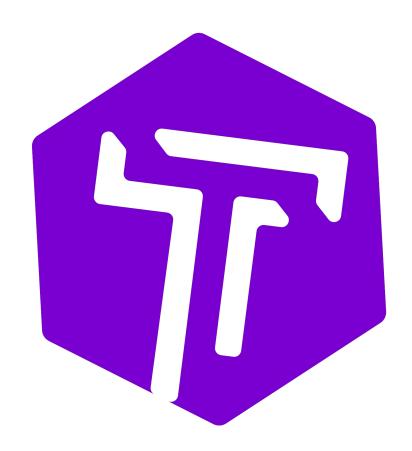
# T-robotics

Providing skilled labor to the world with robotics and physical Al



# The problem with Robots

**Fail Often** 

Difficult to Program

No Awareness of Task

# Long turnaround times:



Palletizing system

3 to 6 months



Assembly tasks

4 to 8 months



Pick and place

2 to 5 months



Handling system

3 to 7 months



# Machining Case: Verksted Partner

Invested in a robot for 100,000 USD

Total ROI from robot 108,000 USD

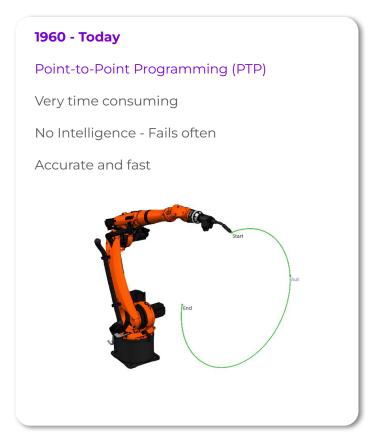
Cost of robot engineers \$140,000/year

Stopped using the robot as it too difficult to program for their machinists





# The root cause of problem is mathematics





# Our Innovation

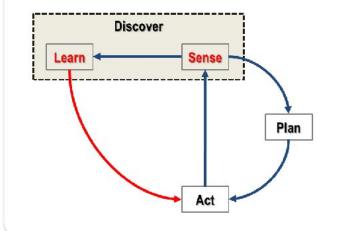
#### 2010 - Today

Constraint-Based Programming (CBP)

Very difficult theory

Accurate/ fast in known situations

Intelligence in **known** situation



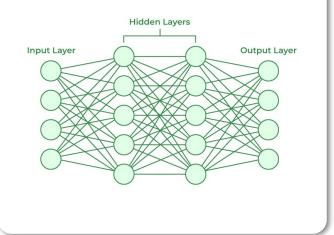
#### **2021 - Today**

End-to-End Neural Networks (NN)

Requires immense data collection

Very low accuracy and very slow

Intelligence in **unknown** situation





# The team - 7 PhD Engineers - 11 Total



Asad Tirmizi, Ph.D. CEO

Robotics Scientist. ByteDance, Vicarious (now Google). Best PhD Award in Robotics 2016 Italy. Next Gen. Innovator award (EU).









Sonny Samson-akpan, M.Sc. **Business Dev. Executive** 

Business developer. 9+ years of experience in business project management and sales process optimization.





Lars Tingelstad, Ph.D. CTO

x-Professor of Robotics (NTNU) Norway's premium technical university. Supervised PhD's & Grad students. Lead of largest robotics lab in Norway.





Vahid Mokhtari, Ph. D. Robot Planning

Robot Planning Scientist. Inventor of the SAFE planner. A leading authority on robot planning and decision making logic



OMP.



Alejandro Astudillo, Ph.D. **VP Software** 

Research and robotics SW lead with 8+ years of experience developing SW for rapid deployment of efficient automated solutions using robots. Colombian "Young Researcher and Innovator", ASME Rising Star Award.



MAKE





Ajay Sathya, Ph.D. Robot Skills

Roboticist and Inventor of Tasho, A. groundbreaking robot control library. 8 years of experience in robot skills creation





Mathias Arbo. Ph.D.

COO

Robotics Scientist, PhD Robot Behaviors

and Learning. Tech Lead Robotics SINTEF.

Jason Frasier **Robot User Experience** 

x-Principal Product Designer LinkedIn. Designer of the LinkedIn Sales Navigator

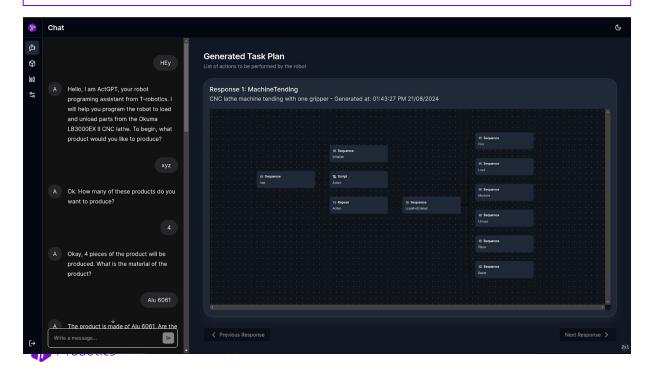




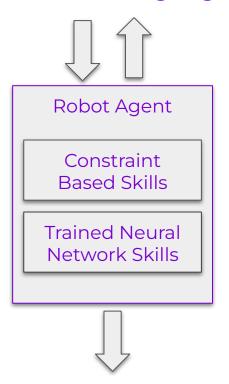
# Product

Robot agent software equipped with physical Al skills

Skill models trained for specific industrial tasks



#### Natural Language



Robot Action

7

### Technology - Robot agent software that helps program



The agent knows the task **better than any human** and continuously improves

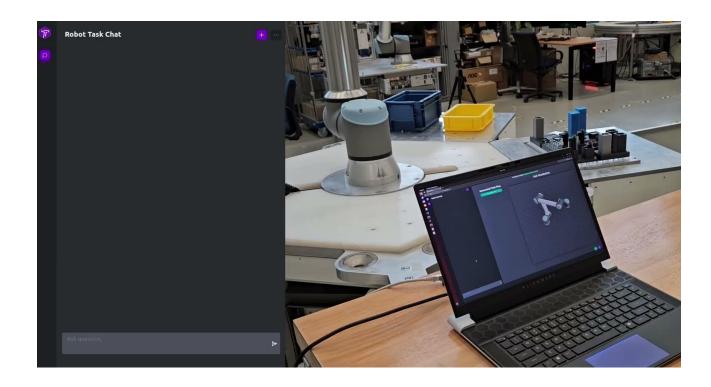
Provides **guided Programming** in simple language

Trained on **Vision**, **Haptics, and Language**of the task encoded in a
proprietary foundation
model

#### Technology - Trained skills that shift between machine and human behavior

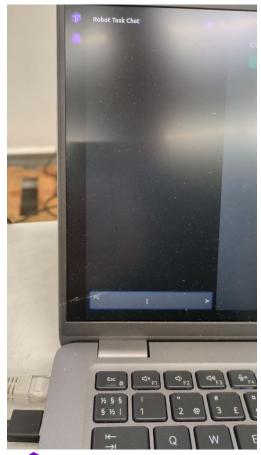
**Constraint-based optimal control** provides machine like performance in known situations

**Neural networks** provides human intelligence in unknown situations





# Traction









7 Committed
Deployments
\$1.17 Million







21 in Pipeline \$6.2 Million



# Machining Case: Verksted Partner

T-robotics actGPT estimated saves **\$98,000 USD** 

Story across machine shops in US & EU





# Thank you

