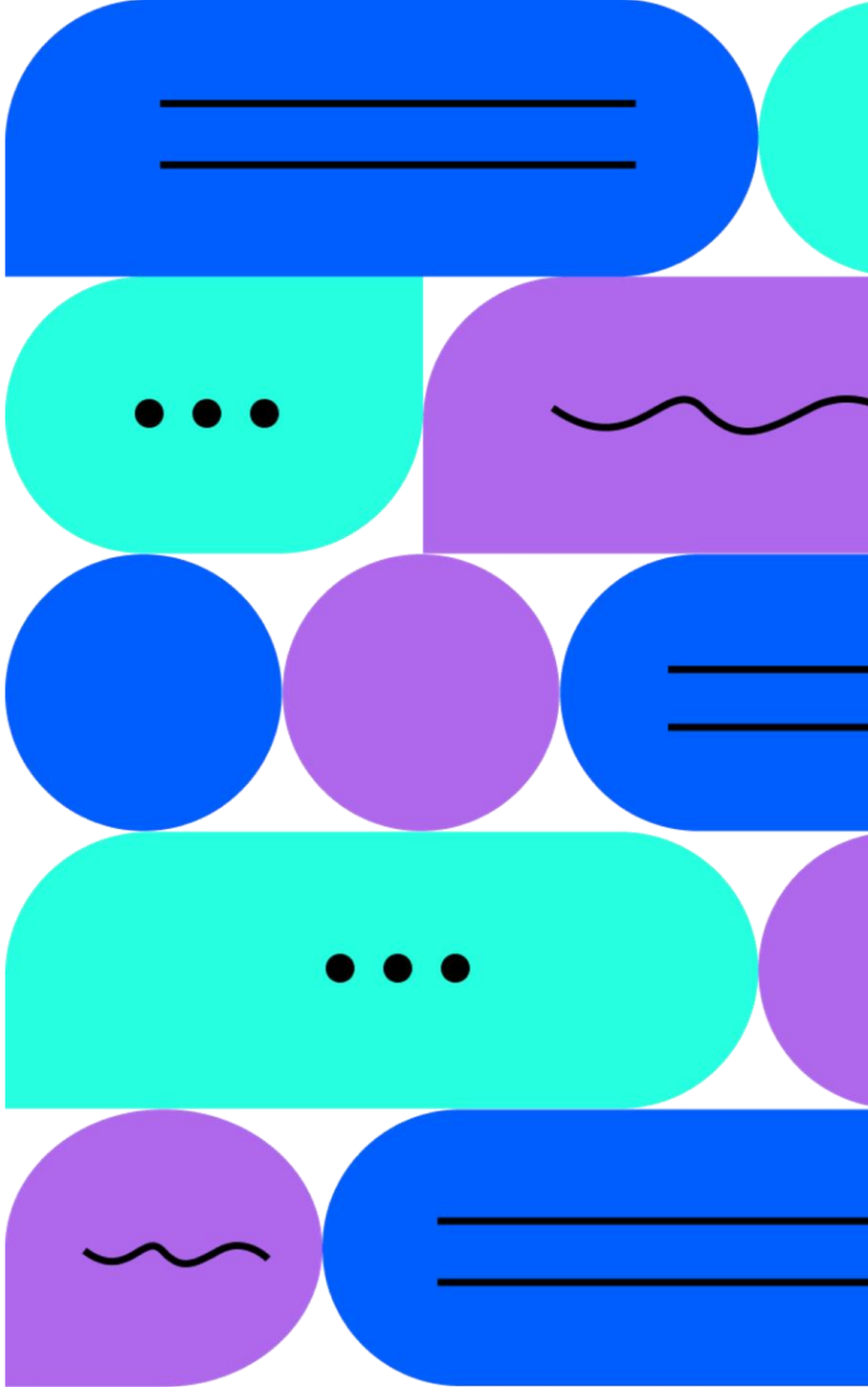
Speechlab

A leader in generative speech AI for the enterprise. Its focus is speech-to-speech translation for recorded media and now live meetings.

SpeechLab

Scaling Generative Speech AI

Q4 2024



Generative Speech AI not built for enterprise scale.

Current solutions are customized for high value use cases or as simple applications for short form content. Enterprise users need products with advanced capabilities that are easy to adopt and that integrate with their workflows.



Case Study Speech-to-Speech Translation For Recorded Content

- 98% of professionally produced content is in a single language.
- Custom solutions being developed for Hollywood (Flawless or Deepdub) and simple solutions for creators (11Labs, Heygen, Youtube, Meta)
- Speechlab provides the most full featured solution for AI dubbing for use in enterprise
- Batch processing and APIs, for integration with Media Asset and Translation Management Systems



We’re Already Seeing Strong Traction with Enterprise Users and Their Language Service Providers

Long Term Enterprise Contracts

Design partners

Pearson · DeepLearning.AI · Daon

Service providers

3PlayMedia · vistatec

Apple · Google · Starbucks · salesforce · NBC · NIKE · Vanguard · indeed · AVON · MasterClass · NHL · Sotheby’s · omada · Texas Instruments

Self Serve Customers @speechlab.ai

fiberX · Wikiortodoncia · DS4 INNOVATION · Faros del Sur S.A. · OVALmedia · vma · Colour Tokyo · MONSTER! ENTERTAINMENT · ALFA · LIBERO. · Viva Sem Dor · Bigbot

… and many more

Small marketing spend yields big impact

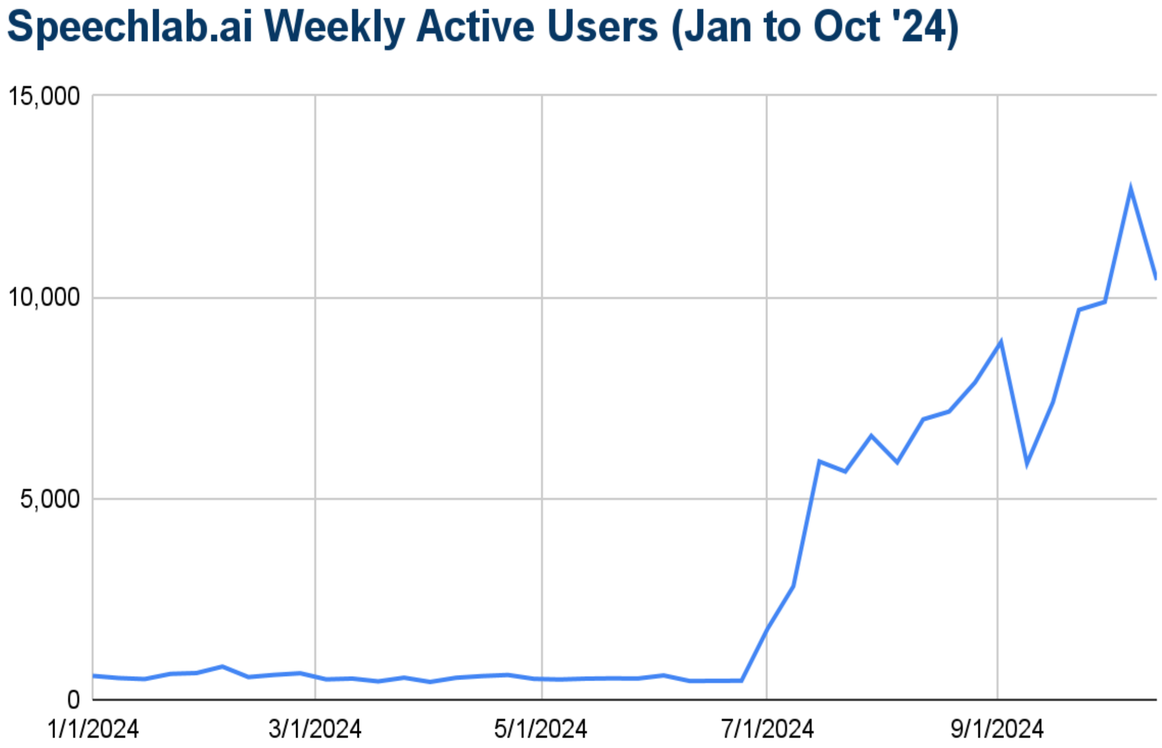
Small ad spend yields impressive results

- $123 daily spend = 256 additional signups
- CTR over 10.3% with minimal optimization

3X increase in self serve revenue with momentum

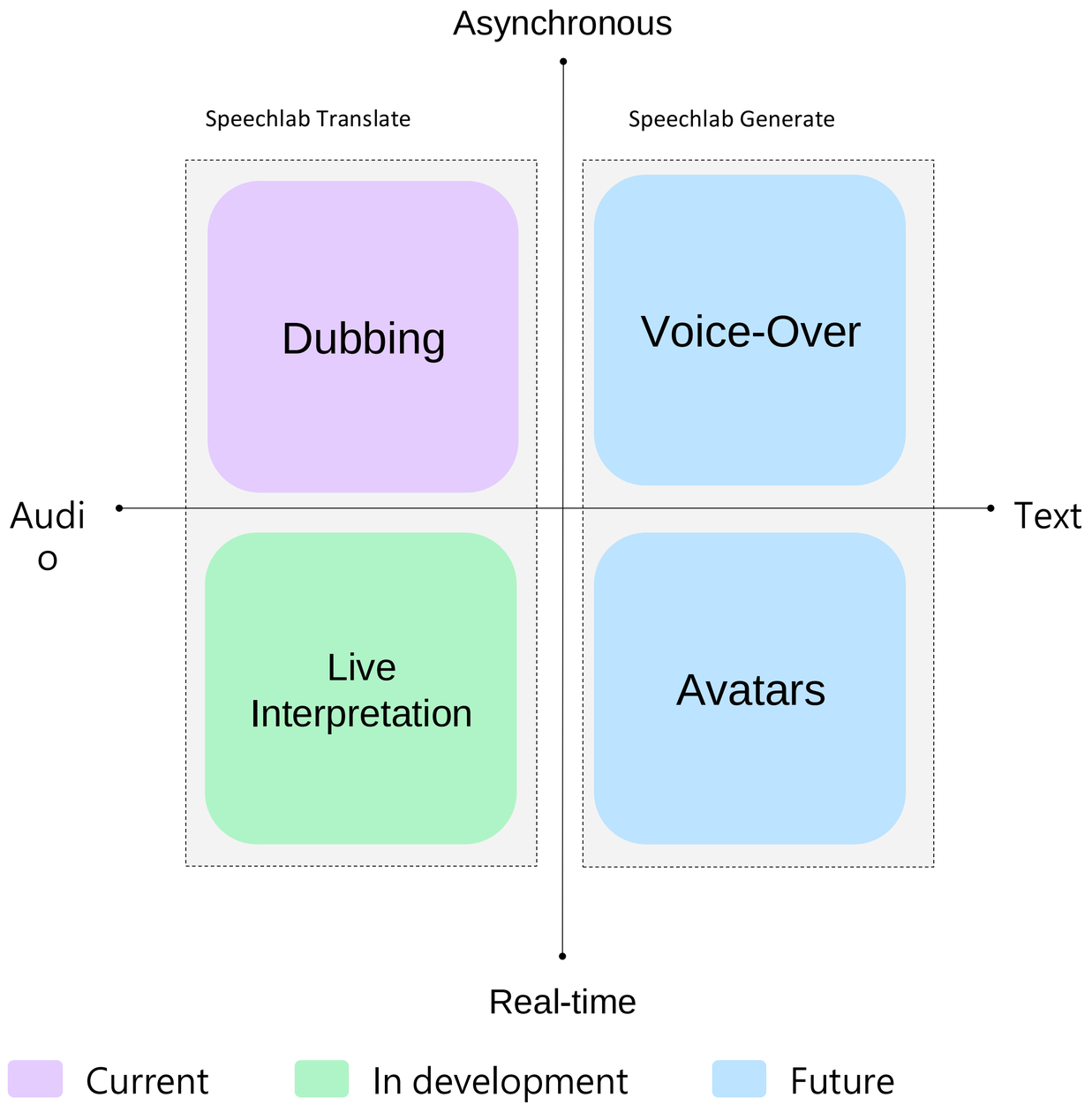
Important source of enterprise leads

Multiple prospects and $000s in pipeline

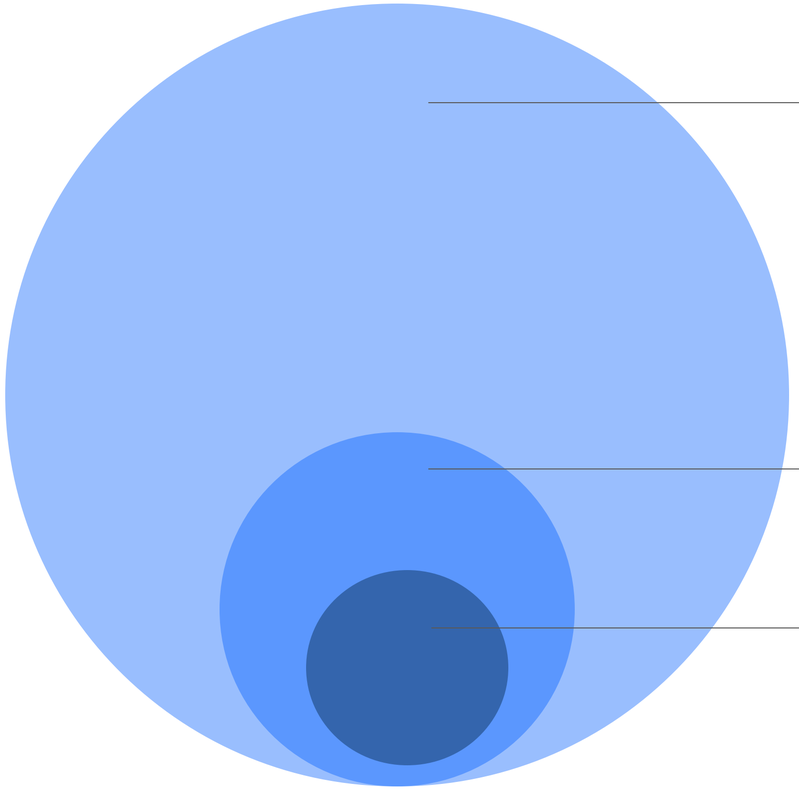


New Services - Same Core Tech

- Expand Speechlab Translate: Next service – Speechlab Live – will be an extension to Dub - Live interpretation for live and online events.
- Speechlab Generate: High quality speaker voice cloning and low latency synthesis for long form content and virtual tutors.



Efficiency and Low Cost Means Generative Speech Creates Big New Markets



$53B Addressable Market

Dubbing, Subtitles, Interpretation,
Avatars, Audio Publications and Apps

$9.8B Serviceable Market

30% Interpretation, 10% New markets
enabled by AI in dubbing, voice-over

$274 M Obtainable Market

3% of Serviceable market for Interpretation
20% of Incremental dubbing minutes X $0.40 per minute
5% of Avatar voice market

We Own our AI Tech Stack

Current

Time-Aligned Transcription
Vocals Extraction, Speaker ID, Segmentation, ASR

Translation
Neural machine translation, Agentic LLM workflow.

Dubbing
Cloning, Matching closest voice, Speech synthesis

In development

Fully Automated Translation
Speech input + multimodal LLM

Live Interpretation
Low latency

Near future

Multimodal LLM
Speech in → Speech out

And The Critics Love It

Andrew Ng Clone

“Speechlab has comparable latency and is often slightly lower latency than Elevenlabs. The Speechlab Andrew voice clone now has the most realistic Andrew prosody/cadence we've heard' -**Jeff Daniel, CEO at RealAvatar**

Sean Barnes Clone

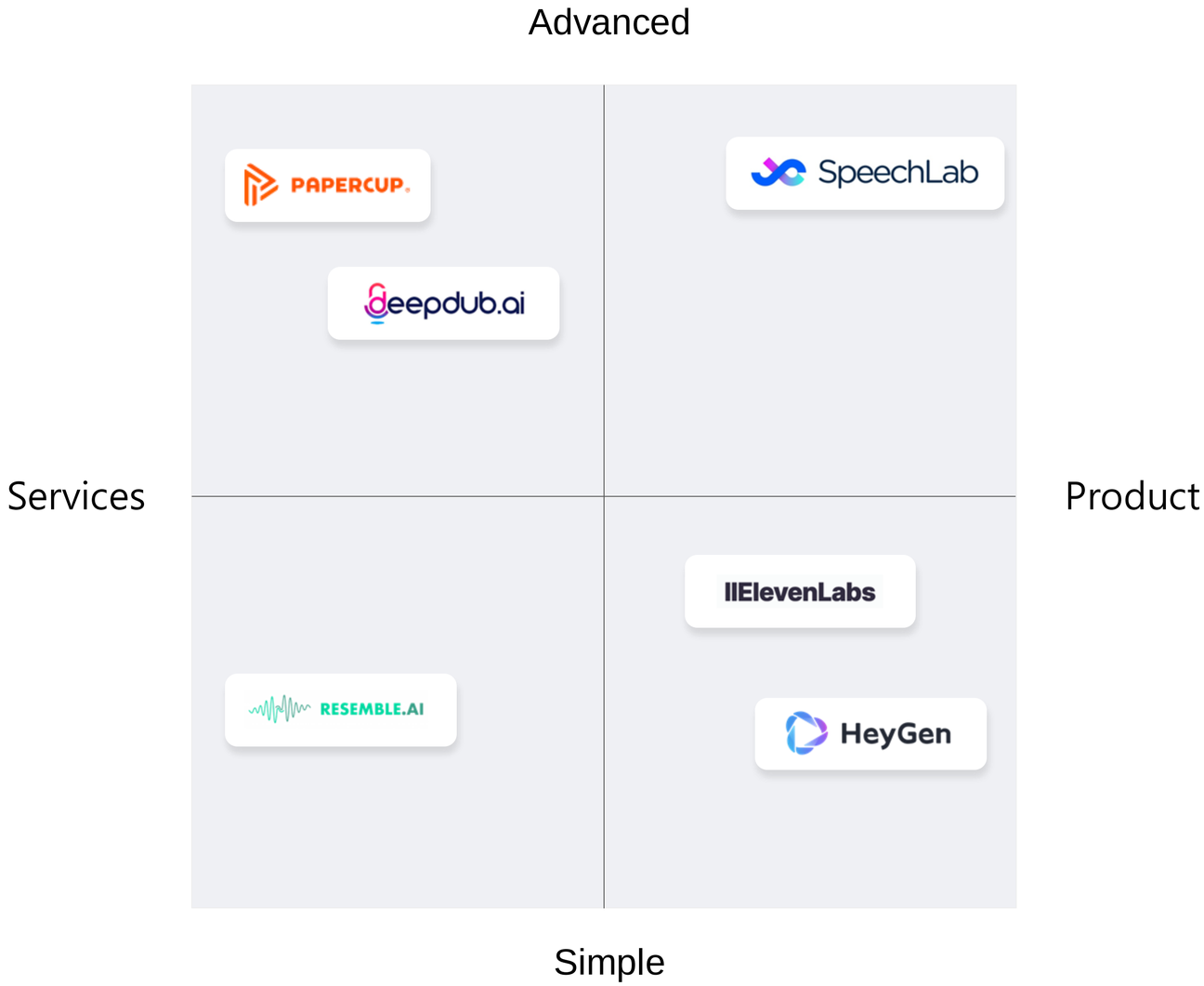
"WOW. This is super impressive." -I**sabel Zaro, Deeplearning.ai**

John Santerre Clone

"Wow! REALLY good. My girlfriend says it sounds very much like me!! "-**John Santerre, Deeplearning.ai**

Enterprise Focus with Scalable Products

- Full featured products that are easy to adopt and adapt to workflow
- Ownership of full tech stack means we can flexibly iterate with leading customers



Deep Experience in Speech and AI



Seamus McAteer
CEO

3 Exits as Founder to ComScore, Millennial Media and Neustar, First Commercial Lead at Otter.ai



Jay Billa
Research

PhD researcher USC, Product Microsoft (Nuance), Speech Research lead Raytheon (BBN)



Ryan Medlin
Engineering

2X Founder, Head of IoT Engineering Neustar, Led R&D Millennial Media



Andrew Ng
Advisor / Investor

Founder Google Brain & Coursera, Amazon Board Member, Primary investor via AI Fund

Raised $2.9 mm to Date from Leading Pre-Seed Investors

- Last money in SAFE at $12 mm post cap
- Pre-seed led by Andrew Ng's AI Fund

AIFUND

Red Bridge Ventures

Sand Hill Angels

GRIT CAPITAL PARTNERS

platform

IGNITE BY MIDWICH

Series Seed to Commercial Liftoff: Raising $5mm

TECHNOLOGY

Live Speech-to-Speech

- Launch AV and meeting integration (Q1-25)
- Focus on other use cases e.g. broadcast (H2-25)

Voice Cloning / TTS

- Continue collaboration with design partners on core tech.

Expand Go to Market

- $1 mm ARR by mid-25, $3 mm by end of year
- Focus on PLG and founder-;led enterprise sales

RESOURCES

- Two additional Machine learning research engineers
- Two additional engineers
- Growth Lead and BDR



Thank You.

seamus@speechlab.ai

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THANK YOU FOR ATTENDING

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Join us at **pnptc.com**