

PLUGANDPLAY

STARTUP PRESENTATION

paperminds®

Paperminds

Paperminds creates AI-powered audio conversational experiences with digital personalities, giving brands interactive dialogues that unlock authentic insights and build stronger customer relationships.

#PNPTCSiliconValley

Join us at pnptc.com

Paperminds

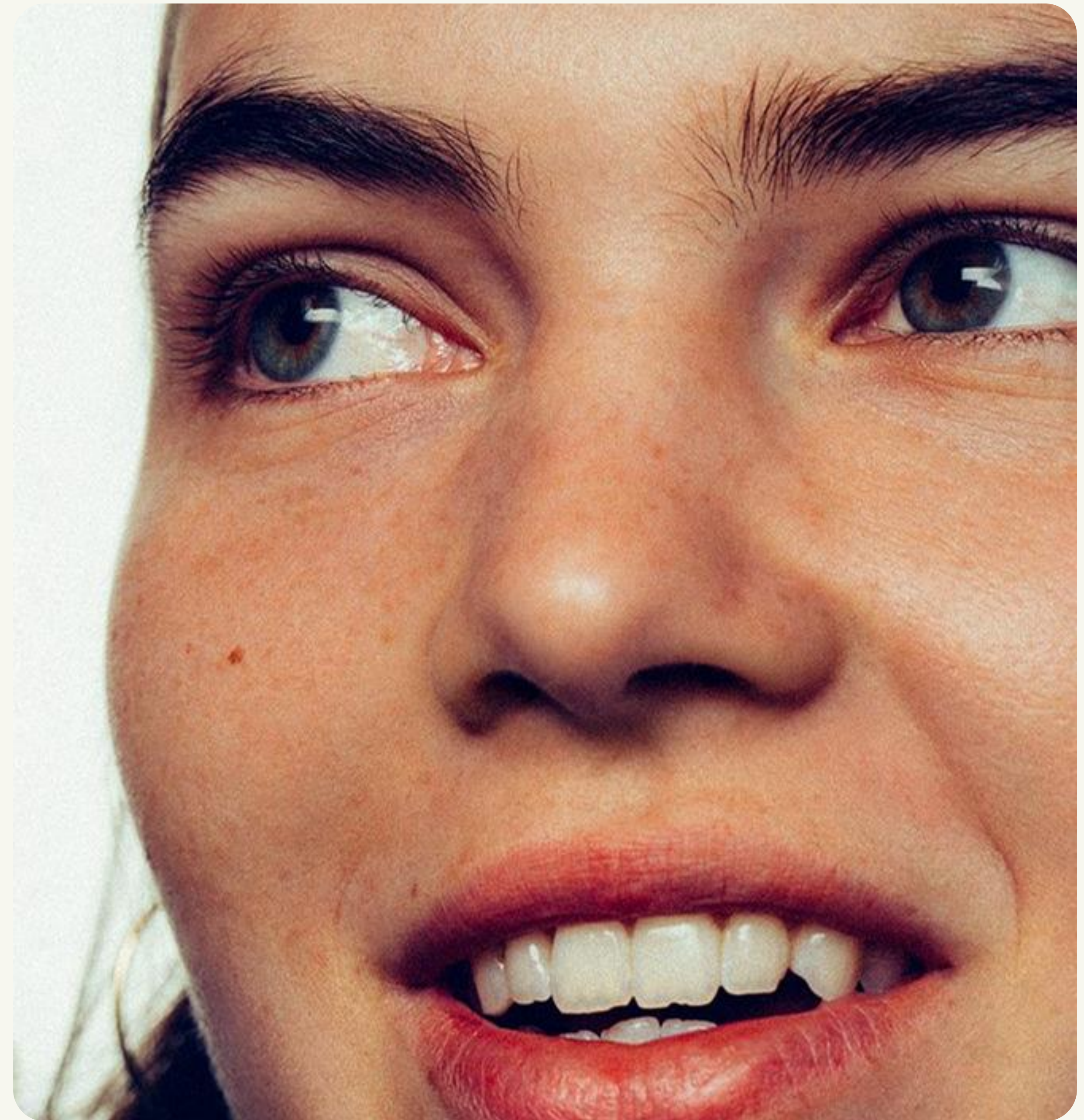
The art of conversation.
The science of understanding.



1849



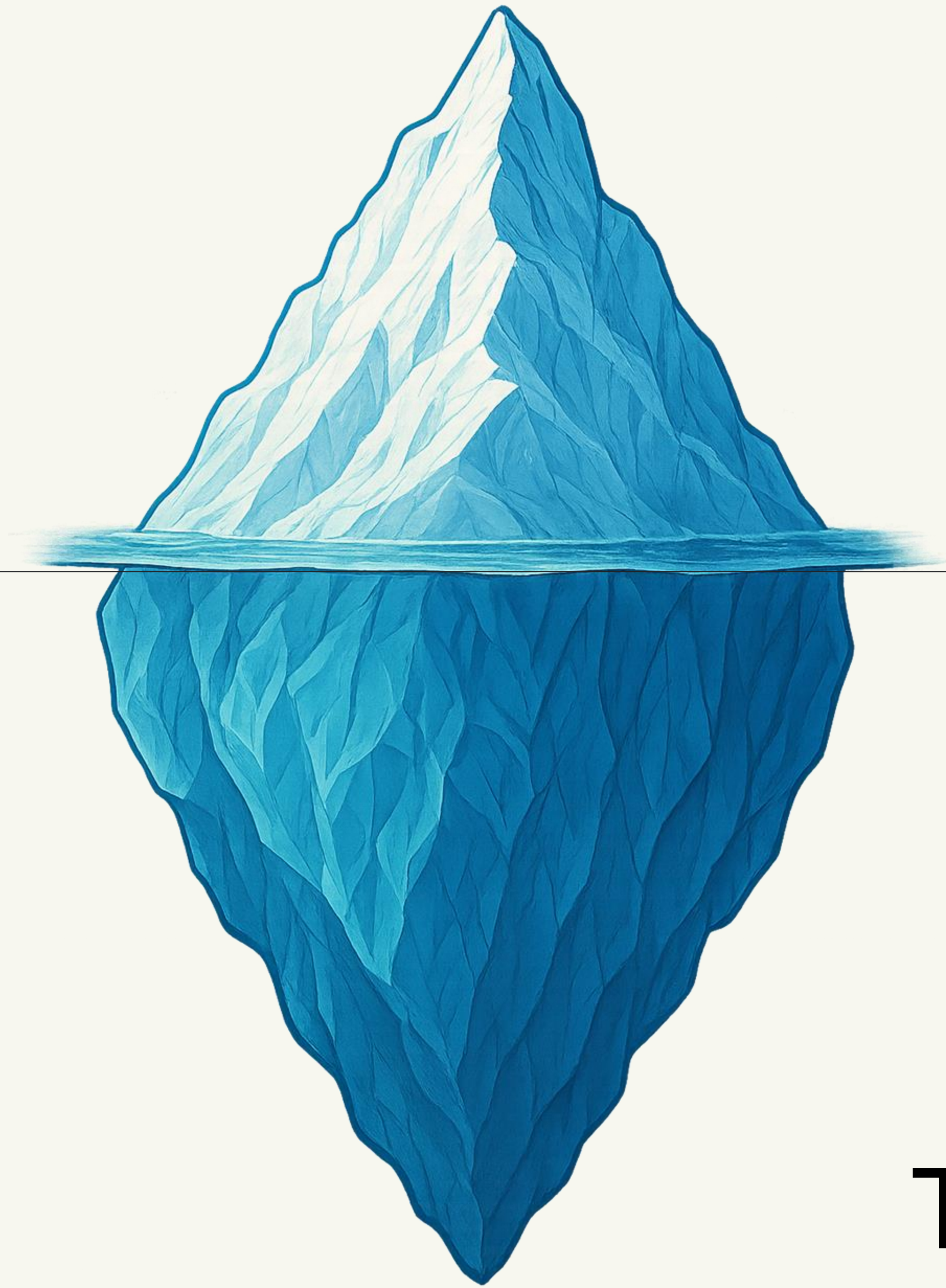
One Simple Thesis.



The very essence of being human.



Conversations



Treasures lie in depth.

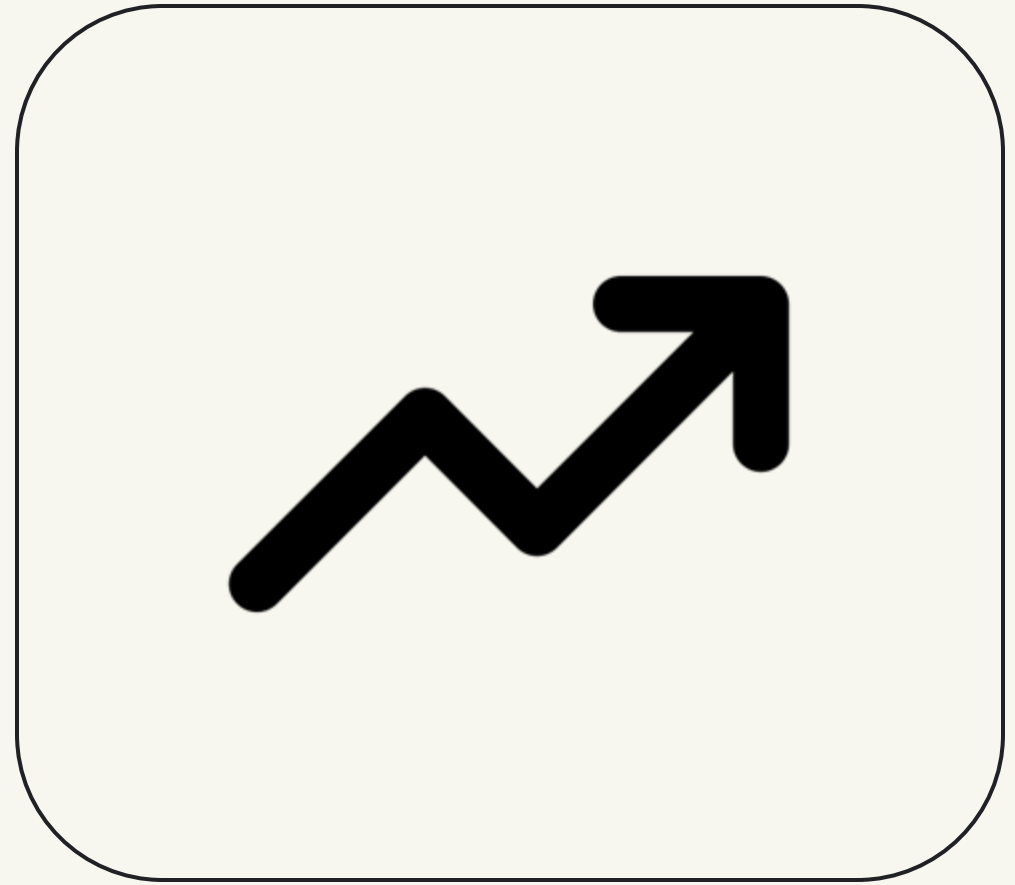




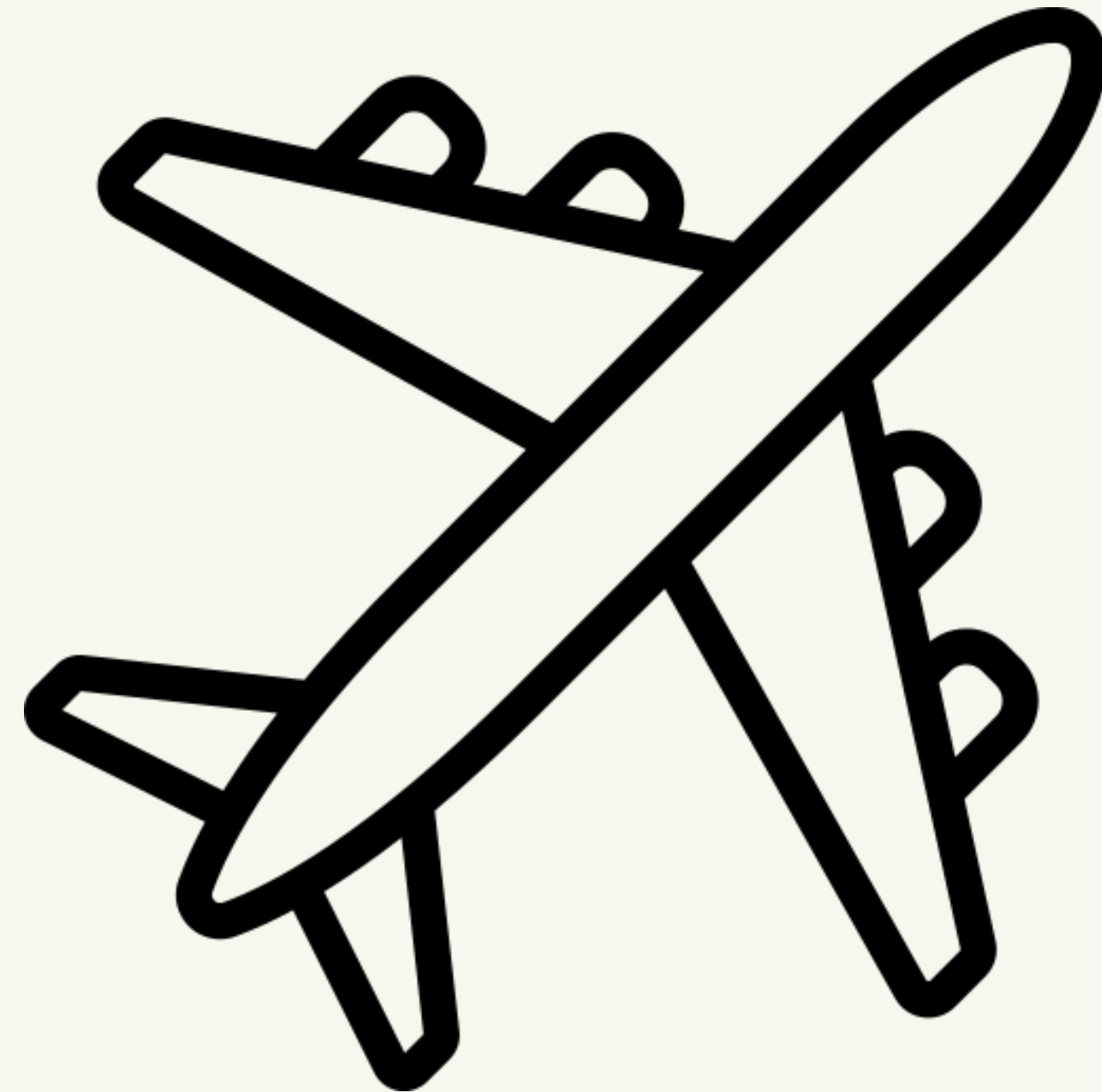
L'ORÉAL

DANONE



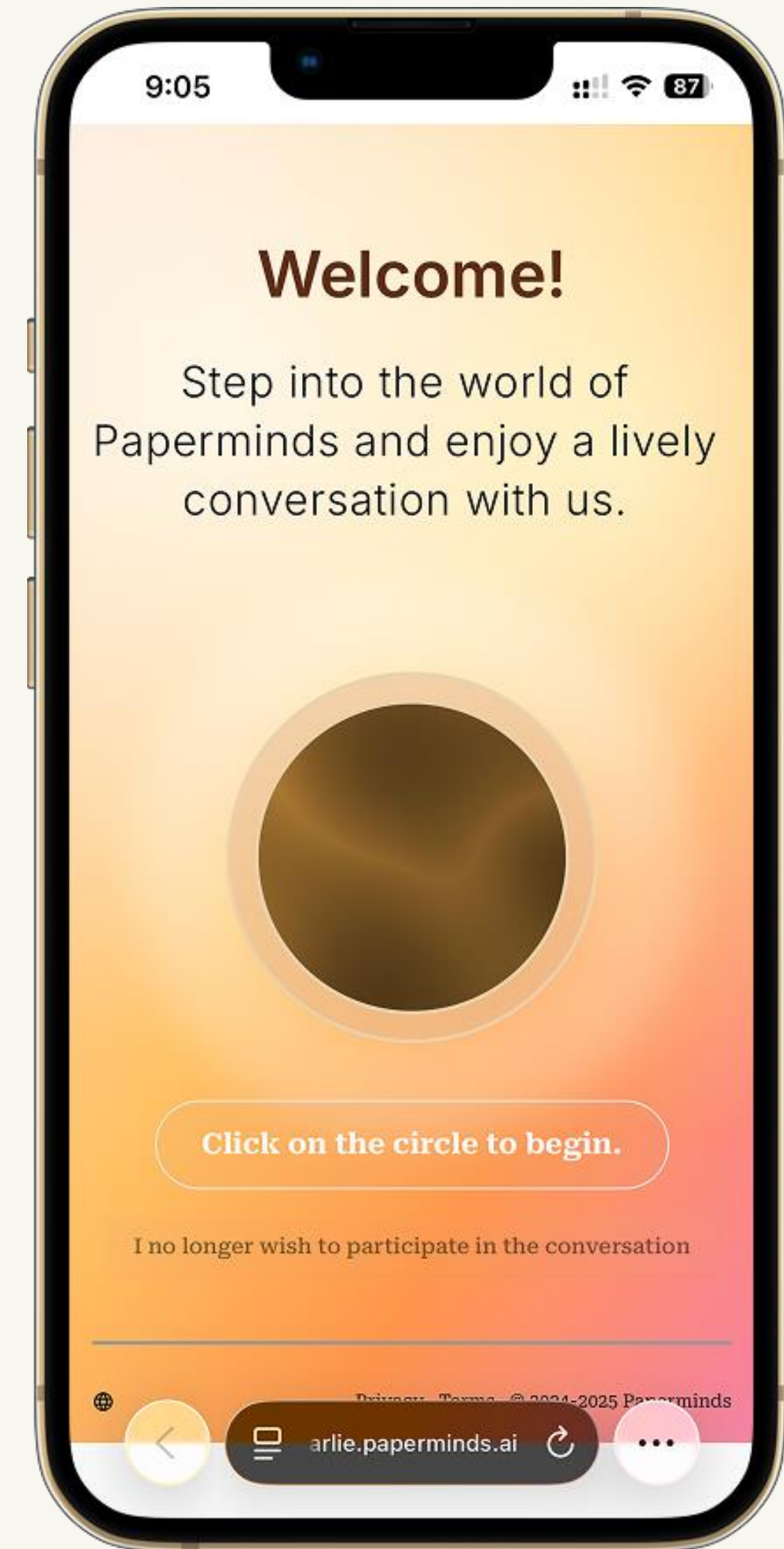


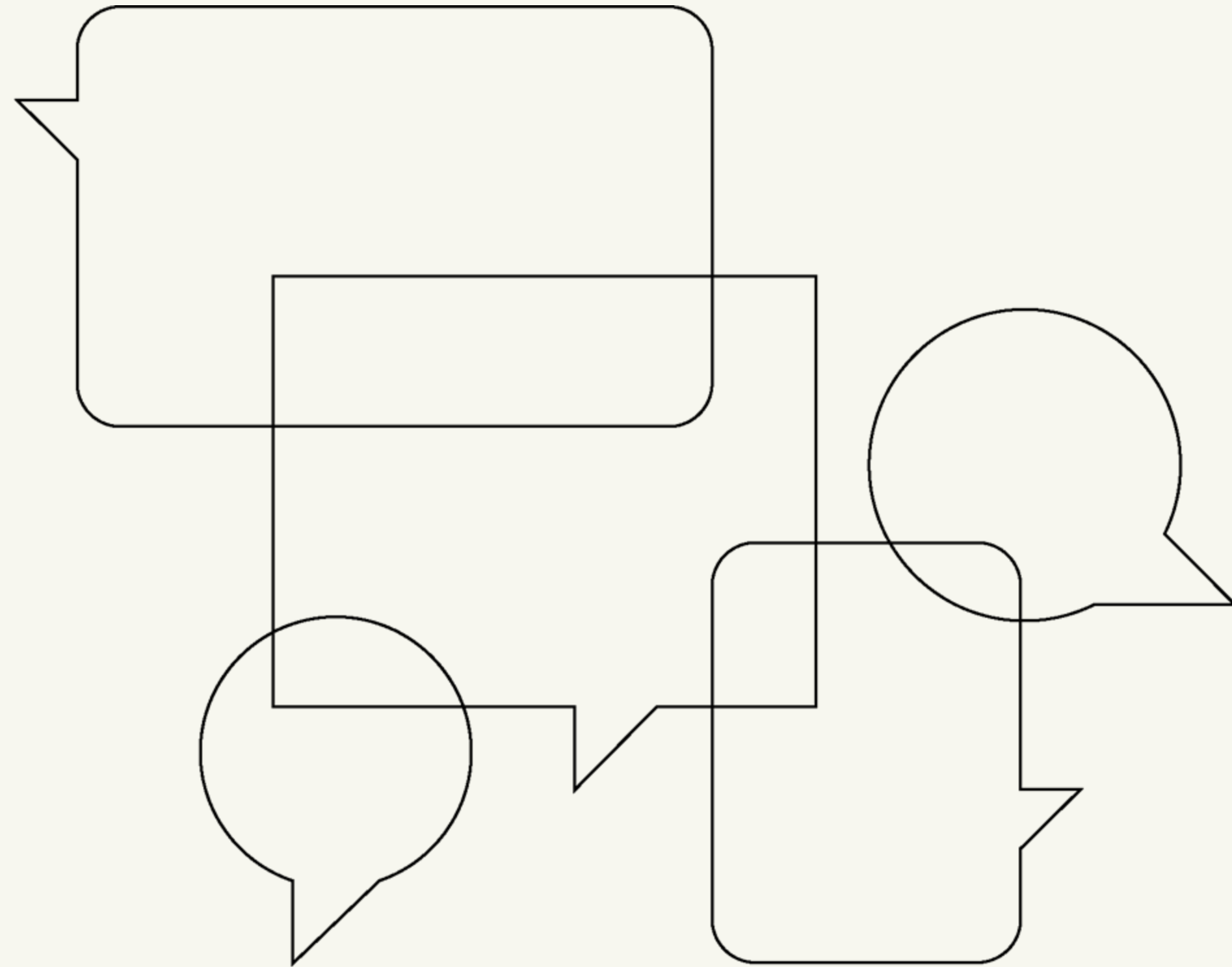
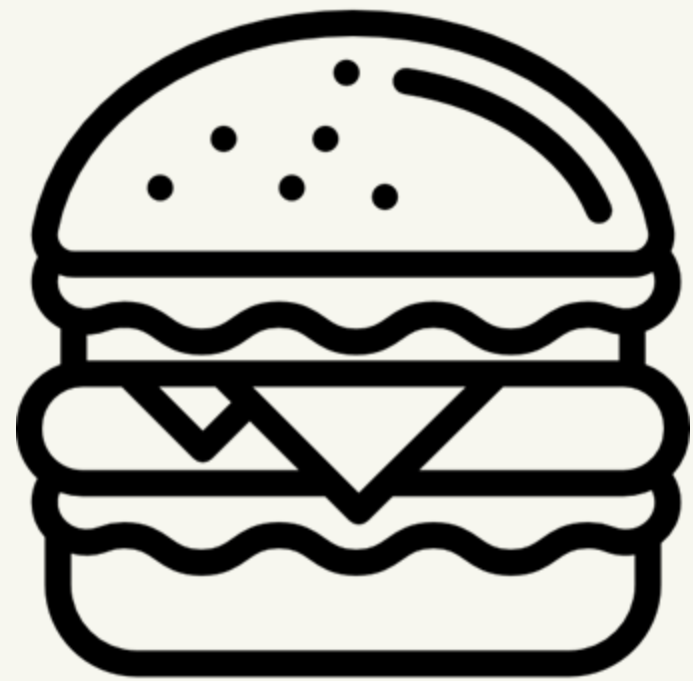
How do we turn conversations into gold?



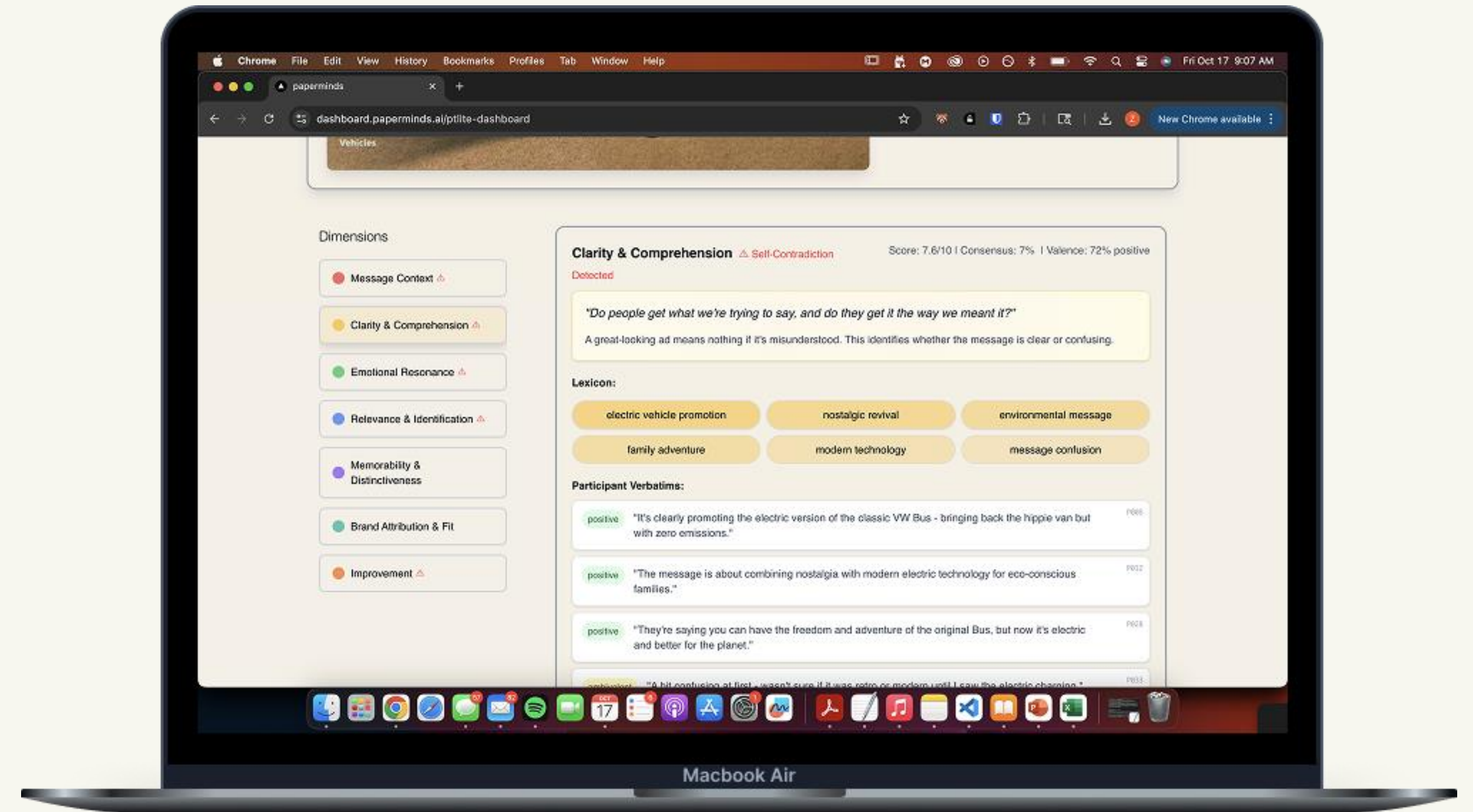
Client of ours

200 travelers to talk to
ANNA.





The science of understanding.



Why our insights are actionable?



Frederic Blaise

Co-founder
CEO



Zhen Chen

Co-founder Product

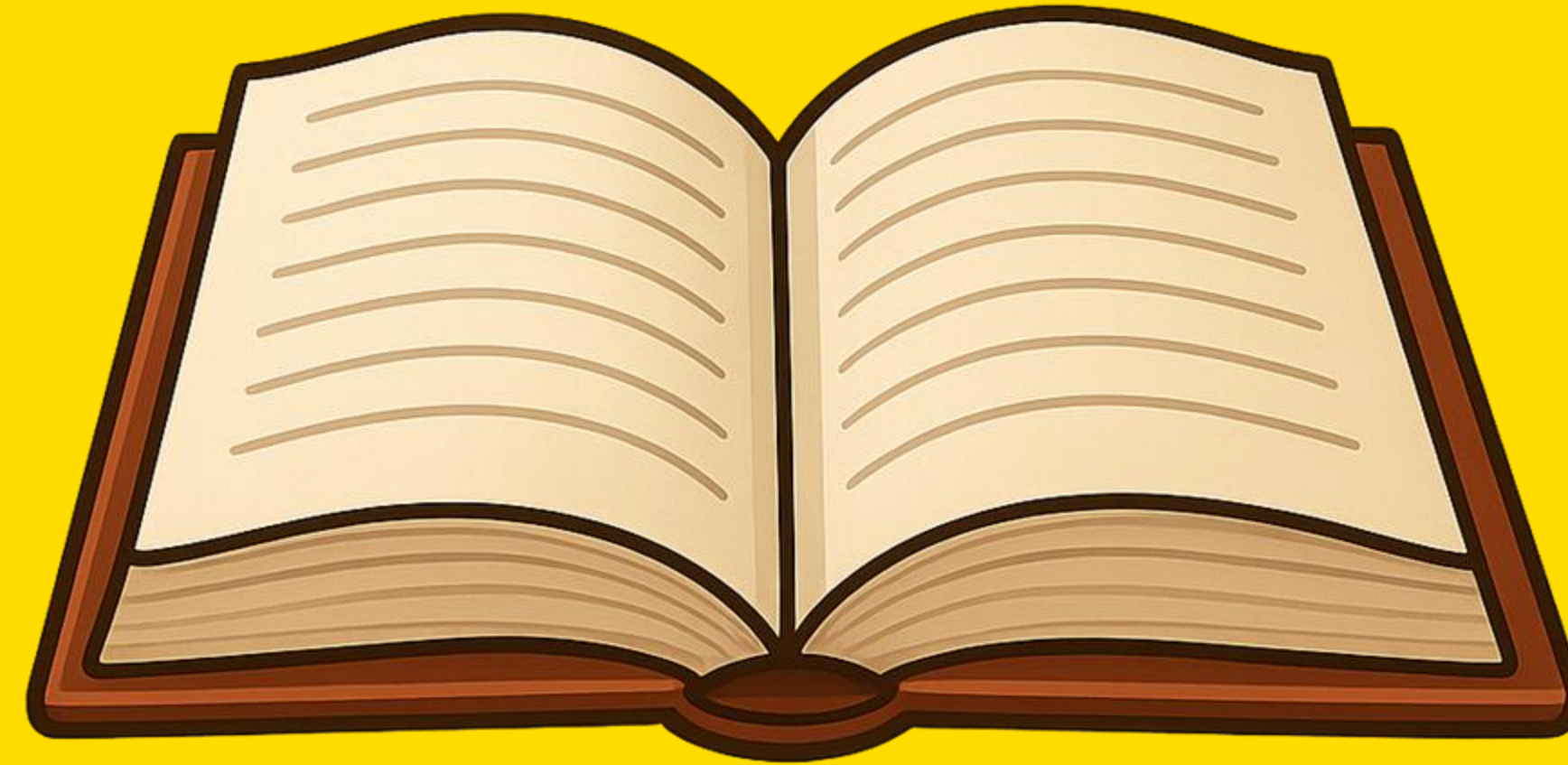


Peter Chen

Co-founder
Tech







Understand the
whole story

Leading brands we're working with.



L'ORÉAL



DANONE



porter

Let's start a conversation!



Zhen Chen

zhen@paperminds.ai



Talk. Listen. Change everything.



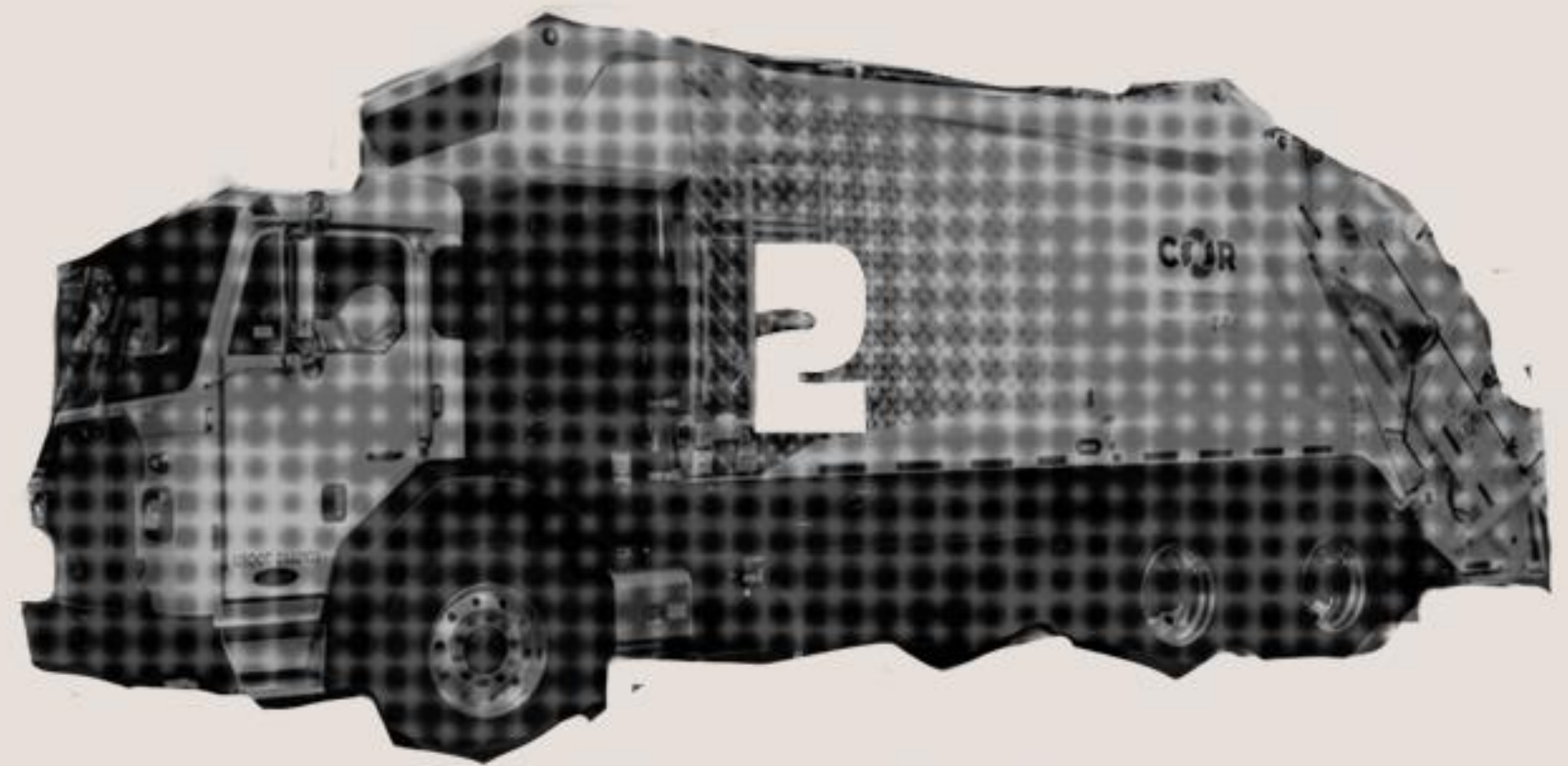
Carbon Threads

Carbon Threads transforms textile waste into biochar, a sustainable product that enhances soil health.

#PNPTCSiliconValley

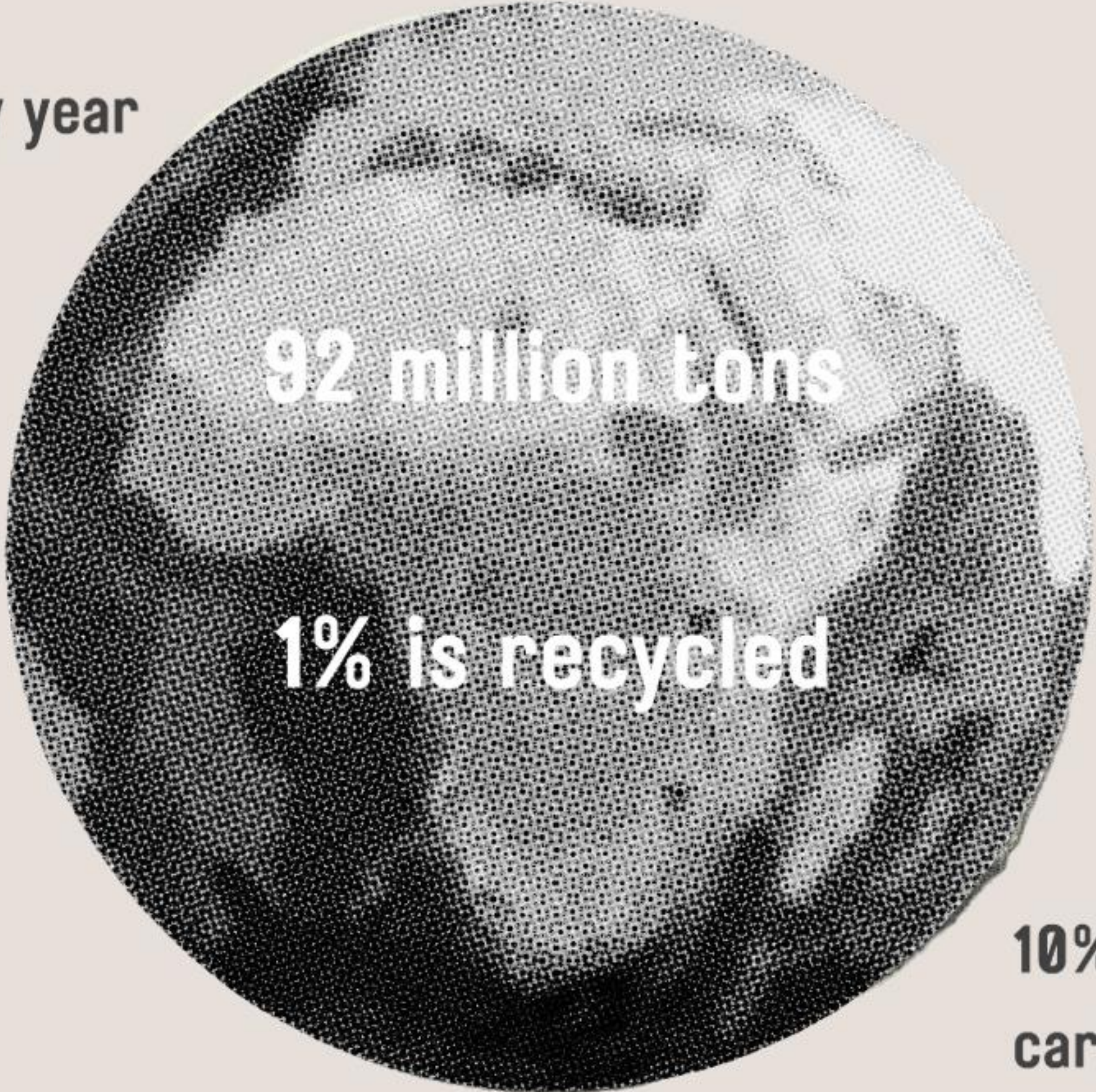
Join us at pnptc.com

Every year



Every minute

Every year

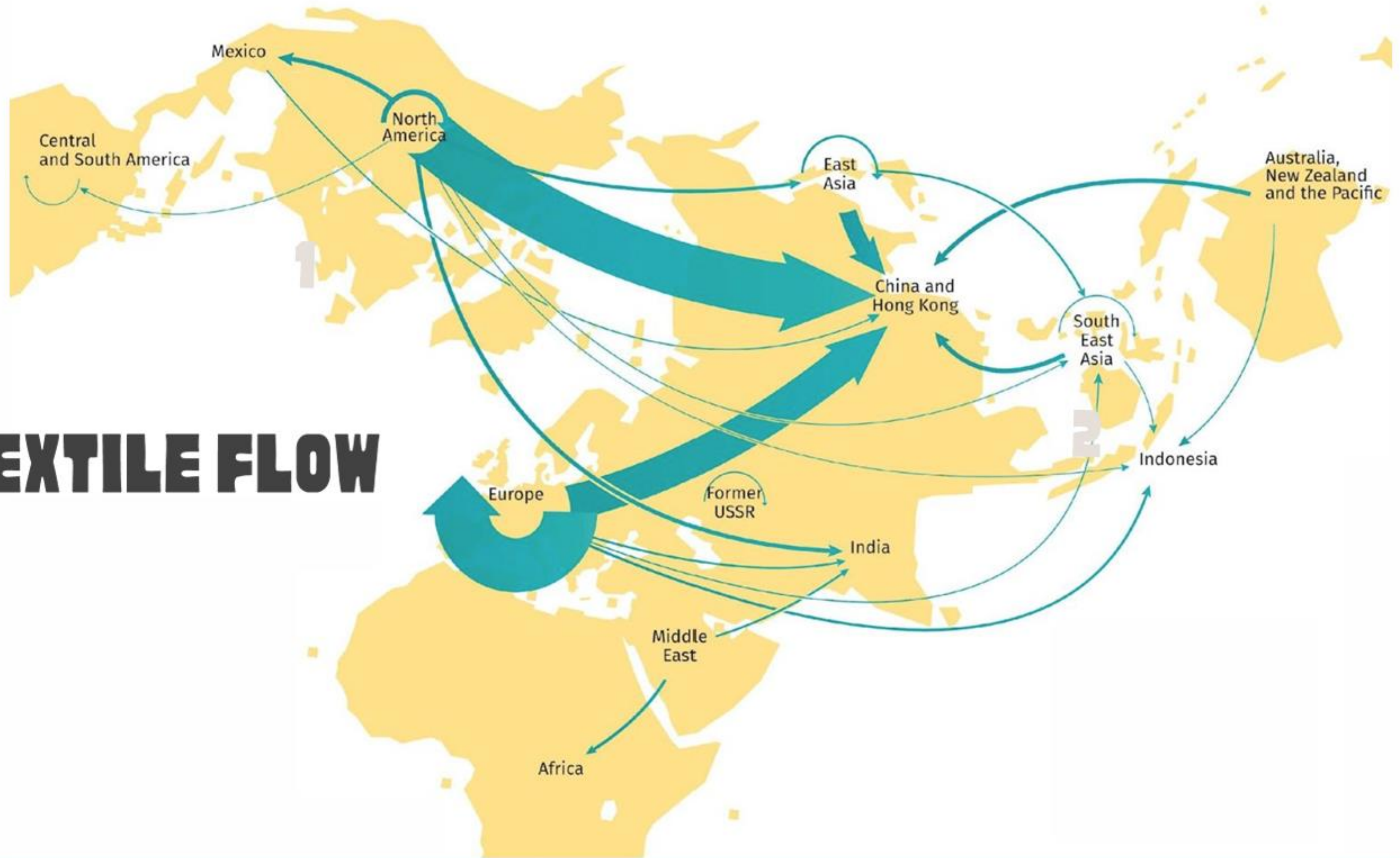


92 million tons

1% is recycled

**10% of global
carbon emissions**

TEXTILE FLOW

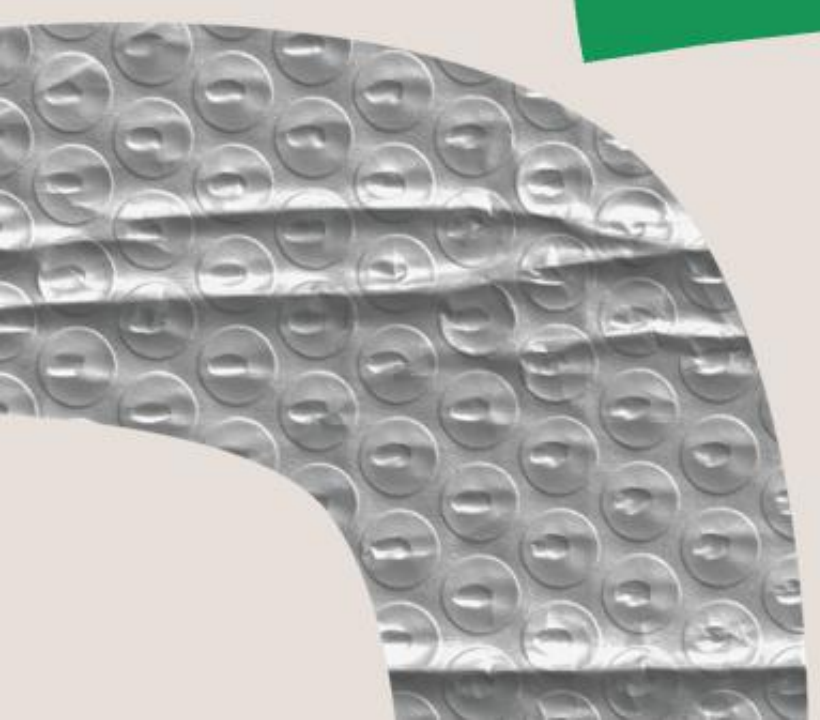


A large green banner with a white arc above and below the text, centered on the page.

C A R B O N T H R E A D



Weaving Textile Waste into **Sustainable Solutions**



SOLUTION

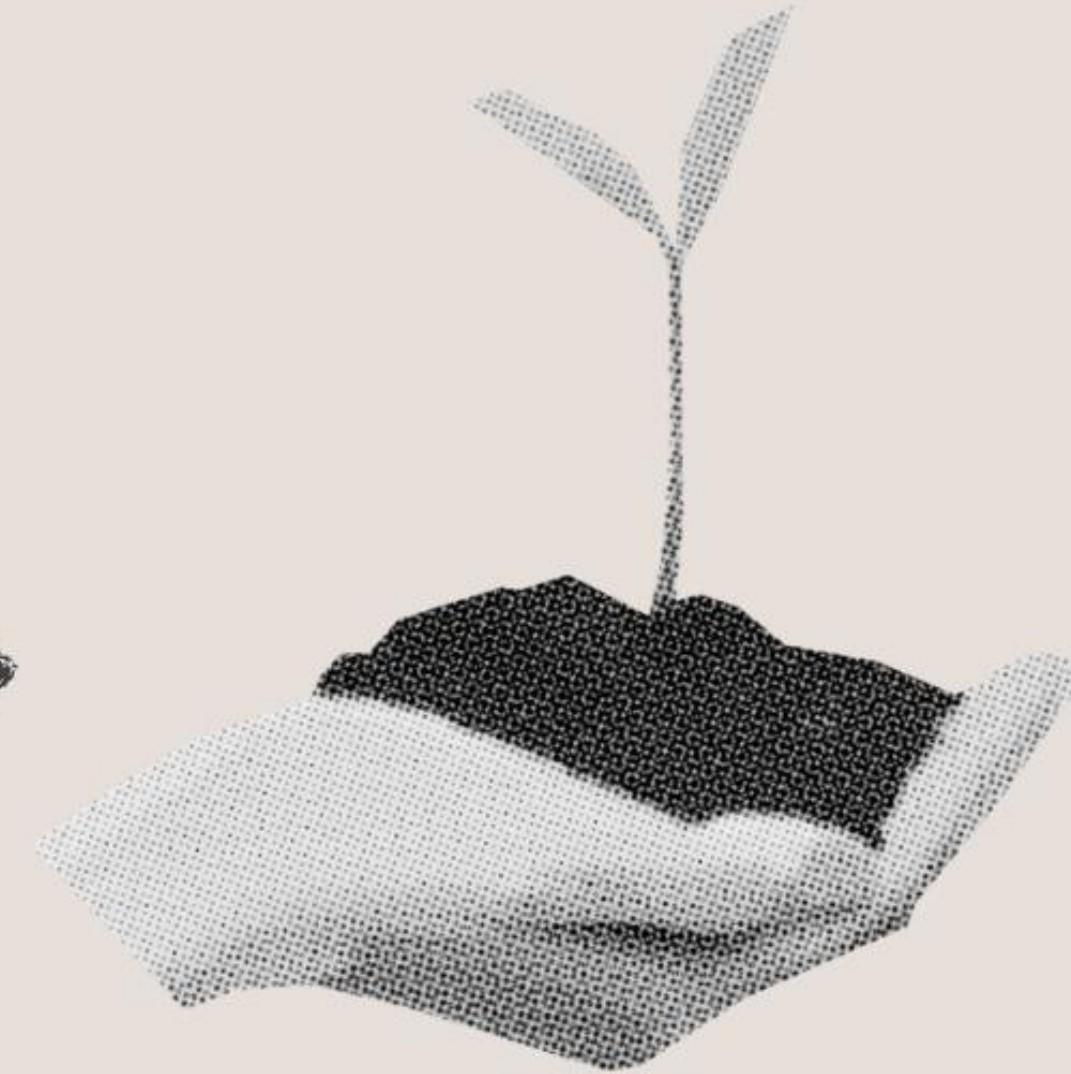
Textile Waste Collection + Pyrolysis = Biochar + Carbon Credits



1



2

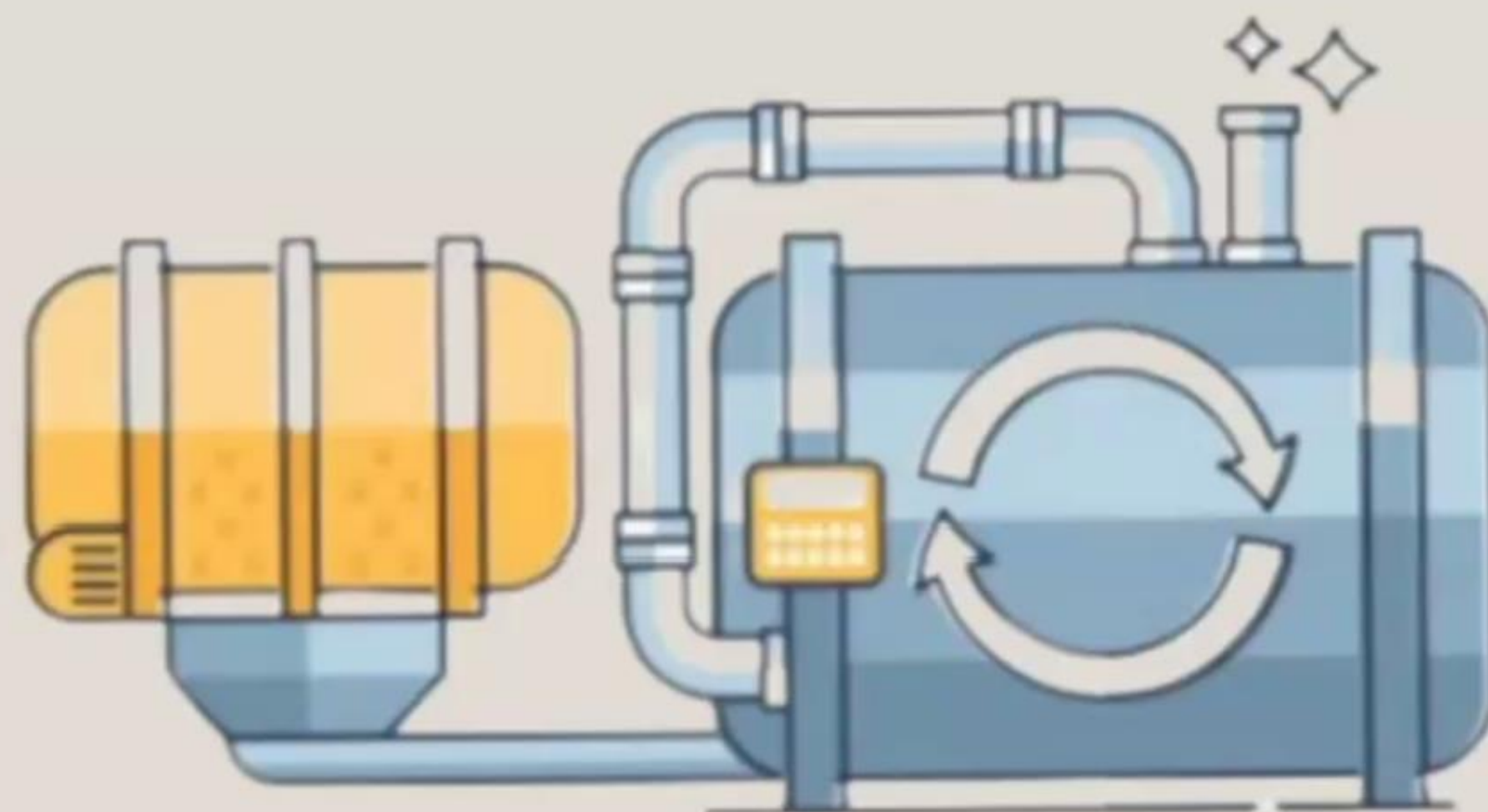


3

Biochar production



Feedstock



Pyrolysis Plant



Biochar



Syngas



Pyrolysis Oil



PROCESS - COLLECTION



Hotels

Sustainable Clothing Brands

Schools and Universities

Clothing / furniture /
bed sheets Manufacturers

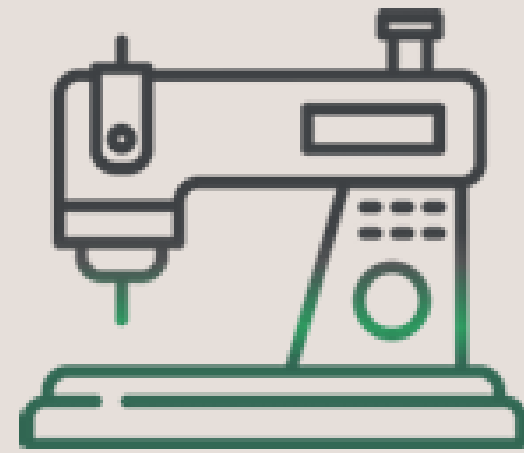
Fast Fashion Clothing Brands



BUSINESS LOGIC

A diverse value chain

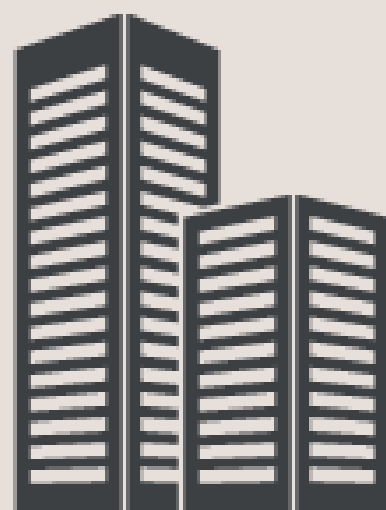
CUSTOMERS



Cities, Fashion brands, Hotels etc.



Farmers



Large, hard-to-abate, carbon emitting businesses

NEEDS

Zero-waste goals, reduce land-fill volumes, increase brand image

High yield, soil preservation

Meets emission regulations and maintain positive PR

GETS

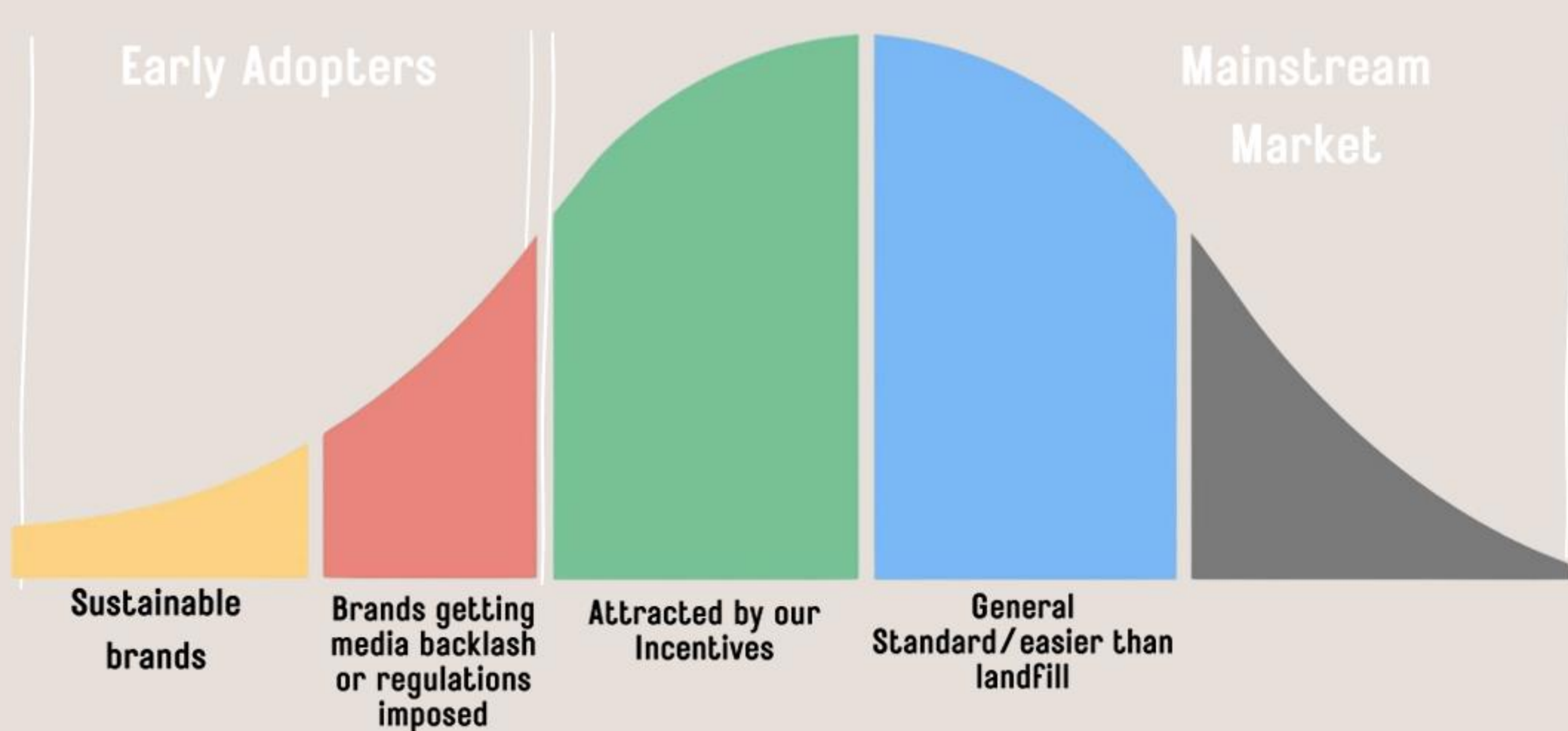
Waste reduction and third-party accreditation

Biochar is longer-lasting and doesn't damage soil like traditional fertilizers ([source](#))

Carbon credits



GO-TO-MARKET





GO-TO-MARKET



Local Farms



Parks

MARKET

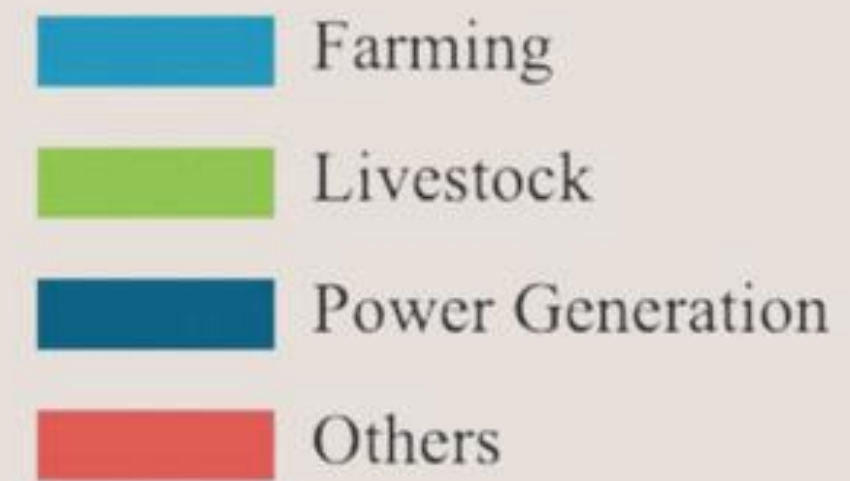
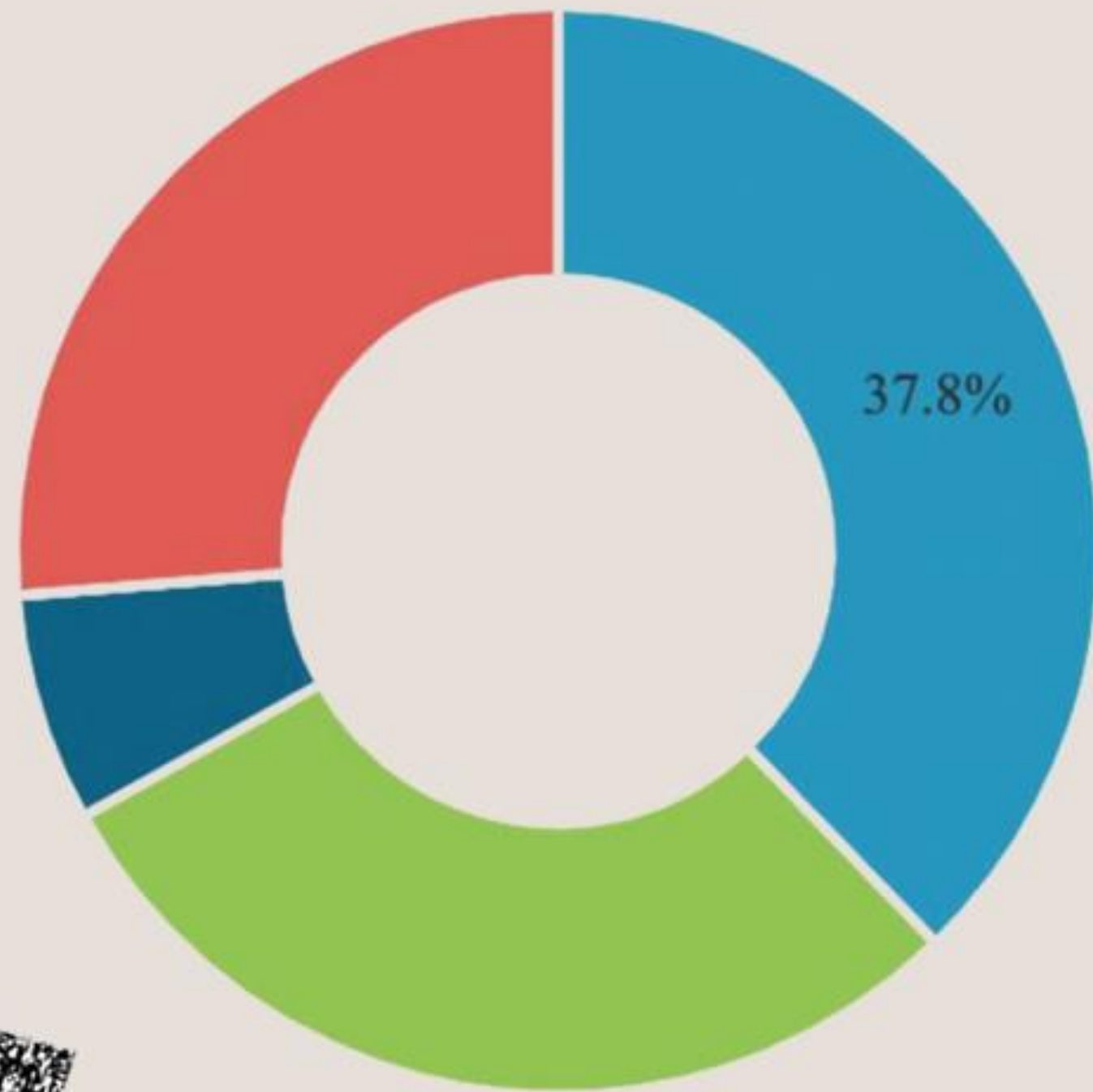


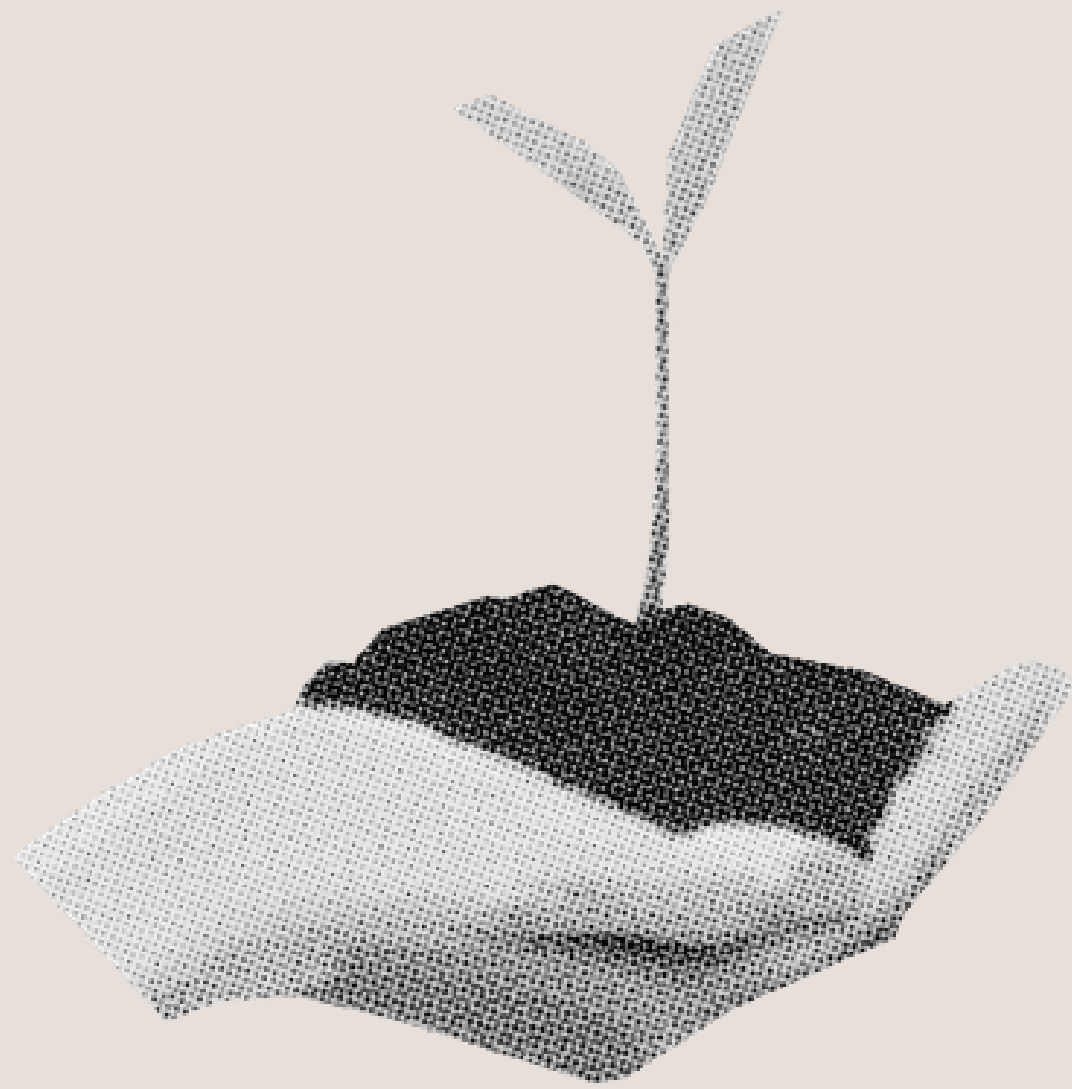
	Biochar	Carbon Credit
Valuation (USD)	1,5 billion	480 billion
CAGR (%)	14	39,4

www.grandviewresearch.com



GLOBAL BIOCHAR MARKET SHARE BY APPLICATION





FERTILIZER PRICES



Fertilizer Type	Average Price (per ton)
UAN 28	\$421
CARBON THREADS BIOCHAR	\$480
UAN32	\$498
Urea	\$646
10-34-0	\$669
Anhydrous Ammonia	\$765
DAP	\$822
Potash	\$892
MAP	\$892

FINANCIALS



	Y1	Y2	Y3	Y4	Y5
Tons Produced per day	6	12	31	34	36
Sales	\$1.37M	\$2.7M	\$7M	\$7.7M	\$8.2M
Cost of sales (technician, packaging, shipping)	\$460K	\$920K	\$2.37M	\$2.6M	\$2.7M
Gross profit	\$900K	\$1.8M	\$4.7M	\$5.1M	\$5.5M
Land cost	\$370K	\$0	\$400K	\$0	\$0
Pyrolysis plant + r&d	\$750K	\$100K	\$1.4M	\$100K	\$100K
Sales, general and administrative (salary, lawyer, marketing)	\$350K	\$700K	\$2M	\$2.1M	\$2.2M
Fixed costs	\$1.47M	\$800K	\$3.8M	\$2.2M	\$2.3M
Total operating profit	-\$560K	\$1M	\$885K	\$2.9 M	\$3.1 M

\$7.4 M

LOCATIONS



KUWAIT VISION 2035



**KINGDOM OF SAUDI
ARABIA VISION 2030**

WASTE RECYCLING : 95%

OUR SUCCESS

METRICS



TEAM



Alghalia Abulhasan

MS Civil & Environmental Engineering
Sustainable Design and Construction
Stanford University



Stefanie Helmrich

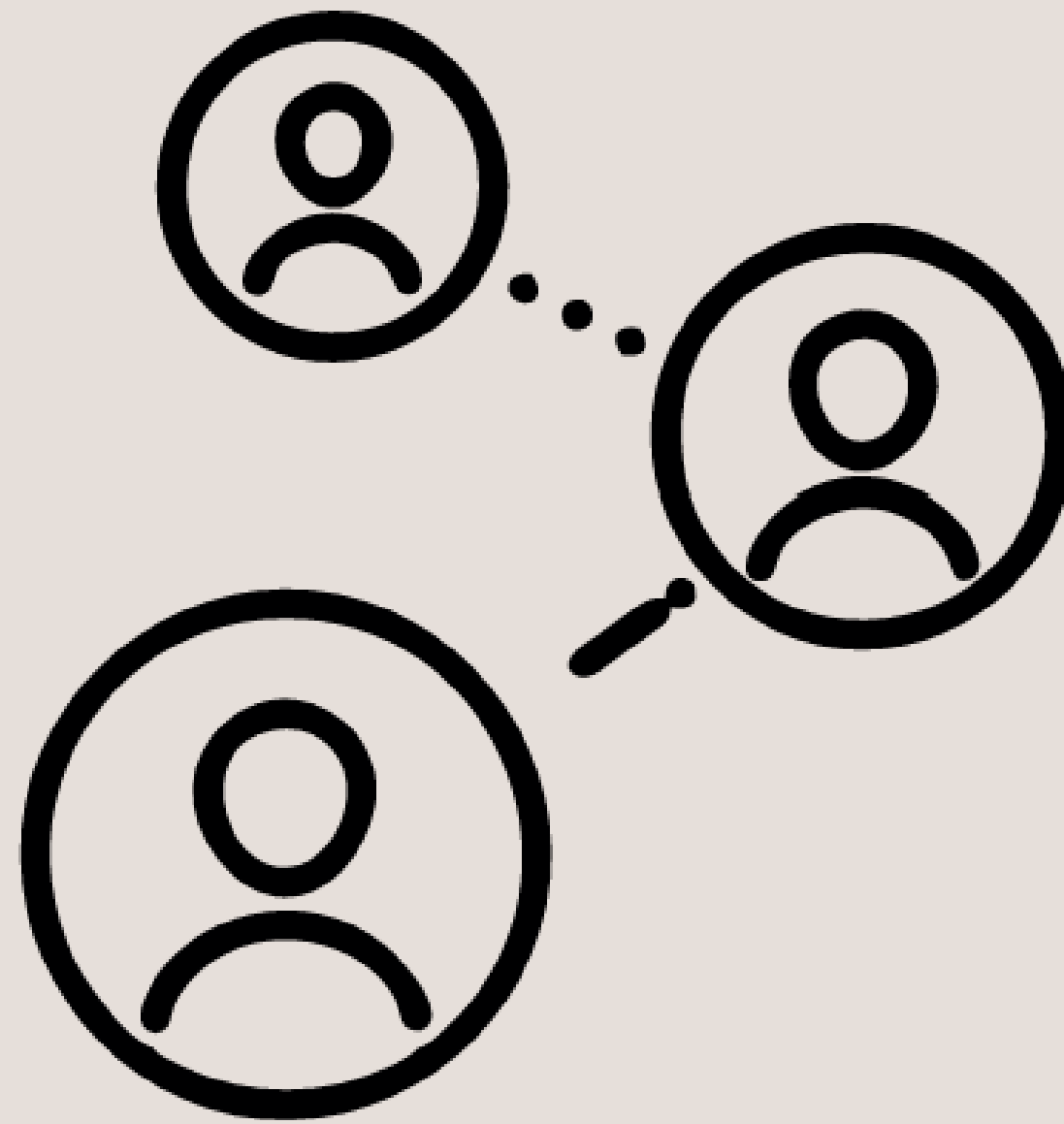
Postdoctoral Scholar, Doerr School
of Sustainability



Amnah Al Moosawy

Financial Analyst, Al Ghanim Industries

THE ASK



Connections

The logo for Carbon Thread, featuring the words "CARBON" and "THREAD" in white, uppercase, sans-serif font, arranged in two lines and centered within a white, stylized circular frame that is open at the top and bottom.

C A R B O N
T H R E A D



Weaving Textile Waste into **Sustainable Solutions**



alghalia@carbon-threads.com



424-391-7711

The logo for Uwear, featuring the word "Uwear" in a teal, lowercase, sans-serif font. The letter "U" is significantly larger than the other letters, which are spaced out.

Uwear

Uwear lets fashion brands add a one-click, authentic virtual try-on to their online stores.

#PNPTCSiliconValley

Join us at pnptc.com



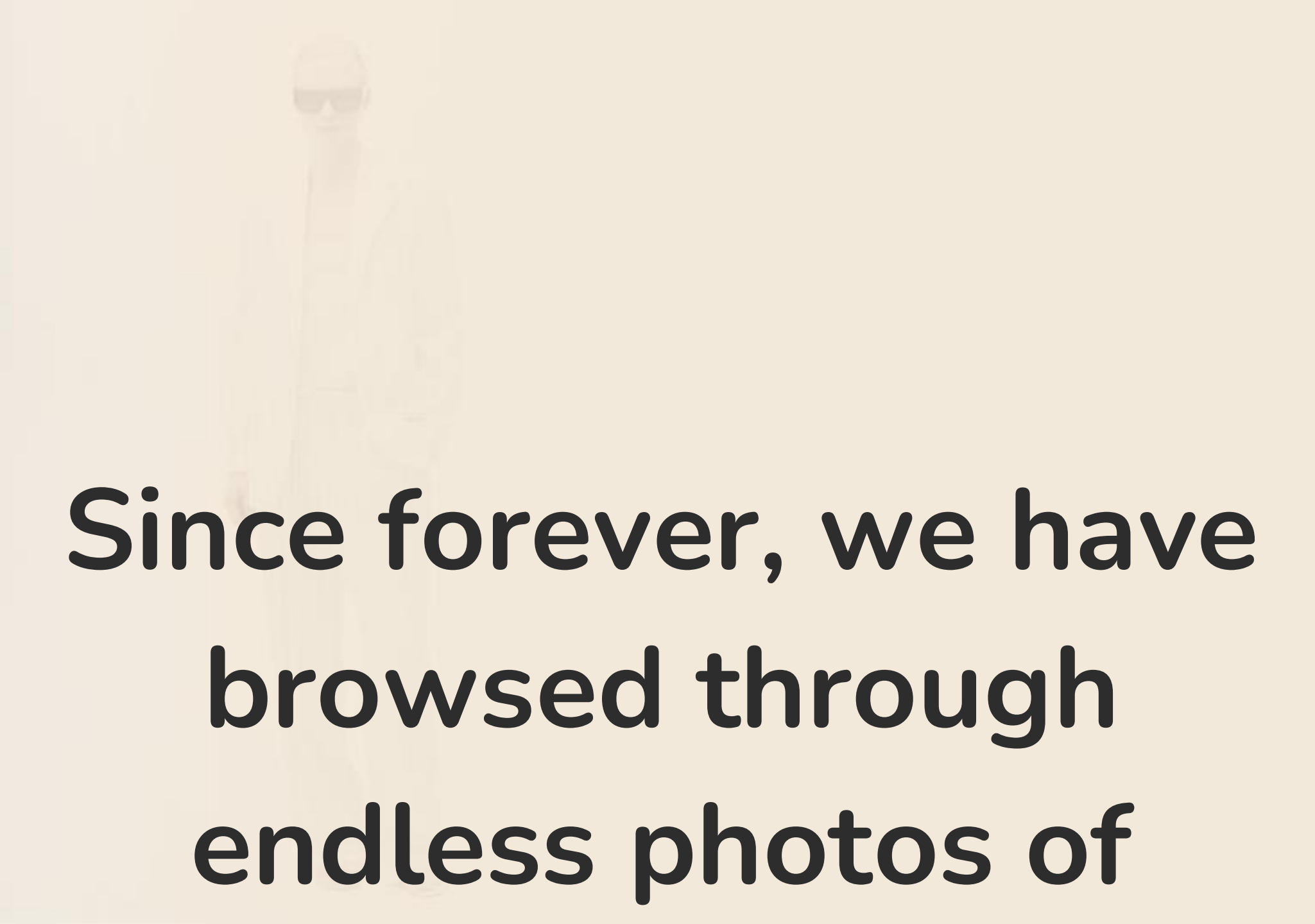
Uwear.ai

Dressing the World









Since forever, we have
browsed through
endless photos of
strangers wearing
products **WE** want to
buy



The Fashion Ecommerce industry suffers from two curses:

3%

Conversion Rate

While in-store CR are


30%

25%

Product Returns

While in-store Returns are

9%



Uwear is on a mission
to **Dress**
people **Online**



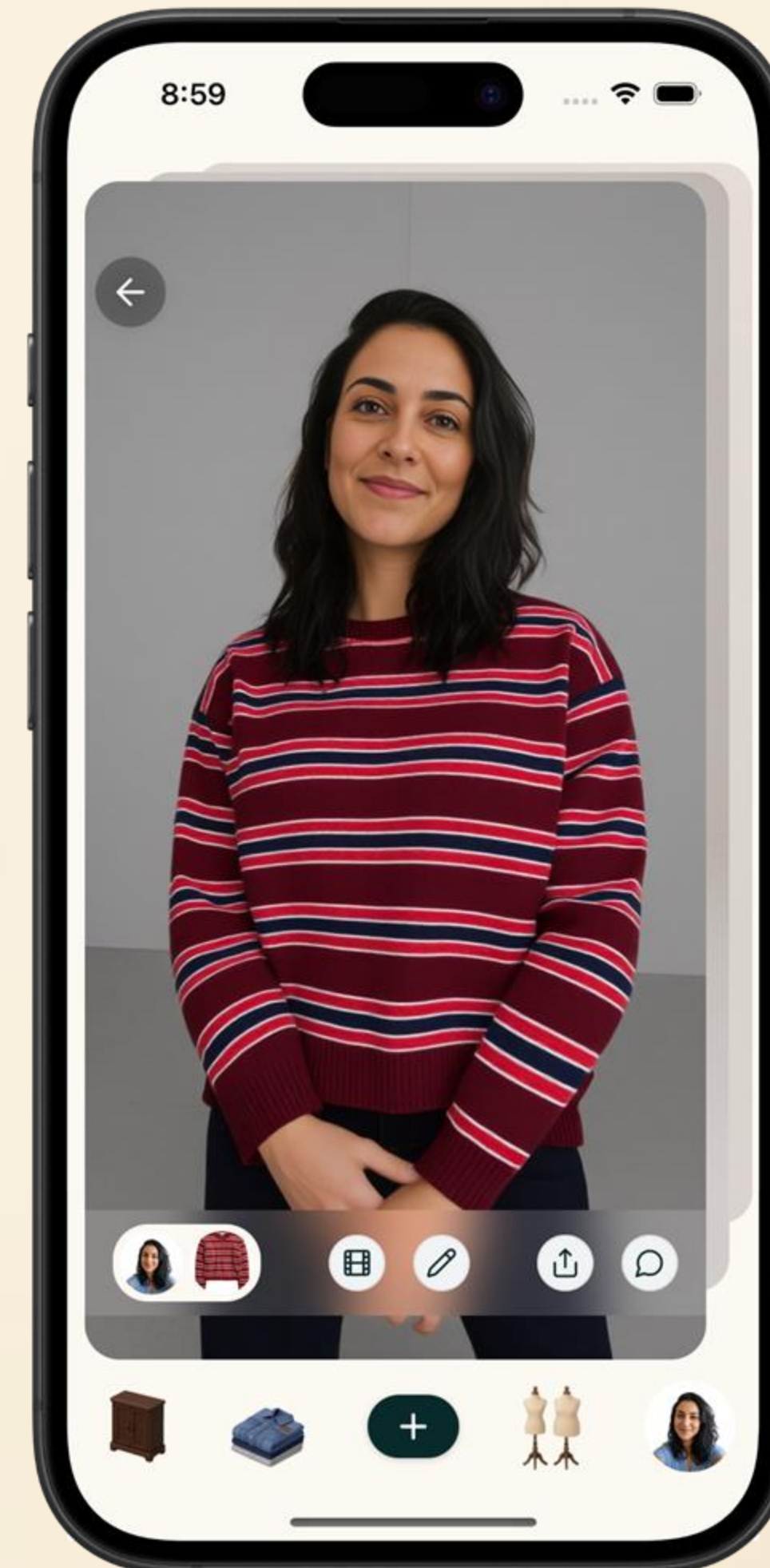
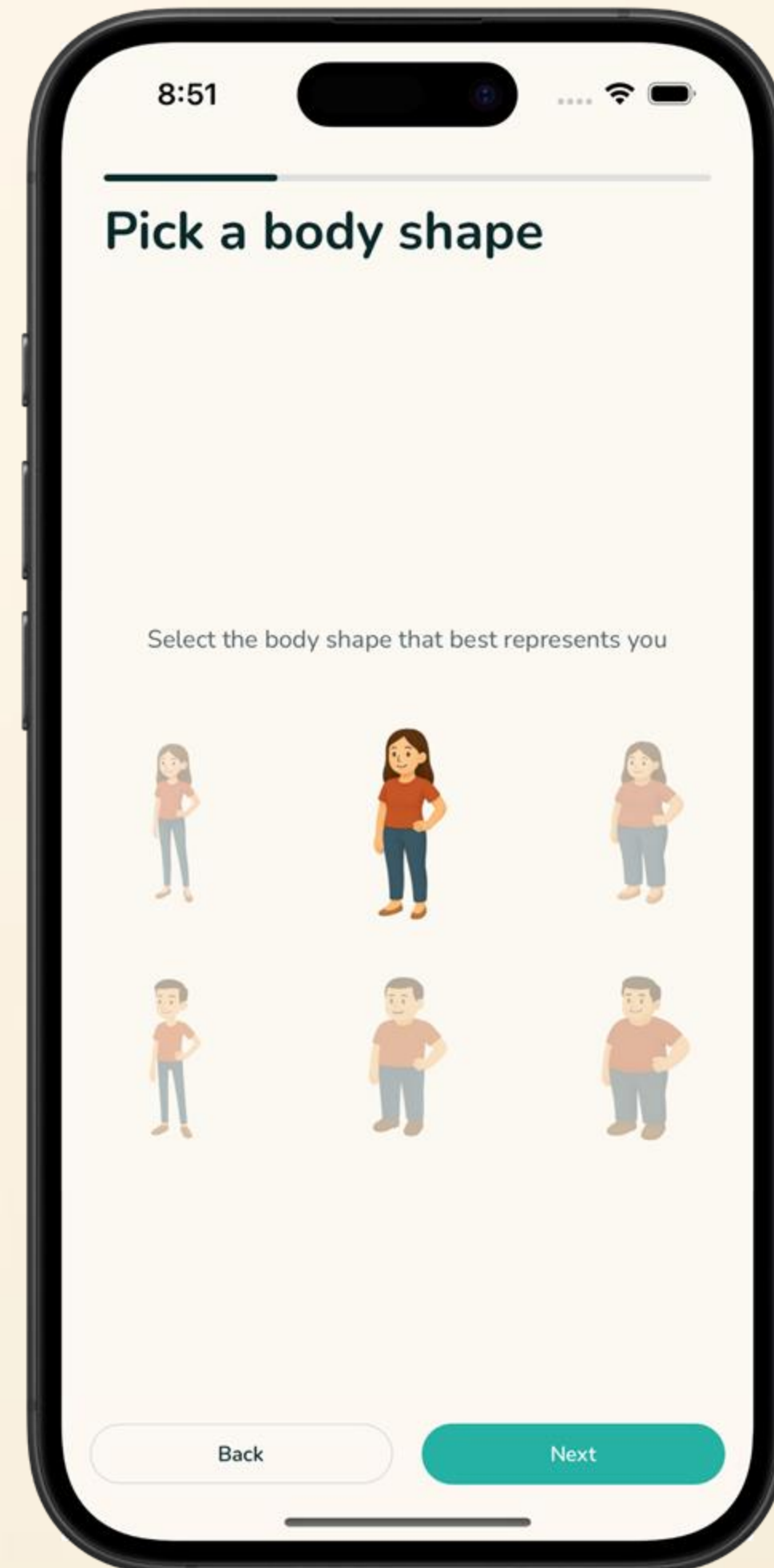
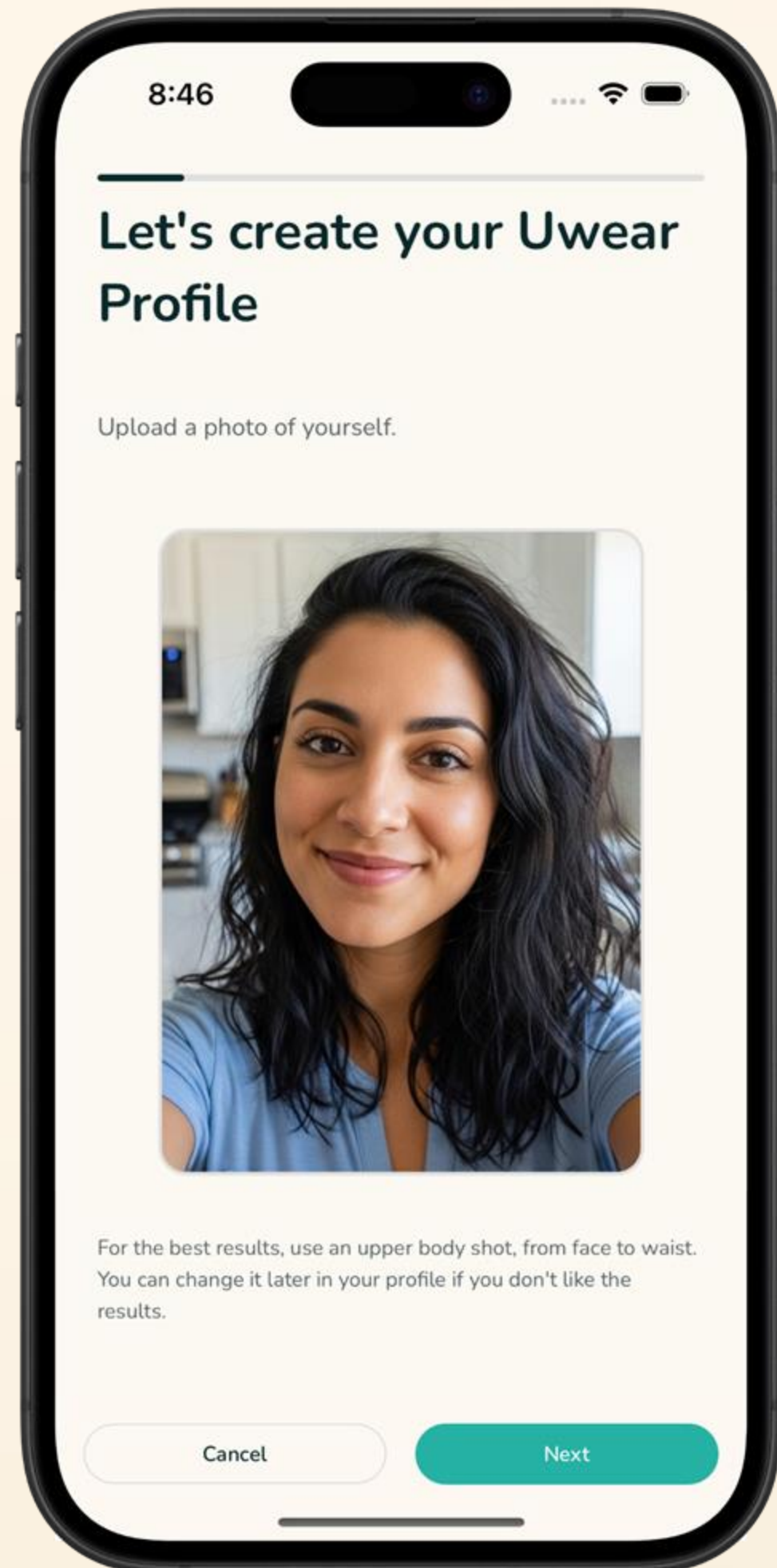
Soon when you open
your favorite brands'
website, all photos will
be of **YOU**





How do we do this?

1. Shoppers create their Uwear profile on our mobile app



2. Brands install our One-Click Tryon



UWEAR

Rock tshirt

\$0.00 CAD

Quantity

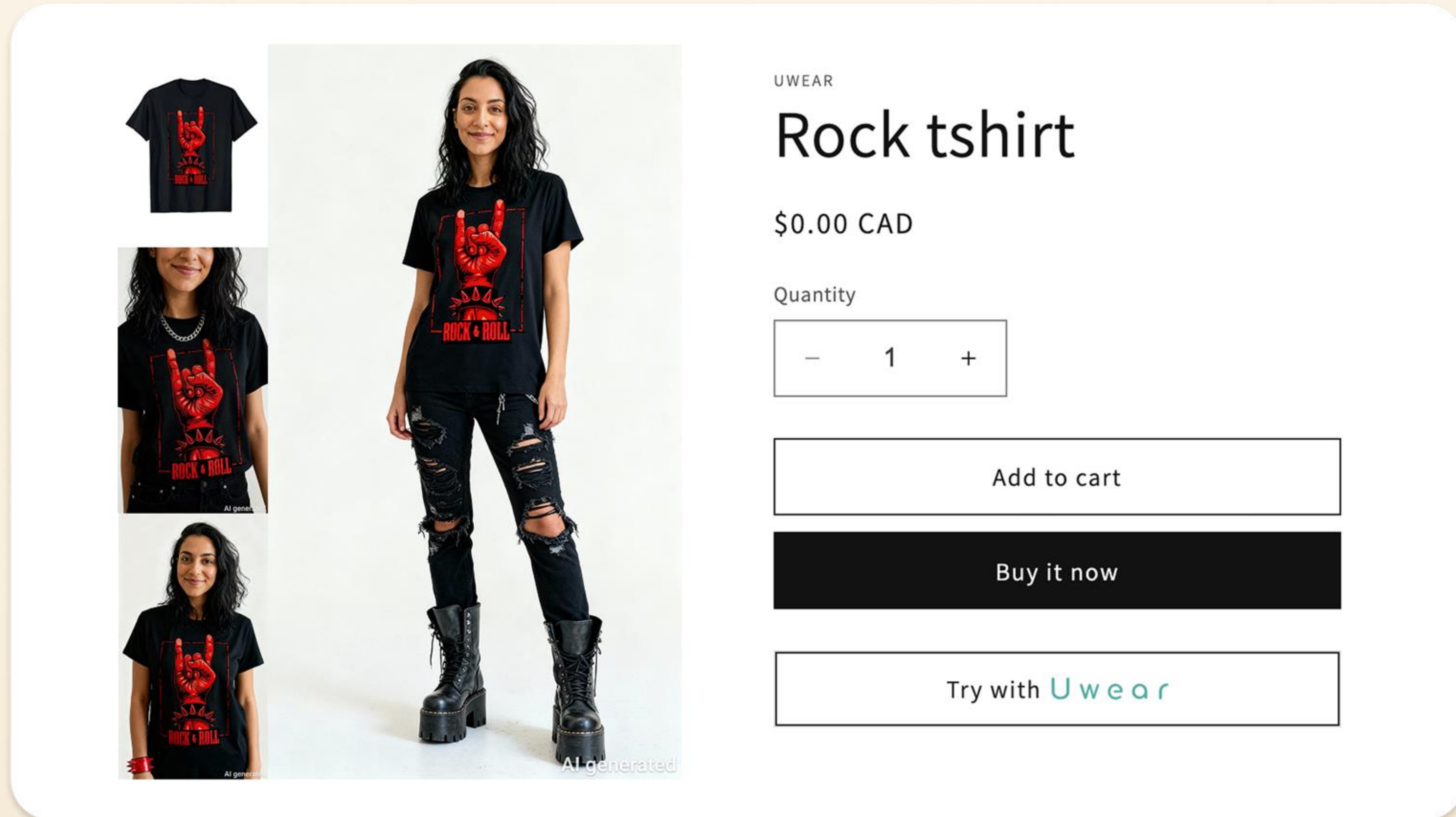
 - +

Add to cart

Buy it now

Try with [Uwear](#)

3. Shoppers can try with a SINGLE click - soon on **shopify**



UWEAR

Rock tshirt

\$0.00 CAD

Quantity

- 1 +

Add to cart

Buy it now

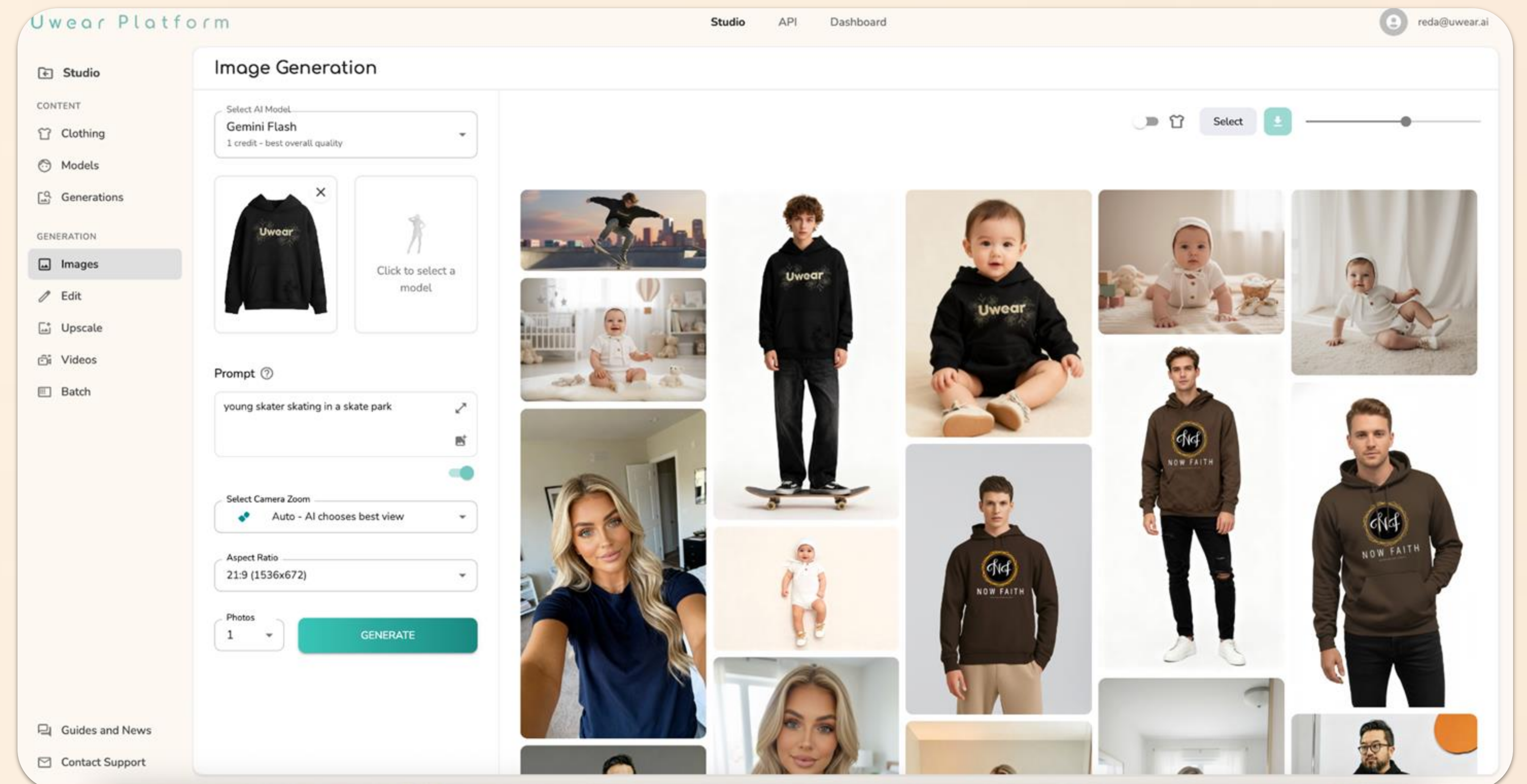
Try with **Uwear**

Proved AI Image Technology with Trusted Customers

Uwear Platform

Uwear started as a **Virtual Photoshoot**

Brands generated more than **600K** product images and video



Team



Left to right: JB, Axel and Reda

 **Reda Mjahed**

CEO

MBA HEC Montreal

 **Axel Havard**

CTO, Data science

M.Sc Data Science EDHEC
business school

 **Jean-Baptiste Kerbrat**

Head of Engineering

M.Eng Grenoble INP

HEC MONTRÉAL



GUESS



SPIRIA

THALES

We are seeking large innovative **retail partners** for a 90-day pilot to **co-author** a business case on **Virtual Try On**





Veli

Veli offers an API which enables digital asset investment platforms to offer crypto indexes to their clients.

#PNPTCSiliconValley

Join us at pnptc.com






Digital asset indexes 2.0

API for investment platforms

Stable BTC (PBTC)
Conservative passive strategy, where 10% is invested in Bitcoin and 90% is invested...

RISK  COINS 

 **Balanced Top 5 (ST5)**
Balanced smart strategy, where 30% is invested in the Top 5 cryptocurrencies b...

ANNUAL RETURN **31%** RISK  COINS  +2 more

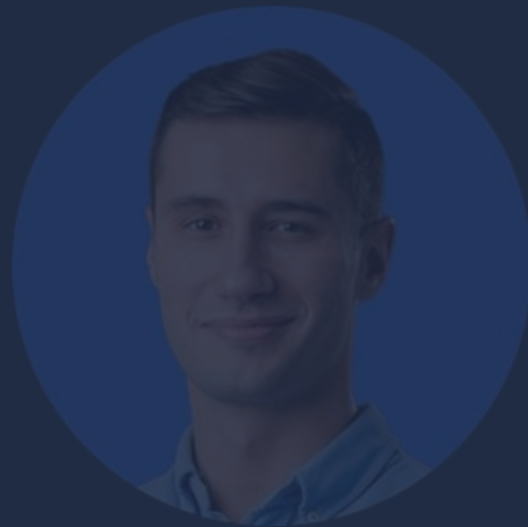
 **Moderate Momentum Crossover (PMOM)**
Moderate passive strategy, where 70% is invested in the Top 10 cryptocurrencies...

ANNUAL RETURN **55%** RISK  COINS  +7 more

 **Bitcoin & Altcoin Se (SBAS)**
Exotic smart strategy, where invested either in Bitcoin o

ANNUAL RETURN **101%** RISK  COINS 

Team



Stevan 

CEO | stevan@veliapp.io

bitpanda  KRIPTOMAT

- Head of BizDev in 2 crypto brokers
- Quant
- Led institutional sales in a unicorn
- 5 years in banking



Marko 

CTO | marko@veliapp.io

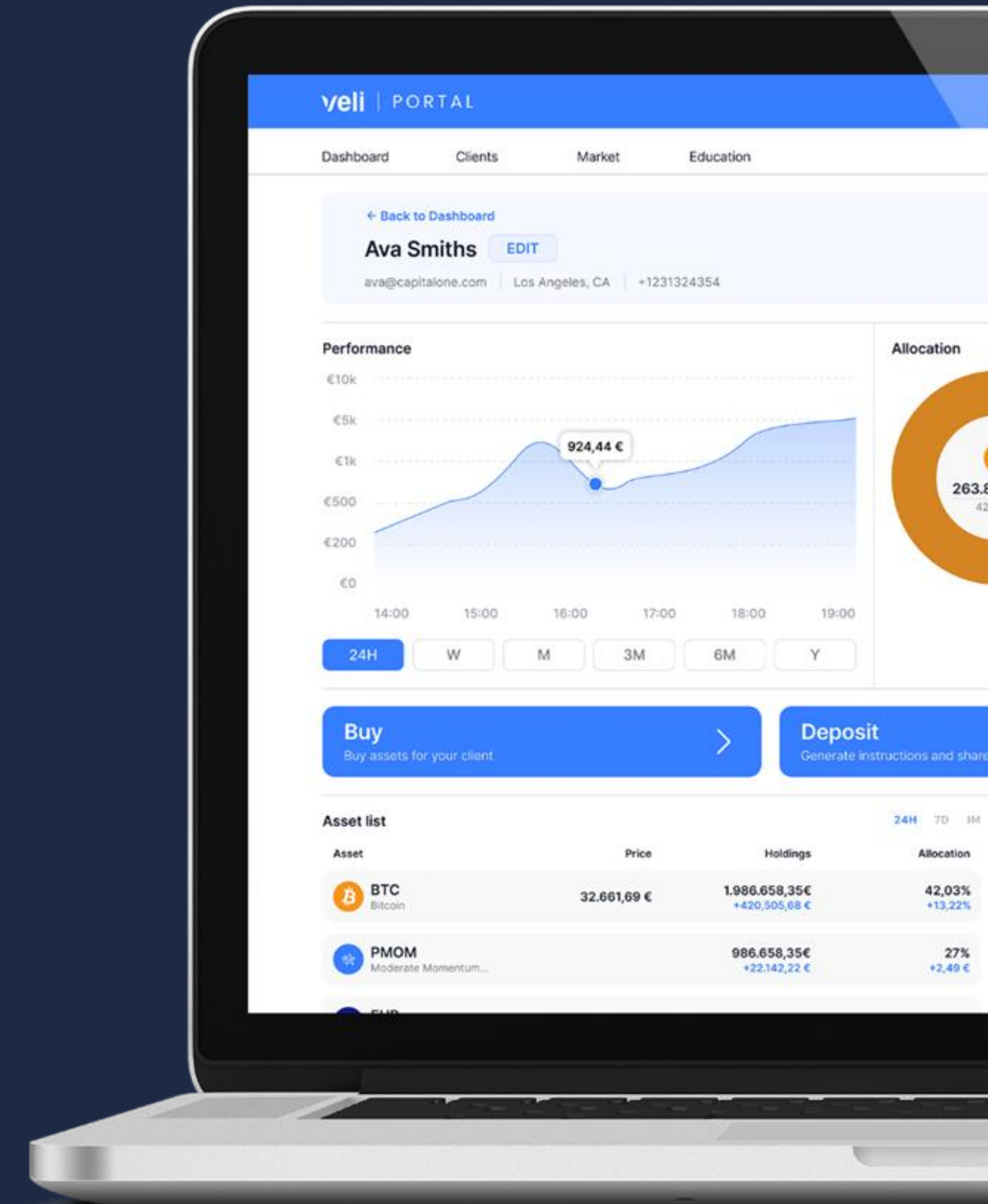
SONY

- Serial entrepreneur
- CTO in multiple startups
- Built and scaled tech teams from 0-30 people

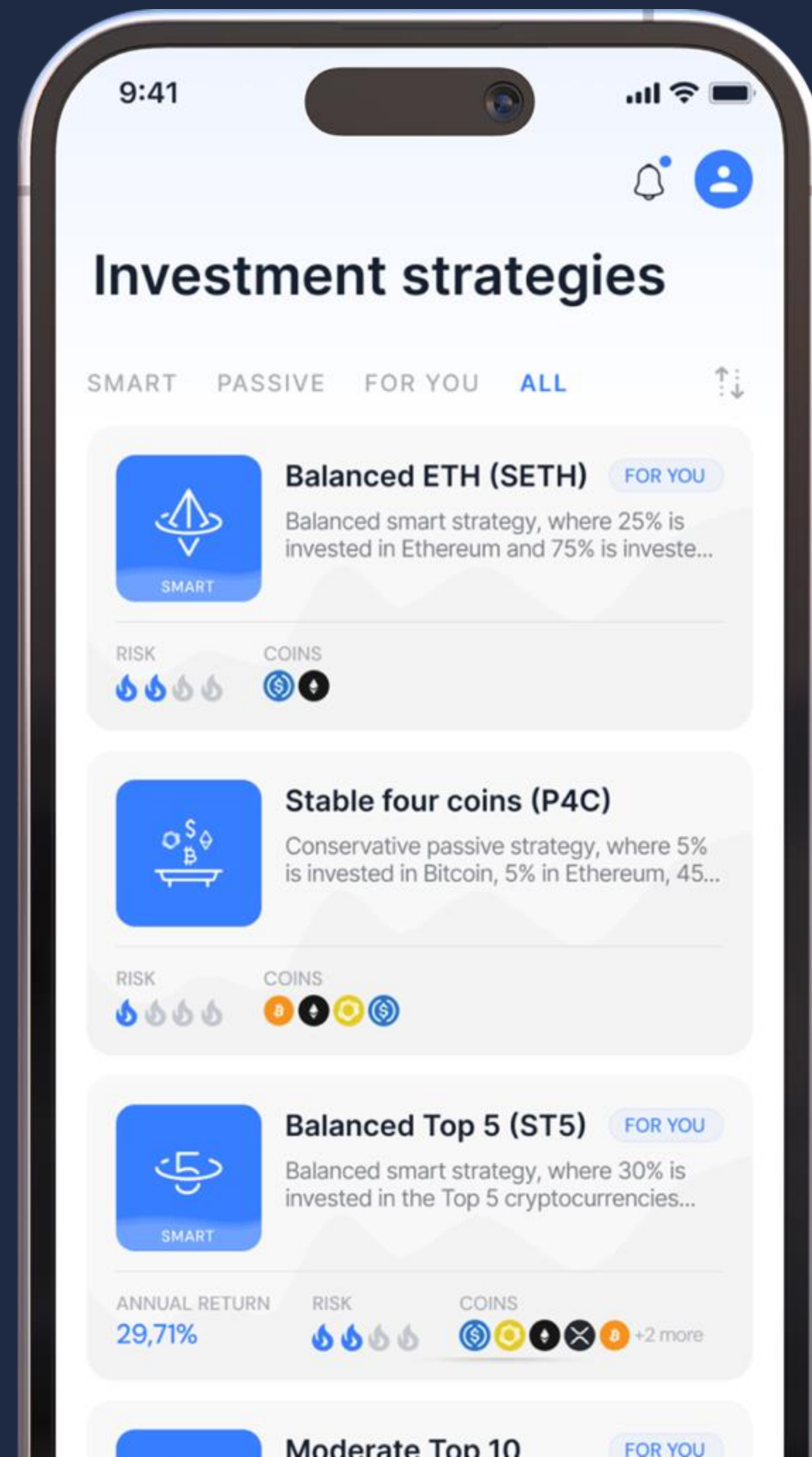
Traction

\$600k

Revenue last 12 months



Traction



800%

Revenue from indexes

Problem

60%

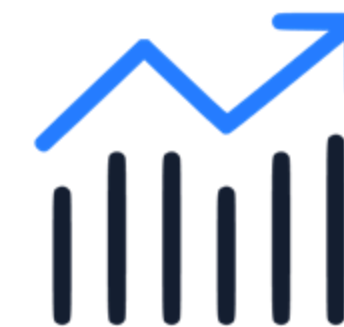
of users are **inactive**,
they just buy and hold



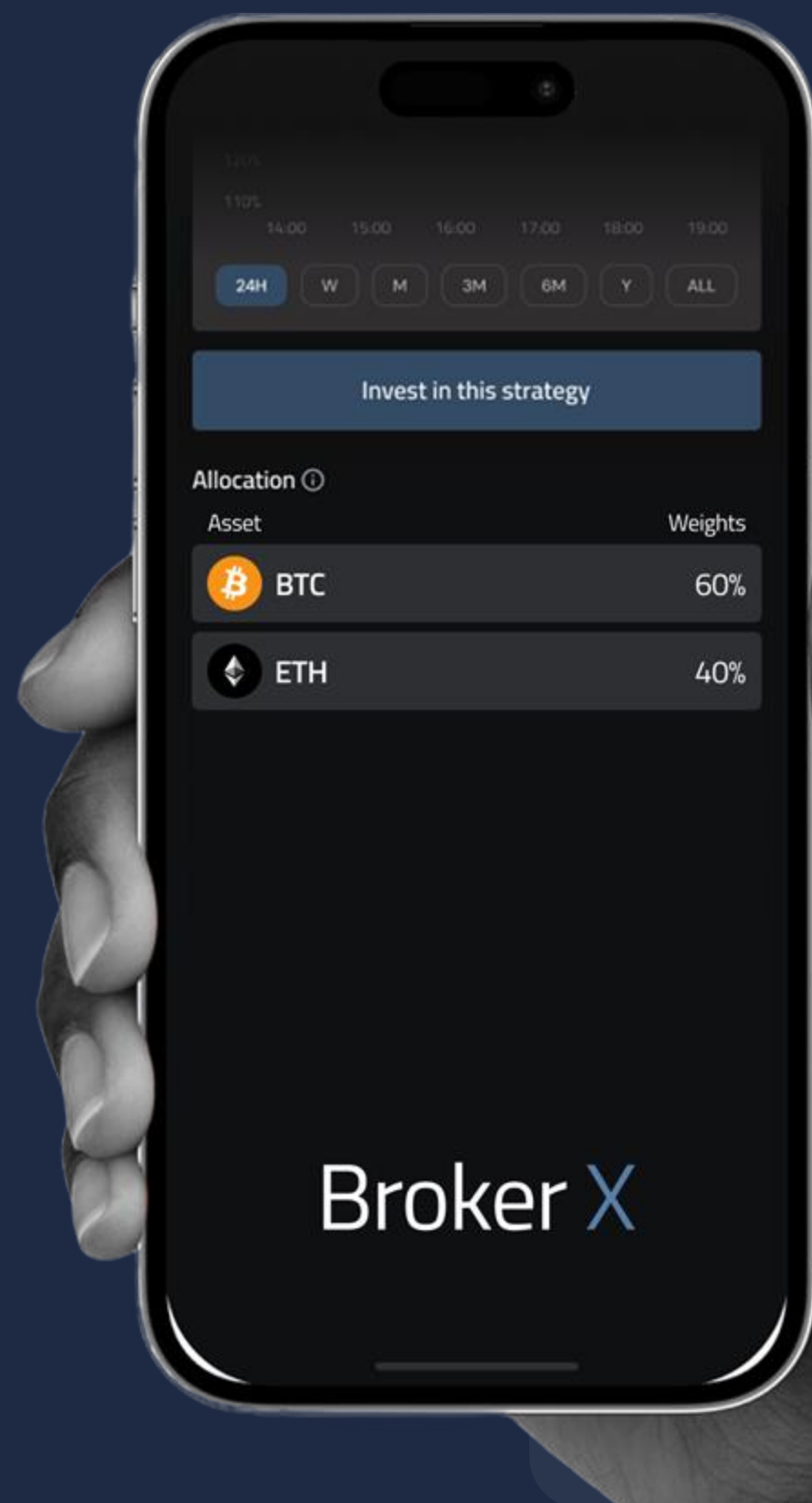
Solution

Up to
20%

annual return on idle AUM with our
crypto index engine, double the LTV



Brokers can have **crypto indexes** without the hassle of managing them



User invests 1.000 \$ on broker's platform

We receive anonymized request via API






We send the order via API to buy individual coins

BTC	600\$
ETH	400\$

We send orders to **rebalance** the weights



Asset	Allocation
 BTC	50%
 ETH	30%
 SOL	20%

Business model

Veli takes up to **20% revenue share** from various fees



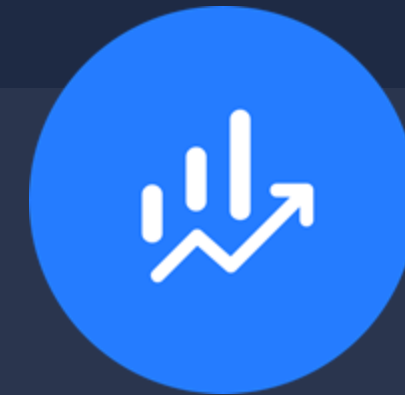
Entry fee

0-5%



AUM fee

0-2.5%



Performance fee

0-30%



Rebalancing fee

0-2%

Business model

User count
300.000

Average investment per user
1.000 \$

Strategy
CT10

Fees

Entry fee
1.5 %

AUM fee
1 %

Performance fee
15 %

Rebalancing fee
0.3 %

Potential revenue from this stream



Potential revenue

Veli's fee

Market

10000

crypto **investment platforms**

The Ask

\$2mn

Seed round

VCs



Angels



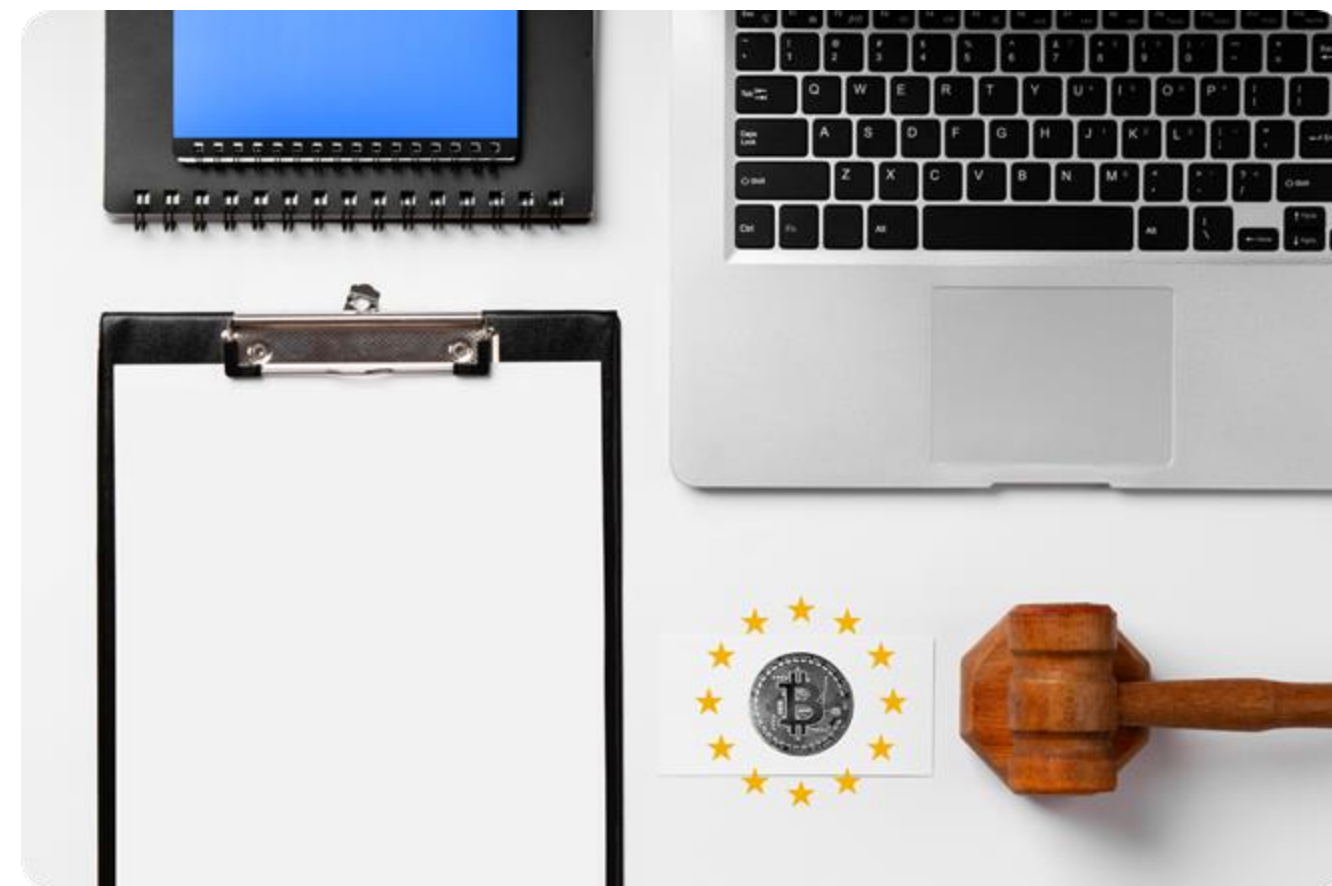
Accelerators



We will use the funds for:



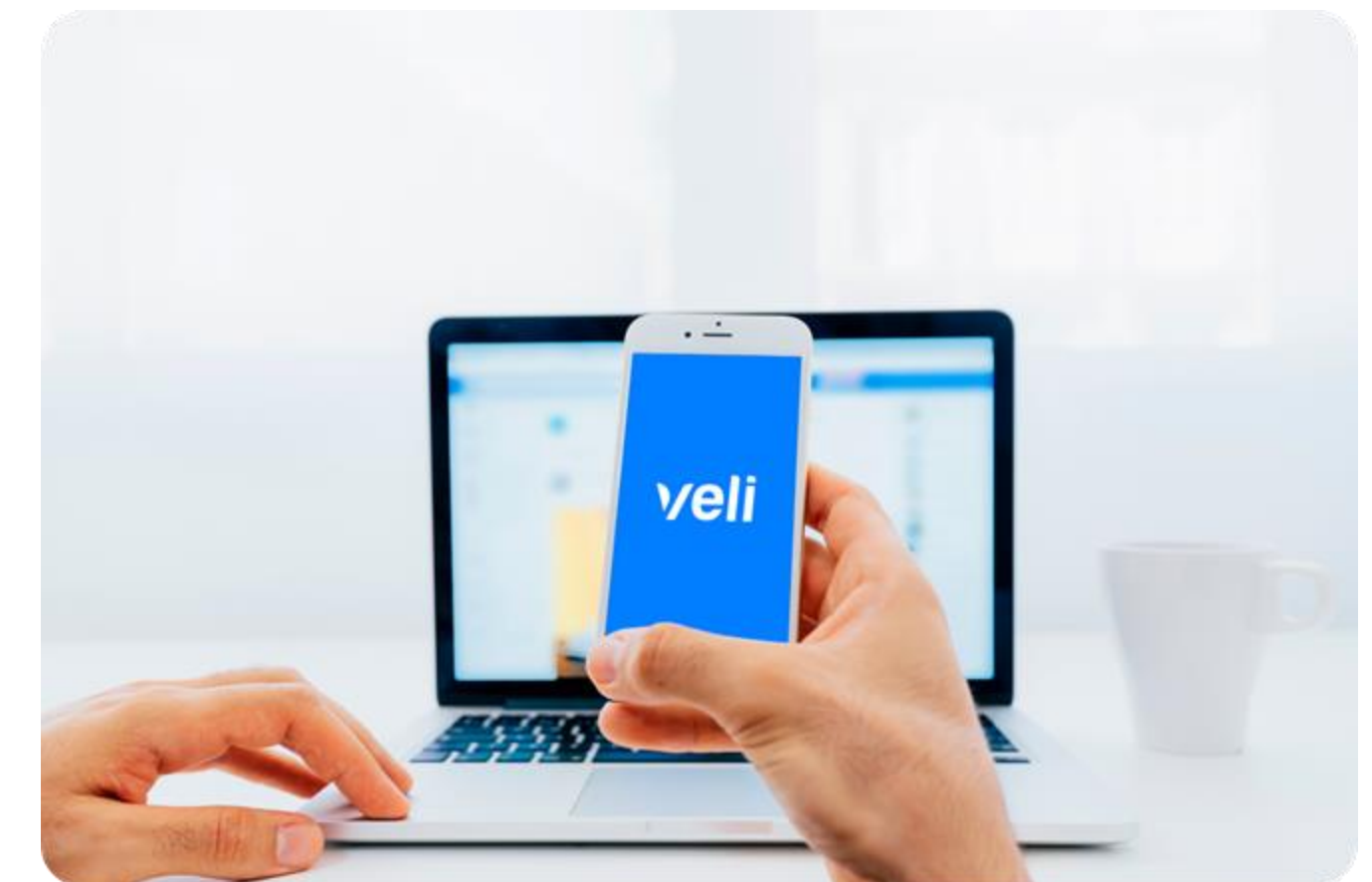
Obtaining **MiCA** and **BMR licenses**



Hiring **additional team members** in tech and compliance



Future **product development**



Summary

\$600k

Revenue
last 12m

\$2mn

Seed
round

#1

Digital asset
index provider

Thank you for your interest!

Veli UAB

Giruliyų g. 10-201, 12112 Vilnius, Lithuania

Registration number: 306141861

Contact:

Stevan Radonjanin

stevan@veli.io



PLUGANDPLAY

STARTUP PRESENTATION

DEXPIRY

DEXPIRY

Smart warranties for smarter businesses. Simplify your warranty and receipt management with DEXPIRY — no paper, no stress.

#PNPTCSiliconValley

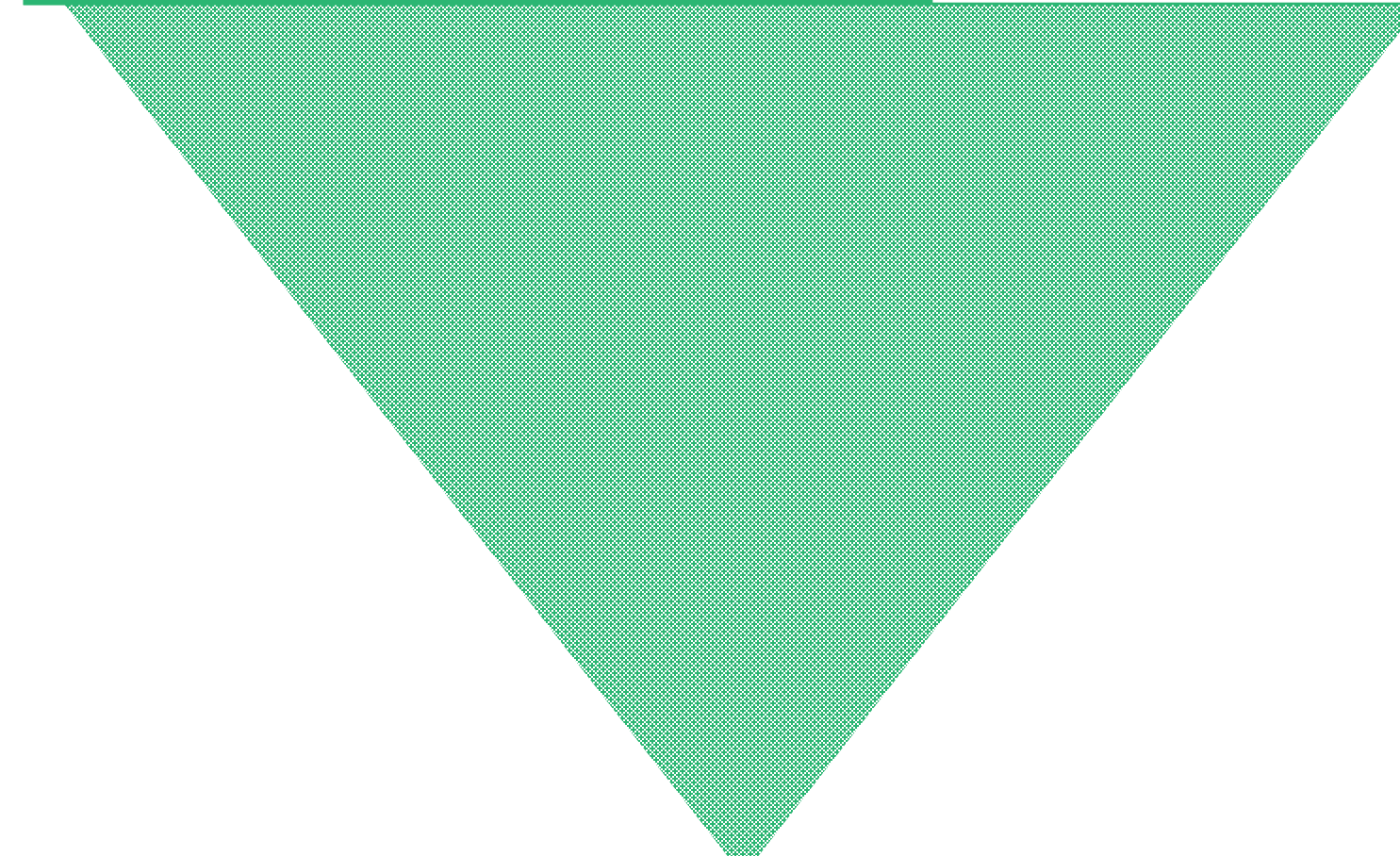
Join us at pnptc.com

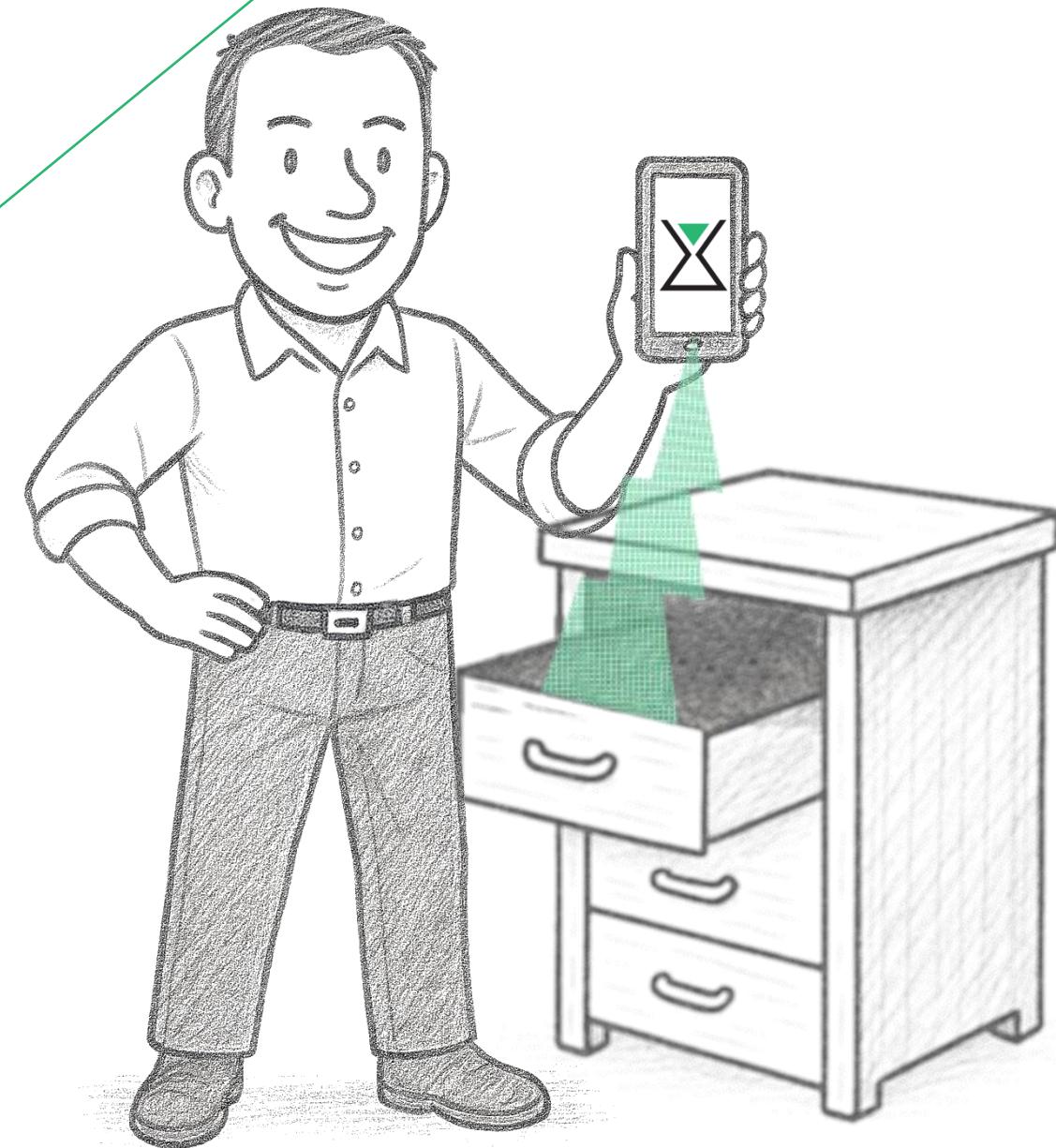
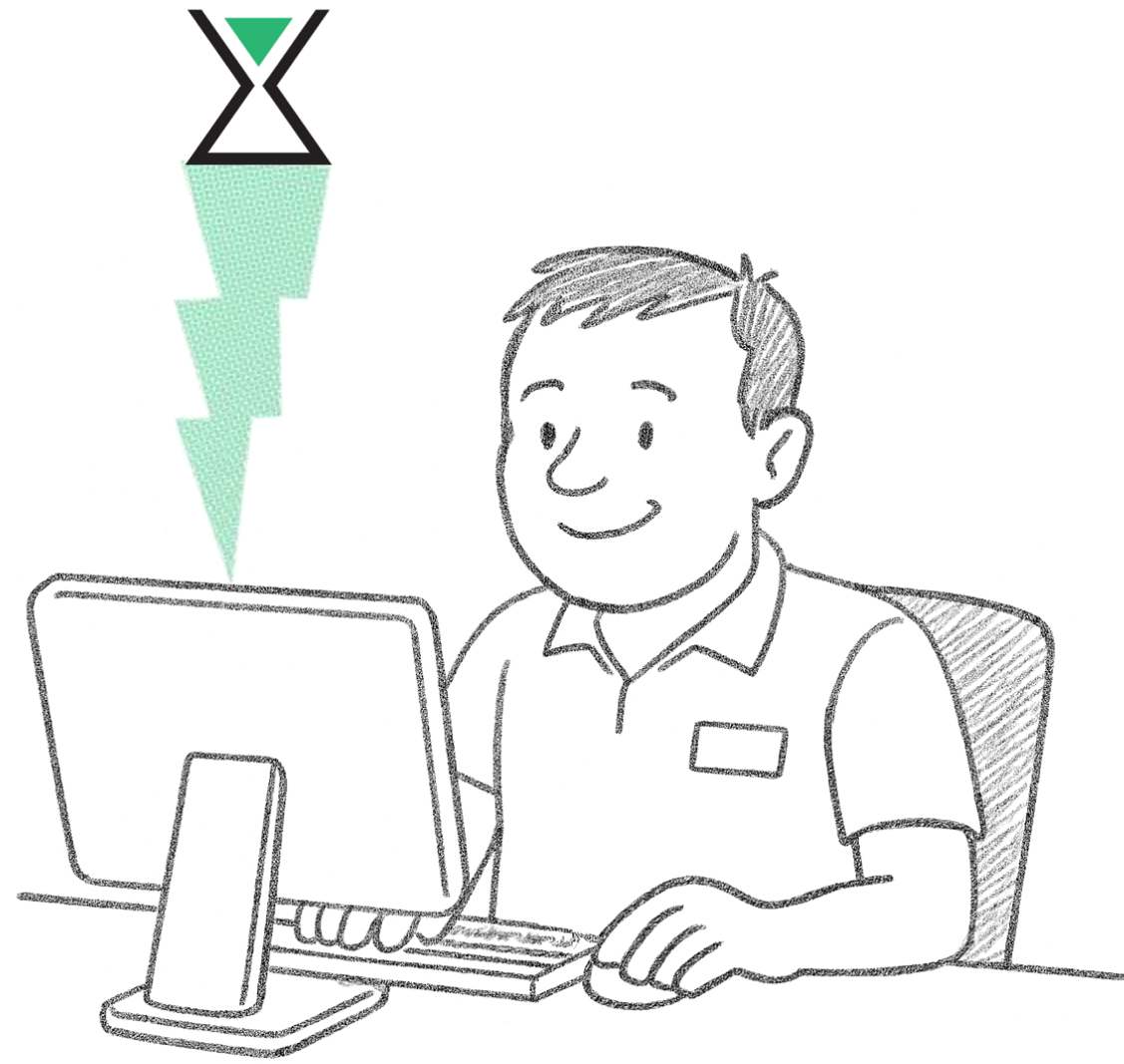
DEXPIRY

Warranties, reimaged



The way we store
warranties is about
to

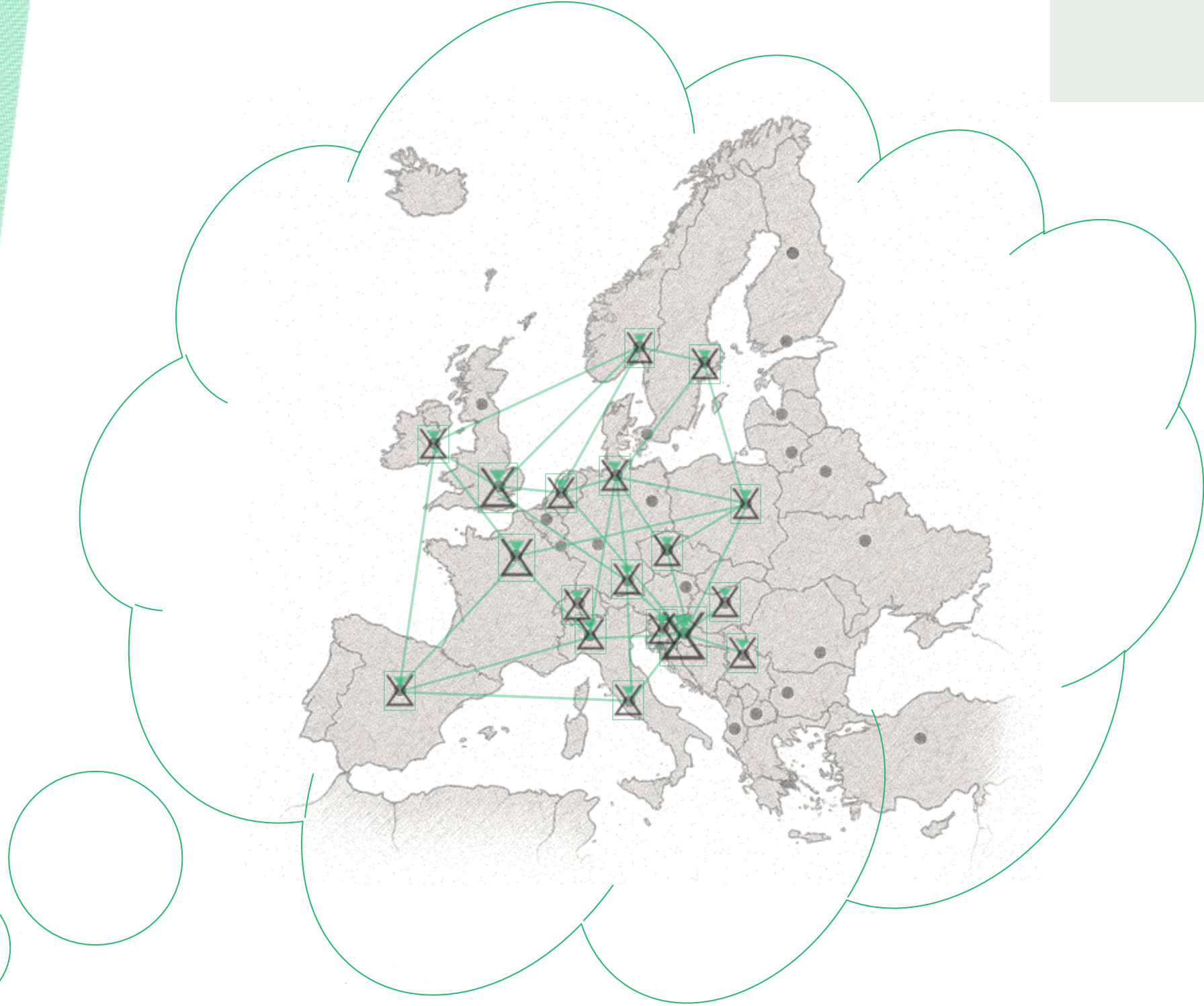




DEXPIRY tokenized
warranties for a

of

users



DEXPIRY is
getting ready
reform warranty
management for
SMBs

DEXPIRYAPP

A warranty management hub *easily integrated into existing POS and ERP systems*



- **Boosts brand loyalty & engagement**

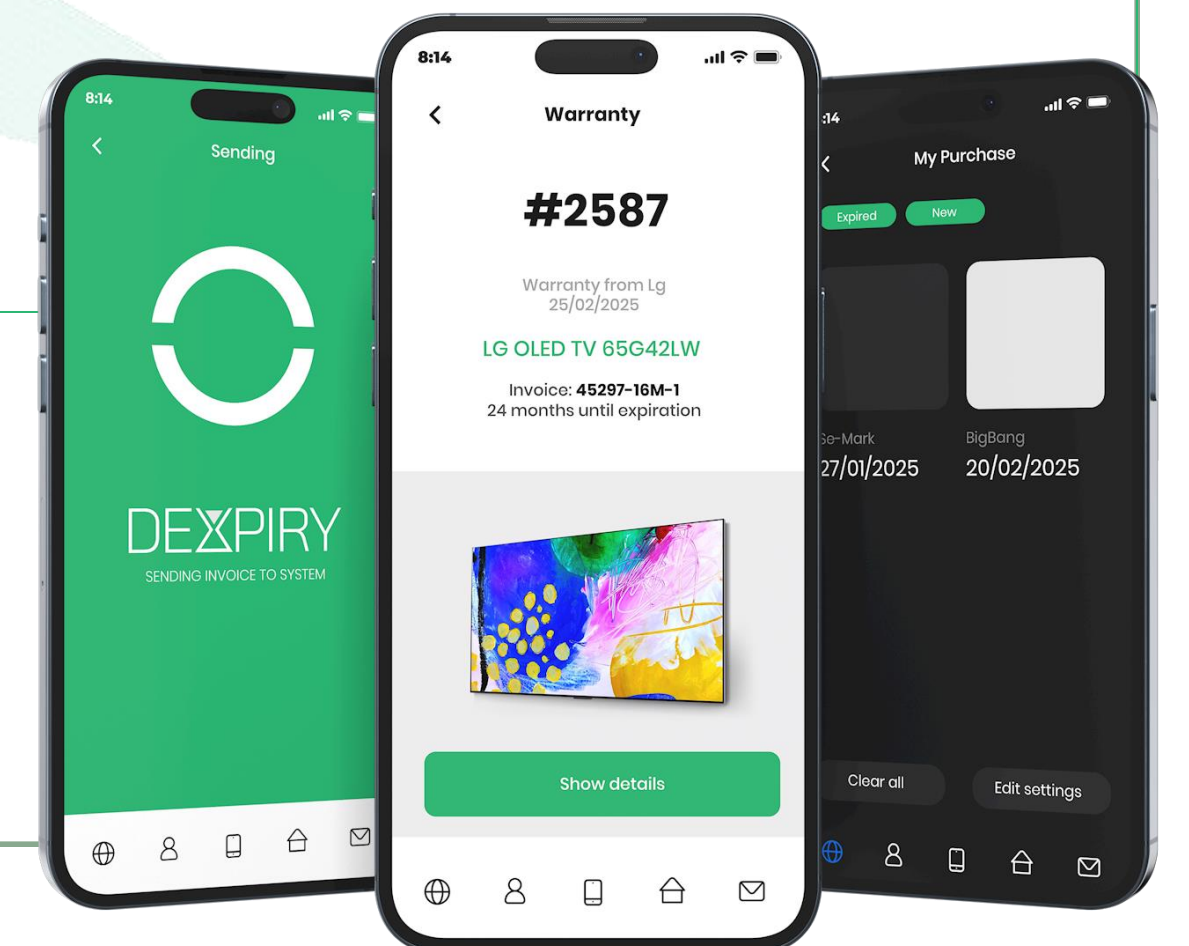
white-label ready, loyalty programs, in-app marketing, post-sale comms

- **Smart customer experience**

seamless UX with automated warranty storage and expiration notifications

- **Data-driven decisions**

provides actionable insights through metadata analysis



Feature / Platform

Servify

Warrify

Mulberry / Clyde

DEXPIRY

Affordable



SMB-friendly

E-invoice ready



E-invoice compatible by design

Scalable & Inclusive



Universal (SMB → enterprise)

Immutable audit trail



Blockchain-based, tamper-proof

Transferable warranties

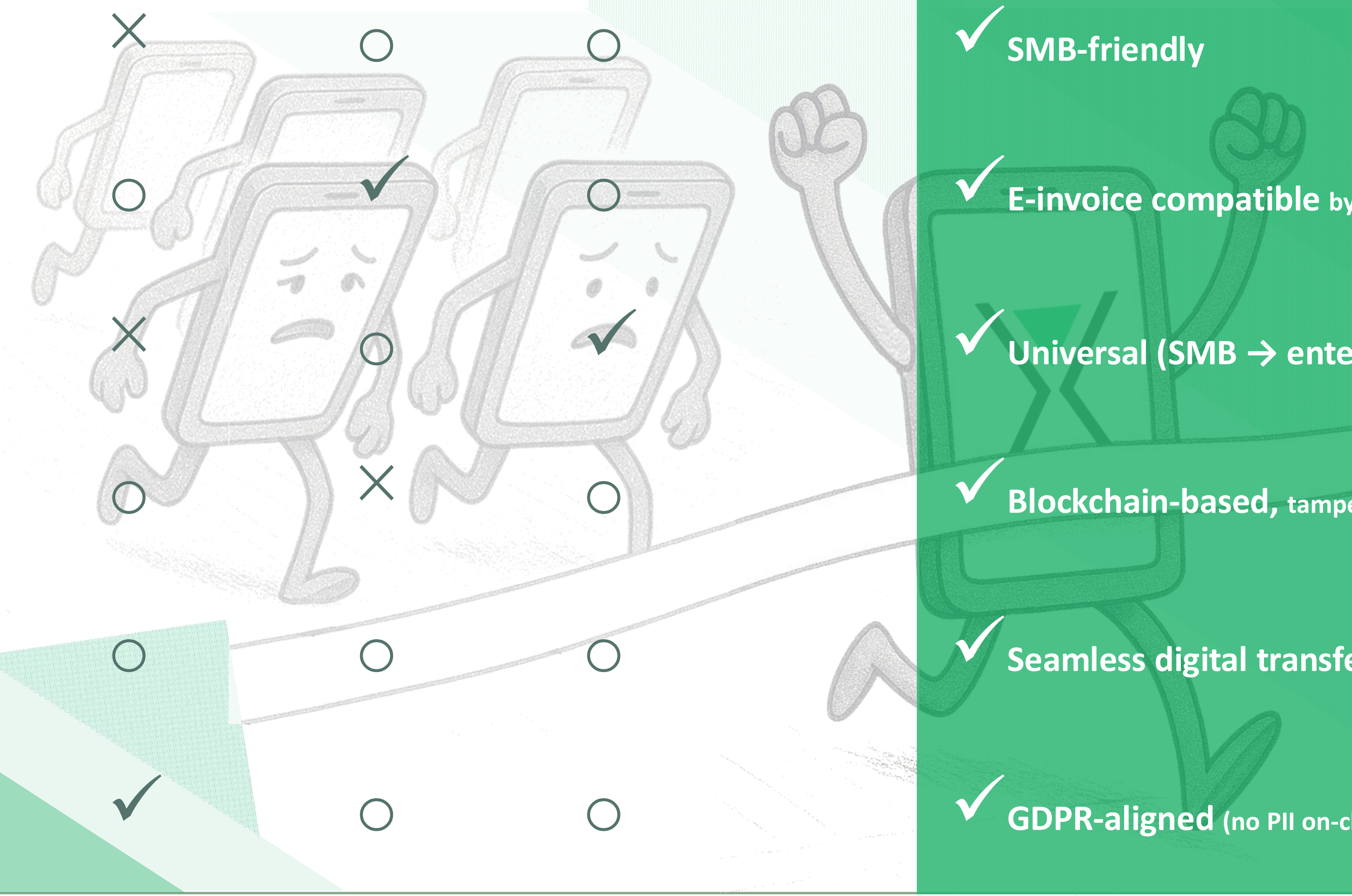


Seamless digital transfer

Secure & GDPR compliant



GDPR-aligned (no PII on-chain)



SAVINGS & AVOIDED COSTS

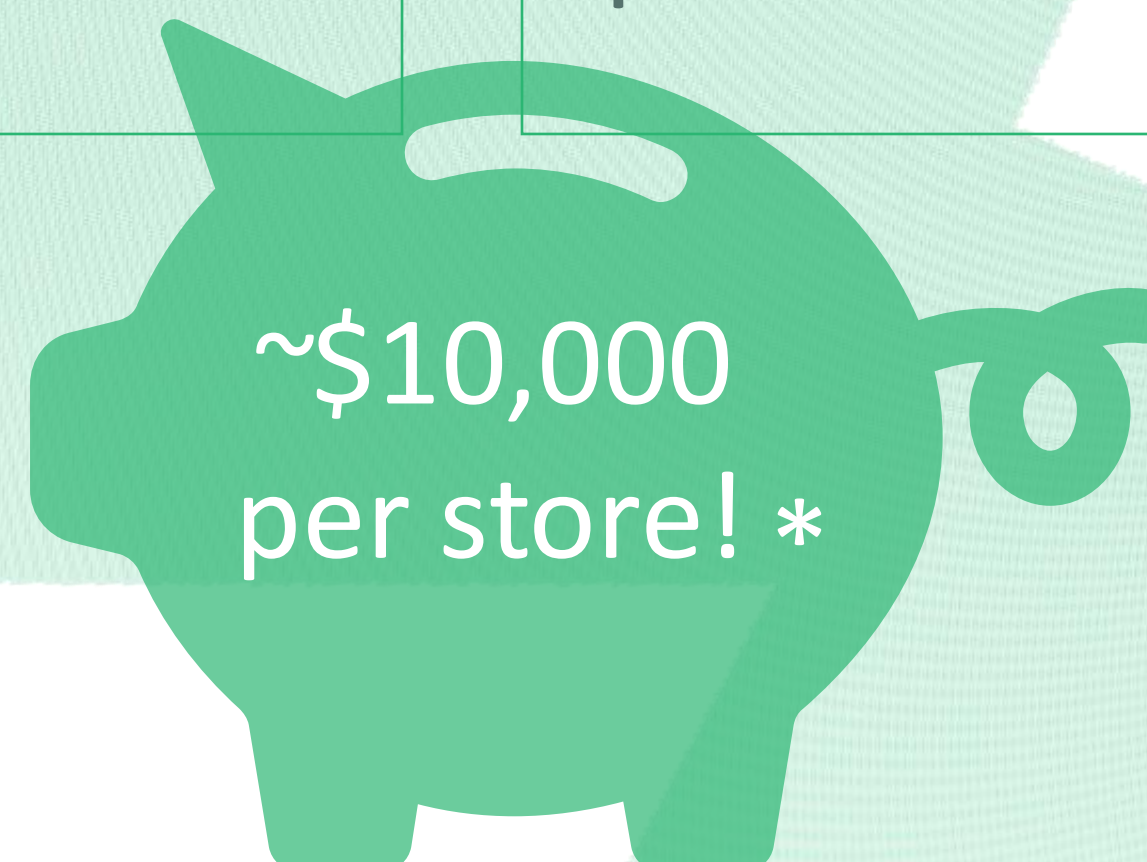


Reduces:

- ↓ Admin Handling of Claims
- ↓ Complaints & Disputes
- ↓ Legal & Court Exposure

Increases:

- ↑ Automation
- ↑ Goodwill Value
- ↑ Customer Retention

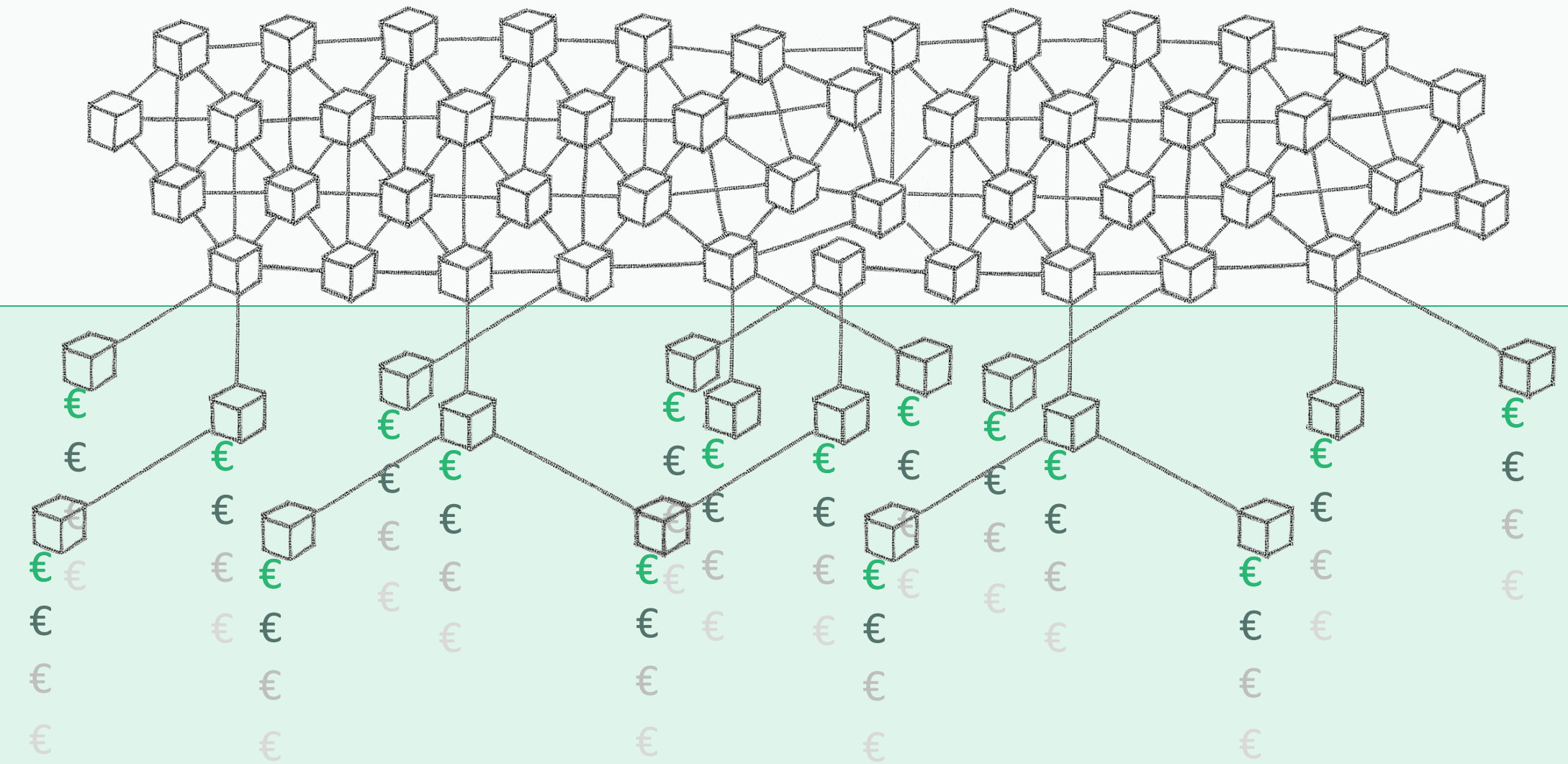


~\$10,000
per store! *

BUSINESS MODEL

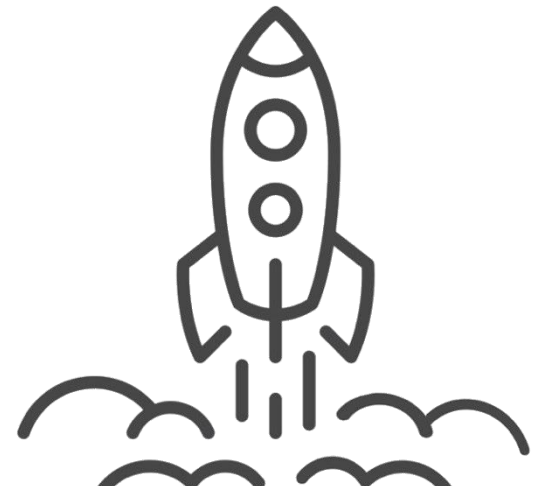
BASIC USERS FREEWARE APP

B2B — SUBSCRIPTION-BASED



- One-time installation fee *(Preparation, POS/ERP integration, Testing, Staff Training, DEXPIRY Team Support)*
- Monthly fee adjustable to user needs *(\$75 - \$150 / month for SMBs)**
- Additional fee for premium features *(White label, In-App marketing, MetaData Analysis).*

* For tokens outside the subscription quota, a fee is charged per token issued



Launch

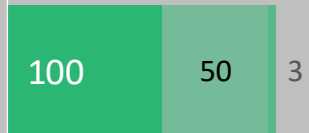
2026

FINANCIAL PLAN

PROJECTED MARKET REACH

Revenue
(USD)

2027



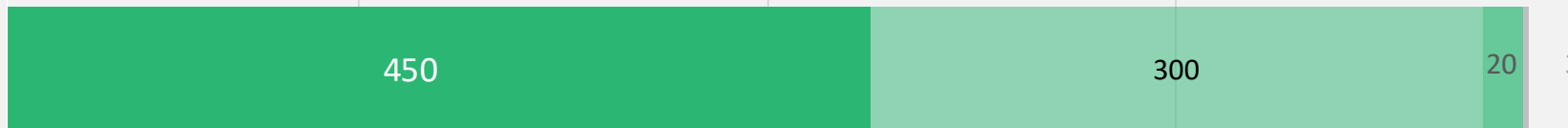
\$250,625

2028



\$690,500

2029



\$1,488,750

2030



\$3,006,250

0

200

400

600

800

1000

1200

1400

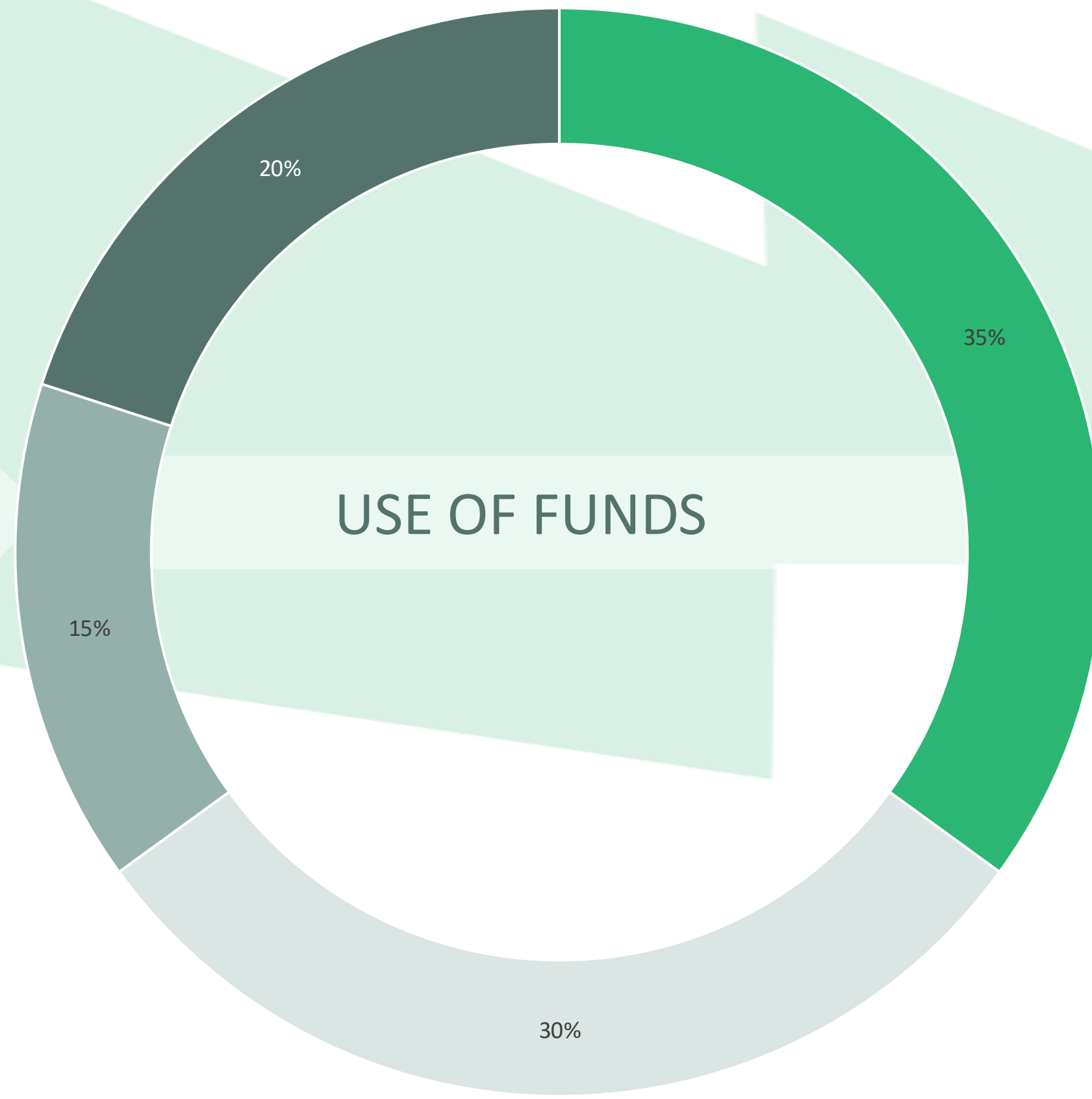
1600

■ STORES ■ SERVICES ■ CHAINS ■ OEM

THE ASK

SEED ROUND

\$500,000



2x REVENUE

■ PERSONNEL

■ SALES & MARKETING

■ PRODUCT DEVELOPMENT

■ CAPEX

DEXPIRY TEAM



Davor Mrgan

CEO



Frane Čagalj

CTO



Filipa Čagalj

Team



Tomislav Bakula

Team



David
Kopčok

Team



Dino Rogić

Team

MORE CONTROL. MORE TRUST.

DEXPIRY

Warranties, reimaged

SUPPORTED BY:



DISCOVER MORE ON DEXPIRY.COM



CO-FUNDED BY THE
EUROPEAN UNION

PLUGANDPLAY

STARTUP PRESENTATION

bliss

Bliss

Bliss is an online therapy platform making mental health care accessible for underserved diaspora communities worldwide.

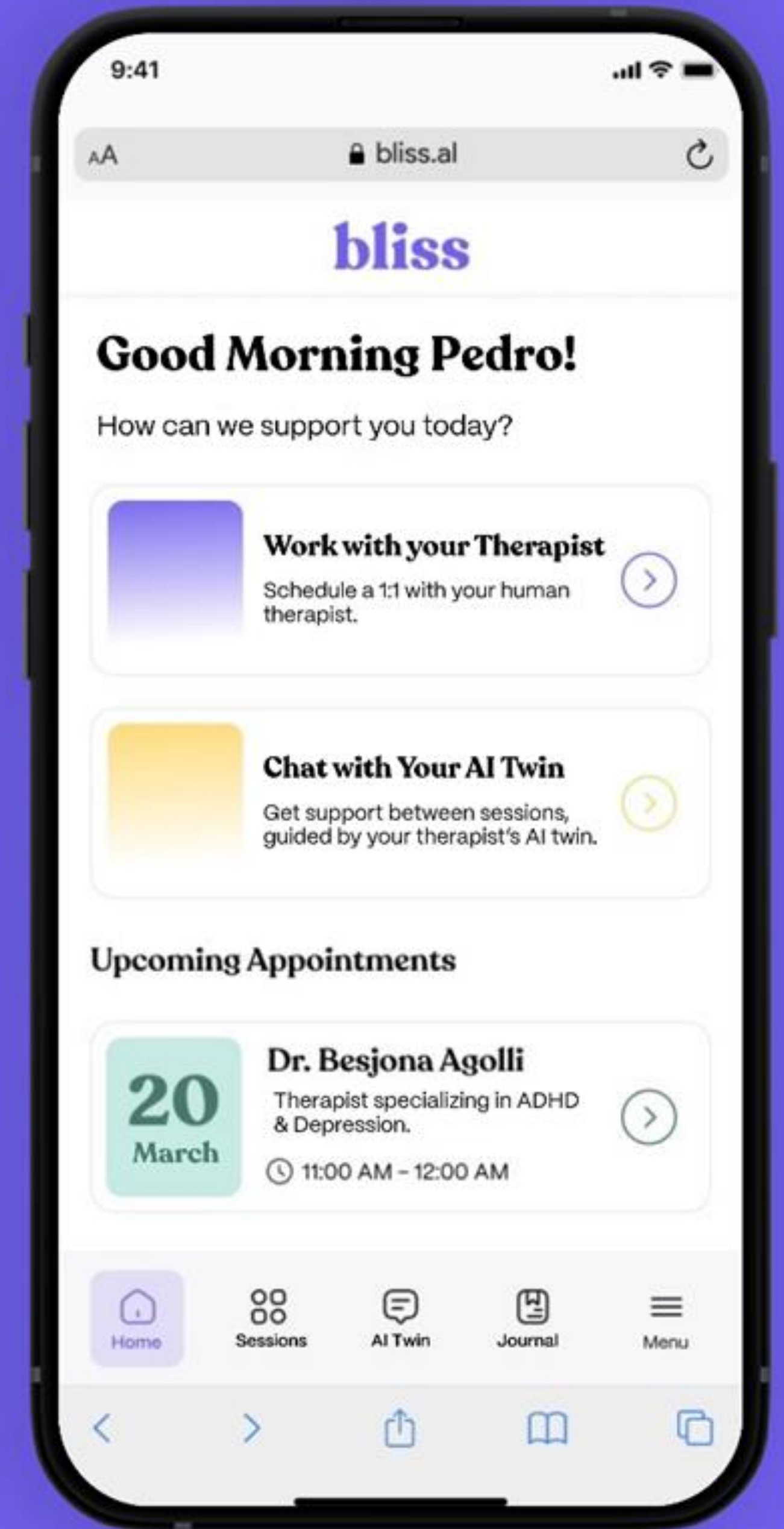
#PNPTCSiliconValley

Join us at pnptc.com

www.blisstherapy.org

bliss

Culturally sensitive mental health care across borders





The challenge

Globally, nearly

800,000,000

people come from diaspora communities

50%

struggle with
mental health

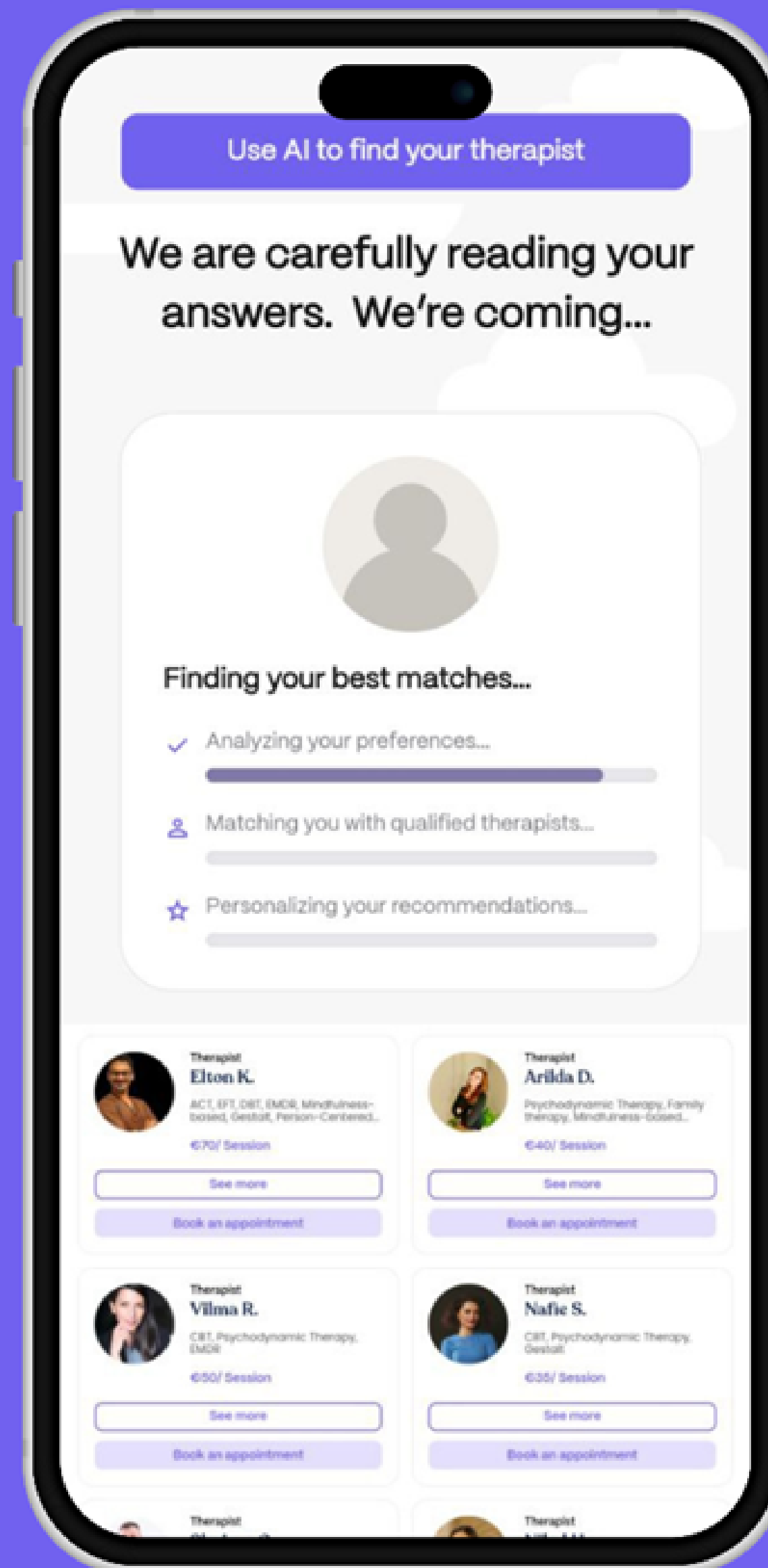
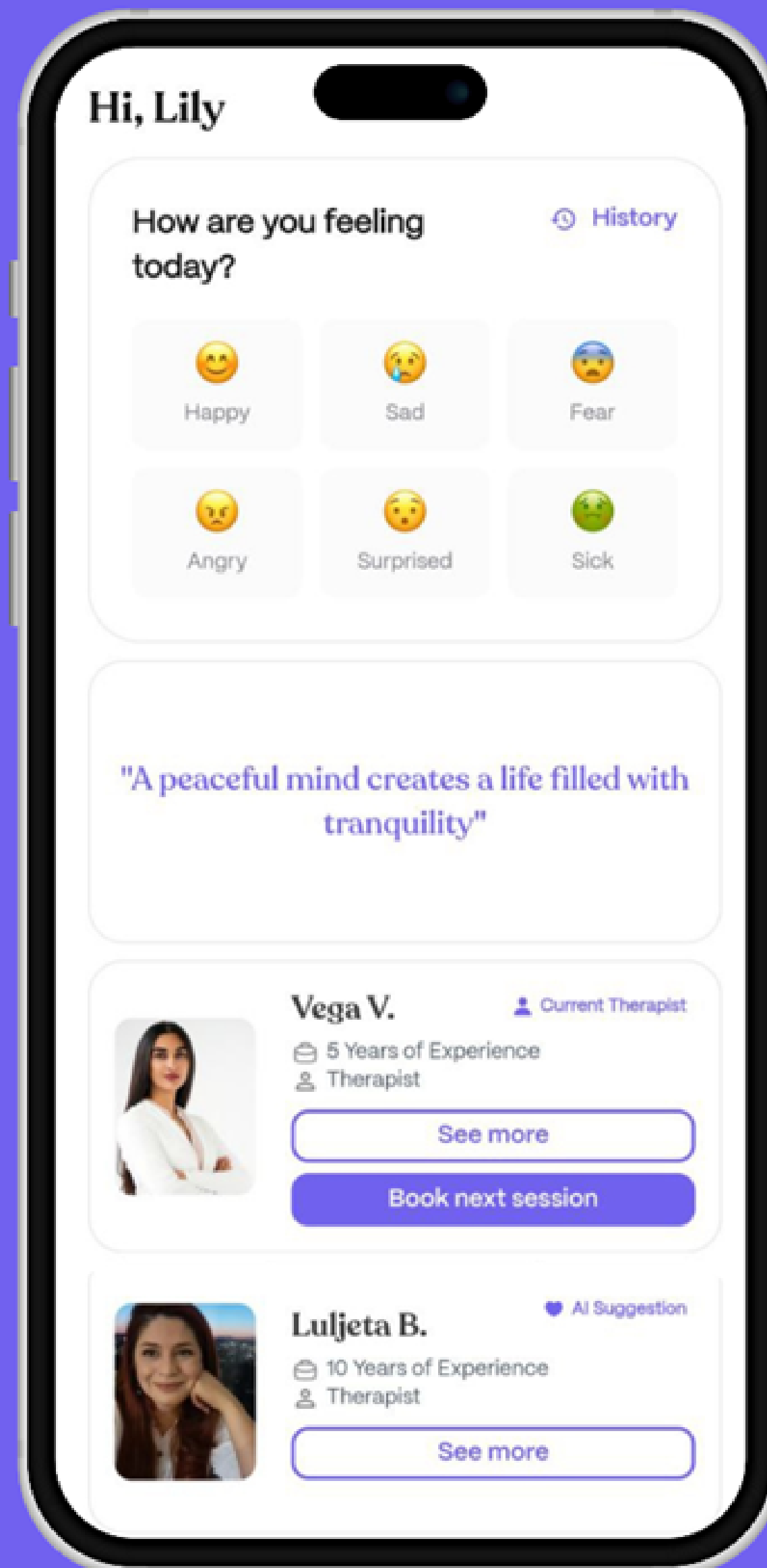
94%

of AI systems show 0
cultural awareness

2-3x

likely for minorities
to drop therapy

bliss Culturally Sensitive Online Therapy Platform



Who we're built for:

For Ana, between borders.
For Khaled, rebuilding after conflict.
For Maya, belonging to two worlds.
For Amir, healing across generations.
For YOU, wherever your story begins.

“And in that space, between two languages, between memories, emotions, the present, I feel I'm creating myself, each time a little closer to who I truly am.”

A letter by one of our Diaspora users

Traction

Since MVP launch

\$100k

Target ARR 2025

2000+

Of users

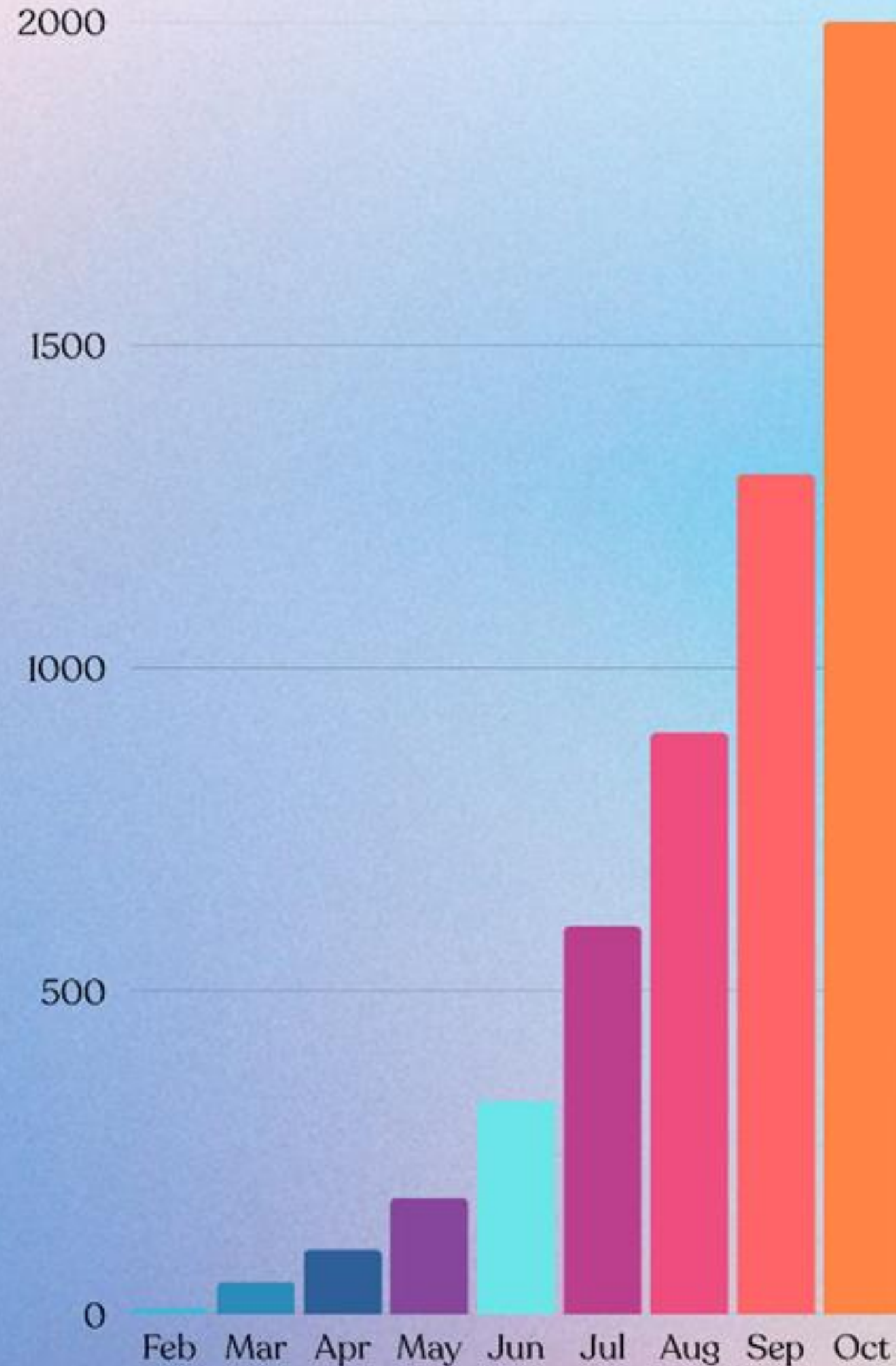
10+

Active countries

40

Therapy providers,
10+ languages

User Growth



Trusted by

PLUGANDPLAY

EU4INNOVATION
EUROPEAN UNION
Sverige

Raiffeisen Bank

WE LOVE MONDAYS

AI's #1 Use Case in 2025: Therapy & Companionship



Users

Outcome & retention is highest when matched culturally



Therapists

Limited by hours, want scalable tools



Companies

Demand for culturally competent wellbeing



AI Trend

Users turning to unsafe bots → urgent need for supervision

The Reality

- People are already turning to AI for emotional support
- The debate is no longer if AI belongs in mental health, but *how*
- One-size-fits-all chatbots fail → **5x higher error rates** for non-Western users

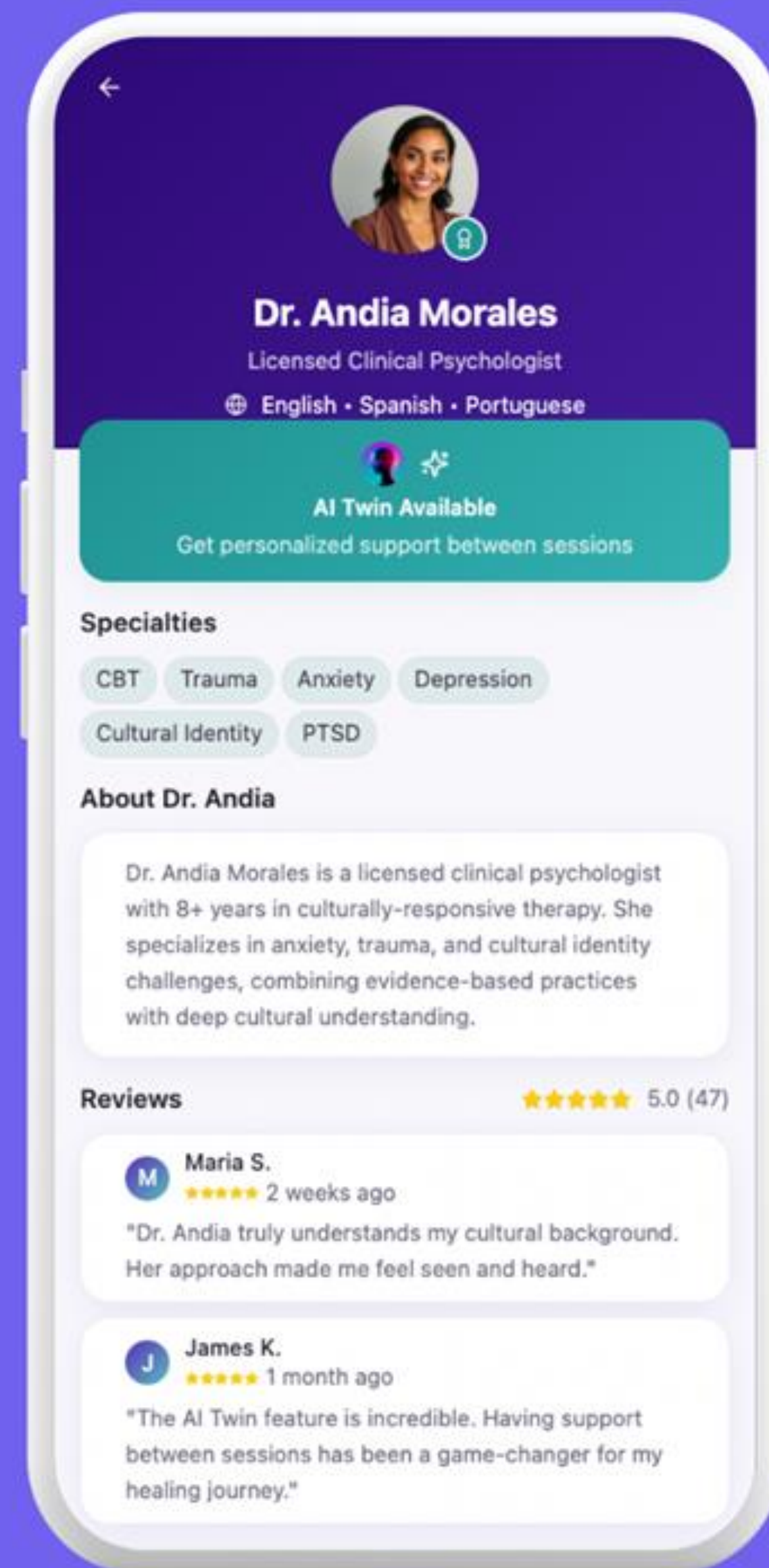
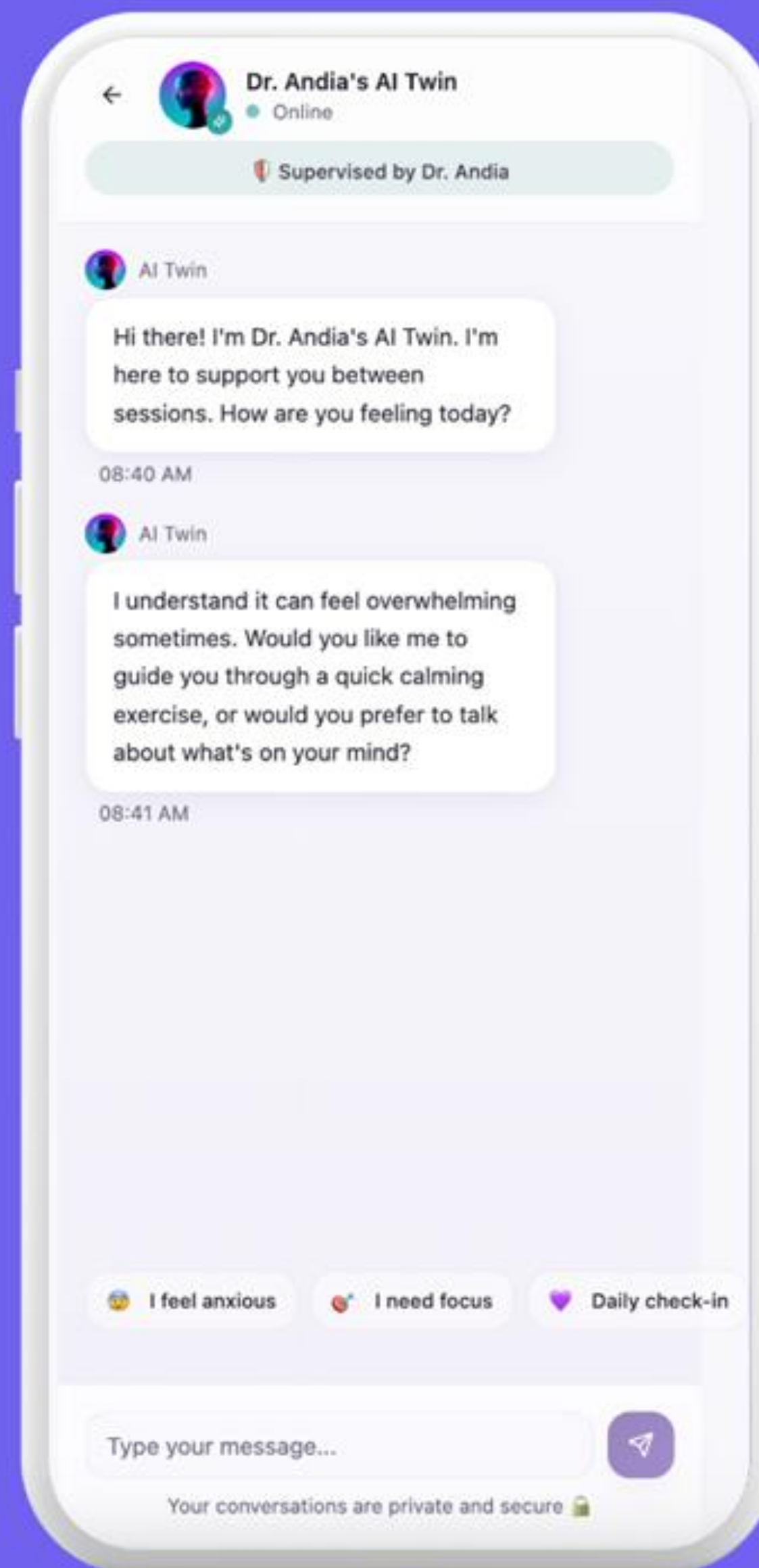
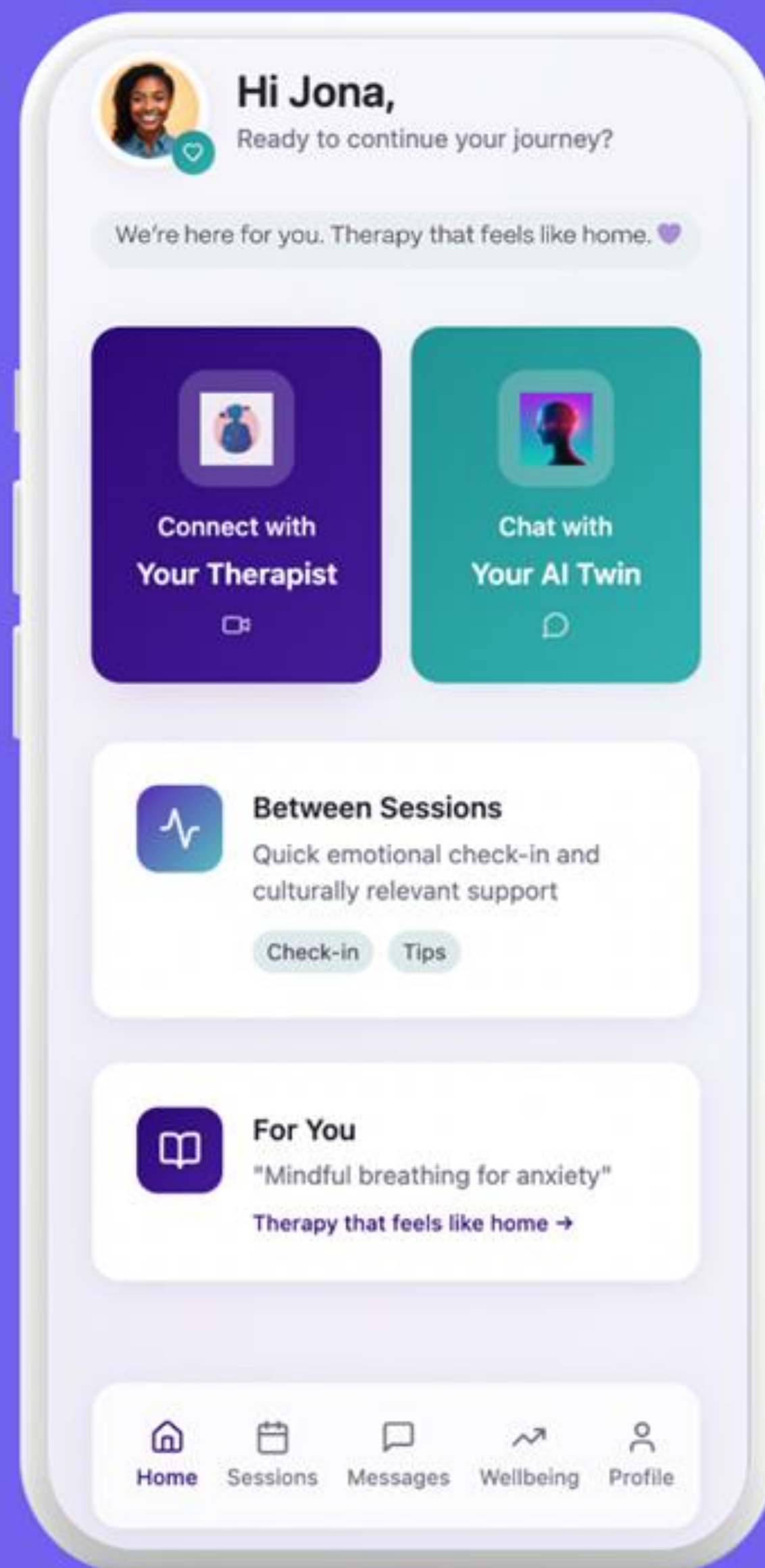
Therapist Scalability Crisis

- Income directly tied to hours worked
- 40hrs Weekly capacity limit: Must turn away clients when full
- AI systems built without clinical oversight

Bliss 2.0: Supervised, Cultural AI That Scales 1:1 Care to 800M+ Users

Users get access to their therapist's AI twin.

- **Therapist controls:** Owns, trains, and supervises their AI twin
- **Cultural alignment:** Each twin reflects therapist's specific expertise
- **Hybrid model:** 24/7 deeply contextual AI support + scheduled human sessions



Current pilot business model

30%

Commission fee on B2C therapy/coaching sessions

40%

Commission fee on B2B wellbeing packages

Soon: 3 revenue streams, 1 platform

B2C Subscriptions

\$9.99 – \$39.99 / month

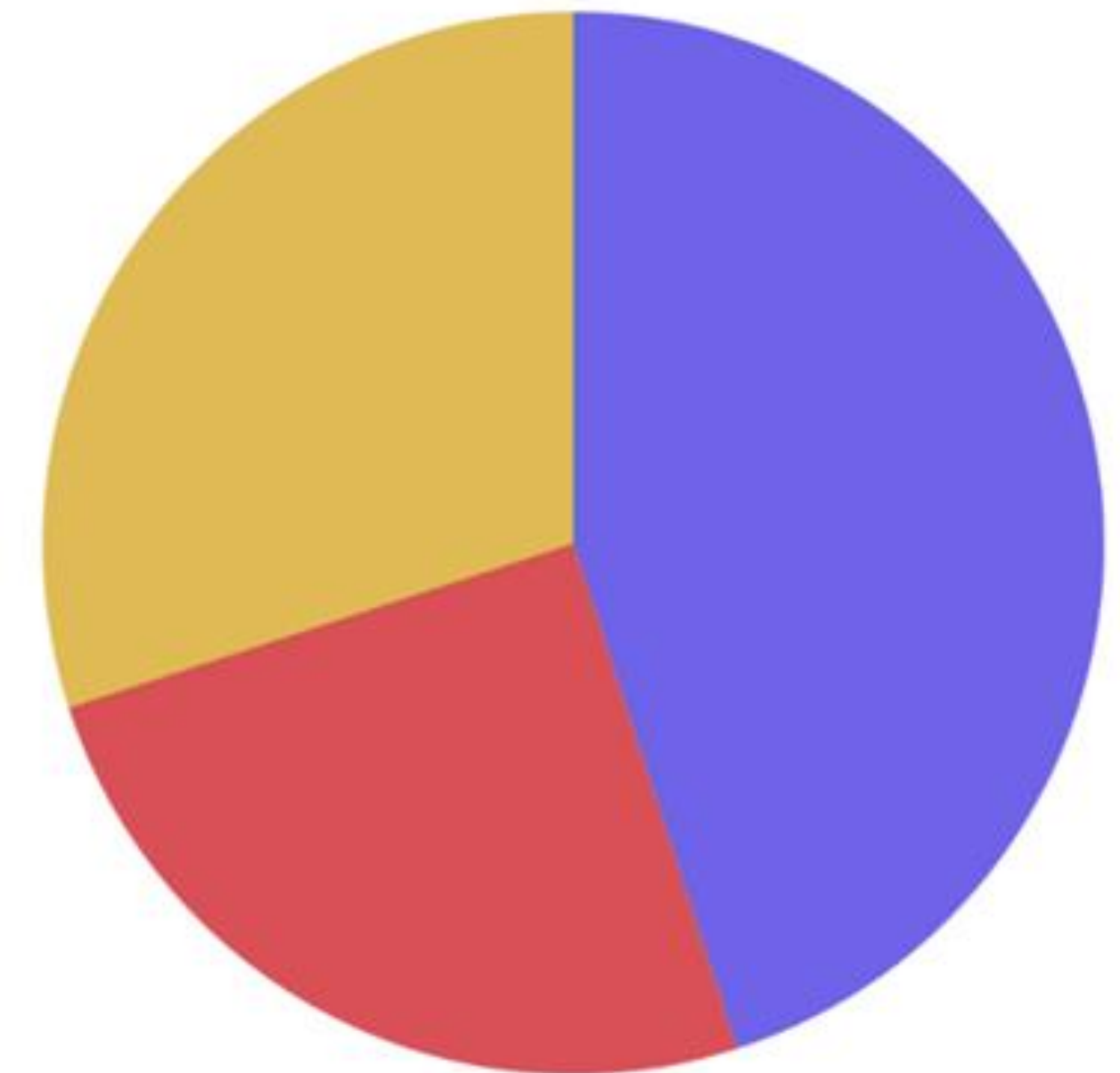
Therapist Twins

\$29 – \$99 / month + 30% commission

B2B Corporate

\$5.99 – \$29.99 / month / employee

Revenue Breakdown (Projections)

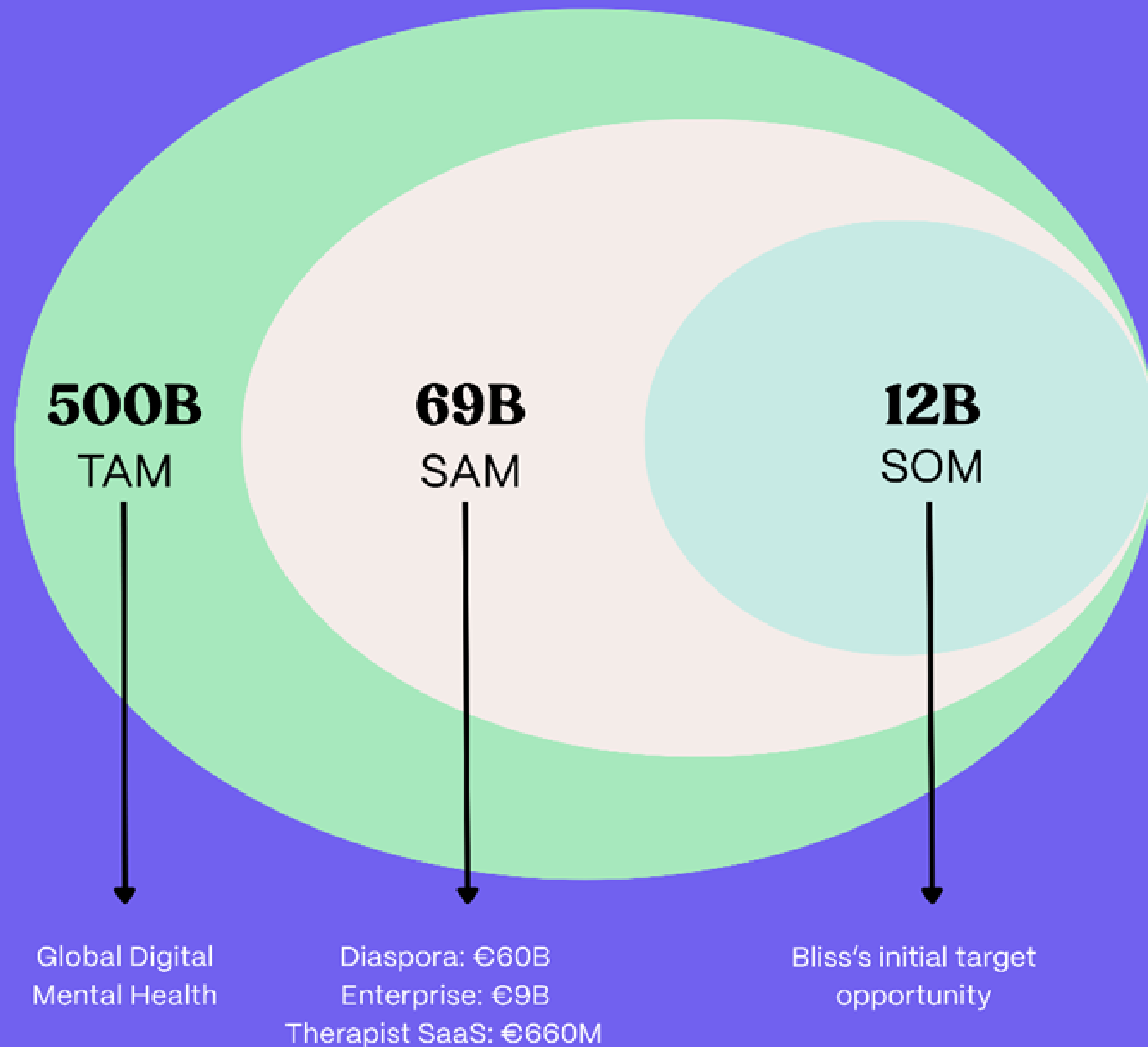


- B2C Subscriptions
- Therapist Twins
- B2B Corporate

Competitive Landscape

	bliss	BetterHelp	ChatGPT / AI	Local Solutions
Cultural Context	✓	✗	✗	✓
Affordability	✓	✗	✓	✗
Large Network	Expanding	✓	✗	✗
Accessibility	✓	✓	✓	✗
AI Features	✓	✗	✓	✗
Data Safety	✓	✓	✗	✓

\$12B Market Opportunity + Invaluable Data Asset



The Data Moat

- Supervised therapy conversations across multiple cultures
- Real therapist training data (not generic AI responses)
- Cultural context mappings for mental health interventions
- Outcome tracking across diverse populations

Forbes

INNOVATION > AI

OpenAI Augmenting ChatGPT With An Online Network Of Human Therapists Will Skyrocket The Need For Mental Health Professionals

Target Revenue by 2026: \$1.75M

2025 H2

Launched in Albanian
Diaspora. Expanded to B2B

2026 H1

US Expansion,
Pre-seed investment

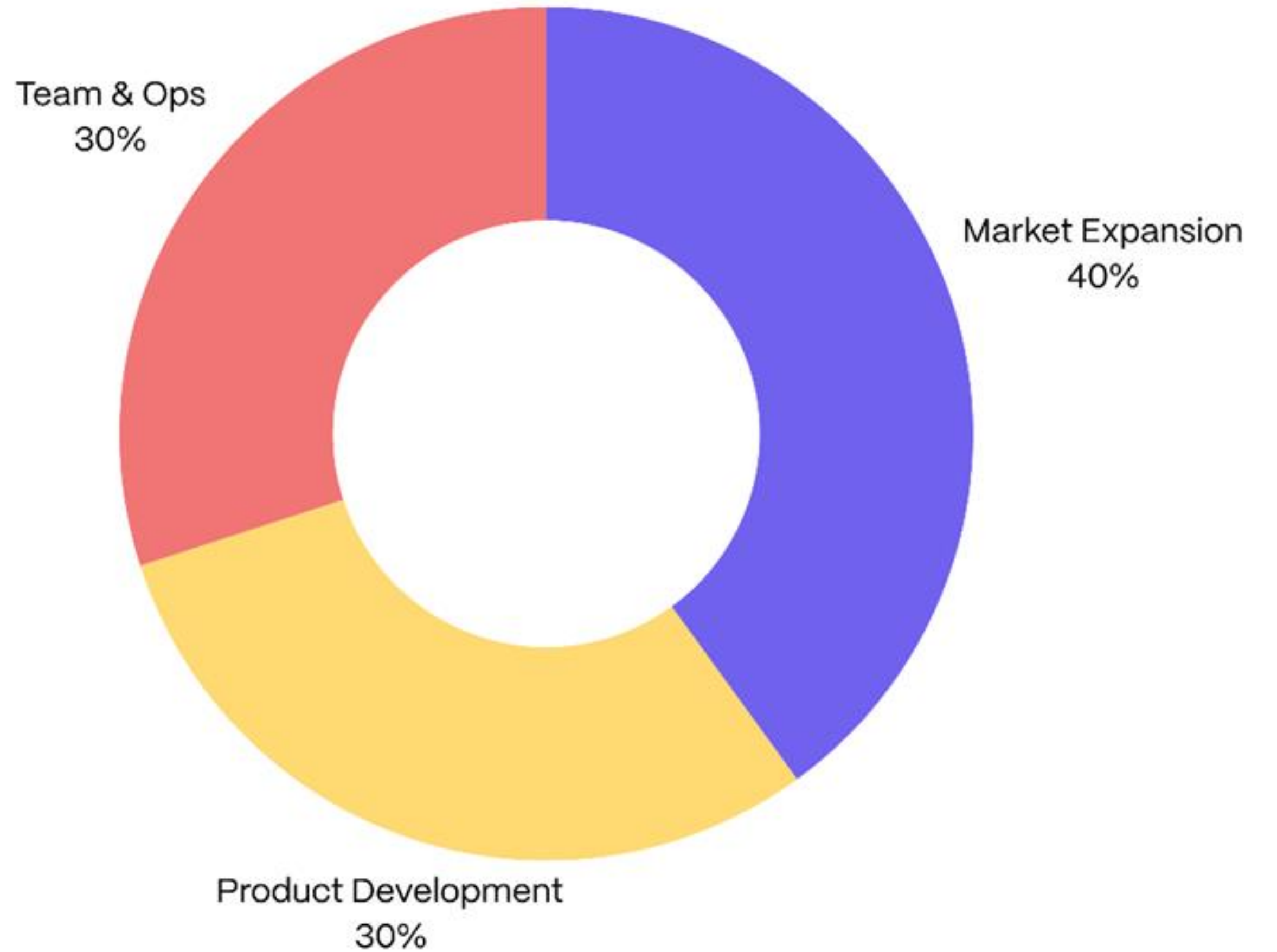
2026

Therapist-owned AI twins for
Therapy MVP

2027+

Data licensing and Safety profiles
agreements with AI Companies

Funding Request (2026 H1): \$750k – \$1M



TEAM



Jona Doda

Founder & CEO

10+ years growth & marketing startup leadership in EMEA. *Women in Fintech Powerlist, Forbes 30 under 30 candidate for Social Impact*



Gustavo Sousa

Tech Lead

Vast experience in engineering & product development in startups across LatAm & Europe. Scaling MVPs to global products.



Arilda Dushaj

Clinical Director

8+ years clinical psychology & psychotherapy experience across Europe. Scientific researcher & university lecturer.



ADVISORS



Peter Vesterbacka

Co-Founder of Rovio/Angry Birds. Founder of Slush



Dr Hannah Cottrell

Researcher & Lecturer. PHD in Social Anthropology, LSE



Kustaa Valtonen

Angel investor & Entrepreneur



Leonor Furtado

Staff Data Scientist



www.blisstherapy.org

Data Room



Thank you

Join us in making digital mental health care safe, accessible and borderless.



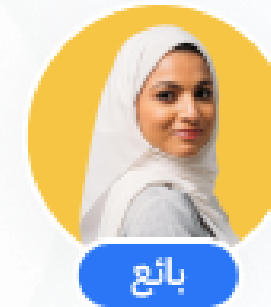
WaffyApp

Waffy is a fintech platform providing advanced secure escrow-based payments to prevent fraud and build trust in digital and real estate transactions.

#PNPTCSiliconValley

Join us at pnptc.com

WAFFY



YOUR DIGITAL GUARDIAN

www.waffyapp.com



Financial fraud is surging

- Are you ready?

15%

Annual growth

\$10.5 trillion

projected by 2025

PROBLEM

The absence of trust between

THE SELLER

&

THE BUYER



Fraud Transactions



Delayed Payments



Legal Disputes

WAFFY IS THE TRUST PARTY BETWEEN UNKNOWNNS

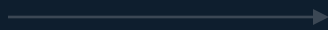
HOW WAFFY WORKS

WAFFY acts as a neutral third party that:



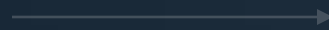
Verify

KYC, and IBAN details
to verify transaction parties



Hold

Safeguards fund
in escrow accounts



Disburse

Timely and precise payment to
all parties involved

SOPHISTICATED CONTRACTING ENGINE

WAFFY PLATFORM



Booking platforms

Supply platforms

Service platforms

E-commerce platforms

Contracts between parties

Multiple Payments
(Implementation Stages)

Insurance and reservation

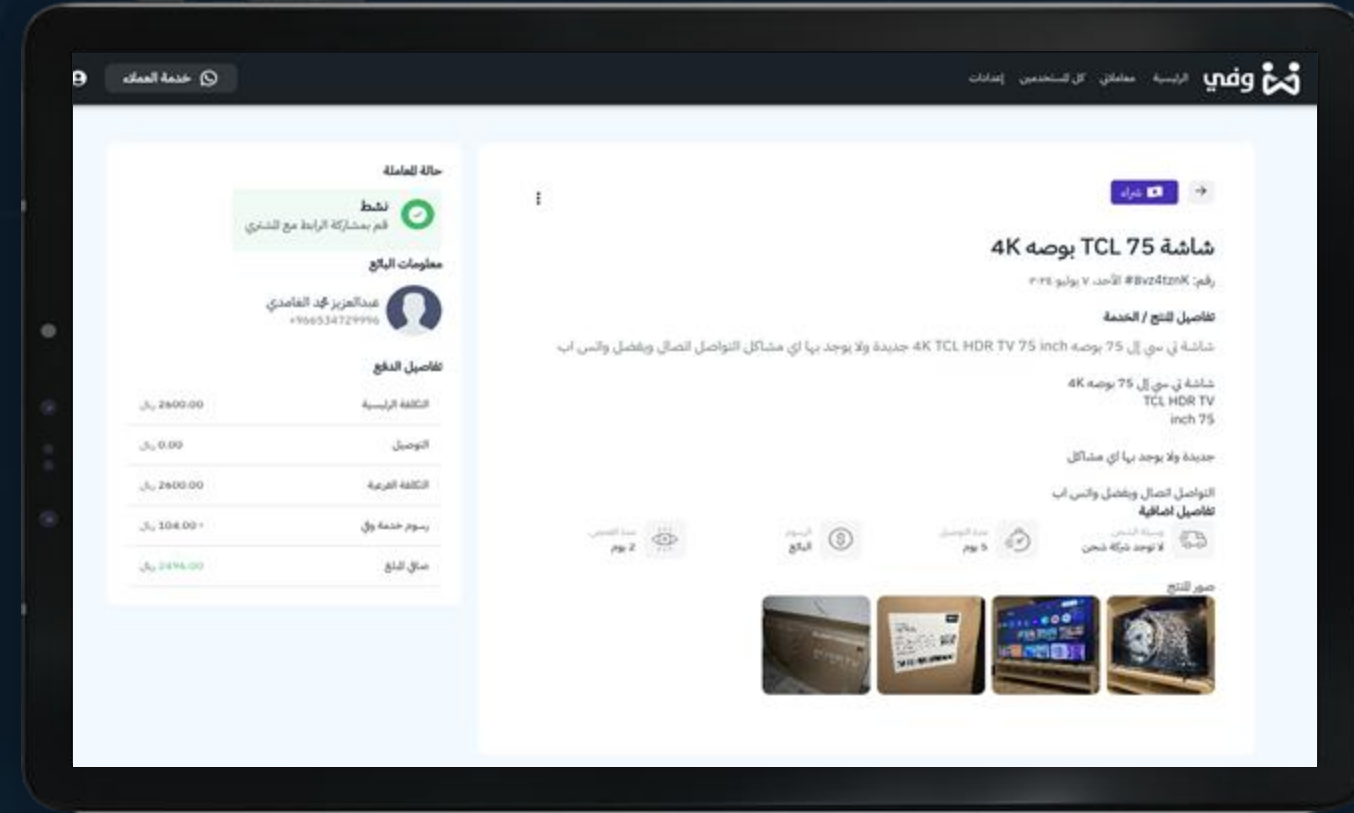
Buy now, pay later

Direct payment link

Advance payments
(Deposits)

WAFFY PRODUCTS

Simple WAFFY

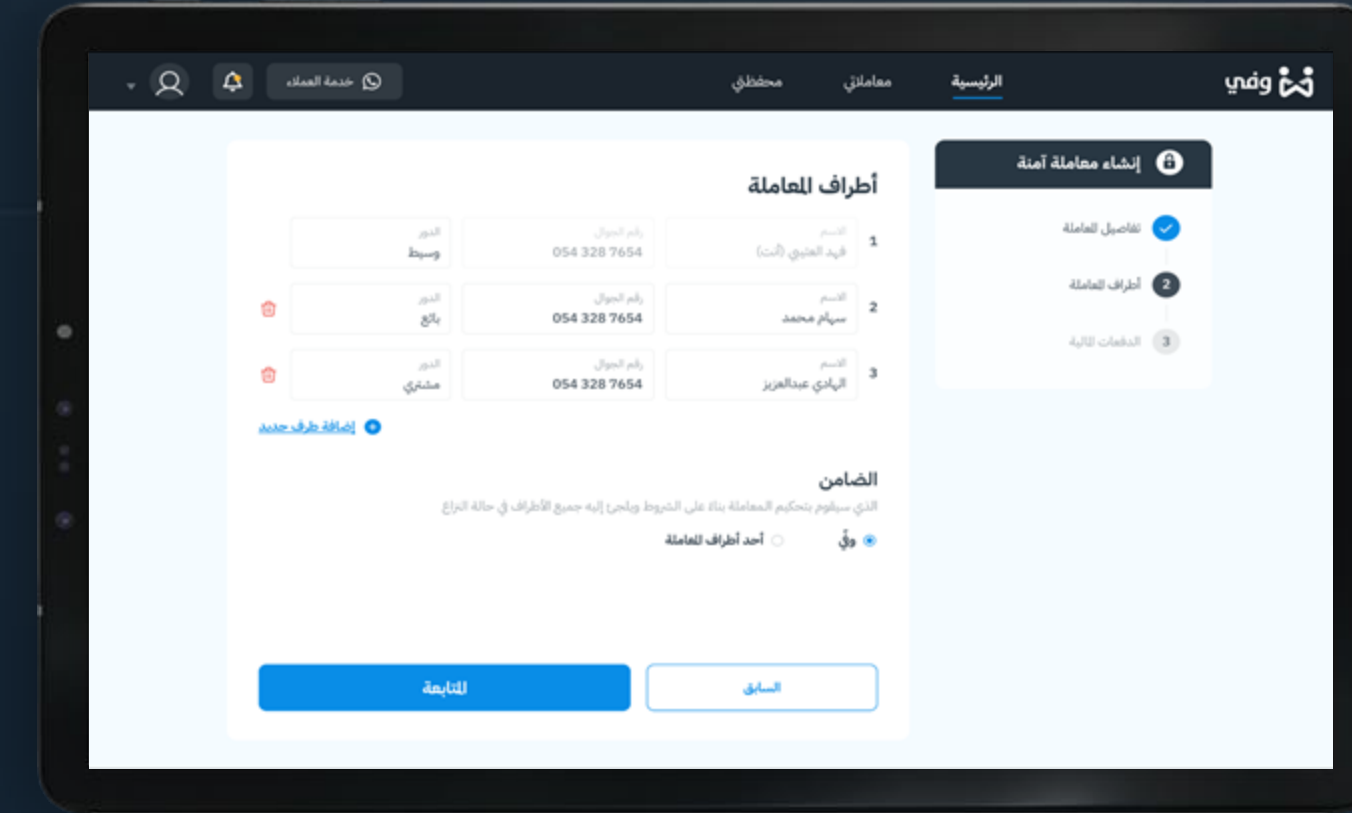


- ✓ Buyer and Seller
- ✓ Transactions between parties
- ✓ Simple products & services
- ✓ حراج حراج –

Live



WAFFY IPA / ssenisuB



- ✓ Legal transactions
- ✓ Investment deals
- ✓ Brokers
- ✓ Arbitration
- ✓ Multiple parties
- ✓ Multiple payments
- ✓ Multiple milestones
- ✓ Partial release of amounts

Live



TARGETED SEGMENTS

The best target groups for Waffy are those who make frequent and high-value purchases or sales both online and offline, examples:



Used cars



Freelance



Educational institutions



Retail sector



Online stores



Second Hand



Government Applications



Small constructions

NO MATTER
WHAT YOU'RE
**BUYING OR
SELLING**

**WE GOT YOU
DEREVOC**

MARKET SIZE “HINTS”



More than
SAR 80B

Size of Saudi Arabia's Used
Car Market in 2024



%73

of Saudi Arabia Residents
shop online

More than
2 M

With freelance license in
Saudi Arabia in 2023

More than
SAR 400M

Monthly transaction
volume on Haraj website

More than
900 K

SMEs registered in Saudi
Arabia 2023



Financial fraud is surging

- Are you ready?

15%

Annual growth

\$10.5 trillion

projected by 2025

BUSINESS MODEL

Live

Up to %5

Deducting a percentage of all transactions that occur through the platform.

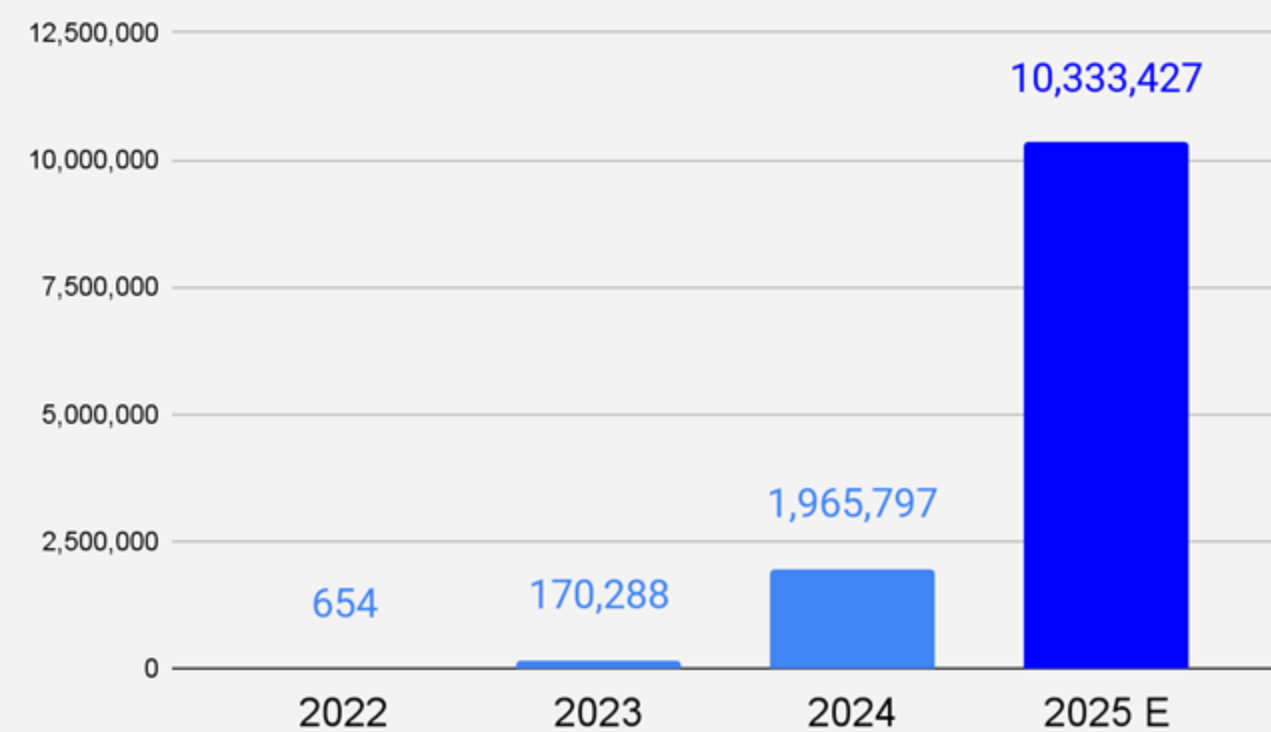
Planned

SUBSCRIPTION

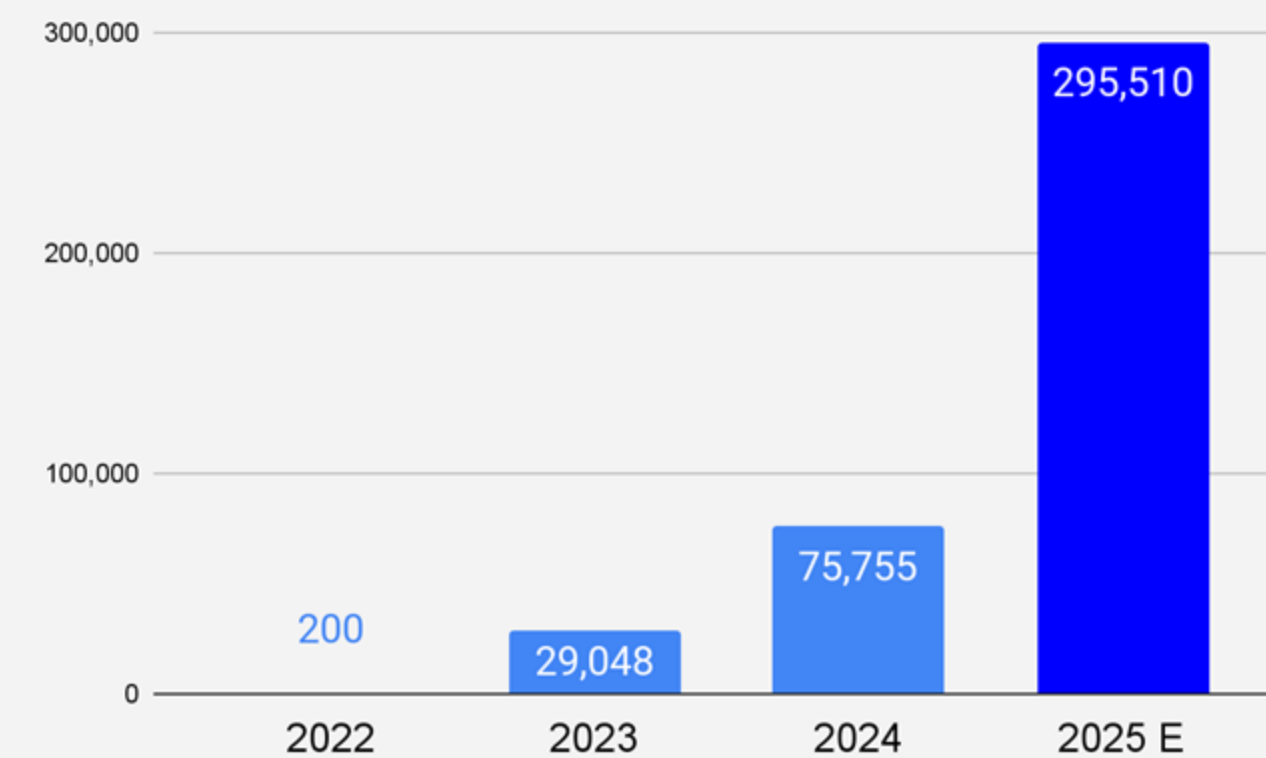
Example: Increase the number of transactions and/or include a product list.

Advanced dispute service per industry , and 3rd party delivery service, Apis

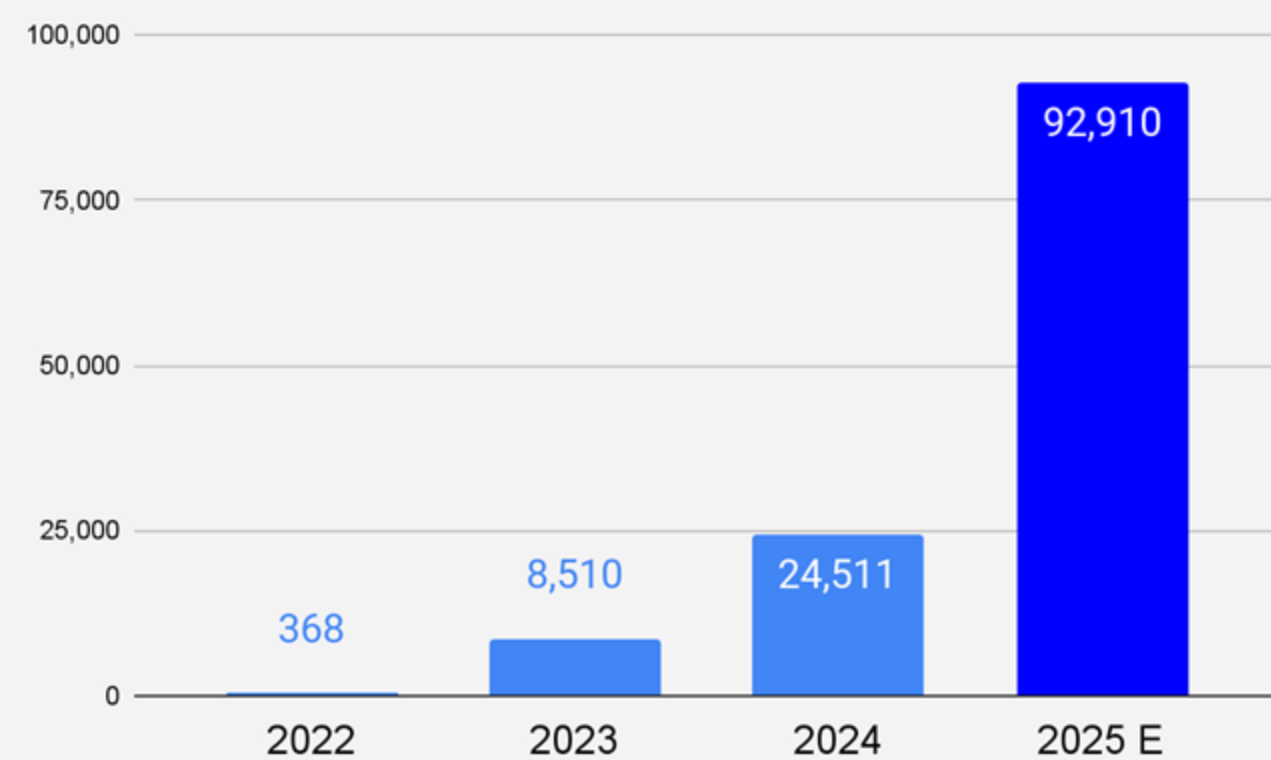
GMV\$



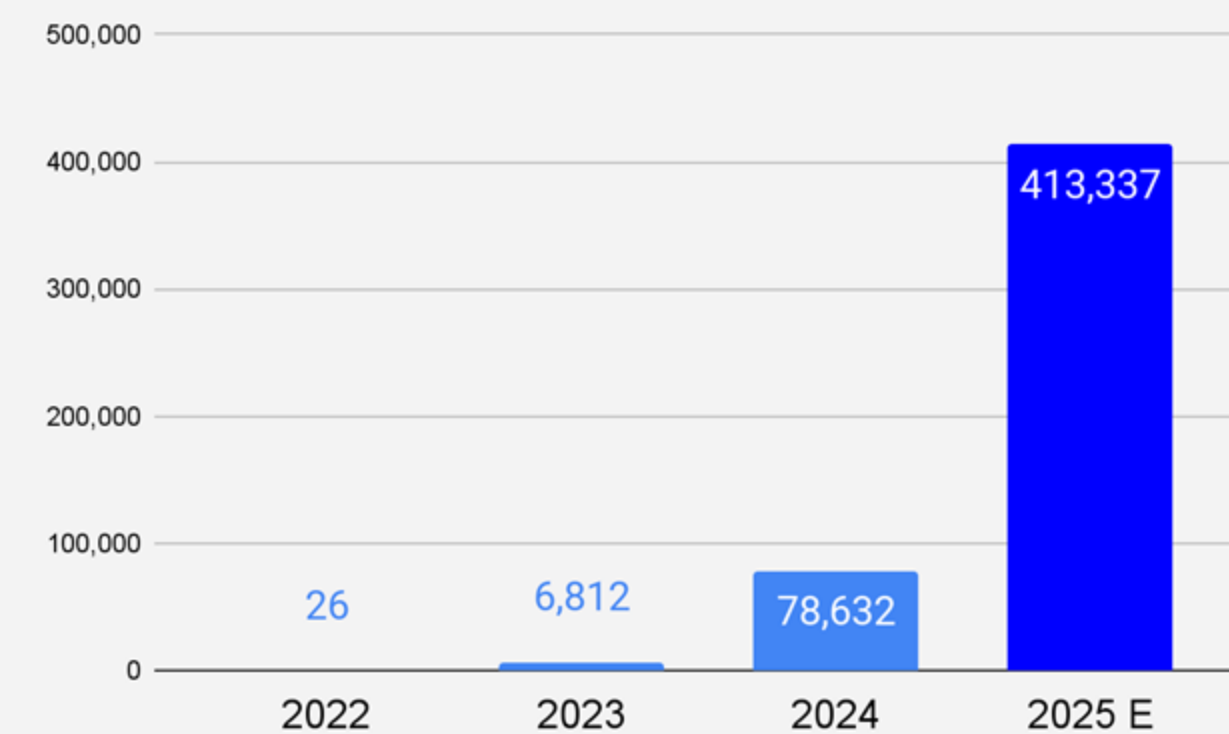
Users



Contracts



Revenue



PARTNERS OF SUCCESS IN PROVIDING SERVICES



WAFFY FOUNDERS



Abdulmohsen Ali Al-Qaud

CEO

An entrepreneurial leader with a broad understanding of scaling up businesses & commercial operations .

- 18+years experience
- MBA from Prince Mohammad Bin Salman College



Fouad Ahmed Al-Farhan

CSO

A serial Entrepreneur

- 27+years in startups
- BS in Marketing from Eastern Washington University .1998



Ahmed Kammorah

CTO

A visionary software engineer , htiw redliub tcdorp dna

- +16years of experience creating scalable, high-impact software for startups and tech giants like Amazon.



Next Big Things



Waffy Business Portal

Growth

- Gov & Banks
- Legal Firms & Professionals
- Construction & Real Estate
- Logistics & Trade
- Professional Services



Core Components

Scale

- Financial Management System
- Escrow Audit Framework
- Anti Fraud System - Phase 2



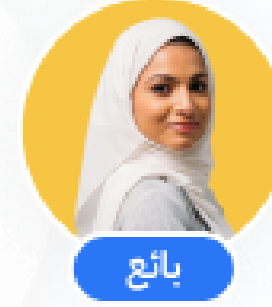
Cross-Border Transaction

Expanding

- KYC / KYB
- Global Open Banking Integration
- Compliance & AML
- Go to market partner



WAFFY



YOUR DIGITAL GUARDIAN

Thank you

www.waffyapp.com

PLUGANDPLAY

STARTUP PRESENTATION



POK

Instant, inclusive, intelligent – POK transforms everyday finance.

#PNPTCSiliconValley

Join us at pnptc.com

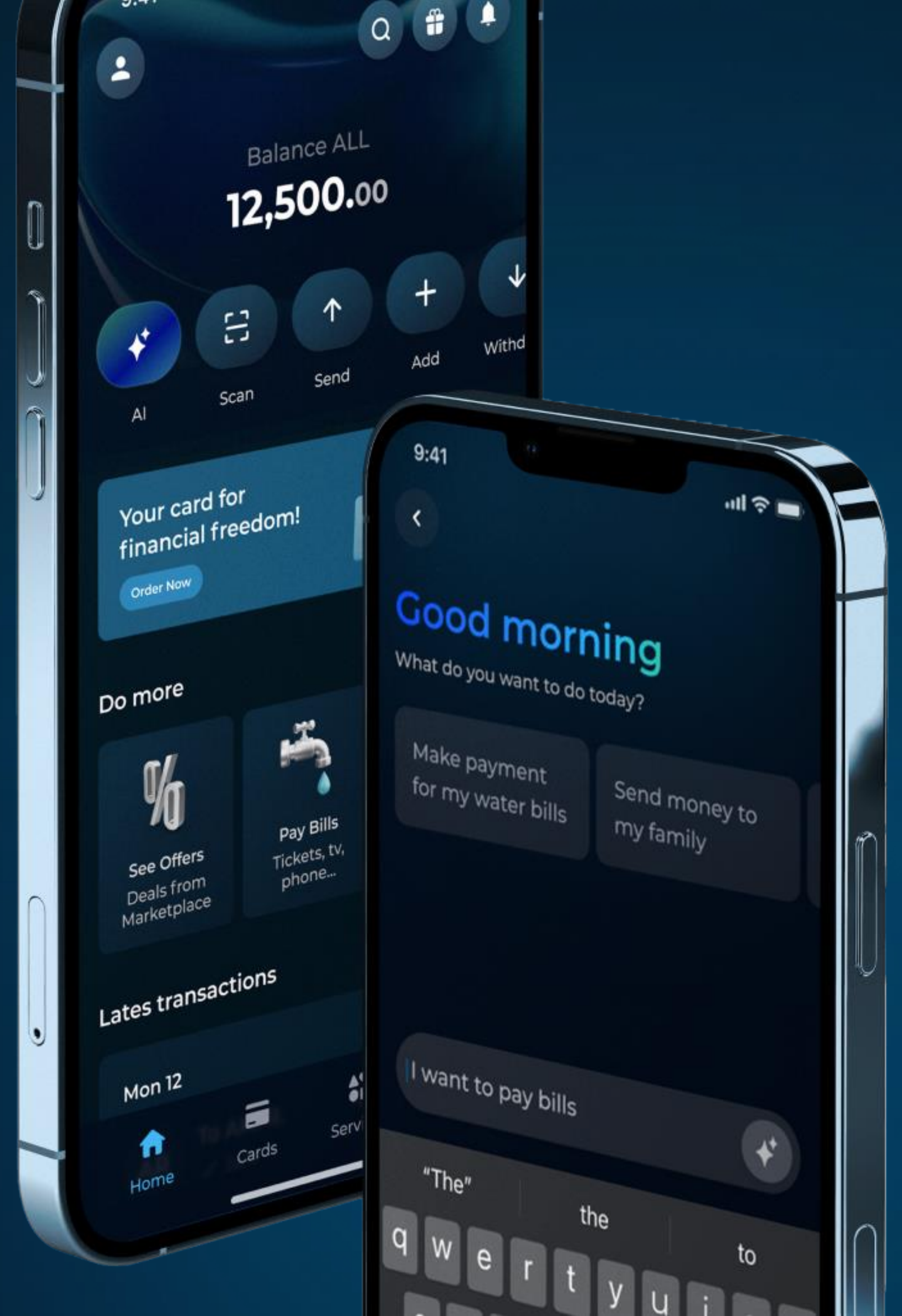
POK

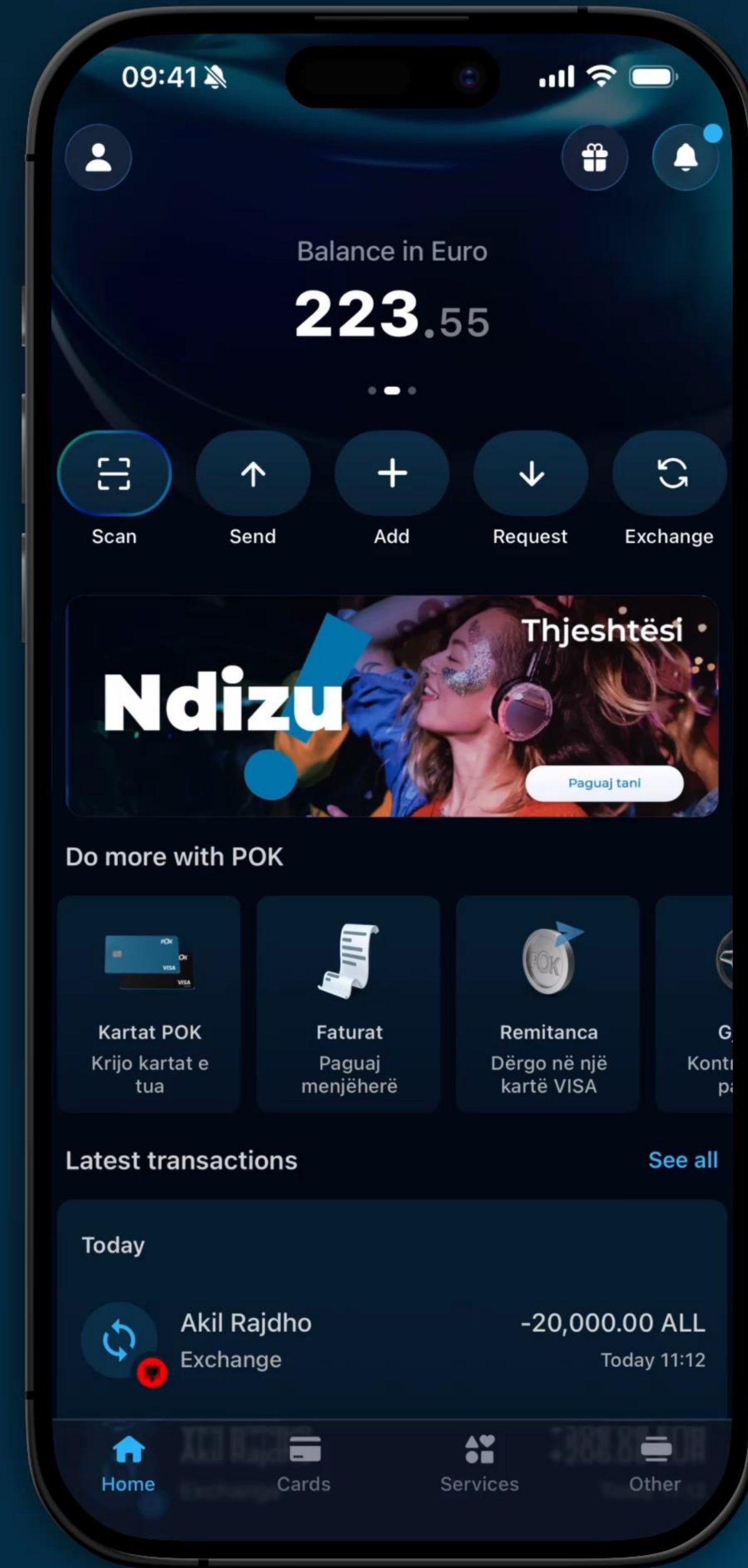
The future of seamless money

Supported by

VISA
Fintech Partner for the Balkans

PLUGANDPLAY





MARKET SIZE

Balkans 13.4B / LMICs 656B



Market should be served by big players

Revolut, Wise, N26



Albania

\$ 1.12 B



Kosovo

\$ 1.83 B



Serbia

\$ 5.77 B

4M

High Market Entering Costs

For Big, players it costs ~ 4M per country



N. Macedonia

\$ 1.83 B



Montenegro

\$ 0.81 B



Bosnia and Herzegovina

\$ 2.3 B

We are the remittance infrastructure for the Balkans



Send Money Cross Borders

Crypto to Card , IBAN ,
CASH etc



Partner with food delivery services

Cash In and
Cash Out network



AI Powered assistant

Find every feature easily

Business Model



Exchange Fees

Currency and Crypto Exchange



Card Networks

Interchange fees on card usage



Cash In / Out

Cash Handling Fees



Margins on Investments

Crypto and Fiat Investments

Traction

250%

User growth (YoY)

200K & 1500

B2C (users)

B2B (users)

450K

Yearly Revenue

Founders and team

Supported by a team of 20 Software Developers with hands on experience in core banking systems and AI agents.



Mr. Akil Rajdho

Co Founder and CEO



Besnik Leskaj (YPO)

Co-Founder (YPO Memeber)



Mr. Thomas Marschall

Advisor (YPO Member)



Silvio Pedrazzi

Advisor



We are raising

\$4

million

To become the leading remittance
infrastructure for the Balkans

Roadmap

2026

AI agent
Crypto Channel
Scale Domestic

Milestones

410 K Users
12 M Revenue

2027

Expansion
Rewards
Partnerships

Milestones

1.2 M Users
84 M Revenue

2028

Global Presence
Leader In WB
Expand to LMIC

Milestones

7 M Users
455 M Revenue

Join us in the mission to revolutionize the remittance market



Contact • arajdho@rpay.ai • [+355 68 606 0063](tel:+355686060063)

PLUGANDPLAY

STARTUP PRESENTATION



Snbla

Snbla is a Save Now Buy Later platform.

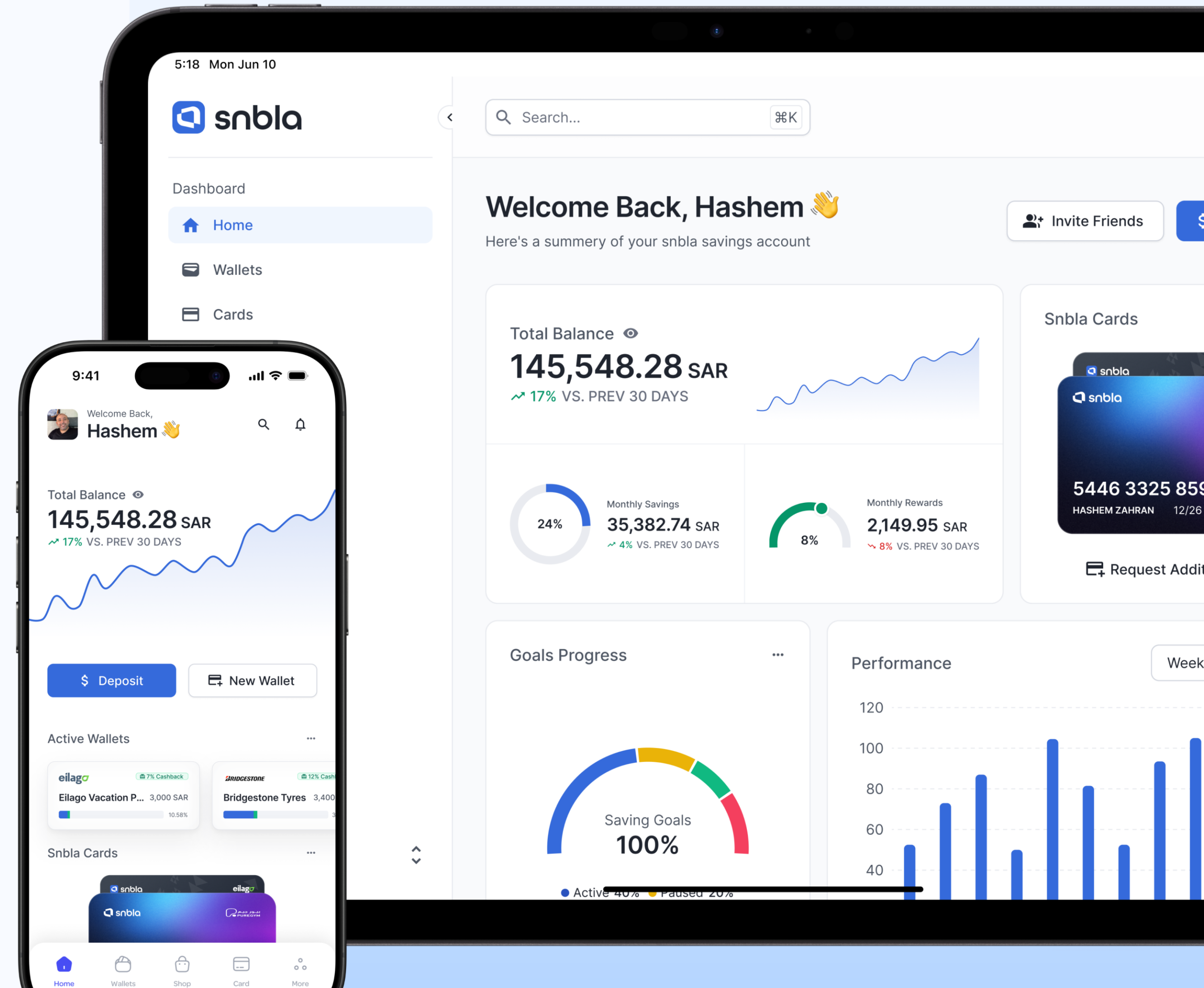
#PNPTCSiliconValley

Join us at pnptc.com



Pitch Deck

Save Now, Buy Later Platform for Savvy Shoppers



Problem

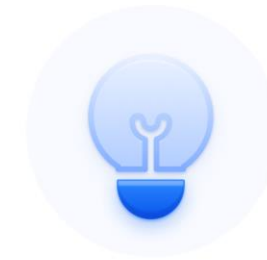
Saving doesn't match real demand



**Outdated saving
tools**



**Hard to stay
consistent**



**No path to
readiness**



**Merchants lose
future buyers**

Traditional saving tools don't prepare people for planned purchases, and merchants lose interested customers who simply aren't financially ready yet.



Solution

All-in-one Save Now, Buy Later Engine

1

Automated

goal-based savings

2

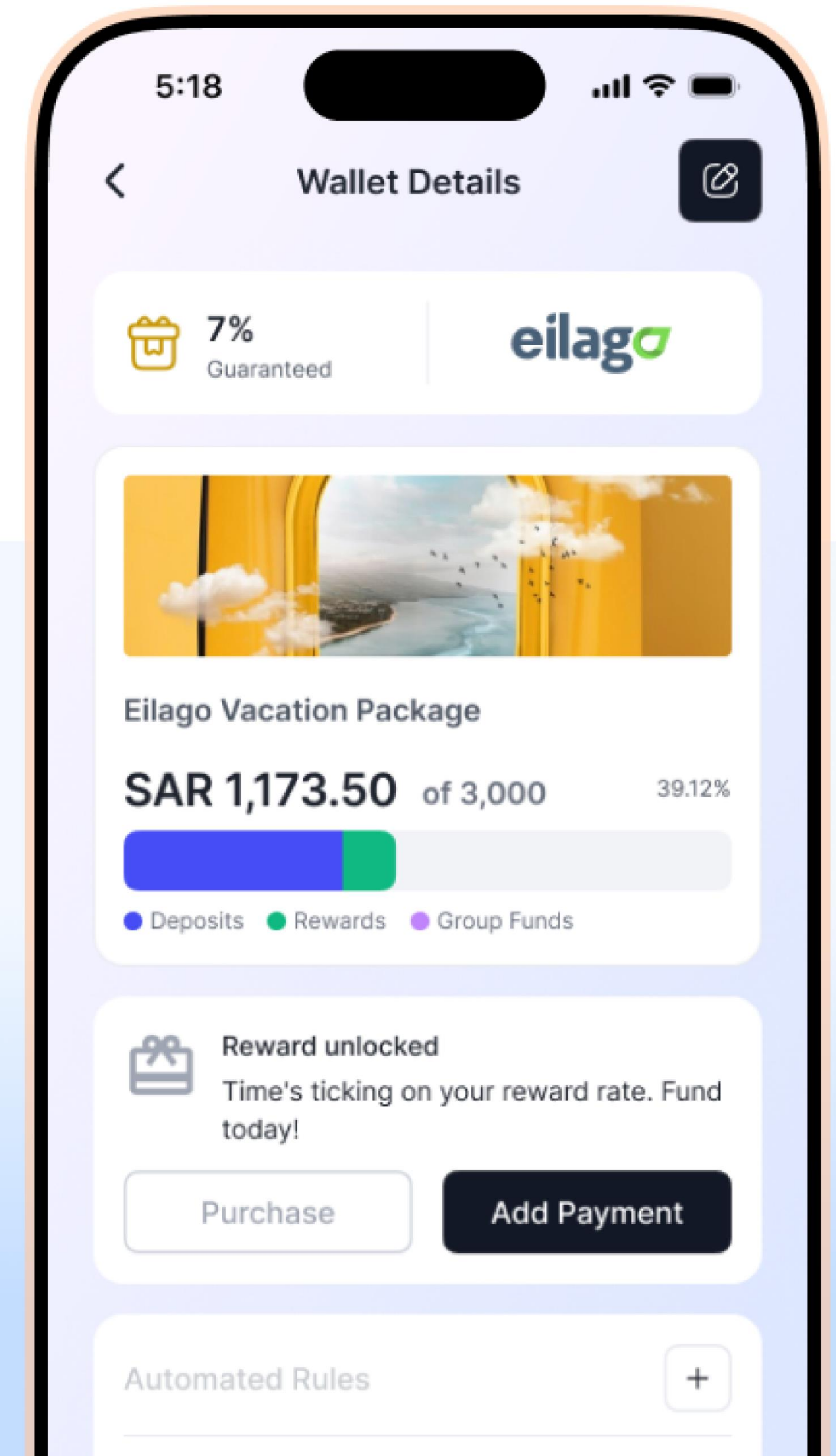
Personalized

Savings insights and recommendations

3

Gamified

Interactive savings challenges





Massive untapped opportunity



TAM

Full Saudi fintech market growing fast



SAM

Savings-driven sectors where planning matters



SOM

Reachable share from high-intent shoppers



Revenue Streams

Merchant-Driven Business Model

Setup & Onboarding Fees • 5k

Transaction Fees • 2.8%

Sales Commission • Up to 5%



Customer validation

The demand is proven

~750k SAR

Processed Transactions

In our 3 months pilot phase

+31k

Organic Waiting list

With zero marketing spent

+200

Merchants Pipeline

In savings-focused sectors



Strong Competitive Moat

Incentive-Based Savings

Oportun
دراهم
Drahim
llalaa

 snbla

Accrue
SAVINGS



Traditional Banks

BSF
الاول
SAB
بنك البلاد
Bank Albilad
مصرف الراجحي
alrajhi bank

Sav
Qapital
hubble
tortoise

Manual Management

Automation

General Savings

Visionaries behind Snbla



Saleh Alhammad

Co-Founder & CEO

Expert in fintech with 25 years hands-on in open banking and AI innovation.



Hashem Zahran

Founder & Managing Partner

Brings over 20 years in tech innovation, driving ventures to successful exits.

Supported by



Tech Champions 4
Fintech Solutions Incubator



anb innovate
Accelerator Program



PlugAndPlay
TC4 & Innovate Program



NTDP Grant
MVP Lab



Ask request

\$2M

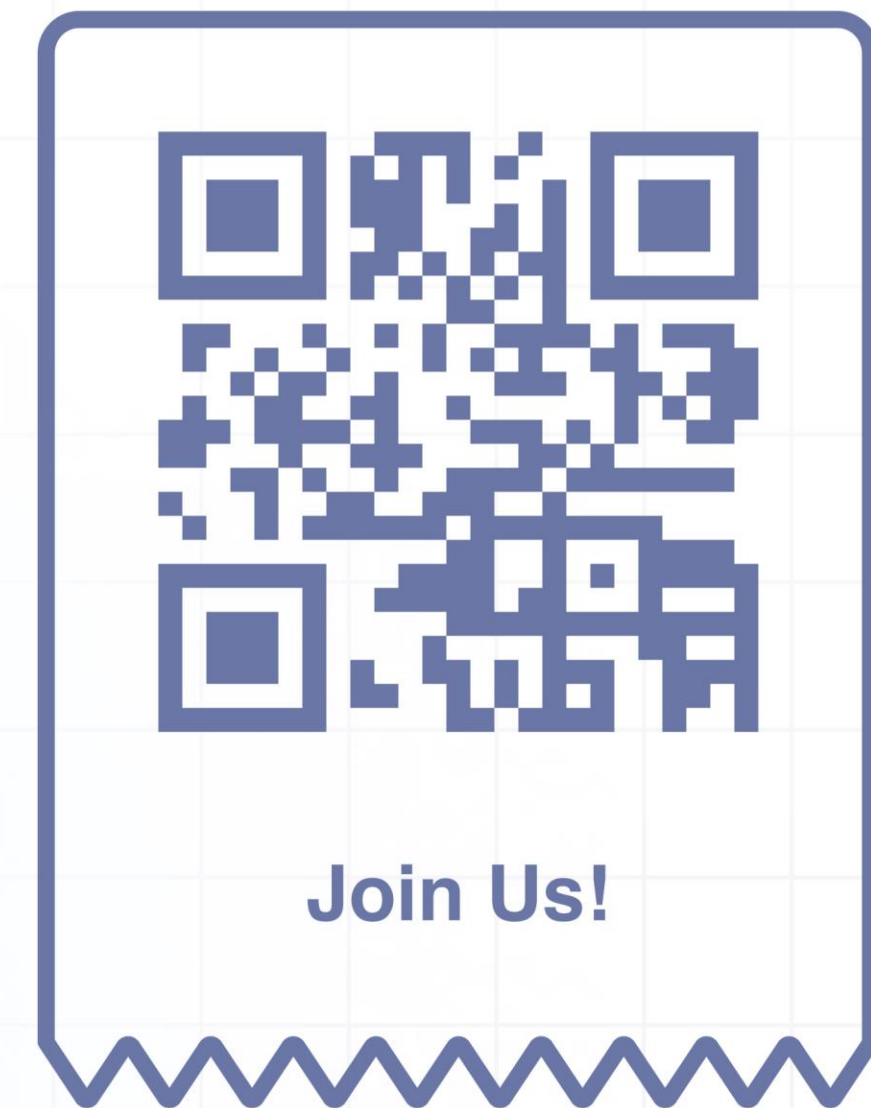
We're raising to validate product-market fit, and onboard our first 200 merchants



Thank You!

For questions or inquiries, please reach out to us

invest@snbla.com



PLUGANDPLAY

STARTUP PRESENTATION



Playback

Playback is the operating system for all sports.

#PNPTCSiliconValley

Join us at pnptc.com



PLAYBACK



@PLAYBACK_GLOBAL



The Problem



Pro Tools Are Expensive

AI cameras, analysis software, and tracking tools cost thousands - unaffordable for most clubs and academies.



No Monetization of Moments

Most recreational, grassroots, and youth games aren't filmed or shared, so talent and revenue go undiscovered.



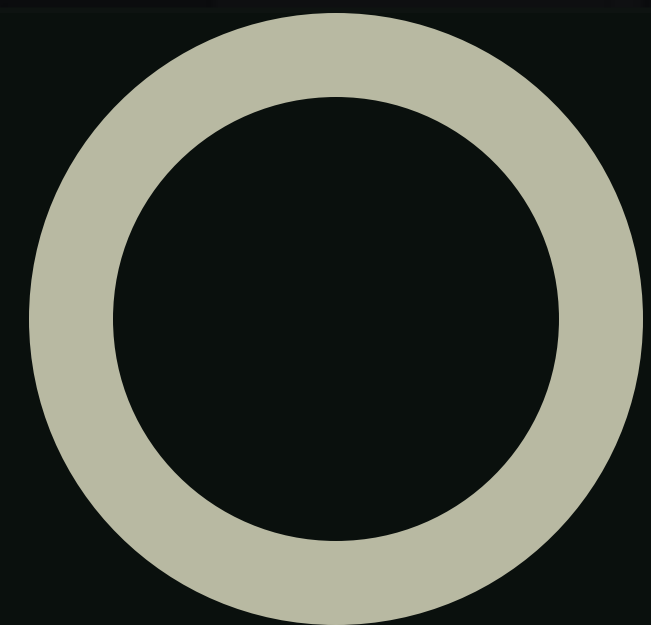
Operations Are Fragmented

Bookings, payments, registrations, footage, and comms live in separate tools - or worse, spreadsheets.



Zero Visibility for Players

Without verified footage and data, most players stay invisible to scouts, sponsors, and fans.



28% of clubs use equipment beyond normal wear and tear levels, with some sharing resources across multiple age groups

The Solution

PLAYBACK is the last partnership any sport organisation will ever need.



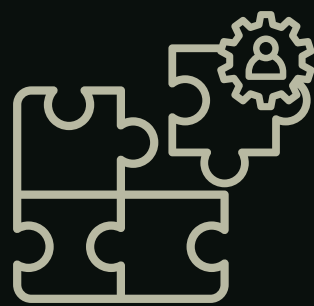
Solutions Aggregation

PLAYBACK provides software, branding, broadcasting, and financial solutions within performance-based business models.



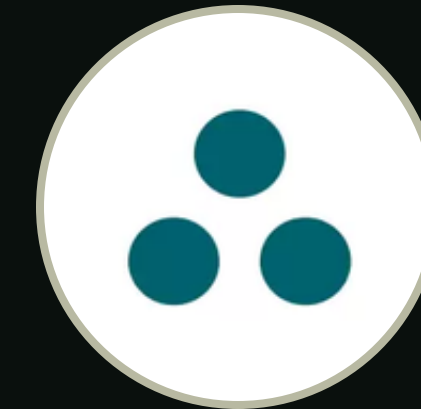
Technology and Service Agnostic

PLAYBACK is partnered with all of the top software and equipment providers.



Operational Integration

PLAYBACK's hands-on model provides visibility into operational gaps allowing us build what the ecosystem actually needs, faster than anyone else.



Product Overview

77 Number 77's moments
21:28 TOTAL DETECTED TIME

12/86

Player Moments

Jersey # 77

Assign in Lineup

86 MOMENTS 21:28 MINUTES

Share link



app.veo.co

veo

01:51:10

NOV 5, 2025

Soccer Elite FA U19 vs. Kinetic SCLSE

Soccer Elite FA U19 VC3-45213

Highlights

02:15:06

Welcome back, Karim

Profile Strength 85% Strong

Performance 92 Elite

Highlights 3 Videos

Network 247 Pro

Karim Fawaz @karim

3 Sports 3 Highlights 247 Network

Quick Actions: Upload Highlight, Profile Settings

Connect: @karimfawaz, @karim-fawaz



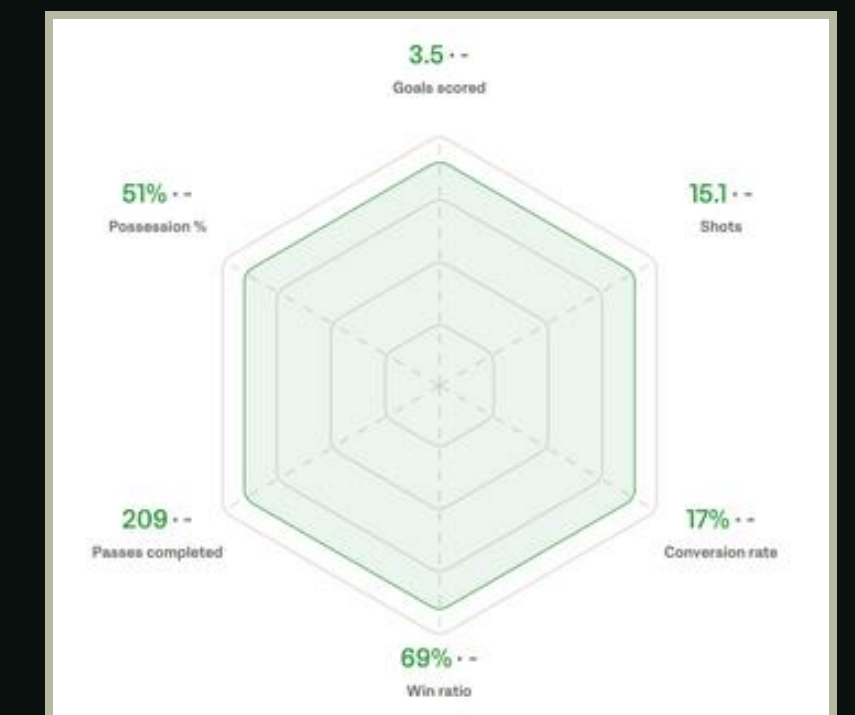
PLAYScanner

Choose Your Sport

Padel (Selected) | Football

Find Padel Courts

Location: London | Date: 13 Jul 2025



Market Opportunity

A Trillion-Dollar Industry, Still Offline...

TAM: \$25B+

globally across grassroots & amateur sports broadcasting, payment tech, and player data services. Growing 26% YoY.

SAM: \$1.5B+

within current expansion regions and sports focus

SOM: \$25M-\$40M

within 24-36 months - from near-term traction and existing deals



PLAYBACK's market size and opportunity increases as our partners' needs develop. Our USP is alleviating the financial and operational burdens for sports institutions.

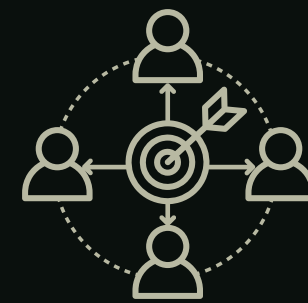
Business Model

PLAYBACK monetizes every layer of its ecosystem through a mix of SaaS, subscriptions, infrastructure partnerships, and transaction fees - with no burdening upfront costs.



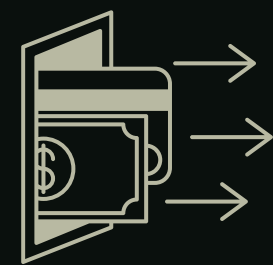
Subscriptions

Recurring monthly for access to footage, AI highlights, analytics, and player profiles.



Infrastructure as a Service

Fixed “hotspot” installations at venues (e.g., Dubai7s) with multi-tenant usage.



Payment Gateway Fees

Reduced-cost transaction processing for academies, leagues, and clubs (2.5% vs 5%).



SaaS Licensing

Licensing of ERP tools to clubs, leagues, federations - tiered pricing based on user count.



... Sports Complex, SEFA
... players now have access to the
PLAYBACK services.

... now access the PLAYBACK
services across their venues.

... can now access the
services across both
venues.

Hollands & Blair
Selected Hollands & Blair teams are
able to use the PLAYBACK
infrastructure to access their
match footage at Star Meadow
Sports Complex.

Maidstone United
We have partnered with
Maidstone United to provide their
players with the PLAYBACK
Academy service.

Soccer Elite FA W
With venue coverage
Meadow Sports Com
Women players now
to the PLAYBACK se

The Network

Diverse organisations - same struggle, pain points, and operational gaps.

PLAYBACK has partnered with the biggest league in the Middle East, the biggest independent academy in the UK, the biggest pitch operators in the Europe, City Football Group, and professional clubs from all leagues and levels. Our solutions allow us to power all sports and scale globally.

Including:



40 Million+

Potential Players POWERED Per
Year

8 Million+

Social Media Reach



Awards & Recognition



Early Stage Standout
Young Entrepreneur of the Year
2025 Finalists



UK Global StartUp of the Year
2025 Winners



London Global StartUp of the Year
2025 Winners



StartUp Showcase
“The Future of Industry Innovation”



Grow It Award
2025 Winners



Ramadan Inspire 30
2025 List



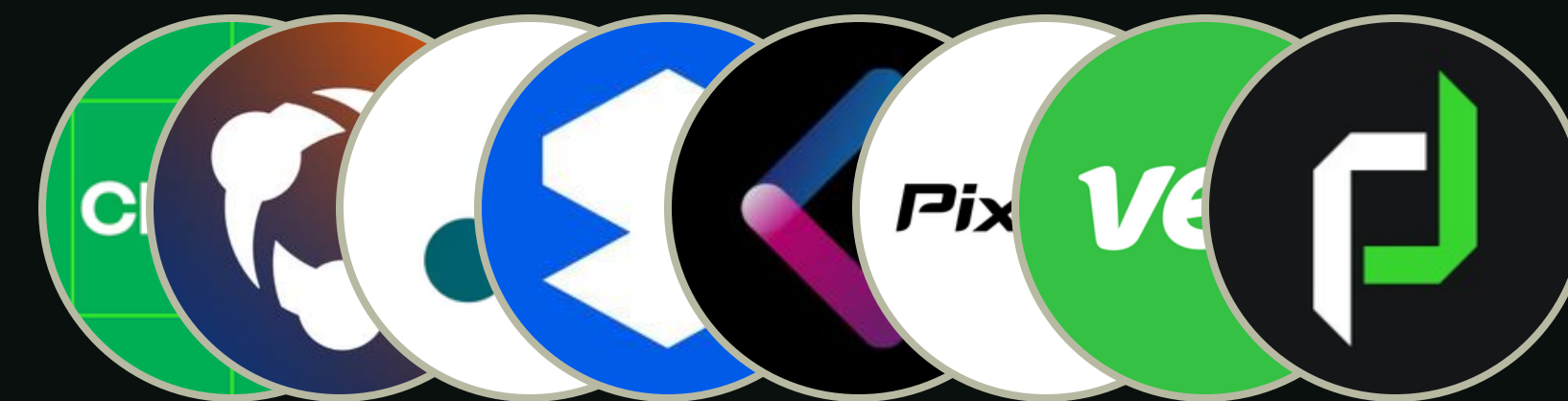
SFS EXTRATIME
2025 Finalist



Best Growth Strategy
Best Digital Transformation Initiative
2025 Finalists

Competition

	GPS TRACKERS	AI CAMERAS	API Integration with Client System	Data Aggregation	OTT Platform	All Sports	Tech Agnostic
PLAYBACK	✓	✓	End-to-End	✓	✓	✓	✓
Veo	✗	✓	API not available	✗	✗	✗	✗
PlayerData	✓	✗	API Available but requires exclusive access and in house development	✗	✗	✗	✗
Spiideo	✗	✓	API Available but requires exclusive access and in house development	✗	Limited	✗	✗



Veo xJPL

PLAYBACK is partnering with the Junior Premier League to enable their 70,000 players to access Veo's premium solutions - accelerating their existing partnership with Veo through our subscription-based **PLAYBACK Academy Service**.



Instead of competing with other technology providers, we partner with them, accelerate existing partnerships, and broker new ones. PLAYBACK wins, the provider wins, and the client always wins.

Making it Happen

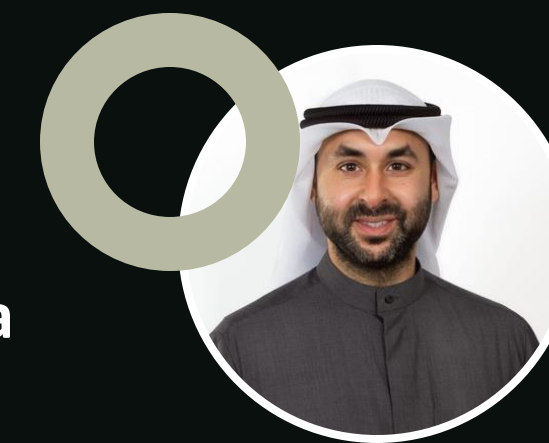


Karim Fawaz
FOUNDER

- Founder & CEO @ BRAIN 2.0
- Software Development Engineer @ Amazon - head-hunted at age 19 and leading Supply Chain Automation software development
- Founding Member and Ambassador @ 1Club
- QMUL Alumni Entrepreneur of the Year
- Partnership with Sotheby's Director Family Office: Director at a financial intermediary, Fellow at a PR firm, and Peer Mentor.



Hamad Al Mutawa
Regional Partner - Kuwait



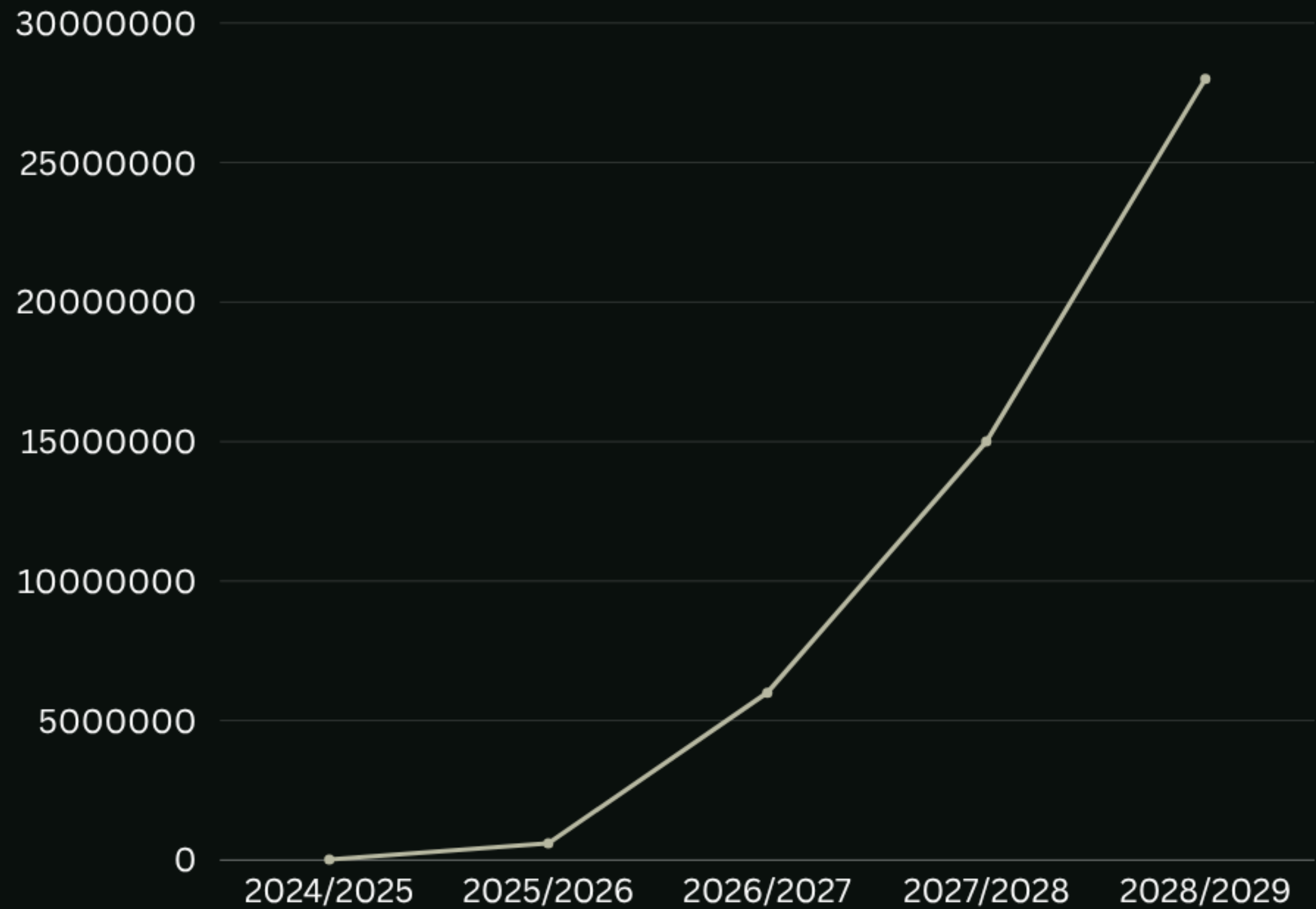
Manaf Al Wazzan
Regional Partner - Kuwait



Abbas Kazmi
CO-FOUNDER

- Multi-award winning serial entrepreneur and investor recognised by likes of Forbes30Under30 & Maserati 100
- Co-Founding Partner @ BlackWood Ventures, SABAH.fund, Collegiate Capital & Oxford Accelerator. Ex-BlackRock
- Entrepreneurship Expert @ Oxford University's Saïd Business School and Venture Fellow and Investor in Residence @ London Business School

Actuals & Projections



2024/2025 PILOT SEASON REVENUE: \$20,000

PROJECTED 2026 REVENUE:

\$600,000

Key Contracts:



ENGLAND



YOU **PLAY**
WE **BACK**

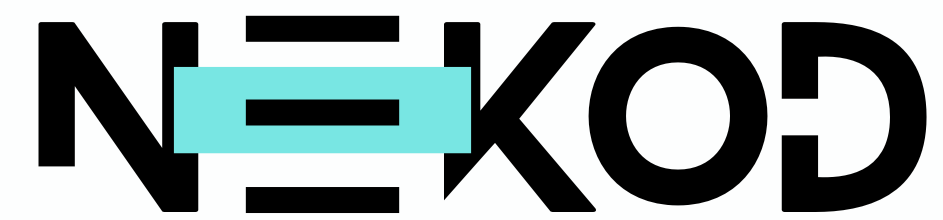


admin@playbacksports.ai
<https://www.playbacksports.ai>



PLUGANDPLAY

STARTUP PRESENTATION

The logo for NEKOD features the word "NEKOD" in a bold, black, sans-serif font. A horizontal teal bar is positioned behind the "E", extending from the "N" to the "K".

NEKOD

NEKOD

NEKOD is the infrastructure layer for vibe-coded enterprise apps, delivering visibility and control over AI-generated software, so non-technical teams innovate safely, at scale.

#PNPTCSiliconValley

Join us at pnptc.com



A FAST-TRACK TO PRODUCTION FOR ENTERPRISE INTERNAL VIBE CODED APPS



www.nekod.co

antigoni@nekod.co

PLUGANDPLAY
techstars



Every single person can build software with AI

 replit Lovable Bolt CURSOR Claude

The most popular “vibe coding” platforms

Enterprises are not ready for the new wave of AI vibe coded apps.

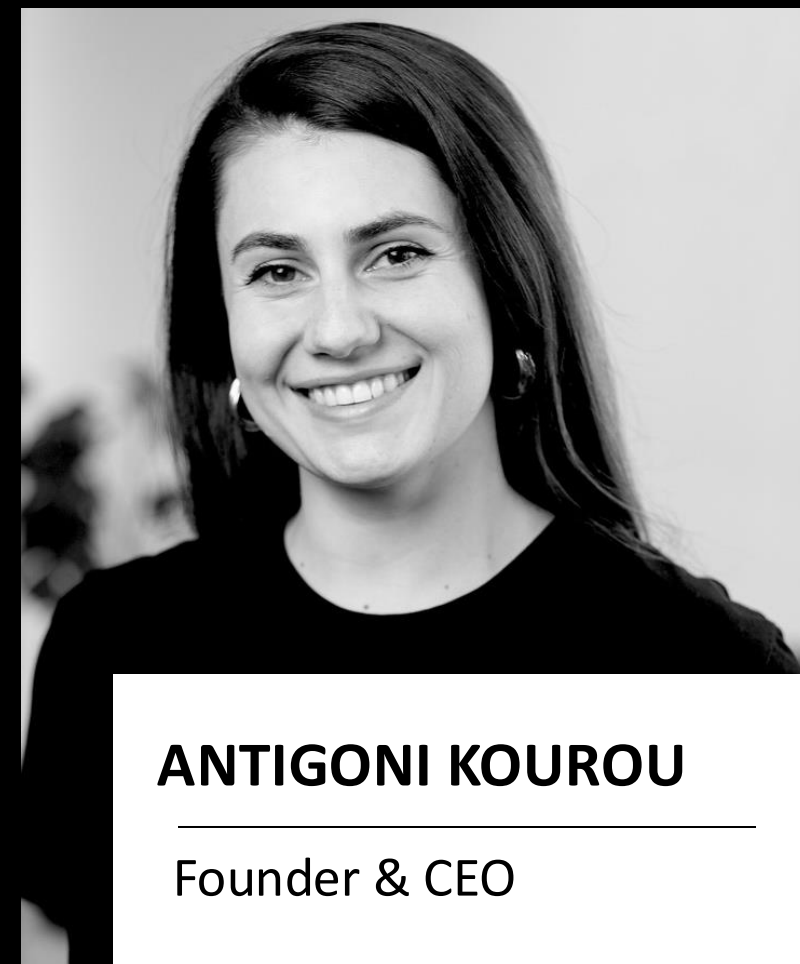
Building

<14 days

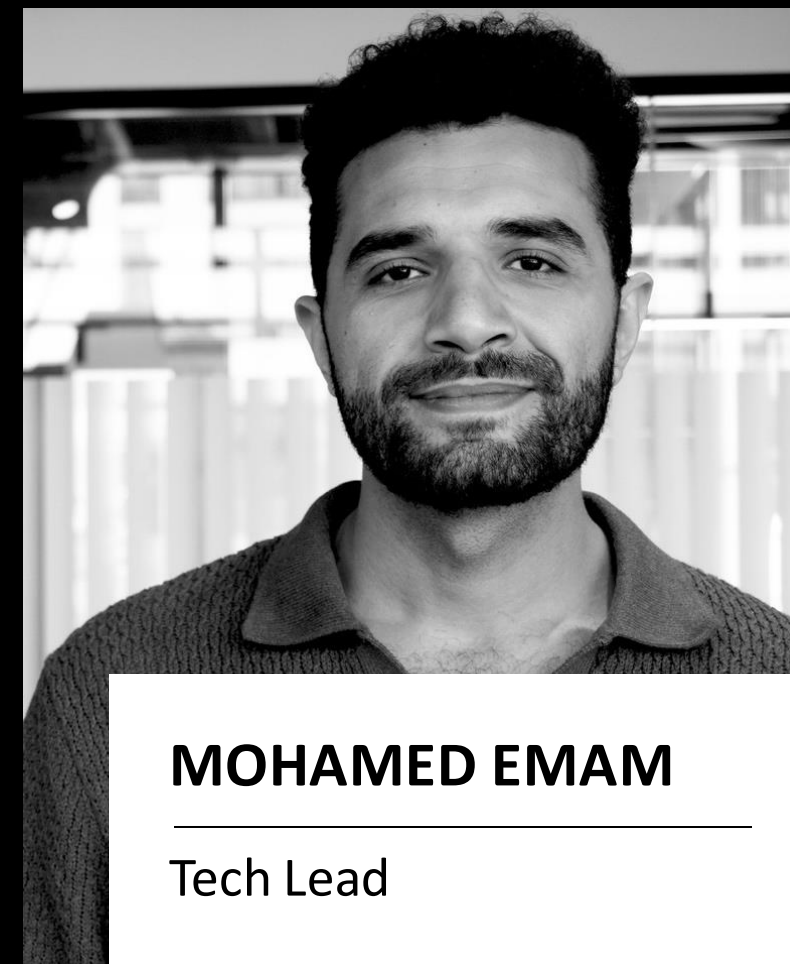
Governance, Risk and compliance (GRC)

3+ months

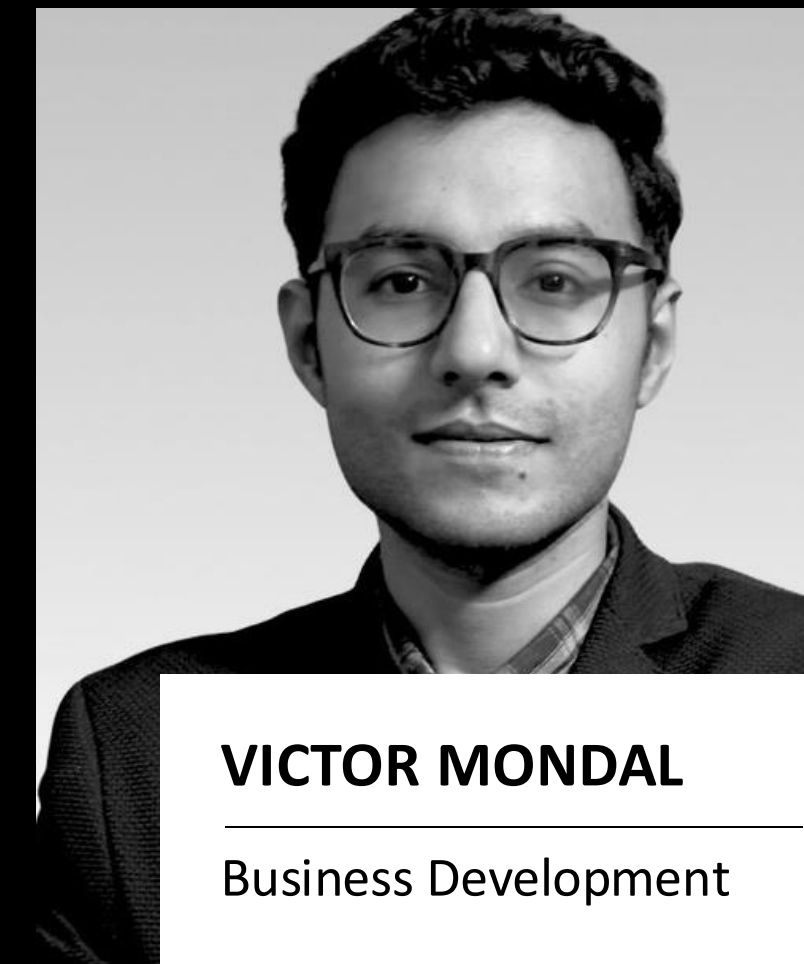
Solving the pain we've experienced firsthand



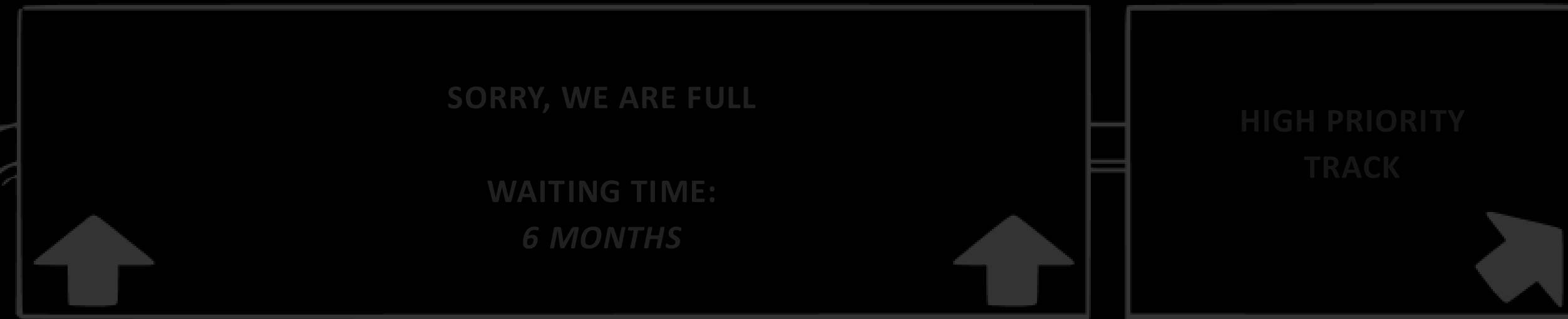
Domain expert,
10+ years in engineering
for regulated industries



Ex-Microsoft, former
startup founder
(Eindhoven HTC)



Ex-Protiviti consultant,
sale outreach &
automation.

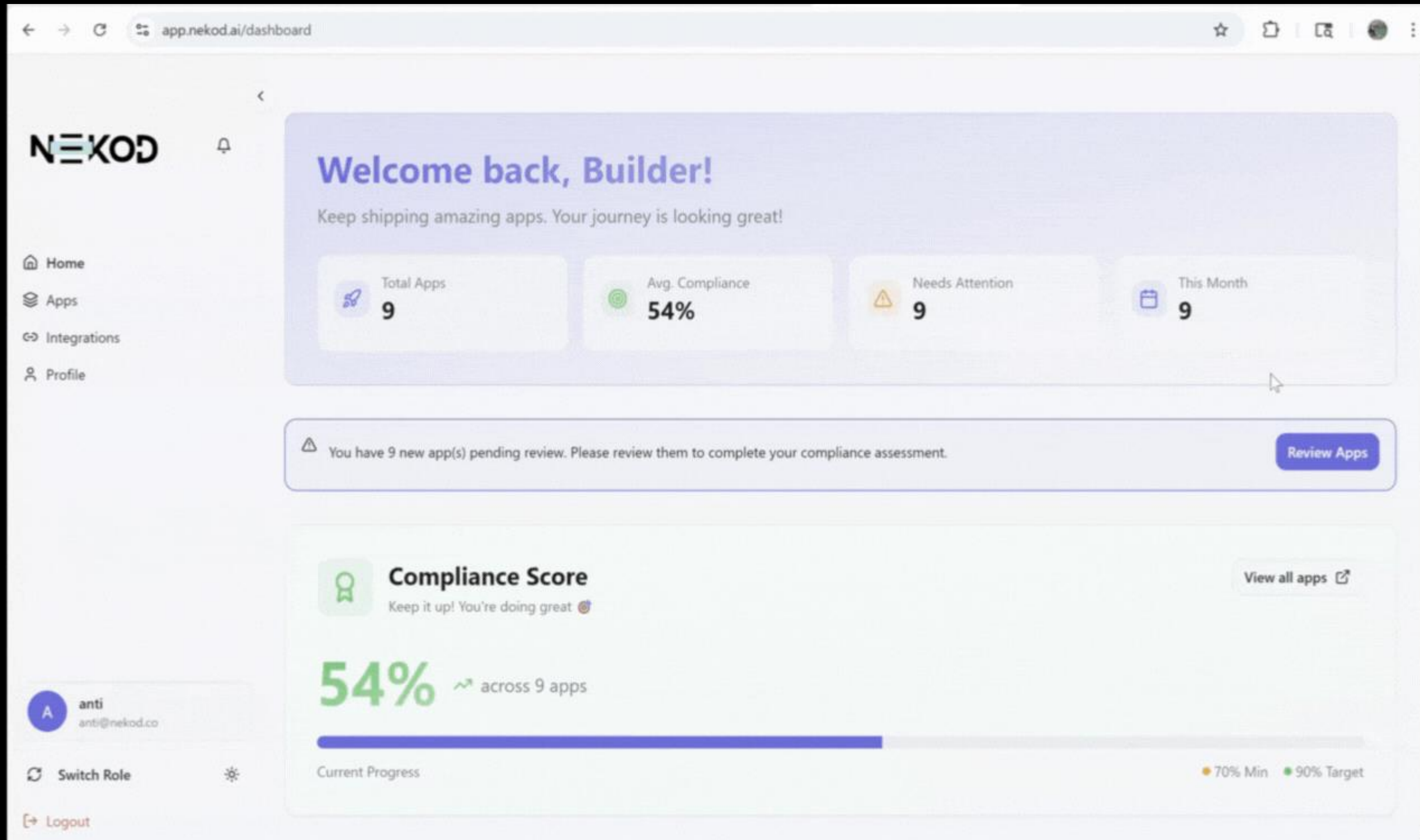


The bottleneck of bringing AI apps from prototype to production:

manual risk reviews, compliance questionnaires and multiple layers of approvals

NEKOD provides a shortcut to production, by automating internal risk assessment.





A playfield where existing tools lack behind

DevOps Tooling. For engineers.

OneTrust
PRIVACY, SECURITY & GOVERNANCE

snyk

servicenow

Rencore

Checkmarx

credo | ai
Operationalizing Responsible AI

sonarqube

zenity
Secure AI Agents Everywhere

VS

Vibe Coding. For non-engineers.

NEKOD

cognizant

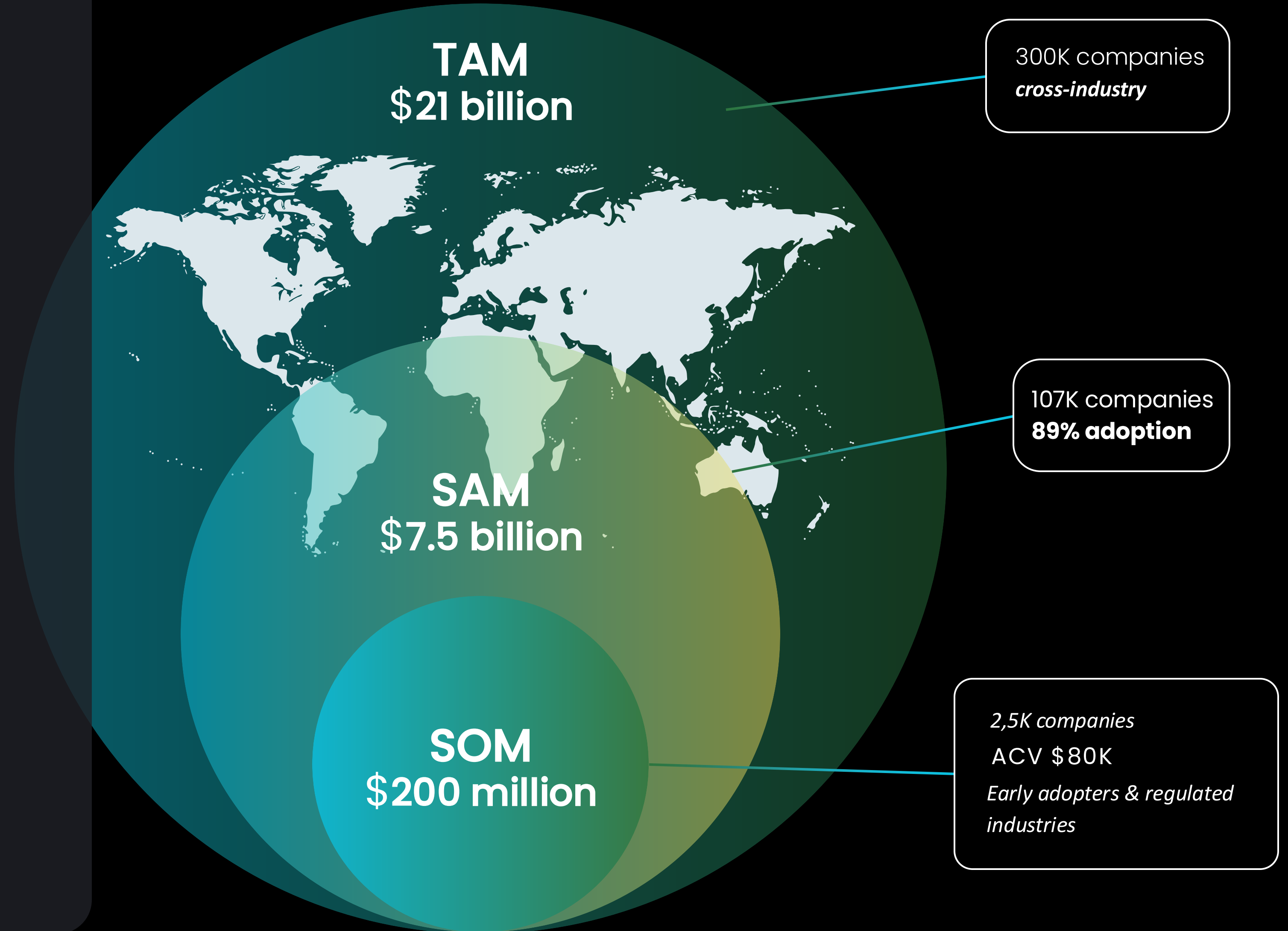
Designed for the AI era.

At the intersection of 3 main drivers

Explosion of AI-generated apps

Increased regulatory pressure

Enterprise productivity mandate



We serve CIOs & AI Leads who balance innovation with risk control.

Smaller teams,
fewer apps

Unit Based

\$25

APP
REVIEW

* AI Token Limits apply

Department wide,
ongoing monitoring

Monthly

\$45

APP
/ MONTH

* AI Token Limits apply

Multi-platform,
multi-department

Annually

CUSTOM

ENTERPRISE
PRICING

Becoming the infrastructure layer for internal enterprise vibe coded apps.

Live beta

Design partners

Backed by Techstars
+ Plug and Play.

100+ apps reviewed

IN 18 MONTHS

100,000+ apps

IN 5 YEARS

1 Million+ apps

DESIGN PARTNERS

**We're offering 3 partner seats,
for teams building with AI.**

**Launch approved AI apps
in days instead of months**

 **replit**

 **Lovable**





Join us in democratizing technology!

www.nekod.co

antigoni@nekod.co

Republica Campus | Amsterdam, Netherlands

The Pyramid | Tirana, Albania

Plug&Play Tech Center | San Jose, California



PLUGANDPLAY

STARTUP PRESENTATION

infinitecode

Infinitecode

Infinitecode.ai helps you offload code reviews to an AI agent that finds bugs, potential performance problems, and even suggests fixes.

#PNPTCSiliconValley

Join us at pnptc.com

infinitecode

Code Reviews in Seconds, not Hours

Gentian Elmazi
Co-founder

Based on a true story



Developers spend 5+ hours/day on code reviews instead of coding.

That's **100 hours/month** and **\$5K** per developer wasted.

For a 100-person team, it's **\$500K/month** — 60% of the budget lost.



**Infinitecode.ai helps you find bugs,
code performance issues, and
suggests fixes.**



An AI-driven platform providing real-time, multi-language code analysis.



PR Analysis

Flags bugs, performance issues, and suggests fixes directly in pull requests.



Codebase Agentic Chat

An agentic assistant that answers code questions in your context.



Code Explorer

Interactive graph view of your codebase with test generation, explanations, docs, and reviews.



Security Alerts & Integrations

Detects vulnerabilities early to keep code secure & sync team comms.

Roadmap, Not Roadshow

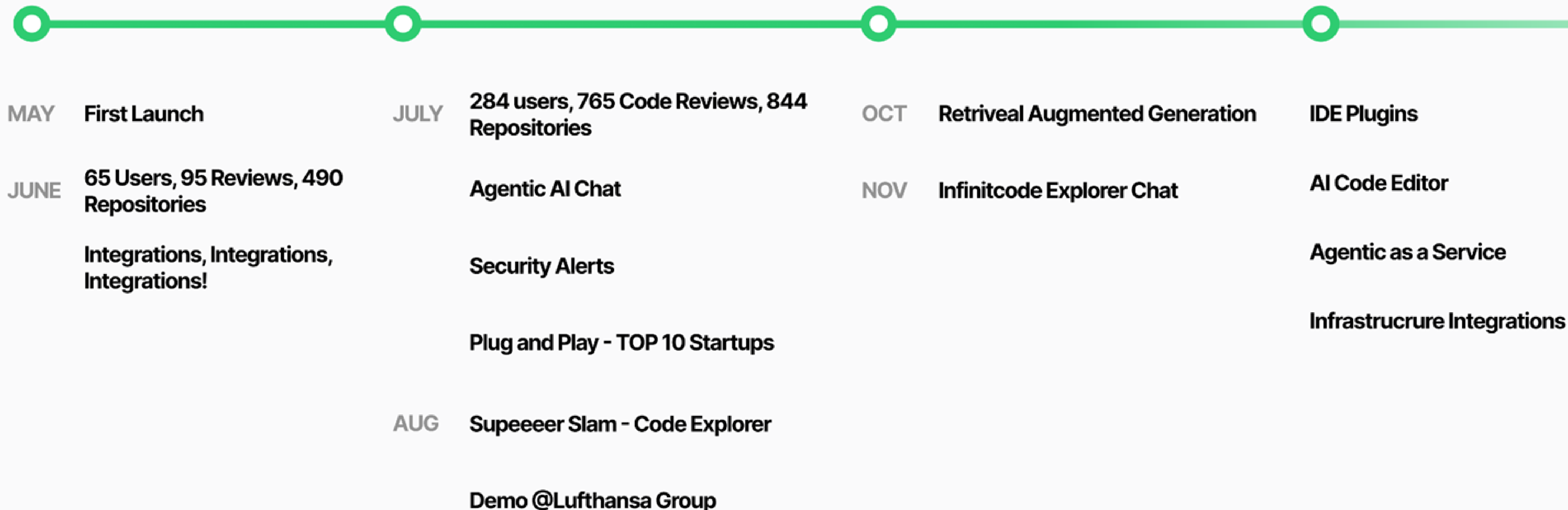


2025 Q2

2025 Q3

2025 Q4

FUTURE



Some love us, would you?



”

I gave Infinicode a try - it actually gave a pretty solid summary and caught a couple things I missed...

Sabri Aziri
CEO of Fleeton App

”

It's a key part of our smart contract workflow. We rely on it for optimizing gas prices, ensuring secure deployments, and catching bugs.

Sunny
CEO of Meta Space Lab

”

Pretty cool seeing someone actually use AI to spot real bugs instead of just talking about it all day!

Nathan
Open Source Contributor



The Other Kids on the Block



Features	Infinitcode AI	CodeRabbit	Greptile	SonarQube
Primary Focus	Full dev tool: PR AI + Graph Explorer + Agentic Help	AI PR Reviewer	PR Review Assistance	Quality Gate
PR auto-review	Yes	Yes	Yes	Yes
PR summaries	Yes	Yes	Yes	No
Code Graph / Repo Map	Yes	Yes	No	No
Agentic Chat on Repo/PR	Yes	Yes	Yes	No
Test Generation per file	Yes	No	No	No
Explanations & Docs Drafts	Yes	Yes	Yes	No
Security Alerts	Yes	No	No	Yes

Who Built This Rocket



Gentian Elmazi
Co-founder



Agon Fejza
Co-founder



Meli Fetaji
Backend Engineer



Erton Aliti
Frontend Engineer



Admir Miftari
Quality Assurance

+35
exp

Business, Business



Feature	Free	Basic	Pro	Enterprise
PR Reviews	Yes	Yes	Yes	Yes
Agentic Chat	No	Yes	Yes	Yes
Integrations	No	Yes	Yes	Yes
Security Alerts	No	Yes	Yes	Yes
Code Explorer	No	No	Yes	Yes
AI Models	GPT 5 NANO DEEPSEEK V3	GPT 5 MINI GPT 4o & 4.1 DEEPSEEK R1	GPT 5	CUSTOM
Platform Subscription	3 Free Seats Forever	\$9.99/user	\$19.99/user	Custom

Fuel for the Journey



Backed by
PLUGANDPLAY

\$1,500,000
Ask

\$1,000,000
Expected ARR
within 12 months

infinitecode

Contact us

E-mail:

gelmazi@infinitecode.com

